# "পুঁজিবাজারে বিনিয়োগ ঝুঁকিপূর্ণ। জেনে ও বুঝে বিনিয়োগ করূন"

"Investment in capital market involves certain degree of risks. The investors are required to read the prospectus and risk factors carefully, assess their own financial conditions and risk taking ability before making their investment decisions."

ISSUE DATE OF THE PROSPECTUS: \_\_\_\_\_

Initial Public Offer (IPO) for 8,253,649 ordinary shares, for which 3,893,265 ordinary shares are reserved for Eligible Investors (Els) at their own bid price and quantity on highest to lowest bid basis in a descending order of individual bid price till exhaustion of the quota for El category at on or above the cut-off price Tk. 62.00 and remaining 4,360,384 ordinary shares at a 20% discounted price from the cut-off price i.e. Tk. 50.00 per share for General Public including NRBs totaling to Tk. 500,000,000.00

# Opening and closing date of subscription:

Opening date of subscription: ..... Closing date of subscription (Cut-off date): .....

# PROSPECTUS

Name of Issuer:



# INDEX AGRO INDUSTRIES LIMITED

Managers to the Issue:



AFC CAPITAL LIMITED

EBL Investments Ltd.

Credit Rating Status



<b>Credit Rating Status</b>	Long Term	Short Term
Entity Rating	A <sub>3</sub>	ST-3
Rated by	Credit Rating Agency of Bangladesh Limited (CRAB)	

# (a) Preliminary Information and Declarations:

(i) Name(s), address(s), telephone number(s), web address(s), e-mail(s), fax number(s) and contact persons of the issuer, issue manager(s), underwriter(s), auditors, credit rating company and valuer, where applicable;

Name & Address	Telephone & Fax Number, E-mail, Web Address	Contact Person	
ISSUER			
<b>Index Agro Industries Limited (IAIL)</b> MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212, Bangladesh	Tel: +88-02-58817175, +88-02-222296442 Fax: +88-02-58814759 Email: info@index-companies.com Web: www.index-agro.com	Md. Nazrul Islam ACMA Chief Financial Officer	
MANAGERS TO THE ISSUE			
<b>AFC Capital Limited</b> Saiham Sky View Tower (11 <sup>th</sup> Floor), 45 Bijoy Nagar, Dhaka-1000.	Tel: +88-02-8392371 Fax: +88-02-8392372 Email: capital.afc@gmail.com Web: www.afccl.asia	Mahbub H. Mazumdar FCMA Chief Executive	
<b>EBL Investments Limited</b> Bangladesh Shipping Corporation Tower (Fourth Floor), 2-3 Rajuk Avenue, Motijheel C/A, Dhaka-1000.	Tel: +88-02-47111096 Fax: +88-02-47111218 E-mail: info@eblinvestments.com Web: www.eblinvestments.com	Tahid Ahmed Chowdhury, FCCA Managing Director	
UNDERWRITERS			
<b>AFC Capital Limited</b> Saiham Sky View Tower (11 <sup>th</sup> Floor), 45 Bijoy Nagar, Dhaka-1000.	Tel: +88-02-8392371 Fax: +88-02-8392372 Email: capital.afc@gmail.com Web: www.afccl.asia	<b>Md. Abul Bashar Parvez</b> Deputy Manager	
<b>EBL Investments Limited</b> Bangladesh Shipping Corporation Tower (Fourth Floor), 2-3 Rajuk Avenue, Motijheel C/A, Dhaka-1000.	Tel: +88-02-47111096 Fax: +88-02-47111218 E-mail: sayed@eblinvestments.com Web: www.eblinvestments.com	Mohammad Sayedur Rahman Assistant Vice President	
LankaBangla Investments Limited Assurance Nazir Tower (Level-06), 65/B, Kemal Ataturk Avenue, Banani, Dhaka 1213	Tel: +88-02-550 34 853-5 Fax: +88-02-550 34 856 E-mail: info@lankabangla-investments.com Web: www.lankabangla-investments.com	Iftekhar Alam Chief Executive Officer	

Name & Address	Telephone & Fax Number, E-mail, Web Address	Contact Person	
AUDITOR			
FAMES & R	Tel: +8801819496565		
Chartered Accountants	Fax: Nil	Ms. Fouzia Haque FCA	
3/1 & 3/2, Sharaqa Mac, Flat # 2A, Bijoynagar,	E-mail: haque.fouzia@gmail.com	Partner	
Dhaka-1000	Web: Nil		
CREDIT RATING COMPANY			
Credit Rating Agency of Bangladesh Ltd.	Tel: +88-02-9571497, 9571238	Mohammed Nazrul Isalm Bhuiyan	
(CRAB)	Fax: +88-02-9571497	FAVP & Co-Head (Project &	
Sena Kalyan Bhaban, Suite No: 1601, 1602,	Email: nazrul@crab.com.bd		
Floor: 16 <sup>th</sup> , 195 Motijheel C/A, Dhaka-1000.	Web: www.crab.com.bd	Infrastructure Ratings)	
VALUER			
Kari Zahir Khan & Ca	Tel: +88-02-8321634		
Kazi Zahir Khan & Co.	Fax: +88-02-9358166	Md. Nurul Hossain Khan	
Chartered Accountants	Email: kzkc_bd@yahoo.com	Partner	
67/4, Kakrail (Pioneer Road), Dhaka-1000.	Web: no web address		

(ii) A person interested to get a prospectus may obtain from the issuer and the issue managers.

(iii) "If you have any query about this document, you may consult the issuer, issue manager and underwriter"

(iv) "CONSENT OF THE BANGLADESH SECURITIES AND EXCHANGE COMMISSION HAS BEEN OBTAINED TO THE ISSUE OR OFFER OF THESE SECURITIES UNDER THE SECURITIES AND EXCHANGE ORDINANCE, 1969, AND THE BANGLADESH SECURITIES AND EXCHANGE COMMISSION (PUBLIC ISSUE) RULES, 2015. IT MUST BE DISTINCTLY UNDERSTOOD THAT IN GIVING THIS CONSENT THE COMMISSION DOES NOT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL SOUNDNESS OF THE ISSUER COMPANY, ANY OF ITS PROJECTS OR THE ISSUE PRICE OF ITS SECURITIES OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS MADE OR OPINION EXPRESSED WITH REGARD TO THEM. SUCH RESPONSIBILITY LIES WITH THE ISSUER, ITS DIRECTORS, CHIEF EXECUTIVE OFFICER, MANAGING DIRECTOR, CHIEF FINANCIAL OFFICER, COMPANY SECRETARY, ISSUE MANAGER, ISSUE MANAGER'S CHIEF EXECUTIVE OFFICER, UNDERWRITERS, AUDITOR(S), VALUER AND/OR CREDIT RATING COMPANY (IF ANY)."

#### (v) 'Risks in relation to the First Issue'

"This being the first issue of the issuer, there has been no formal market for the securities of the issuer. The face value of the securities is Tk. 10.00 (Ten) and the issue price is Tk. 50.00, i.e. '5.00 times for General Public' of the face value. The issue price has been determined and justified by the issuer and the issue manager or bidding by the eligible investors as stated under the paragraph on "justification of issue price" should not be taken to be indicative of the market price of the securities after listing. No assurance can be given regarding an active or sustained trading of the securities or the price after listing."

# (vi) 'General Risk'

"Investment in securities involves a degree of risk and investors should not invest any funds in this offer unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offer. For taking an investment decision, investors must rely on their own examination of the issuer and the offer including the risks involved. The securities have not been recommended by the Bangladesh Securities and Exchange Commission (BSEC) nor does BSEC guarantee the accuracy or adequacy of this document. Specific attention of investors is invited to the statement of 'risk factors' given on page number(s) 153-162"

(vii) 'Index Agro Industries Limited's Absolute Responsibility'

"The issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this prospectus contains all material information with regard to the issuer and the issue, that the information contained in the prospectus are true, fair and correct in all material aspects and are not misleading in any respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect."

# (b) Availability of Prospectus

**—** 

(i) Names, addresses, telephone numbers, fax numbers, website addresses and e-mail addresses and names of contact persons of the institutions where the prospectus and abridged version of prospectus are available in hard and soft forms;

The Prospectus and abridged version prospectus in hard and soft forms of the Company shall be obtained from the following addresses:

lssuer		
Name & Address	Telephone & Fax Number, E-mail, Web Address	Contact Person
<b>Index Agro Industries Limited (IAIL)</b> MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212, Bangladesh	Tel: +88-02-58817175, +88-02-222296442 Fax: +88-02-58814759 Email: info@index-companies.com Web: www.index-agro.com	Md. Nazrul Islam ACMA Chief Financial Officer
Issue Managers		
Name & Address	Telephone & Fax Number, E-mail, Web Address	Contact Person
<b>AFC Capital Limited</b> Saiham Sky View Tower (11 <sup>th</sup> Floor), 45 Bijoy Nagar, Dhaka-1000.	Tel: +88-02-8392371 Fax: +88-02-8392372 Email: capital.afc@gmail.com Web: www.afccl.asia	Mahbub H. Mazumdar FCMA Chief Executive
<b>EBL Investments Limited</b> Bangladesh Shipping Corporation Tower (Fourth Floor), 2-3 Rajuk Avenue, Motijheel C/A, Dhaka-1000.	Tel: +88-02-47111096 Fax: +88-02-47111218 E-mail: info@eblinvestments.com Web: www.eblinvestments.com	Tahid Ahmed Chowdhury, FCCA Managing Director
Stock Exchanges	1	
Name & Address	Telephone & Fax Number, E-mail, Web Address	Contact Person
<b>Dhaka Stock Exchange Limited</b> DSE Library, 9/F Motijheel C/A, Dhaka-1000	Tel: +88-02-9564601, 9576210-18 Fax: +88-02-9564727, +88-02-9569755 E-mail: reasearch@dsebd.org Web: www.dsebd.org	<b>Afzalur Rahman</b> Manager
<b>Chittagong Stock Exchange Limited</b> CSE Library, CSE Building, 1080, Sheikh Mujib Road Agrabad, Chittagong- 4100.	Tel: 031-714632-3 Fax: 031-714101 E-mail: jabed@cse.com.bd Web: www.cse.com.bd	Mohammed Jabed Sarwar Assistant Manager

Prospectus would also be available on the web sites of BSEC (www.secbd.org) and at the Public Reference Room of the Bangladesh Securities and Exchange Commission (BSEC) for reading and studying.

(ii) Names and dates of the newspapers where abridged version of prospectus was published.

Names and dates of the newspapers where abridged version of prospectus was published:

Sl. No.	Name of the Newspaper	Date of Publication
1		
2		
3		
4		

(iii) Definitions and Acronyms or Elaborations:

"Articles" or "Articles of The Articles of Association of Index Agro Industries Limited Association" or "AoA" AFCCL AFC Capital Limited AGM Annual General Meeting Allotment Letter of Allotment of shares В "Board" or "Board of The Board of Directors of Index Agro Industries Limited, as Directors" or "our duly constituted from time to time including any Board" committees thereof BAS Bangladesh Accounting Standards BDT Bangladeshi Taka BFRS Bangladesh Financial Reporting Standards BO A/C Beneficiary Owner's Account Bangladesh Investment Development Authority BIDA Bangladesh Securities and Exchange Commission BSEC С CDBL Central Depository Bangladesh Limited Certificate Share Certificate CFO Chief Financial Officer CIB Credit Information Bureau Commission Bangladesh Securities and Exchange Commission CSE Chittagong Stock Exchange Limited D DVM Doctor of Veterinary Medicine Dhaka Stock Exchange Limited DSE DOC Day Old Chicks Ε EBLIL **EBL Investments Limited** E-Mail Electronic Mail EPS Earnings Per Share Exchanges Stock Exchanges F FC A/C Foreign Currency Account FDR Fixed Deposit Receipt Fiscal Year FY G GBP Great Britain Pound 1 IAIL Index Agro Industries Limited ICL Imperial Capital Limited IPO Initial Public Offering Public Issue of shares Issue AFC Capital Limited & EBL Investments Limited **Issue Managers** Index Agro Industries Limited Issuer L L/C Letter of Credit

М		
"Memorandum" or	The Memorandum of Association of Index Agra Industries	
"Memorandum of	The Memorandum of Association of Index Agro Industries	
Association" or "MoA"	Limited, as amended	
Ν		
NAV	Net Asset Value	
NBFI	Non-Banking Financial Institution	
NRB	Non-Resident Bangladeshi	
0		
"Our Company"	Index Agro Industries Limited, a public limited company incorporated under the Companies Act	
Offering Price	Price of the Securities of IAIL	
P		
PE	Price to Earnings	
R		
RJSC	Registrar of Joint Stock Companies and Firms	
S		
Securities	Share of Index Agro Industries Limited	
Securities Market	The Share Market of Bangladesh	
Sponsors	The sponsor shareholders of Index Agro Industries Limited	
STD A/C	Short Term Deposit Account	
Subscription	Application Money	
Т		
The Company/Issuer	Index Agro Industries Limited, a public limited company	
incorporated under the Companies Act		
U		
UK Pound	United Kingdom Pound	
USD	United States Dollar	
V		
VAT	Value Added Tax	

# TABLE OF CONTENTS

CHAPTER (I): EXECUTIVE SUMMARY1	
(a) About the industry:	1
(b) About Index Agro Industries Limited (IAIL):	1
(c) Financial Information:	
(d) Features of the issue and its objects:	
(e) Legal and other Information:	
(f) Promoters' background:	
(g) Capital structure and history of capital raising:	
(h) Summary of Valuation Report of Securities:	
(i) Others:	
CHAPTER (II): CONDITIONS IMPOSED BY COMMISSION	'
CHAPTER (III): DECLARATION AND DUE DILIGENCE CERTIFICATES	
CHAPTER (IV): ABOUT THE ISSUER	
Particulars of the Company:	Q
Name of the Sponsors and Directors:	
Particulars of Auditor and Registrar to the Issue:	
Name of the Stock Exchanges where the Securities to be listed:	.9
CHAPTER (V): CORPORATE DIRECTORY OF THE ISSUER	
CHAPTER (VI): DESCRIPTION OF THE ISSUER	
(a) Summary:	
(b) General Information:	
(c) Capital Structure:	
(d) Description of Business:	
(e) Description of Property:5	
(f) Plan of Operation and Discussion of Financial Condition:	'3
CHAPTER (VII): MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION	
a) Overview of business and strategies:10	13
b) SWOT ANALYSIS:	13
c) Analysis of the financial statements of last five years with reason(s) of fluctuating	
revenue or sales, other income, total income, cost of material, finance cost,	
depreciation and amortization expense, other expense; changes of inventories, net	
profit before and after tax, EPS etc	)5
d) Known trends, demands, commitments, events or uncertainties that are likely to	
have an effect on the company's business:	16
	0
f) Off-balance sheet arrangements those have or likely to have a current or future	~
effect on financial condition:	6
CHAPTER (VIII): DIRECTORS AND OFFICERS	
CHAPTER (IX): CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	
CHAPTER (X): EXECUTIVE COMPENSATION	
CHAPTER (XII): TRANSACTION WITH THE DIRECTORS AND SUBSCRIBERS TO THE MEMORANDUM	
CHAPTER (XIV): CORPORATE GOVERNANCE	
CHAPTER (XVI): DEBT SECURITIES	
CHAPTER (XVIII): MATERIAL CONTRACTS	
CHAPTER (XIX): LITIGATIONS, FINE OR PENALTY	
CHAPTER (XX): RISK FACTORS AND MANAGEMENT'S PERCEPTIONS ABOUT THE RISKS	. ~
(i) Internal risk factors may include, among others:	
(ii) External risk factors may include among others:	
(iii) Other risk factors:	ν2
CHAPTER (XXI): DESCRIPTION OF THE ISSUE	
CHAPTER (XXII): USE OF PROCEEDS 168	

(a) Use of net proceeds of the offer indicating the amount to be used for each purpose (b) Utilization of the total amount of paid-up capital and share premium, if any, including the sponsors' contribution and capital raised of the issuer at the time of submission of prospectus, in details with indication of use of such funds in the financial (c) If one of the objects is an investment in a joint venture, a subsidiary, an associate or any acquisition, details of the form of investment, nature of benefit expected to accrue to the issuer as a result of the investment, brief description of business and (d) If IPO proceeds are not sufficient to complete the project, then source of additional fund must be mentioned. In this connection, copies of contract to meet the additional funds are required to be submitted to the Commission. The means and source of financing, including details of bridge loan or other financial arrangement, which may be (e) A schedule mentioning the stages of implementation and utilization of funds received through public offer in a tabular form, progress made so far, giving details of land acquisition, civil works, installation of plant and machinery, the approximate date of completion of the project and the projected date of full commercial operation etc. The schedule shall be signed by the Chief Executive Officer or Managing Director, Chief (f) If there are contracts covering any of the activities of the issuer for which the proceeds of sale of securities are to be used, such as contracts for the purchase of land or contracts for the construction of buildings, the issuer shall disclose the terms of such contracts, and copies of the contracts shall be enclosed as annexure to the prospectus; .195 (g) If one of the objects of the issue is utilization of the issue proceeds for working capital, basis of estimation of working capital requirement along with the relevant assumptions, reasons for raising additional working capital substantiating the same with relevant facts and figures and also the reasons for financing short with long term investments and an item-wise break-up of last three years working capital and next two (h) Where the issuer proposes to undertake one or more activities like diversification, modernization, expansion, etc., the total project cost activity-wise or project-wise, as (i) Where the issuer is implementing the project in a phased manner, the cost of each phase, including the phases, if any, which have already been implemented;......195 (j) The details of all existing or anticipated material transactions in relation to utilization of the issue proceeds or project cost with sponsors, directors, key (k) Summary of the project appraisal or feasibility report by the relevant professionals not connected with the issuer, issue manager and registrar to the issue with cost of the project and means of finance, weaknesses and threats, if any, as given in the appraisal (d) Other rights of the securities holders; ......199 

(a) The latest financial statements prepared and audited by the Commission's panel auditors in adherence to the provisions of the Securities and Exchange Rules, 1987, the

	কোম্পানি আইন, ১৯৯৪, International Financial Reporting and Auditing Standards as adopted in
	Bangladesh from time to time and any other law as applicable;
	(b) Information as is required under section 186 of the কোম্পানি আইন, ১৯৯৪ relating to
	holding company;
	(c) Selected ratios as specified in Annexure-D;
	(d) Auditors report under Section 135(1), Paragraph 24(1) of Part II of Schedule III of
	the কোম্পানি আইন, ১৯৯৪. The report shall include comparative income statements and
	balance sheet and aforementioned ratios for immediate preceding five accounting years
	of the issuer. If the issuer has been in commercial operation for less than five years, the
	above mentioned inclusion and submission will have to be made for the period since
	commercial operation;
	(e) Financial spread sheet analysis for the latest audited financial statements;258
	(f) Earnings Per Share (EPS) on fully diluted basis (with the total existing number of
	shares) in addition to the weighted average number of shares basis. Future projected
	Net Income should not be considered while calculating the weighted average EPS;262
	(g) All extra-ordinary income or non-recurring income coming from other than core
	operations should be shown separately while showing the Net Profit as well as the
	Earnings Per Share;
	(h) Quarterly or half-yearly EPS should not be annualized while calculating the EPS;262
	(i) Net asset value (with and without considering revaluation surplus or reserve) per
	unit of the securities being offered at the date of the latest audited statement of
	financial position
	(j) The Commission may require the issuer to re-audit the audited financial
	statements, if any deficiency or anomaly is found in the financial statements. In such a
	case, cost of audit should be borne by the concerned issuer
	(k) Following statements for the last five years or any shorter period of commercial
C	operation certified by the auditors:
	HAPTER (XXVII): CREDIT RATING REPORT
CI	Application for Subscription:
	Public Issue Application Procedure:
CI	HAPTER (XXIX): OTHERS

# CHAPTER (I): EXECUTIVE SUMMARY

#### (a) About the industry:

Poultry sector includes farms producing birds for meat and eggs and supporting firms of the commercial poultry farms that are Feed, medicine and raw material producer. Specialized hatcheries deliver chicks from the incubator to commercial growers, who are mostly marginal farmers producing broilers. Large-scale Day Old Chick (DOC) producers are now virtually monopolized the poultry industry. At present, many local animal feed producers are operating in Bangladesh. Economies of scale in the production process have been the key in this business. Smaller commercial ready feed makers are hence facing survival risks in the face of competition from larger, more efficient top producers.

Over the years' modern techniques have been implemented for poultry rearing that led to gradual development of farms and hatcheries with high technology and environment-controlled systems. There has been constant development and growth in the industry as of now and it plays one of the most important roles in the contribution to the agricultural economy. Considering this major role, the government has given top priority to this sector and encouraged private sector to come up with more investment in the field of Poultry, Dairy, Fisheries, and Agriculture etc. The industry has posted an annual growth of around 20% during last one and a half decades.

The Value of global feed industry business is around USD 400 billion a year with more than 31000 feed mill companies in the world. Current global capacity is around 980 million tons whereas in Asia there are around 13,736 manufacturers with capacity of over 350 million tones.Bangladesh, being a small country in Asia, is gradually increasing the dimension and horizon of the feed milling industry with the total investment for the poultry sector of the country is more than BDT 5,000 Crore and more than 130,000 Poultry Farms have been established in the rural areas throughout the country. The industry has been successful in providing employment opportunities to the rural population. About 6,000,000 people are directly and indirectly involved in the poultry sector for their livelihood.

#### (b) About Index Agro Industries Limited (IAIL):

Index Agro Industries Limited (IAIL) was incorporated in Bangladesh on September 13, 2000 as a private limited company by shares under the Companies Act, 1994 having the registration no. C-41289(648)/2000. The Company started its commercial operation on July 01, 2004. Subsequently IAIL was converted as a public limited company by shares under the companies Act, 1994 on March 31, 2015.

The registered office of the Company is situated at 601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka

The principal activities of this Company are manufacturing and marketing of poultry feed, fish feed and producing Day Old Chicks (DOC).

Index Agro Industries Limited has no subsidiary company but it has an associate company named X-Ceramics Ltd. where the issuer holds 24.39% shares. X-Ceramics Ltd. is engaged in manufacturing ceramic tiles in Bangladesh.

# (c) Financial Information:

Major financial information of Index Agro Industries Limited (IAIL) is as follows:

Sl. No.	Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
1	Non-Current Assets	1,020,756,611	1,045,867,973	945,858,871	980,774,218	784,843,910
2	Current Assets	1,877,437,528	1,239,086,501	1,083,008,043	1,004,872,609	923,674,127
3	Total Assets	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
4	Shareholders Equity	1,756,275,842	1,480,531,845	1,215,349,394	1,000,884,545	821,403,509
4	Share Capital	390,000,000	390,000,000	390,000,000	390,000,000	390,000,000
6	Retained Earnings	1,328,427,781	1,050,691,782	783,412,484	566,740,430	384,936,019
5	Non-Current labilities	141,358,795	187,284,615	96,866,282	167,917,358	186,325,799
6	Current Liabilities	1,283,560,268	869,823,192	944,344,371	1,025,917,088	884,462,574
7	Total Equity & Liabilities	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
7	Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
8	Gross Profit	673,381,673	598,376,560	513,416,873	442,991,151	381,701,295
9	Net Profit/(Loss) before Tax	304,669,677	306,905,478	244,079,727	203,064,769	159,473,384
10	Net Profit/(Loss) after Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089
11	No. of Shares	39,000,000	39,000,000	39,000,000	39,000,000	39,000,000
12	Face Value	10.00	10.00	10.00	10.00	10.00
13	NAV Per Share (with revaluation surplus)	45.03	37.96	31.16	25.66	21.06
14	NAV Per Share (without revaluation surplus)	44.06	36.94	30.09	24.53	19.87
15	Earnings per Share (EPS)	7.07	6.80	5.50	4.60	4.04

# (d) Features of the issue and its objects:

Cut-off Price	Tk. 62.00	
Public Offering Price	Tk. 50.00	
Number of Shares	8,253,649	
Offer Size	Tk. 500,000,000.00	
Issue Managers	AFC Capital Limited & EBL Investments Limited	
Registrar to the issue	Imperial Capital Limited	
Purpose of Raising Fund	Proceeds from Initial Public Offering (IPO) will be used for acquisition of Machineries &	
	Equipments, Construction of Building and other Civil Works.	
Date of Implementation	Within 18 months after receiving IPO fund	

# (e) Legal and other Information:

Name of Certificate/license/ Registration/ NOC	License Issuer/Issuing Authority	Certificate / License No.	Expiry Date
Incorporation	RJSC	13-Sep-2000 & Reg. No. C-41289(648)/2000	N/A
Certificate of Commencement of Business	RJSC	N/A	N/A (Incorporated as a private Ltd. Company)
Corporate office Trade License (DNCC)	Dhaka North City Corporation	166626	30-Jun-21
•	Bhaluka Pourashava, Mymensingh	01578	30-Jun-21
Factory Trada Licanca	13 nos Gupalpur Union Parishad, Mithapukur, Rangpur	105	30-Jun-21
Factory Trade License	07 nos Vabanipur Union Parishad, Sherpur, Bagura	1592/2020	30-Jun-21
	Mirzapur Union Parishad, Gazipur	162432000584	30-Jun-21
TIN Certificate	National Board of Revenue	269656684821	N/A
VAT Reg. No.	Customs, Excise & VAT Commissionerate, Dhaka.	000051859-0103	N/A
Mombarship cortificato	The Mymensingh Chamber of Commerce & Industry	227-22699	30-Jun-21
Membership certificate	Breeder's Association of Bangladesh	22	31-Dec-20
Environment Clearance Certificate	Department of Environment, Mymensingh Zilla Office	20-41542	26-Jul-21
Deiler Licence	Department of Eurlesive	বা: ব: ৭২২৭	09-Feb-21
Boiler License	Department of Explosive	বা: ব: ৩৫৭৪	09-Feb-21
Import Registration Certificate	Controller of Import & Export, Government of Bangladesh	260326120009619	30-Jun-21
Fire License	Bangladesh Fire Service & Civil Defense, Mymensingh	ময়মন /638/2008	30-Jun-21
Fish Feed manufacturing license Cat-I	District Fish institutions, Mymensingh	ময়মন/ফিসারিজ/ক্যাটেগরি-1/09	21-Jan-21
Fish Feed manufacturing license Cat-II	Ministry of Fisheries Dhaka	182/13	30-Jun-21
	Department of Factory, Mymensingh	209/Mymensingh	30-Jun-21
Fraterialization	Department of Factory, Tongi, Gazipur	18442/Gazipur	30-Jun-21
Factory License	Department of Factory, Rangpur	1109/Rangpur	30-Jun-21
	Department of Factory, Bagura	1691/ Bagura	30-Jun-21
Registration in DLS	Department of Livestock	19	30-Jun-21
BERC License	Bangladesh Energy Regulatory Commission	LWC-0796	16-Jul-22
Registration certificate from BIDA	Bangladesh Investment Development Authority	L-01050803035-H	N/A
Group Insurance	American Life Insurance Company	Policy # BGL-60379	06-Dec-2020

# (f) Promoters' background:

There is no definition of promoter in Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 and amendments to the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015. Sponsor means any person whose name appears as subscriber to the Memorandum and Articles of Association of a company.

When the Company was incorporated, following persons were the subscribers to the memorandum:

Sl. No.	Name of Promoter	Current Status
1	Md. Mazherul Quader	Chairman
2	Mahin Bin Mazher	Managing Director
3	Mehzabin Mazher	Nominee Director
4	Mrs. Khurshid Mazher	Sponsor Shareholder
5	Mrs. Esha Mahin	Sponsor Shareholder

Their background is stated below:

#### Md. Mazherul Quader

Arch. Md. Mazherul Quader (Bachelor of Architecture from BUET), the Chairman of Index Agro Industries Limited, is an architect who had started his business by establishing Index Architects Ltd., back in 1977. He was born in 01 August 1946. He is the Son of diplomat Late Dr. M. Abdul Quader and Late Syeda Kamrunnesa. Mr. Quader has been involved with over 330 projects at home and abroad. Some of his remarkable works are: 33 storied office building for Petro Bangla as associate of ECA; 24 storied Head Office Building for BRAC (BRAC Centre), 15 storied Hamid Tower for Hamid Fabrics Ltd., 15 storied Aarang Plaza, 20 storied Janata Tower etc. Also, while working abroad he was entrusted to design few Commercial & Residential buildings including Police Head Quarter in UAE. He has been entrusted to design many Commercial & Residential buildings in UAE, Liberia, Sri Lanka, Uganda.

Arch. Mazherul Quader has 41 years of rich and diversified experience in the business sectors such as Building & Infrastructure, Consultancy & Construction, Real Estate Developments, also building materials i.e. ceramics; agro based industries such as Poultry Breeding & Hatchery, Animal Feed etc.

#### Mahin Bin Mazher

The Managing Director of Index Agro Industries Limited is Mr. Mahin Mazher. He is the son of the Company's Chairman Mr. Md. Mazherul Quader and Director Mrs. Khurshid Mazher and was born in 11 October 1975. He is a graduate from U.S.A., who obtained a five years' Bachelor Degree in Business Administration (Finance) from Georgia Southern University, Statesboro, Georgia-U.S.A. He has also worked as a finance professional in many reputed North American companies, such as- Merrill Lynch (one of the world's leading financial management and advisory companies, providing financial advice and investment banking services), Bell South Corporation (an American telecommunication holding company based in Atlanta, Georgia), then, in Tech Net. Inc (an IT company located in Los Angles). Later, with his experience from the US, he returned to Bangladesh in late 90's and joined Index Group. In Year 2000, Mr. Mahin Mazher was appointed as the Managing Director of the entity. His sincerity and accurate management decisions has brought success for the Company. His dynamic business sense has earned him the pinnacle of success. He has dedicated his time, passion, and vision to nurture the company and converted it into one of the most

successful agro based company of Bangladesh. His business analytical skills, talent and strategic decision making has taken this company's growth to double digit year by year. His dedication and seamless effort has made this team efficient and skilled.

His leadership has provided a benchmark with international standards and modern technologies. Mr. Mahin Mazher has set an example as an innovative and forward thinking entrepreneur and is also actively involved in overseeing business activities in the vast field of Construction of Building and Infrastructure; Real Estate Developments; and Building Materials such as Ceramics tiles.

# Mehzabin Mazher

Mehzabin Mazher (nominee director of Index Agro Industries Limited) is a highly dynamic and accomplished professional whose contribution to the growth and prosperity of Index Agro Industries Limited is enormous. She can be called as one of the most versatile members of the organization. Born as a Bangladeshi in the year 1976, Mrs. Mehzabin Mazher, wife of Mr. Ashfaq Uddin Siddique, is the daughter of Mr. Md. Mazherul Quader and Mrs. Khurshid Mazher. She obtained her MBA degree in the year 2001 from Queens University, Dhaka. Apart from being actively involved in the business functions of Index Agro Industries Limited, she supervises and formulates directions for attaining excellence for Index Constructions Limited).

She leaped into to the corporate world at an early age of 21 recruiting a wealth of experience and equipping her to be a true professional. Since the year 2000, along with experience in the Banking Sector she is well equipped via a degree in Interior Designing to supervise the Construction and Architecture sectors of the Company. It is noteworthy that she also worked in the world-renowned designer brand for clothing- H & M, in its Corporate Admin Department from 2004 to 2006. After this she acquired 3 years of admirable and rewarding work experience from Charuta's wing- Design Team Ltd., the Company which is responsible for the suave and consumer- desire- specific designs for the under- construction Canadian and the Kingdom of Saudi Arabian (K.S.A) Embassies.

# Mrs. Khurshid Mazher

Khurshid Mazher, is Bangladeshi by birth, acquired her Bachelor's in Arts Degree in the year 1981. She accumulated a wealth of experience in the arenas of construction and poultry breeding sectors of the national economy via her dedication and uninterrupted services to the Group. Well equipped with the knowledge, managerial skills and indefatigable service, she now holds the position of a Director in the other Companies of Index Group.

Mrs. Khurshid Mazher, Wife of Mr. Md. Mazherul Quader, was born in 18 June, 1951. Her Father's Name is Late Abdus Salam and Mother's Name is Mrs. Selima Begum.

#### Mrs. Esha Mahin

Esha Mahin is an active shareholder of Index Agro Industries Limited. Born in 23 September 1981 as a Bangladeshi, Mrs. Esha Mahin, wife of Mr. Mahin Bin Mazher, daughter of Mr. Mintu Rahman and Mrs. Rume Rahman. She is a passionate and driven professional who acquired her educational qualification of B.A. in English from North South University in 2003; additionally, to enhance her specialization, she further obtained a Masters Degree in English. Her contribution to the growth and influence of the company is highly commendable. Also, she distributes some of her time as a senior lecturer in English Literature at Independent University of Bangladesh (IUB).

# (g) Capital structure and history of capital raising:

The Company intends to issue 8,253,649 ordinary shares of Tk. 10.00 each through Initial public offering (IPO) totaling to Tk. 500,000,000.00.

Particulars	No. of Shares	Face Value (Tk.)	Amount in Taka
Authorized Capital	100,000,000	10.00	1,000,000,000
Before IPO:			
Paid up capital	39,000,000	10.00	390,000,000
After IPO:			
To be issued as IPO	8,253,649	10.00	82,536,490
Paid up capital (Post IPO)	47,253,649	10.00	472,536,490

The Company has raised its paid-up capital in following phases:

	Fo		Form of Consideration (No. of Shares)				
Particulars of Allotment	Date of Allotment	In cash	Other than in cash	Bonus	Value of Share (Tk.)	Paid-up Capital	
First Allotment (Subscription to the Memorandum & Articles of Association at the time of incorporation)	13-Sep-00	1,000	-	-	100.00	100,000	
Second Allotment	30-Nov-11	-	-	9,990,000	10.00	99,900,000	
Third Allotment	8-Feb-15	-	-	29,000,000	10.00	290,000,000	
Total					10.00	390,000,000	

The Company however has subdivided the face value of its ordinary share from Tk. 100.00 to Tk. 10.00 by passing a special resolution in its extraordinary general meeting held on 30-Sep-2011 and necessary amendments in the capital clause of the Memorandum and Articles of Association were made accordingly. Hence, the paid-up capital of the Company comes to Tk. 390,000,000 divided into 39,000,000 ordinary shares of Tk. 10.00 each.

# (h) Summary of Valuation Report of Securities:

Particulars	Amount (in Tk.)	
Method 1: Net Asset Value (NAV) per share/Equity based valuation		
Net Asset Value per share (with revaluation reserve)	45.03	
Net Asset Value per share (without revaluation reserve)	44.06	
Method 2: Historical Earnings based valuation		
Earnings based Value per share based on Overall Market P/E	66.14	
Method 3: Average market price of similar stock based valuation	20.77	
Method 4: P/BV multiple of similar stock based valuation	38.79	
Method 5: P/E multiple of similar stock based valuation	197.87	

# (i) Others:

## a) Declration of Material Changes by the Issuer:

We, the Issuer, declare that we did not make any material changes including raising of paid-up capital after the date of audited financial statements as included in the prospectus.

Sd/-Mahin Bin Mazher Managing Director Index Agro Industries Limited

#### b) Issue Managers decIration in connection with issuer:

We, the Issue Managers, declared that we do not have any connection with the Issuer, nor any connected persons of us are connected with the Issuer. Moreover, we do not have any connection with the connected persons of the Issuer nor hold any securities thereof.

Sd/-Mahbub H. Mazumdar FCMA Chief Executive AFC Capital Limited --Sd Tahid Ahmed Chowdhury, FCCA Managing Director EBL Investments Limited

# CHAPTER (II): CONDITIONS IMPOSED BY COMMISSION

#### DISCLOSURE IN RESPECT OF ISSUANCE OF SECURITY IN DEMAT FORM:

As per provisions of the Depository Act, 1999 and regulations made thereunder, the shares of the Company will be issued in dematerialized form only and for this purpose, Index Agro Industries Limited will sign an agreement with the Central Depository Bangladesh Limited (CDBL). Therefore, all transfers, transmissions, splitting or conversions will take place on the CDBL system and any further issuance of shares (including rights and bonus) will also be issued in dematerialized form only.

# CONDITIONS UNDER 2CC OF THE SECURITIES AND EXCHANGE ORDINANCE, 1969

# PART-A

- The Company shall go for Initial Public Offer (IPO) for 8,253,649 ordinary shares, from which 3,893,265 ordinary shares are reserved for Eligible Investors (EIs) at their own bid price and quantity on highest to lowest bid basis in a descending order of individual bid price till exhaustion of the quota for El category and remaining 4,360,384 ordinary shares at a 20% discounted price from the cut-off price i.e. Tk. 62.00 per share for General Public including NRBs totaling Tk. 500,000,000 following the Securities and Exchange Ordinance, 1969, the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015, the Depository Act 1999 and rules made there under.
- 2. The abridged version of the prospectus, as approved by the Commission, shall be published by the issuer in 4 (Four) national daily newspapers (two in Bangla and two in English), within 02 (two) working days of issuance of this consent letter. The issuer shall post the full prospectus, vetted by Commission, in the issuer's website and shall also put on the websites of the Commission, stock exchanges, and the issue manager, within 03 (three) working days from the date of issuance of this letter and shall remain posted till the closure of the subscription list. The issuer shall submit to the Commission, the stock exchanges and the issue manager a diskette containing the text of the vetted prospectus in "MS- Word" format.
- 3. The company shall submit **40** (Forty) copies of the printed prospectus to the Commission for official record within **05** (Five) working days from the date of publication of the abridged version of the prospectus in the newspaper.
- 4. The issuer company and the issue manager shall ensure the transmission of the prospectus and its abridged version for NRBs through email to the Bangladesh Embassies and Missions abroad within **05** (Five) working days from the date of publication of the abridged version of the prospectus in the newspaper. A compliance report shall be submitted in this respect to the Commission jointly by the Issuer and the Issue Manager within **02** (Two) working days from the date of said transmission of the prospectus.
- 5. The following declaration shall be made by the company in the prospectus, namely:

"DECLARATION ABOUT LISTING OF SHARES WITH THE STOCK EXCHANGE (S):

None of the stock exchange(s), if for any reason, grants listing within **30 (Thirty) days** from the closure of subscription, any allotment in terms of this prospectus shall be void and the company shall refund the subscription money within **15 (Fifteen) days** from the

date of refusal for listing by the stock exchanges or from the date of expiry of the said **30** (Thirty) days, as the case may be.

In case of non-refund of the subscription money within the aforesaid **15 (Fifteen) days**, the Directors of the company, in addition to the issuer company, shall be collectively and severally liable for refund of the subscription money, with interest at the rate of **2% (two percent)** above the bank rate, to the subscribers concerned.

The issue manager, in addition to the Issuer company, shall ensure due to compliance of the above-mentioned conditions and shall submit compliance report thereon to the Commission within **07 (Seven) days** of the expiry of the aforesaid **15 (Fifteen) days'** time period allowed for refund of the subscription money."

- 6. All applicants shall apply for a minimum lot of 100 shares worth Taka **5,000/- (Taka Five Thousand only)** or its multiples.
- 7. The IPO shall stand canceled in case of under- subscription in any category above 35%. In such an event, the issuer and issue manager shall inform the Commission within 2 (two) working days and release the subscription money within 10 (ten) working days after receiving verification report from CDBL and the information from exchanges regarding subscription.
- 20% of the securities reserved for other general public excluding NRB shall be reserved for ক্ষত্যিস্থ ক্ষদ্র বিনিয়োগকারী. In case of under-subscription under any of sub-categories of General Public category, the unsubscribed portion shall be added to other sub-category of General Public category. In case of over subscription in the general public category, the issuer and the issue manager shall jointly conduct an open lottery. The undersubscribed portion shall be added to other sub- category of the same category.
- 9. An applicant cannot submit more than two applications, one in his/her own name and the other jointly with another person. In case, an applicant submits more than two applications, all applications will be treated as invalid and will not be considered for allotment purpose. In addition, 15% (fifteen) of the application money will be forfeited by the Commission and the balance amount will be refunded to the applicant.
- 10. The applicants who have applied for more than two applications using the same bank account, their application will not be considered for the lottery and the Commission will forfeit 15% of their subscription money.
- 11. Making of any false statement in the application or supplying of incorrect information therein or suppressing any relevant information in the application shall make the application liable to rejection and subject to forfeiture of 25% of the application money and/or forfeiture of share (unit) before or after issuance of the same by the issuer. The said forfeited application money or share (unit) will be deposited in the account of the Bangladesh Securities and Exchange Commission (BSEC). This is in addition to any other penalties as may be provided for by the law.
- 12. The company shall furnish the list of allottees to the Commission and the stock exchange(s) simultaneously in which the shares will be listed, within 24 (Twenty-Four) hours of allotment.
- 13. Shares not allotted at the time of according this consent, but allotted after listing, in favor of sponsors, directors or shareholders having 10% or more shares, other than alternative investment funds, through stock dividends, shall be subject to a lock-in

period of 02(two) years from the date of issuance of the prospectus.

- 14. If any share of Sponsors/Directors/Promoters is in paper format, it shall be handed over to securities custodian registered with the Commission and shall remain held till completion of lock-in period and the name of the securities custodian shall be furnished to the Commission jointly by the issuer and issue manager, along with a confirmation thereof from the custodian, within one week of listing of the shares with the stock exchange(s). Or they (shares of Sponsors/ Directors/ Promoters) can be demated and shall remain in lock-in under CDBL system and issuer shall submit a dematerialization confirmation report generated by CDBL and attested by Managing Director of the company along with the lock-in confirmation to the Commission within one week of listing of the shares of the shares with the stock exchange(s). In respect of shares other than Sponsors/Directors/Promoters, the issuer will ensure their lock- in of those shares and submit a statement to this effect to the Commission.
- 15. The company shall not declare any dividend/bonus shares before listing of its capital with any Exchange from the date of this consent for raising capital.
- 16. The company shall not engage itself into any merger/amalgamation or acquisition activities without taking "No Objection" from the Commission, on the scheme of the said merger/amalgamation or acquisition, as recommended by the Board of Directors, before approval by the shareholders in General Meeting.
- 17. The trading of Securities in the platform of the exchanges shall be started within 10(ten) working days of listing approval.

# PART-B

# **Application Process**

# Step-1 (Applicant)

- An applicant for public issue of securities shall submit an application/buy instruction to the Stockbroker/ Merchant Banker where the applicant maintains customer account, within the cut-off date (i.e. the subscription closing date), which shall be the 25<sup>th</sup> (twenty-fifth) working day from the date of publication of an abridged version of the prospectus.
- 2. The application/buy instruction may be submitted in prescribed paper or electronic form, which shall contain the Customer ID, Name, BO Account Number, Number of Securities applied for, Total Amount and Category of the Applicant. At the same time:
  - a) Non-resident Bangladeshi (NRB) and Foreign applicants shall submit bank drafts (FDD), issued in favor of the Issuer for an amount equivalent to the application money, with their application to the concerned Stockbroker/Merchant Banker. A Non-resident Bangladeshi (NRB) and the Foreign applicant may also submit a single draft against 02(two) applications made by him/her, i.e. one in his/her own name and the other jointly with another person. The draft (FDD) shall be issued by the Bank where the applicant maintains Foreign Currency account debiting the same account and provide the customer with a certificate mentioning the FC account number which has been debited to issue the FDD. The applicant shall also submit the certificate with their application. No banker shall issue more than two drafts from any Foreign Currency account for any public issue. At the same time, the applicant shall make the service charge available in the respective customer account

maintained with the Stockbroker/Merchant Banker.

b) Eligible investors shall submit an application through the electronic subscription system of the exchange(s) and deposit the full amount intended to subscribe by the method as determined by exchange(s).

# Step-2 (Intermediary)

- 3. The Stockbroker/Merchant Banker shall maintain a separate bank account only for this purpose namely "Public Issue Application Account". The Stockbroker/Merchant Banker shall:
  - a) Post the amount separately in the customer account (other than NRB and Foreign applicants), and upon the availability of fund, block the amount equivalent to the application money;
  - b) Accumulate all the application/buy instructions received up to the cut-off date, deposit the amount in the "Public Issue Application Account" maintained with its bank within the first banking hour of **next working day** of the cut-off date;
  - c) Instruct the banker to block the account for an amount equivalent to the aggregate application money and to issue a certificate in this regard.
- 4. Banker of the Stockbroker/Merchant Banker shall block the account as requested for, issue a certificate confirming the same and handover it to the respective Stockbroker/Merchant Banker.
- 5. For Non-resident Bangladeshi (NRB) and Foreign applicants, the Stockbroker/Merchant Banker shall prepare a list containing the draft information against the respective applicant's particulars.
- 6. The Stockbroker/Merchant Banker shall prepare category wise lists of the applicants containing Customer ID, Name, BO Account Number and Number of Securities applied for, and within 03 (three) working days from the cut- off date, send to the respective Exchange, the lists of applicants in electronic (text format with tilde '~' separator) format, the certificate(s) issued by its banker, the drafts **and certificates** received from Non-resident Bangladeshi (NRB) and foreign applicants and a copy of the list containing the draft information.
- 7. On the next working day, the Exchanges shall provide the Issuer with the information received from the Stockbroker/ Merchant Bankers, the drafts and certificates submitted by Non-resident Bangladeshi (NRB) and Foreign applicants and the list containing the draft information. Exchanges shall verify and preserve the bankers' certificates in their custody.
- 8. The application/buy instructions shall be preserved by the Stockbroker/Merchant Bankers up to 6 months from listing of the securities with the exchange.

# Step-3 (Issuer)

- 9. The Issuer shall prepare a consolidated list of the applications and send the applicants' BOIDs in electronic (text) format in a CDROM to CDBL for verification. The Issuer shall post the consolidated list of applicants on its website and websites of the Exchanges. CDBL shall verify the BOIDs as to whether the BO accounts of the applicants are active or not.
- 10. On the next working day, CDBL shall provide the Issuer with an updated database of the applicants containing BO Account Number, Name, Addresses, Parent s' Name, Joint Account and Bank Account information along with the verification report.
- 11. After receiving verification report and information from CDBL, the Issuer shall scrutinize the applications, prepare category wise consolidated lists of valid and invalid applications and submit a report of the final status of subscription to the Commission and the Exchanges within 10 (ten) working days from the date of receiving information from the Exchanges.
- 12. The issuer and the issue manager shall conduct category wise lottery with the valid applications within 03 (three) working days from the date of reporting on valid and invalid applications to the Commission and the Exchanges on any recognized and licensed digital platform along with the existing system to ensure physical and social distance due to COV1D-19 pandemic situation.

Provided that IPO lottery shall be conducted on the licensed digital platform made by any of the following institutions under the supervision of Central Depository Bangladesh Limited (CDBL):

Bureau for Research Testing and Consultation (BRTC), BUET; Computer Science Department, Dhaka University; and Bangladesh Computer Council.

- 13. The Issuer and issue manager shall arrange to post the lottery result on their **websites within 06 (six) hours** and on the websites of the Commission and Exchanges within 12 (twelve) hours of the lottery.
- 14. Within 02 (two) working days of conducting a lottery, the Issuer shall:
  - a) Send category wise lists of the successful and unsuccessful applicants in electronic (text format with tilde '~' separator) format to the respective Exchange.
  - b) Send category wise lists of unsuccessful applicants who are subject to penal provisions as per conditions of the consent Letter issued by the Commission in electronic (text format with tilde '~' separator) format to the Commission and Exchanges mentioning the penalty amount against each applicant.
  - c) Issue allotment letters in the names of successful applicants in electronic format with digital signatures and send those to respective Exchange in electronic form.
  - d) Send consolidated allotment data (BOID and number of securities) in electronic text format in a CDROM to CDBL to credit the allotted shares to the respective BO accounts.

#### Step-4 (Intermediary)

- 15. On the next working day, Exchanges shall distribute the information and allotment letters to the stockbroker/Merchant Bankers concerned in electronic format and instruct them to:
  - a) remit the amount of successful (other than NRB and Foreign) applicants to the Issuer's respective Escrow Account opened for subscription purpose, and unblock the amount of unsuccessful applicants;
  - b) send the penalty amount of other than NRB and Foreign applicants who are subject to penal provisions to the Issuer's respective Escrow Accounts along with a list and unblock the balance application money;
- 16. On the next working day of receiving the documents from the Exchanges, the Stockbrokers/Merchant Banker shall request its banker to:
  - a) Release the amount blocked for unsuccessful (other than NRB and foreign) applicants;
  - b) Remit the aggregate amount of successful applicants and the penalty amount of unsuccessful applicants (other than NRB and foreign) who are subject to penal provisions to the respective 'Escrow' accounts of the Issuer opened for subscription purposes.
- 17. On the next working day of receiving a request from the Stockbrokers/Merchant Bankers, their bankers shall unblock the amount blocked in the account(s) and remit the amount as requested for to the Issuer's 'Escrow' account.
- 18. Simultaneously, the stockbrokers/Merchant Bankers shall release the application money blocked in the customer accounts; inform the successful applicants about allotment of securities and the unsuccessful applicants about releasing their blocked amounts and send documents to the Exchange evidencing details of the remittances made to the respective 'Escrow' accounts of the Issuer. The unblocked amounts of unsuccessful applicants shall be placed as per their instructions. The Stockbroker/Merchant Banker shall be entitled to recover the withdrawal charges, if any, from the applicant who wants to withdraw the application money, up to an amount of Tk. 5 (five) per withdrawal.
- 19. All drafts submitted by NRB or Foreign applicants shall be deposited in the Issuer's respective 'Escrow' accounts and refund shall be made by the Issuer by refund warrants through concerned stockbroker or merchant banker or transfer to the applicant's bank account (FC account which has been debited to apply by NRB or foreign applicants) through banking channel within 10 (ten) working days from the date of lottery.

### Miscellaneous:

- 20. The Issuer, Issue Manager(s), Stockbrokers and Merchant Bankers shall ensure compliance of the above.
- 21. The bank drafts (FDD) shall be issued considering TT Clean exchange rate of Sonali Bank Ltd. on the date of publication of an abridged version of the prospectus.

- 22. The amount deposited and blocked in the "Public Issue Application Account" shall not be withdrawn or transferred during the blocking period. The amount deposited by the applicants shall not be used by the Stockbrokers/Merchant Bankers for any purpose other than public issue application.
- 23. The Issuer shall pay the costs related to data transmission if claimed by the Exchange concerned up to an amount of Tk. 2,00,000 (taka two lac) for a public issue.
- 24. The Stockbroker/Merchant Bankers shall be entitled to a service charge of Tk. 5 (Taka five) only per application irrespective of the amount or category. The service charge shall be paid by the applicant at the time of submitting an application.
- 25. The Stockbroker/Merchant Banker shall provide the Issuer with a statement of the remittance and drafts sent.
- 26. The Issuer shall accumulate the penalty amount recovered and send it to the Commission through a bank draft/payment order issued in favor of the Bangladesh Securities and Exchange Commission.
- 27. The concerned Exchange is authorized to settle any complaints and take necessary actions against any Stockbroker/ Merchant Banker in case of violation of any provision of the public issue application process with intimation to the Commission.

#### Part-C

- 1. The issue manager shall carefully examine and compare the published prospectus and its abridged version on the date of publication with the copies vetted by the Commission. If any discrepancy is found, both the issuer and the issue manager shall jointly publish a corrigendum immediately in the same newspapers concerned, simultaneously endorsing copies thereof to the Commission and the stock exchanges concerned. In this regard, the issue manager shall submit a compliance report to the Commission within 5 working days from the date of such publications.
- 2. The fund collected through Public Offering shall not be utilized prior to listing with Exchange(s) and that utilization of the said fund shall be affected through banking channel, i.e. through account payee cheque, pay order or bank drafts etc.
- 3. The company shall furnish a status report on the utilization of Public Offering proceeds audited by foreign- affiliated auditors and authenticated by the board of directors to the Commission and the Exchanges within 15 (Fifteen) days of the closing of each month until such fund is fully utilized, as mentioned in the schedule contained in the prospectus. The issuer shall simultaneously post the status report on its website and Exchanges shall also post the same in company information contained in websites of the Exchanges. In the event of any irregularity or inconsistency, the Commission may employ or engage any person to examine whether the issuer has utilized the proceeds for the purpose disclosed in the prospectus.
- 4. While auditing the utilization of IPO proceeds, the auditors will perform their jobs under the following terms of reference (TOR) and confirm the same in their report/certificate:
  - (a) Whether IPO proceeds have been utilized for the purposes/heads as specified in the prospectus;

- (b) Whether IPO proceeds have been utilized in line with the condition (if any) of the Commission's consent letter;
- (c) Whether the utilization of IPO proceeds have been completed within the time schedule/implementation schedule as specified in the published prospectus;
- (d) Whether utilization of IPO proceeds is accurate and for the purpose of the company as mentioned/specified in the published prospectus; and
- (e) The auditors should also confirm that: (i) assets have been procured/imported/constructed maintaining proper/required procedure as well as at a reasonable price; and (ii) auditors' report has been made on verification of all necessary documents/papers/vouchers in support of IPO proceeds making reconciliation with Bank Statement.
- 5. All transactions, excluding petty cash expenses, shall be affected by crossed cheques or bank transfers.
- 6. Proceeds of the public offering shall not be transferred to any other bank account before listing with the Exchange(s). The proceeds shall not be used for any purpose other than those specified in the prospectus without any valid ground. Any material deviation in this respect must have prior approval of at least 51% of the public shareholders, other than sponsors and directors, in a general meeting through a board-approved agenda and due notification to the shareholders. Before the said general meeting, such deviation as recommended by the board of directors shall be published as price-sensitive information with detailed description and reasons for such deviation. If approved by the shareholders, the meeting resolution shall be submitted to the Commission along with reasonable explanations and the decision shall be published as price-sensitive information.
- 7. If any quarter or half-year of the financial year-end after publication of the abridged version of prospectus and before listing of its securities with any exchange, the company shall disseminate/transmit/submit the said quarterly/half-yearly financial statements in accordance with the Commission's Notification SEC/CMRRCD/2008-183/admin/03-34 dated September 27, 2009 and Rules 13 of the Securities and Exchange Rules, 1987.
- In the event of rising issues concerning Price Sensitive Information as defined under the সিকিউরিটিজ ও এক্সচেঞ্জ কমিশন (সুবিধাভোগীব্যবসানিষিদ্ধকরণ) বিধিমালা ১৯৯৫ after publication of the abridged version of prospectus and before listing of its securities with any exchange, the company shall disseminate/transmit/submit the information as price-sensitive in accordance with the Commission's Notification No. SEC/SRMI/200-953/1950 dated October 24, 2000.

# <u>PART-D</u>

- 1. As per provision of the Depository Act, 1999 & Regulations made thereunder, shares will only be issued in dematerialized condition. All transfer/transmission/splitting will take place in the depository system of Central Depository Bangladesh Ltd. (CDBL) and any further issuance of shares (including rights/bonus) will be made in dematerialized form only.
- 2. The issuer and the issue manager shall ensure due to compliance of all the above conditions, the 'Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015' and the listing regulations of the Exchanges.
- 3. The Commission may impose further conditions/restrictions etc. from time to time as and when considered necessary which shall also be binding upon the issuer company.

# CHAPTER (III): DECLARATION AND DUE DILIGENCE CERTIFICATES

### Annexure-A

#### DECLARATION ABOUT THE RESPONSIBILITY OF THE DIRECTORS, INCLUDING THE CEO OF THE ISSUER IN RESPECT OF THE PROSPECTUS

# [See rule 4 (1)(d)]

This prospectus has been prepared, seen and approved by us, and we, individually and collectively, accept full responsibility for the authenticity, accuracy and adequacy of the statements made, information given in the prospectus, documents, financial statements, exhibits, annexes, papers submitted to the Commission in support thereof, and confirm, after making all reasonable inquiries that all conditions concerning this public issue and prospectus have been met and that there are no other information or documents, the omission of which make any information or statements therein misleading for which the Commission may take any civil, criminal or administrative actions against any or all of us as it may deem fit.

We also confirm that full and fair disclosures have been made in this prospectus to enable the investors to make a well informed decision for investment.

Sd/-**Md. Mazherul Quader** Chairman

-/Sd Mahin Bin Mazher Managing Director & Director

Sd/- **Md. Mamunur Rashid FCMA** (Nominated by Index Holdings Limited) Director -/Sd Mehzabin Mazher (Nominated by Index Construction Limited) Director

Sd/-A.K.M. Delwer Hussain, FCMA Independent Director

Place: Dhaka; Date: November 10, 2020

### <u>Annexure-B</u>

#### DUE DILIGENCE CERTIFICATE BY ISSUE MANAGER (AFC CAPITAL LIMITED)

#### [See rule 4 (1)(d)]

#### То

#### The Bangladesh Securities and Exchange Commission

**Sub:** Public Issue of 8,253,649 Ordinary Shares of Tk. 500,000,000.00 by Index Agro Industries Limited.

#### Dear Sir,

We, the issue manager to the above-mentioned forthcoming issue, state and confirm as follows:

- (1) We have examined all the documents submitted with the application for the above mentioned public issue, visited the premises of the issuer and interviewed the Chairperson, Directors and key management personnel of the issuer in connection with the finalization of the prospectus pertaining to the said issue;
- (2) On the basis of such examination and the discussions with the directors, officers and auditors of the issuer, other agencies, independent verification of the statements concerning objects of the issue and the contents of the documents and other materials furnished by the issuer.

#### WE CONFIRM THAT:

- (a) The prospectus filed with the Commission is in conformity with the documents, materials and papers relevant to the issue;
- (b) All the legal requirements relating to the issue as also in the rules, notification, guidelines, instructions, etc. framed/issued by the Commission, other competent authorities in this behalf and the Government have been duly complied with;
- (c) The disclosures made in prospectus are true, fair and adequate to enable the investors to make a well informed decision for investment in the proposed issue and such disclosures are in accordance with the requirements of the Companies Act, 1994, the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 and other applicable laws;
- (d) Besides ourselves, all the intermediaries named in the prospectus are registered with the Commission and that till date such registrations are valid;
- (e) We have satisfied ourselves about the capability of the underwriters to fulfill their underwriting commitments;
- (f) The proposed activities of the issuer for which the funds are being raised in the present issue fall within the 'main objects' listed in the object clause of the Memorandum of Association or other charter of the issuer and that the activities which have been carried out till now are valid in terms of the object clause of its Memorandum of Association;
- (g) Necessary arrangements have been made to ensure that the moneys to be received pursuant to the issue shall be kept in a separate bank account and shall be used for the purposes disclosed in the use of proceeds section of the prospectus;

- (h) All the applicable disclosures mandated in the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 have been made in addition to other disclosures which, in our view, are fair and adequate to enable the investor to make a well informed decision;
- (i) We enclose a note explaining how the process of due diligence has been exercised by us in view of the nature of current business background or the issuer, situation at which the proposed business stands, the risk factors, sponsors experiences etc. We also confirm that the due diligence related process, documents and approval memos shall be kept in record by us for the next 5 (five) years after the IPO for any further inspection by the Commission;
- (j) We enclose a checklist confirming rule-wise compliance with the applicable provisions of the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 containing details such as the rule number, its text, the status of compliance, page numbers of the prospectus where the rules has been complied with and our comments, if any;

(k) We also declare that we have managed the 05 (Five) years:	e public issue of following issuers in the last

<u>Serial</u> <u>No</u>	Issue Month/Year	<u>lssue</u> Price	Dividend Payment History
1	Simtex Industries Limited (July-2015)	20.00	5% 2020 C, 9% 2019 C, 5% 2019 B, 5% 2018 C, 15% 2018 B, 2% 2017 C, 10% 2017 B, 20% 2016 C, 2% 2016 B
2	Pacific Denims Limited (August-2016)	10.00	10% 2020 B, 14% 2019 B, 14% 2018 B, 12.5% 2017 B
3	Intraco Refueling Station Limited (February-2018)	10.00	5% 2020 C, 5% 2020 B, 10% 2019 B, 5% 2018 C, 5% 2018 B
4	Indo-Bangla Pharmaceuticals Limited (March-2018)	10.00	4.50% 2020 C, 2% 2020 B, 2% 2019 C, 9% 2019 B, 10% 2018 B
5	Ring Shine Textiles Limited (July-2019)	10.00	1% 2020 C, 1% 2020 B,15% 2019 B

\*B for bonus or stock dividend, and C for cash dividend.

For the Issue Manager

Place: Dhaka; Date: December 05, 2020 -/Sd Mahbub H. Mazumdar FCMA Chief Executive AFC Capital Limited

# <u>Annexure-B</u>

# DUE DILIGENCE CERTIFICATE BY ISSUE MANAGER (EBL INVESTMENTS LIMITED)

# [See rule 4 (1)(d)]

#### То

#### The Bangladesh Securities and Exchange Commission

**Sub:** Public Issue of 8,253,649 Ordinary Shares of Tk. 500,000,000.00 by Index Agro Industries Limited.

#### Dear Sir,

We, the issue manager to the above-mentioned forthcoming issue, state and confirm as follows:

- (1) We have examined all the documents submitted with the application for the above mentioned public issue, visited the premises of the issuer and interviewed the Chairperson, Directors and key management personnel of the issuer in connection with the finalization of the prospectus pertaining to the said issue;
- (2) On the basis of such examination and the discussions with the directors, officers and auditors of the issuer, other agencies, independent verification of the statements concerning objects of the issue and the contents of the documents and other materials furnished by the issuer.

#### WE CONFIRM THAT:

- (a) The prospectus filed with the Commission is in conformity with the documents, materials and papers relevant to the issue;
- (b) All the legal requirements relating to the issue as also in the rules, notification, guidelines, instructions, etc. framed/issued by the Commission, other competent authorities in this behalf and the Government have been duly complied with;
- (c) The disclosures made in prospectus are true, fair and adequate to enable the investors to make a well informed decision for investment in the proposed issue and such disclosures are in accordance with the requirements of the Companies Act, 1994 and the relevant provisions of the Bangladesh Securities Exchange Commission (Public Issue) Rules, 2015 and other applicable laws;
- (d) Besides ourselves, all the intermediaries named in the prospectus is registered with the Commission and that till date such registrations are valid;
- (e) We have satisfied ourselves about the capability of the underwriters to fulfill their underwriting commitments;
- (f) The proposed activities of the issuer for which the funds are being raised in the present issue fall within the 'main objects' listed in the object clause of the Memorandum of Association or other charter of the issuer and that the activities

which have been carried out till now are valid in terms of the object clause of its Memorandum of Association;

- (g) Necessary arrangements have been made to ensure that the moneys to be received pursuant to the issue shall be kept in a separate bank account and shall be used for the purposes disclosed in the use of proceeds section of the prospectus;
- (h) All the applicable disclosures mandated in the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 have been made in addition to other disclosures which, in our view, are fair and adequate to enable the investors to make a well informed decision;
- (i) We enclose a note explaining how the process of due diligence has been exercised by us in view of the nature of current business background of the issuer, situation at which the proposed business stands, the risk factors, sponsors experiences etc. We also confirm that the due diligence related process, documents and approval memos shall be kept in record by us for the next 5 (five) years after the IPO for any further inspection by the Commission.
- (j) We enclose a checklist confirming rule-wise compliance with the applicable provisions of the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 containing details such as the rule number, its text, the status of compliance, page numbers of the prospectus where the rules has been complied with and our comments, if any;

(k)	We also declare that we have managed the public issue of following issuers in the last
	05 (Five) years:

Serial No	Issue Month/Year	lssue Price	Dividend Payment History		
	Nurani Dyeing & Sweater		Cash Dividend	2% 2018	
1	Limited (March-2017)	10.00	Stock Dividend	10% 2020, 10% 2019, 11% 2018, 10% 2017	
	Indo-Bangla		Cash Dividend	4.5% 2020, 2% 2019	
2	Pharmaceuticals Limited (March-2018)	10.00	Stock Dividend	2% 2020, 9% 2019, 10% 2018	
2	Silco Pharmaceuticals	10.00	Cash Dividend	10% 2020, 2% 2019	
3	Ltd. (February, 2019)	10.00	Stock Dividend	10% 2019	

For the Issue Manager

Place: Dhaka; Date: December 05, 2020 --Sd/-Tahid Ahmed Chowdhury, FCCA Managing Director EBL Investments Limited

# <u>Annexure-C</u>

# DUE DILIGENCE CERTIFICATE BY THE UNDERWRITER (AFC Capital Limited)

# [See rule 4 (1) (d)]

# То

# The Bangladesh Securities and Exchange Commission

Sub: Public Offer of 8,253,649 Ordinary Shares of Tk. 500,000,000.00 of Index Agro Industries Limited.

#### Dear Sir,

We, the under-noted Underwriter(s) to the above-mentioned forthcoming issue, state individually and collectively as follows:

- (1) We, while underwriting the above mentioned issue on a firm commitment basis, have examined the draft prospectus, other documents and materials as relevant to our underwriting decision; and
- (2) On the basis of such examination and the discussions with the issuer company, its directors and officers, and other agencies, independent verification of the statements concerning objects of the issue and the contents of the documents and other materials furnished by the issuer company.

## WE CONFIRM THAT:

- (a) We are registered with the Bangladesh Securities and Exchange Commission as a merchant banker and eligible to carry out the underwriting activities. Our present paid-up capital stands at Tk. 130,000,000.00 (Thirteen Crore only) and we have the capacity to underwrite a total amount of Tk. 650,000,000.00 (Sixty-Five Crore) as per relevant legal requirements. We have committed to underwrite for up to Tk. 26,162,304.00 (Two Crore Sixty One Lac Sixty Two Thousand Three Hundred Four) for the upcoming issue.
- (b) At present, the following underwriting obligations are pending for us: (Name of issue and amount underwritten)

SI.	Name of the Company	Amount Underwritten (TK.)
1	Energypac Power Generation Limited	10,409,180
2	Ratanpur Steel Re-Rolling Mills Limited	45,000,000
3	NRB Commercial Bank Limited	50,000,000
	Total	105,409,180

- (c) All information as are relevant to our underwriting decision have been received by us and the draft prospectus forwarded to the Commission has been approved by us;
- (d) We shall subscribe and take up the un-subscribed securities against the abovementioned public issue within 15 (fifteen) days of calling up thereof by the issuer; and
- (e) This underwriting commitment is unequivocal and irrevocable.

For the Underwriter:

Sd/-Mahbub H. Mazumdar FCMA Chief Executive AFC Capital Limited

Place: Dhaka; Date: December 05, 2020

#### Annexure: C

# DUE DILIGENCE CERTIFICATE BY THE UNDERWRITER (EBL Investments Limited)

# [Rule 4 (1)(d)]

#### To The Bangladesh Securities and Exchange Commission

Sub: Public Offer of 8,253,649 Ordinary Shares of Tk. 500,000,000.00 of Index Agro Industries Limited.

Dear Sir,

We, the under-noted Underwriter(s) to the above-mentioned forthcoming issue, state individually and collectively as follows:

- 1. We, while underwriting the above mentioned issue on a firm commitment basis, have examined the draft prospectus, other documents and materials as relevant to our underwriting decision; and
- 2. On the basis of such examination and the discussions with the issuer company, its directors and officers, and other agencies, independent verification of the statements concerning objects of the issue and the contents of the documents and other materials furnished by the issuer company.

# WE CONFIRM THAT:

a) We are registered with the Bangladesh Securities and Exchange Commission as a merchant banker and eligible to carry out the underwriting activities. Our present paid-up capital stands at Tk. 300,000,000.00 (Taka Thirty Crore only) and we have the capacity to underwrite a total amount of Tk. 1500,000,000.00 (Taka One Hundred & Fifty Crore only) as per relevant legal requirements. We have committed to underwrite for up to **Tk. 26,162,304.00** (Two Crore Sixty One Lac Sixty Two Thousand Three Hundred Four) for the upcoming issue.

SI. No.	Name of The Company	Amount Underwritten (in Tk.)
1	Shamsul Alamin Real Estate Limited	150,000,000.00
2	Energypac Power Generation Limited	10,409,180.00
3	AFC Health ltd	20,000,000.00
4	MedRx Life Science Ltd	10,000,000.00
5	Three Angle Marine Ltd. (tobe updated)	25,000,000.00
6	NRB Commercial Bank Limited	70,000,000.00
	Total	285,409,180.00

b) At present, the following underwriting obligations are pending for us:

- c) All information as are relevant to our underwriting decision have been received by us and the draft prospectus forwarded to the Commission has been approved by us;
- d) We shall subscribe and take up the un-subscribed securities against the abovementioned public issue within 15 (fifteen) days of calling up thereof by the issuer; and
- e) This underwriting commitment is unequivocal and irrevocable.

For the Underwriter:

Sd/-Tahid Ahmed Chowdhury, FCCA Managing Director EBL Investments Limited

Place: Dhaka; Date: December 06, 2020

### <u>Annexure-C</u>

### DUE DILIGENCE CERTIFICATE BY THE UNDERWRITER (LANKABANGLA INVESTMENTS LIMITED)

[See rule 4 (1)(d)]

То

### The Bangladesh Securities and Exchange Commission

# Sub: PUBLIC OFFER OF 8,253,649 ORDINARY SHARES OF TK. 500,000,000/- OF INDEX AGRO INDUSTRIES LIMITED

Dear Sir,

We, the under-noted Underwriter(s) to the above-mentioned forthcoming issue, state individually and collectively as follows:

- 1. We, while underwriting the above-mentioned issue on a firm commitment basis, have examined the draft prospectus, other documents and materials as relevant to our underwriting decision; and
- 2. On the basis of such examination and the discussions with the issuer company, its directors and officers, and other agencies, independent verification of the statements concerning objects of the issue and the contents of the documents and other materials furnished by the issuer company.

### WE CONFIRM THAT:

a) We are registered with the Bangladesh Securities and Exchange Commission as a merchant banker and eligible to carry out the underwriting activities. Our present paid-up capital stands at Tk. 2,155,000,000.00 (Taka Two Hundred Fifteen Crore Fifty Lac only) and we have the capacity to underwrite a total amount of Tk. 10,775,000,000.00 (Taka One Thousand Seventy-Seven Crore Fifty Lac only) as per relevant legal requirements. We have committed to underwrite for up to Tk. 23,982,112.00 (Taka Two Crore Thirty Nine Lac Eighty Two Thousand One Hundred Twelve only) for the upcoming issue.

SI. No.	Name of The Company	Type of Issue	Amount Underwritten (in BDT)
1.	Desh General Insurance Company Limited	IPO	5,600,000.00
2.	Energypac Power Generation Limited	IPO	170,710,550.00
3.	Baraka Patenga Power Limited	IPO	341,250,000.00
4.	eGeneration Limited	IPO	20,000,000.00
5.	Omera Petroleum Limited	IPO	146,041,141.00
6.	NRB Commercial Bank Limited	IPO	60,000,000.00
	Total		743,601,691.00

b) At present, the following underwriting obligations are pending for us:

- c) All information as are relevant to our underwriting decision have been received by us and the draft prospectus forwarded to the Commission has been approved by us;
- d) We shall subscribe and take up the un-subscribed securities against the abovementioned public issue within 15 (fifteen) days of calling up thereof by the issuer; and
- e) This underwriting commitment is unequivocal and irrevocable.

### For the Underwriter:

Sd/-Iftekhar Alam Chief Executive Officer LankaBangla Investments Limited

Date: December 06, 2020

### CHAPTER (IV): ABOUT THE ISSUER

 (a) Name of the issuer, dates of incorporation and commencement of its commercial operations, its logo, addresses of its registered office, other offices and plants, telephone number, fax number, contact person, website address and e-mail address;

### Particulars of the Company:

Particulars		Description	
Name of the Issuer		Index Agro Industries Limited (IAIL)	
Dates of Incorporation	:	13-Sep-2000 & Reg. No. C- 41289(648)/2000	
Commencement of its Commercial Operations	:	July 01, 2004	
Logo	:	Area and agro industries ltd.	
Corporate Office Address, Telephone & Fax Number		MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212, Bangladesh Tel: +88-02-58817175, +88-02-222296442 Fax: +88-02-58814759 Email: info@index-companies.com Web: www.index-agro.com	
Registered Office Address, Telephone & Fax Number		601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka Tel: 01844004024; Fax: Nil*	
Factory Addresses			
Feed Mill		601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka.	
Breeder Farm & Hatchery		Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur	
Hatchery		Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur	
Breeder Farm		Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra	
Contact Person	:	Md. Nazrul Islam ACMA, Chief Financial Officer	
Website Address	:	Web: www.index-agro.com	
E-mail Address	:	Email: info@index-companies.com	

\*There is no fax number in registered office address.

### (b) The names of the sponsors and directors of the issuer:

### Name of the Sponsors and Directors:

### Sponsors:

Sl. No.	Sponsors	Current Status
1	Md. Mazherul Quader	Chairman
2	Mahin Bin Mazher	Managing Director & Director
3	Mehzabin Mazher	Nominee Director
4	Mrs. Khurshid Mazher	Sponsor Shareholder
5	Mrs. Esha Mahin	Sponsor Shareholder

### Directors:

SI. No.	Name	Position
1	Md. Mazherul Quader	Chairman
2	Mahin Bin Mazher	Managing Director & Director
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Ltd.)	Director
4	Mehzabin Mazher (Nominated by Index Construction Ltd.)	Director
5	A.K.M. Delwer Hussain, FCMA	Independent Director

(c) The name, logo and address of the auditors and registrar to the issue along with their telephone numbers, fax numbers, contact persons, website and e-mail addresses:

Particulars of Auditor and Registrar to the Issue:

Auditor:

Particulars		Description		
Name	:	FAMES & R Chartered Accountants		
Logo	:	FAMES & R		
Address	:	3/1 & 3/2, Sharaqa Mac, Flat # 2A, Bijoynagar, Dhaka-1000		
Telephone Number	:	+8801819496565		
Fax Number	:	Nil		
Contact Person	:	Ms. Fouzia Haque FCA Partner		
Website Address	:	Nil		
E-mail Address	:	haque.fouzia@gmail.com		

### Registrar to the Issue:

Particulars		Description
Name	•••	Imperial Capital Limited
Logo	:	
Address	:	Saiham Sky View Tower (3rd Floor), 45 Bijoy Nagar, Dhaka-1000.
Telephone Number	:	+88-02-48316870
Fax Number	•••	+88-02-8392635
Contact Person		Md. Salauddin Sikder FCMA
		CEO & Managing Director
Website Address		Web: www.imperialcapital.org
E-mail Address		E-mail: imperialcapltd@gmail.com

(d) The name(s) of the stock exchanges where the specified securities are proposed to be listed.

Name of the Stock Exchanges where the Securities to be listed:

Stock	Dhaka Stock Exchange Limited 9/F Motijheel C/A, Dhaka 1000.		Tel: +88-02-9564601, 9576210-18 Fax: +88-02-9564727, +88-02-9569755
Exchanges	Chittagong Stock Exchange Ltd. CSE Building, 1080, Sheikh Mujib Road Chittagong 4100.	CHITTAGONG STOCK EXCHANGE	Tel: +880-2-9513911-15 Fax: +880-2-9513906

### CHAPTER (V): CORPORATE DIRECTORY OF THE ISSUER

Name of the Company		Index Agro Inductries Limited (IAIL)
Name of the Company	•	Index Agro Industries Limited (IAIL)
Legal Position		IAIL was incorporated in Bangladesh as a Private Limited Company with the issuance of Certificate of incorporation bearing no. C-41289(648)/2000 dated on 13-Sep-2000 by the Registrar of Joint Stock Companies & Firms, Dhaka, Bangladesh. The Company Converted into public Limited Company and split of Share value from Tk. 100 to Tk. 10 dated on 31-Mar-2015 and 30-Sep-2011 respectively.
Date of Incorporation	:	13-Sep-2000 & Reg. No. C- 41289(648)/2000
Commencement of its Commercial Operations	:	July 01, 2004
Authorized Capital	:	Tk. 1,000,000,000 divided into 100,000,000 Ordinary Share of Tk. 10.00 each
Paid up Capital	:	Tk. 390,000,000 divided into 39,000,000 Ordinary Share of Tk. 10.00 each
Corporate Office		MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212, Bangladesh Tel: +88-02-58817175, +88-02-222296442 Fax: +88-02-58814759 Email: info@index-companies.com Web: www.index-agro.com
Registered Office	••	601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka Tel: 01844004024; Fax:
Factory		
Feed Mill		601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka
Breeder Farm & Hatchery		Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur
Hatchery	:	Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur
Breeder Farm		Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra
Board of Directors	:	Total Five (05) Directors including One (01) Independent Director
Auditors	•	FAMES & R Chartered Accountants 3/1 & 3/2, Sharaqa Mac, Flat # 2A, Bijoynagar, Dhaka-1000 Tel: +8801819496565; Fax: Nil E-mail: haque.fouzia@gmail.com; Web: Nil
Tax Consultants & Legal	:	Dr. Noim Ahmed
Advisors	•	166/1, Mirpur Road, Kalabagan, Dhaka- 1205, Bangladesh.
Banker for IPO	:	Islami Bank Bangladesh Limited
Banker of the Company	:	Islami Bank Bangladesh Limited
Compliance Officer	:	Abu Jafar Ali ACS Company Secretary

\*All investors are hereby informed that **Company Secretary**, would be designated as Compliance Officer who will monitor the compliance of the acts, rules, regulations, notification, guidelines, conditions, orders/directions etc. issued by the Commission and/or Stock Exchange(s) applicable to the conduct of the business activities of the Company so as to promote the interest of the investors in the security issued by the Company, and for redressing investors' grievances.

### CHAPTER (VI): DESCRIPTION OF THE ISSUER

### (a) **Summary:**

(i) The summary of the industry and business environment of the issuer. The summary shall not be one-sided or biased to highlight the issuer or the issue;

### Summary of the industry

Poultry sector includes farms producing birds for meat and eggs and supporting firms of the commercial poultry farms that are Feed, medicine and raw material producer. Specialized hatcheries deliver chicks from the incubator to commercial growers, who are mostly marginal farmers producing broilers. Large-scale Day Old Chick (DOC) producers are now virtually monopolized the poultry industry. At present, many local animal feed producers are operating in Bangladesh. Economies of scale in the production process have been the key in this business. Smaller commercial ready feed makers are hence facing survival risks in the face of competition from larger, more efficient top producers.

Over the years' modern techniques have been implemented for poultry rearing that led to gradual development of farms and hatcheries with high technology and environment-controlled systems. There has been constant development and growth in the industry as of now and it plays one of the most important roles in the contribution to the agricultural economy. Considering this major role, the government has given top priority to this sector and encouraged private sector to come up with more investment in the field of Poultry, Dairy, Fisheries, and Agriculture etc.

The Value of global feed industry business is around USD 400 billion a year with more than 31000 feed mill companies in the world. Current global capacity is around 980 million tons whereas in Asia there are around 13,736 manufacturers with capacity of over 350 million tones. Bangladesh, being a small country in Asia, is gradually increasing the dimension and horizon of the feed milling industry with the total investment for the poultry sector of the country is more than BDT 5,000 Crore and more than 130,000 Poultry Farms have been established in the rural areas throughout the country. The industry has been successful in providing employment opportunities to the rural population. About 6,000,000 people are directly and indirectly involved in the poultry sector for their livelihood.

Data Source: Monthly Business Review of Volume 11 | Issue 10 October 2015 - IDLC Finance Limited

### Business environment of the issuer

IAIL's business environment is conducive to the business as it has good supply of raw materials. IAIL has skilled labors as well. The wage of labor is reasonable also. Government policy is favorable to the sector. Overall, it is a business-friendly situation.

### (ii) Summary of consolidated financial, operating and other information.

This information is not applicable for Index Agro Industries Limited since it has neither any subsidiary company nor does operate under any holding company.

- (b) General Information:
  - (i) Name and address, telephone and fax numbers of the registered office, corporate head office, other offices, factory, business premises and outlets of the issuer;

Particulars		Description
Name	:	Index Agro Industries Limited (IAIL)
Registered Office	:	601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka Tel: 01844004024; Fax:
Corporate Office Address	:	MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212, Bangladesh Tel: +88-02-58817175, +88-02-222296442 Fax: +88-02-58814759 Email: info@index-companies.com Web: www.index-agro.com
Factory		
Feed Mill		601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka
Breeder Farm & Hatchery		Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur
Hatchery	:	Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur
Breeder Farm		Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra
Outlets of the issuer	:	The Company has no outlets.

### (ii) The board of directors of the issuer;

Sl. No.	Name	Position
1	Md. Mazherul Quader	Chairman
2	Mahin Bin Mazher	Managing Director & Director
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Ltd.)	Director
4	Mehzabin Mazher (Nominated by Index Construction Ltd.)	Director
5	A.K.M. Delwer Hussain, FCMA	Independent Director

SI.		Name & Address	Telephone and Fax No. & E-mail Address
	Name:	Md. Mazherul Quader	Tel: +88-02-58817175, +88-02-222296442
1	Position:	Chairman	Fax: +88-02-58814759
	Address:	House-04, Flat-05, Road-126, Ghulshan-1, Dhaka-1212.	Email: info@index-companies.com
	Name:	Mahin Bin Mazher	Tel: +88-02-58817175, +88-02-222296442
2	Position:	Managing Director & Director	Fax: +88-02-58814759
2	Address:	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	Email: mbmazher@index-companies.com
	Name:	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Ltd.)	Tel: +88-02-58817175, +88-02-222296442
3	Position:	Director	Fax: +88-02-58814759
	Address:	House # 44/2, West Matikata, Dhaka cantonment, Dhaka-1206	Email: mamun@index-companies.com
	Name:	Mehzabin Mazher (Nominated by Index Construction Limited)	Tel: +88-02-58817175, +88-02-222296442
4	Position:	Director	Fax: +88-02-58814759
	Address:	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	Email: info@index-companies.com
	Name:	A.K.M. Delwer Hussain, FCMA	Tel: +88-02-58817175, +88-02-222296442
5	Position:	Independent Director	Fax: +88-02-58814759
5	Address:	House-87/F, Azimpur Koloni, P.O Newmarket-1205, Lalbag, Dhaka.	Email: delwer_fcma@yahoo.com

(iii) Names, addresses, telephone numbers, fax numbers and e-mail addresses of the chairman, managing director, whole time directors, etc. of the issuer;

# (iv) Names, addresses, telephone numbers, fax numbers and e-mail addresses of the CFO, company secretary, legal advisor, auditors and compliance officer;

SI.	Name & Address	Telephone and Fax No. & E-mail Address
	Md. Nazrul Islam ACMA	Tel: +88-02-58817175, +88-02-222296442
1	Chief Financial Officer	Fax: +88-02-58814759
	MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212.	E-mail: finance@index-companies.com
	Abu Jafar Ali ACS	Tel: +88-02-58817175, +88-02-222296442
2	Company Secretary	Fax: +88-02-58814759
L	MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212.	E-mail: jafar@index-companies.com
	Dr. Noim Ahmed	Tel: +88-02-9118325
3	Legal Advisor	Fax: +88-02-58151328
5	166/1, Mirpur Road, Kalabagan, Dhaka- 1205, Bangladesh.	E-mail: info@sahmedassociates.com
	FAMES & R	Tel: +8801819496565
4	Chartered Accountants	Fax: Nil
	3/1 & 3/2, Sharaqa Mac, Flat # 2A, Bijoynagar, Dhaka-1000	E-mail: haque.fouzia@gmail.com
	Abu Jafar Ali ACS	Tel: +88-02-58817175, +88-02-222296442
5	Compliance Officer	Fax: +88-02-58814759
5	MF Tower (4 <sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212.	E-mail: jafar@index-companies.com

 (v) Names, addresses, telephone numbers, fax numbers, contact person, website addresses and e-mail addresses of the issue manager(s), registrar to the issue etc.;

Issue Manager(s):

Name & Address	Telephone & Fax Number, E-mail, Web Address	Contact Person
AFC Capital Limited Saiham Sky View Tower (11 <sup>th</sup> Floor), 45 Bijoy Nagar, Dhaka-1000.	Tel: +88-02-8392371 Fax: +88-02-8392372 Email: capital.afc@gmail.com Web: www.afccl.asia	Mahbub H. Mazumdar FCMA Chief Executive
<b>EBL Investments Limited</b> Bangladesh Shipping Corporation Tower (Fourth Floor), 2-3 Rajuk Avenue, Motijheel C/A, Dhaka-1000.	Tel: +88-02-47111096 Fax: +88-02-47111218 E-mail: info@eblinvestments.com Web: www.eblinvestments.com	Tahid Ahmed Chowdhury, FCCA Managing Director

### Registrar to the Issue:

Imperial Capital Limited Saiham Sky View Tower (3 <sup>rd</sup>	Tel: +88-02-48316870 Fax: +88-02-8392635	Md. Salauddin Sikder FCMA
Floor), 45 Bijoy Nagar, Dhaka-1000.	E-mail: imperialcapltd@gmail.com Web: www.imperialcapital.org	CEO & Managing Director

- (vi) The following details of credit rating, where applicable:
  - a) The names of all the credit rating agencies from which credit rating has been obtained;

Name of the Credit Rating Agency: Credit Rating Agency of Bangladesh Limited (CRAB)

- Financial **Entity Rating** Rated **Rating Date** Outlook Short Term Year Long term bv 2018-2019 ST-3 31 December 2019 Stable CRAB Α3 01 November 2018 Stable CRAB 2017-2018 Α3 ST-3 2016-2017 19 October 2017 Stable CRAB Α3 ST-3
- b) The details of all the credit ratings obtained for the issue and the issuer;

## c) The rationale or description of the rating(s) so obtained, as furnished by the credit rating agency(s);

Credit Rating Agency of Bangladesh Limited (CRAB) has affirmed the entity rating of Index Agro Industries Limited at A3 (Pronounced single A three) and assigned A3 (Lr) ratings to BDT 104.8 million long-term outstanding and BDT 250.0 million Bai-Muajjal limit of the Company in the long term. CRAB has also affirmed ST-3 rating to BDT 200.0 million funded limit and BDT 1,870.0 million non-funded limit of the Company in the short term.

The affirmation of ratings takes into account IAIL's similar business model, scale of operation, stable revenue generation, and geographical diversification of production facility. Moreover, the Company's capacity expansion, moderately established selling and distribution network, experience of the promoters and group strength positively support the ratings.

However, ratings are constrained to some extent by high working capital intensity, volatility in the raw material price in the local market as well as international market. The rating is also constrained by the probabilities of several diseases including Avian influenza (Bird Flu) causes major business risk for the poultry & fisheries industry.

Index Agro Industries Limited produces poultry feed (segregated in boiler and layer), fish feed (segregated in sinking and floating) and Day Old Chicks (DOC). IAIL has set up 01 Feed Mill at Valuka of Mymensingh, 01 Hatchery & Breeder Farm at Rajendrapur of Gazipur, 01 Hatchery at Rangpur and another Breeder Farm at Bogura.

Revenue of the IAIL increased to BDT 4,326.2 million in FY2019 from BDT 4,324.6 million in FY2018 registering 0.04% growth. IAIL experienced increase in EBITDA margin and operating profit margin due to controlled CoGS as % of sales and operating expenses in FY2019. Despite increased financial expenses and income tax expenses, net profit margin of the Company increased to 6.4% in FY2019 from 6.1% in FY2018. With higher financial expenses, EBIT to Financial expenses ratios decreased to 3.1x in 2019 from 4.1x in 2018 however such coverage position indicates adequate capacity to repay the existing financial obligation of the Company.

IAIL experienced working capital pressure in FY2019 as operating cycle increased by 34 days resulting from increased average inventory period and average collection period. On the other hand, average payment period squeezed by 1 day in FY2019. The combined effect of the parameters deteriorated working capital management position as reflected in higher cash conversion cycle of 108 days in FY2019 (FY2018: 73 days). As a result, the Company generated negative cash flows in FY2019 following the adjustment of net changes in working capital and capital expenditure.

Total equity of the Company stood at BDT 1,756.3 million at the end of 30 June 2018; comprising BDT 390.0 million as paid up capital, BDT 37.8 million as revaluation reserve and BDT 1,328.4 million as retained earnings. IAIL reported 0.6x borrowed fund to equity in FY2019. Moreover, borrowed fund was reported 2.1x times to EBITDA revealing moderate leverage position of the Company in FY2019. The overall cash flow position compared to debt exposure exerts moderate position in FY2019. However, credit risk profile of the Company could be improved once it could infuse equity through public offering as planned.

Considering a normal business scenario CRAB opines that, revenue growth of IAIL may experience a positive growth in the upcoming year if the Company could utilize its capacity further by exploring new markets. However, stiff competition and seasonal nature of the industry could lead to volatility in revenues. Moreover, price fluctuation of day old chicks, poultry and fish feed could result lower margin.

Going forward, favorable changes in financial matrix along with consistency in operation and business profile may have positive impact on future rating consideration, and vice versa.

#### d) Observations and risk factors as stated in the credit rating report.

Pandemics, such as Avian Influenza may have a severe effect on the revenue of the Company; however, geographical diversification of production facility would reduce production hinder risk in case of disease outbreak in one area such impact to some extent.

As an industry, threat of epidemic of Livestock is one of the major risks. The probabilities of several diseases including Avian influenza (Bird Flu), Pasteurella multocida (Fowl Cholera) causes the major business risk for any poultry farm which eventually forced to shut down thousands of poultry farms of Bangladesh in the recent past. The Company has set up a good hygiene system in all facilities to prevent disease outbreaks, and increased use of technology in poultry farming to reduce poultry exposure to carry various diseases. Moreover, geographical diversification of production facility would reduce production hinder risk in case of disease outbreak in one area such impact to some extent.

#### Index Agro Industries Limited was established by business personalities who were not initially directly related to Agro industry but strong top tier management with sufficient experience and delegation has ensured quality of management

The Board is overall responsible for total functioning and operations of the Company. Under reporting to the Board, a team of dedicated employees carries out day-to-day operations of the Company.

Management risk for Index Agro Industries Limited is low as a team professional management exists with more than four decades of experience in related industries. The management team is headed by Architect Md. Mazherul Quader, Chairman; who had initiated the business by establishing Index Architects Limited in 1977. Apart from IAIL, he is also associated with Index Architects Limited, Index Construction Limited, Index Holdings Limited and X-Ceramics Limited as Chairman/Director.

Mr. Mahin Bin Mazher, Managing Director of the Company has been involved in the business for more than 22 years. The Company also appointed professional General Manager who is a veterinary professional with 30 years of cross functional experience in well-known companies related to poultry & livestock industries. Managing Director of IAIL monitors day to day activities with the support of other directors and departmental heads.

### High inventory reserve requirement & credit sales created working capital pressure which resulted negative cash flow from operation in FY2019

The Company has working capital intensive nature as it has to hold huge inventory which should be maintained to buffer production and stock. IAIL experienced working capital pressure in FY2019 as operating cycle increased to 116 days which was 82 days in FY2018 resulting from increased average inventory period of 68 days in FY2019 and average collection period of 48 days in FY201). On the other hand, average payment period squeezed to 8 days in FY2019 from 9 days in FY2018. The combined effect of the parameters deteriorated working capital management position as reflected in higher cash conversion cycle of 108 days in FY2019 (FY2018: 73 days). As a result, the Company generated negative cash flows in FY2019 following the adjustment of net changes in working capital and capital expenditure.

### Moderate leverage position at present; however credit risk profile of the Company could be improved once it could infuse equity through public offering as planned

The Company's equity position is decorated by sound portion of retained earnings which provides cushion to its debt level and future expansion and regular capital expenditure. Total equity of the Company stood at BDT 1,756.3 million in FY2019 comprising BDT 390.0 million as paid up capital, BDT 37.8 million as revaluation reserve and BDT 1,328.4 million as retained earnings. IAIL reported 0.6x borrowed fund to equity in FY2019. Moreover, borrowed fund was reported 2.1x times to EBITDA revealing moderate leverage position of the Company in FY2019 (FY2018: 1.7x) resulting from increased borrowed fund outstanding. The overall cash flow position compared to debt exposure exerts moderate position in FY2019. However, credit risk profile of the Company could be improved once it could infuse equity through public offering as planned.

### (vii) Following details of underwriting:

a) The names, addresses, telephone numbers, fax numbers, contact persons and e-mail addresses of the underwriters and the amount underwritten by them;

Names & Address	Telephone & Fax No. and E-mail Address	Contact Person	Amount Underwritten	% of Total Underwriting
<b>AFC Capital Limited</b> Saiham Sky View Tower (11 <sup>th</sup> Floor), 45 Bijoy Nagar, Dhaka-1000.	Tel: +88-02-8392371 Fax: +88-02-8392372 Email: capital.afc@gmail.com Web: www.afccl.asia	<b>Md. Abul Bashar Parvez</b> Deputy Manager	26,162,304	34.29%
<b>EBL Investments Limited</b> Bangladesh Shipping Corporation Tower (Fourth Floor), 2-3 Rajuk Avenue, Motijheel C/A, Dhaka-1000.	Tel: +88-02-47111096 Fax: +88-02-47111218 E-mail: sayed@eblinvestments.com Web: www.eblinvestments.com	<b>Mohammad Sayedur Rahman</b> Assistant Vice President	26,162,304	34.29%
LankaBangla Investments Limited Assurance Nazir Tower (Level-06), 65/B, Kemal Ataturk Avenue, Banani, Dhaka 1213	Tel: +88-02-550 34 853-5 Fax: +88-02-550 34 856 E-mail: info@lankabangla-investments.com Web: www.lankabangla-investments.com	Iftekhar Alam Chief Executive Officer	23,982,112	31.43%
	Total	1	76,306,720	100.00%

b) Declaration by the underwriters that they have sufficient resources as per the regulatory requirements to discharge their respective obligations;

### Declaration by AFC Capital Limited

We are one of the underwriters of the Initial Public Offering (IPO) of Index Agro Industries Limited. We will underwrite Tk. 26,162,304.00 of total public offer of Tk. 500,000,000.00 for the upcoming issue on a firm commitment basis. In this connection, we hereby declare that:

We the underwriter(s) have sufficient resources as per the regulatory requirements to discharge our respective obligations.

For Underwriter(s)

Sd/-Mahbub H. Mazumdar FCMA Chief Executive AFC Capital Limited

Place: Dhaka Date: November 10, 2020

#### **Declaration by EBL Investments Limited**

We are one of the underwriters of the Initial Public Offering (IPO) of Index Agro Industries Limited. We will underwrite Tk. 26,162,304.00 of total public offer of Tk. 500,000,000.00 for the upcoming issue on a firm commitment basis. In this connection, we hereby declare that:

We the underwriter(s) have sufficient resources as per the regulatory requirements to discharge our respective obligations.

For Underwriter(s)

Sd/-Tahid Ahmed Chowdhury, FCCA Managing Director EBL Investments Limited

Place: Dhaka Date: November 10, 2020

#### Declaration by Lankabangla Investments Limited

We are one of the underwriters of the Initial Public Offering (IPO) of INDEX AGRO INDUSTRIES LIMITED. We will underwrite BDT 23,982,112.00 of total Public offer of BDT 500,000,000.00 for the upcoming issue on a firm commitment basis. In this connection, we hereby declare that:

We have sufficient resources as per the regulatory requirements to discharge our respective obligations.

For the Underwriter:

Sd/-Iftekhar Alam Chief Executive Officer Lankabangla Investments Limited

Place: Dhaka Date: November 10, 2020

### c) Major terms and conditions of the underwriting agreements.

- (i) In case of under-subscription in General Public Category by up to 35% in Initial Public Offering (IPO); the undersubscribed portion of securities shall be taken up by the underwriter.
- (ii) Notwithstanding anything contained in the agreement in case of inconsistency between the provision of the agreement and the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015, the Public Issue Rules shall prevail.
- (iii)Prior to publication of the prospectus, the Company shall have obtained consent from the Bangladesh Securities and Exchange Commission permitting the issue as described in Article 2.01 and providing for payment of underwriting commission 0.30% (zero point three zero percent) on the amount underwritten.
- (iv) If and to the extent that the shares offered to the public by a prospectus authorised hereunder shall not have been subscribed and paid for in cash in full by the Closing Date of subscription, the Company shall within 10 (Ten) days of the closure of subscription call upon the underwriter in writing with a copy of the said writing to the Bangladesh Securities and Exchange Commission, to subscribe the shares not subscribed by the closing date and to pay for in cash in full, inclusive of any premium if applicable, for such unsubscribed shares within 15 (Fifteen) days after being called upon to do so. If payment is made by Cheque/Bank Draft by the underwriter it will be deemed that the underwriter has not fulfilled his obligation towards his underwriting commitment under this Agreement, until such time as the Cheque/Bank Draft has been encashed and the Company's account credited. In any case within 7 (seven) days after the expiry of the aforesaid 15 (fifteen) days, the Company shall send proof of subscription and payment by the underwriter to the Commission.

In the case of failure by the underwriter to pay for the shares under the terms mentioned above, the said underwriter will not be eligible to underwrite any issue, until such time as he fulfils his underwriting commitment under this Agreement and also other penalties as may be determined by the Commission may be imposed.

### (c) Capital Structure:

(i) Authorized, issued, subscribed and paid up capital (number and class of securities, allotment dates, nominal price, issue price and form of consideration);

Particulars	No. of	Class of	Allo	tment	Nominal &	Form of	Amount in	
Faiticulais	Securities	Securities	Dates	Amount	Issue Price (Tk.)	Consideration	Taka	
Authorized Capital	100,000,000	Ordinary Share	-	-	10.00	-	1,000,000,000	
Before IPO:								
logued Subseribed and	39,000,000		Ordinary	13-Sep-00	100,000	10.00	Cash	
Issued, Subscribed and		Ordinary Share	30-Nov-11	99,900,000	10.00	Bonus	390,000,000	
paid up capital			8-Feb-15	290,000,000	10.00	Bonus		
After IPO:								
To be issued through IPO	8,253,649	Ordinary Share	-	-	10.00	Cash	82,536,490	
Paid up capital (Post IPO)	47,253,649	Ordinary Share	-	-	10.00	Cash	472,536,490	

### Notes:

1: The Company has subdivided the face value of its ordinary share from Tk. 100.00 to Tk. 10.00 by passing a special resolution in its extraordinary general meeting held on 30-Sep-2011 and necessary amendments in the capital clause of the Memorandum and Articles of Association were made accordingly. Hence, the paid-up capital of the Company comes to Tk. 390,000,000 divided into 39,000,000 ordinary shares of Tk. 10.00 each.

(ii) Size of the present issue, with break-up (number of securities, description, nominal value and issue amount);

Particulars			No. of Ordinary Shares	Nominal Value	lssue Amount (Taka)
Initial Public Offering	Eligible	EI excluding mutual funds and CISs	2,368,565		168,802,100
through Book Building	investor (EI)	Mutual Funds and CIS	1,524,700		113,178,700
Method	General public	GP excluding NRB *	3,270,288	10.00	163,514,400
Method	(GP)	NRB	1,090,096		54,504,800
Total			8,253,649		500,000,000

**Other\*:** 3,270,288 Ordinary shares will be reserved for General Public and Small Affected Investors.

(iii) Paid up capital before and after the present issue, after conversion of convertible instruments (if any) and share premium account (before and after the issue);

Particulars	Amount in BDT
Paid up capital before the present issue	390,000,000
Paid up capital after the present issue	472,536,490
Paid up capital after conversion of convertible instruments (if any)	N/A
Share premium account before the present issue	N/A
Share premium account after the present issue	417,463,510

## (iv) Category wise shareholding structure with percentage before and after the present issue and after conversion of convertible instruments (if any);

The paid-up capital of the Company is Tk. 390,000,000.00. The Company intends to issue 8,253,649 ordinary shares of Tk. 10.00 each through Initial public offering (IPO) totaling to Tk. 500,000,000.00 under book building method. The Company has no convertible instrument.

Category wise shareholding structure with percentage before and after the present issue is as follows:

Category of Shareholders	No. of	Pre-IPO % of	Post-IPO % of
Category of Shareholders	Shares	Shareholding	Shareholding
Sponsors & Directors	27,300,000	70.00%	57.77%
Individual	11,700,000	30.00%	24.76%
Pre-IPO	39,000,000	100.00%	82.53%
Eligible Investors (Excluding Mutual Funds and CIS)	2,368,565	-	5.01%
Mutual Funds and CIS	1,524,700	-	3.23%
Individual	3,270,288	-	6.92%
Non-Resident Bangladeshis (NRBs)	1,090,096	-	2.31%
IPO	8,253,649	-	17.47%
Post-IPO	47,253,649	-	100.00%

(v) Where shares have been issued for consideration in other than cash at any point of time, details in a separate table, indicating the date of issue, persons to whom those are issued, relationship with the issuer, issue price, consideration and valuation thereof, reasons for the issue and whether any benefits have been accrued to the issuer out of the issue;

The Company issued following ordinary shares for consideration in other than cash:

Date of allotment	Persons to whom those are issued	No. of shares allotted	Relationship with the issuer	Issue Price	Consideration & Valuation	Reasons for the issue	Benefit from the issue
30-Nov-2011	All existing	All existing 9,990,000 Tk.1	9,990,000 Shareholders 29,000,000	Tk.10/-	Other than Cash/Stock	Distribution of	Enhancement of capital
8-Feb-2015	shareholders	29,000,000		each Dividend (Bonus)		accumulated profit	base and re- investments

(vi) Where shares have been allotted in terms of any merger, amalgamation or acquisition scheme, details of such scheme and shares allotted;

The Company has not allotted any shares in terms of any merger, amalgamation or acquisition scheme.

(vii) Where the issuer has issued equity shares under one or more employee stock option schemes, date-wise details of equity shares issued under the schemes, including the price at which such equity shares were issued;

The issuer has not issued equity shares under one or more employee stock option schemes.

(viii) If the issuer has made any issue of specified securities at a price lower than the issue price during the preceding two years, specific details of the names of the persons to whom such specified securities have been issued, relation with the issuer, reasons for such issue and the price thereof;

The issuer has not made any issue of specified securities at a price lower than the issue price during the preceding two years.

(ix) The decision or intention, negotiation and consideration of the issuer to alter the capital structure by way of issue of specified securities in any manner within a period of one year from the date of listing of the present issue;

The Company has no decision or intention, negotiation and consideration to alter the capital structure by way of issue of specified securities in any manner within a period of one year from the date of listing of the present issue.

(x) The total shareholding of the sponsors and directors in a tabular form, clearly stating the names, nature of issue, date of allotment, number of shares, face value, issue price, consideration, date when the shares were made fully paid up, percentage of the total pre and post issue capital, the lock in period and the number and percentage of pledged shares, if any, held by each of them;

Name & Position	Nature of Issue	Date of Allotment and Acquisition & date of shares fully paid-up	No. of shares	Face Value & Issue Price	Consideration	Pre IPO %	Post IPO %	Lock in Period *	Number & % of pledge of shares
		13-Sep-00	3,500		Cash				
Name: Md. Mazherul Quader	Ordinary	24-Aug-11	(3,500)	10.00	Cash	10.00%	8.25%	3 Yrs.	No
Position: Chairman	Orunnary	31-Aug-13	1,000,000	10.00	Cash	10.00%	0.23%	5 115.	Pledge
		8-Feb-15	2,900,000		Bonus				
		Total	3,900,000						
		13-Sep-00	3,500		Cash				
Name: Mahin Bin Mazher	Ordinary	24-Aug-11	(3,500)	10.00	Cash	10.00%	8.25%	3 Yrs.	No Pledge
Position: Managing Director & Director	tion: Managing Director & Director Ordinary 31-Aug-13 8-Feb-15	31-Aug-13	1,000,000	10.00	Cash	10.00%			
		8-Feb-15	2,900,000		Bonus				
		Total	3,900,000						
		24-Aug-11	9,000	10.00	Cash		20.63%	3 Yrs.	
Name: Md. Mamunur Rashid FCMA	Ordinary	30-Nov-11	8,991,000		Bonus	25.00%			No
(Nominated by Index Holdings Ltd.) Position: Director	Ordinary	31-Aug-13	(6,500,000)		Cash	25.00%			Pledge
		8-Feb-15	7,250,000		Bonus				
		Total	9,750,000						
Name: Mehzabin Mazher		24-Aug-11	1,000		Cash				
(Nominated by Index Construction Ltd.)	Ordinary	30-Nov-11	999,000	10.00	Bonus	10.00%	8.25%	3 Yrs.	No Pledge
Position: Director		8-Feb-15	2,900,000		Bonus	1			Fleuge
		Total	3,900,000						
Name: A.K.M. Delwer Hussain, FCMA Position: Independent Director	Ordinary	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Total	-						

		13-Sep-00	1,000		Cash				
Name: Mehzabin Mazher	Ordinary	24-Aug-11	(1,000)	10.00	Cash	5.00%	4.13%	3 Yrs.	No
Position: Sponsor	or aniar y	31-Aug-13	500,000	10100	Cash	0.00/0	1110/0	5	Pledge
		8-Feb-15	1,450,000		Bonus				
		Total	1,950,000						
		13-Sep-00	1,000		Cash		4.13%	3 Yrs.	No
Name: Mrs. Khurshid Mazher	Ordinary	24-Aug-11	(1,000)	10.00	Cash	5.00%			
Position: Sponsor Shareholder	Ordinary	31-Aug-13	500,000		Cash	5.00%			Pledge
		8-Feb-15	1,450,000		Bonus				
		Total	1,950,000						
		13-Sep-00	1,000		Cash				
Name: Mrs. Esha Mahin	Ordinary	24-Aug-11	(1,000)	10.00	Cash	5.00%	1 1 7 9/	3 Yrs.	No
Position: Sponsor Shareholder	Ordinary	31-Aug-13	500,000	10.00	Cash	5.00%	4.13%	J Yrs.	Pledge
		8-Feb-15	1,450,000		Bonus				
		Total	1,950,000						

[\*Lock-in from the first trading day at the exchange]

(xi) The details of the aggregate shareholding of the sponsors and directors, the aggregate number of specified securities purchased or sold or otherwise transferred by the sponsor and/or by the directors of the issuer and their related parties within six months immediate preceding the date of filing the prospectus;

	Name of Sponsor &	Number of	Face Value	Perce	entage
SI.	Director	Ordinary Shares Held	& Issue Price	Pre-IPO	Post-IPO
1	Md. Mazherul Quader	3,900,000	10.00	10.00%	8.25%
2	Mahin Bin Mazher	3,900,000	10.00	10.00%	8.25%
3	Mrs. Khurshid Mazher	1,950,000	10.00	5.00%	4.13%
4	Mrs. Esha Mahin	1,950,000	10.00	5.00%	4.13%
5	Mehzabin Mazher	1,950,000	10.00	5.00%	4.13%
6	Index Holdings Limited	9,750,000	10.00	25.00%	20.63%
7	Index Construction Limited	3,900,000	10.00	10.00%	8.25%
	Total	27,300,000		70.00%	57.77%

Aggregate shareholding of the sponsors and directors:

Aggregate number of specified securities purchased or sold or otherwise transferred by the sponsor and/or by the directors of the issuer and their related parties within six months immediate preceding the date of filing the prospectus:

No specified securities were purchased or sold or otherwise transferred by the sponsor and/or by the directors of the issuer and their related parties within six months immediate preceding the date of filing the prospectus.

(xii) The name and address of any person who owns, beneficially or of record, 5% or more of the securities of the issuer, indicating the amount of securities owned, whether they are owned beneficially or of record, and the percentage of the securities represented by such ownership including number of equity shares which they would be entitled to upon exercise of warrant, option or right to convert any convertible instrument;

Sl. No.	Name of the Shareholders	Address	Number of Shares Held	Pre IPO %
1	Md. Mazherul Quader	House-04, Flat-05, Road-126, Ghulshan-1, Dhaka-1212	3,900,000	10.00%
2	Mahin Bin Mazher	House-34, Road-12, Block-K, Baridhara, Dhaka-1212	3,900,000	10.00%
3	Mrs. Khurshid Mazher	House-04, Flat-05, Road-126, Ghulshan-1, Dhaka-1212	1,950,000	5.00%
4	Mrs. Esha Mahin	House-34, Road-12, Block-K, Baridhara, Dhaka-1212	1,950,000	5.00%
5	Mehzabin Mazher	House-34, Road-12, Block-K, Baridhara, Dhaka-1212	1,950,000	5.00%
6	Index Holdings Limited	House-34, Road-12, Block-K, Baridhara, Dhaka-1212	9,750,000	25.00%
7	Index Construction Limited	House-34, Road-12, Block-K, Baridhara, Dhaka-1212	3,900,000	10.00%
8	Index Poultry (Pvt.) Limited	House-34, Road-12, Block-K, Baridhara, Dhaka-1212	7,800,000	20.00%

There is no event or intent of exercising warrant, option or right to convert any convertible instrument.

## (xiii) The number of securities of the issuer owned by each of the top ten salaried officers, and all other officers or employees as group, indicating the percentage of outstanding shares represented by the securities owned.

There is no officer/executive in Index Agro Industries Limited who holds any shares of the Company individually or as a group except the followings person of the company:

SI. No.	Name	Position	No. of share held	% of shareholding
1	Mohammad Murtoza Ali Quader	Assistant Manager & System Analyst	390,000	1.00%

### (d) **Description of Business:**

(i) The date on which the issuer company was incorporated and the date on which it commenced operations and the nature of the business which the company and its subsidiaries are engaged in or propose to engage in;

### Company Profile: Index Agro Industries Limited

Index Agro Industries Limited (the Company) was incorporated in Bangladesh on 13 September 2000 as a Private Company Limited by shares under the Companies Act, 1994 having the registration no.C-41289(648)/2000. The Company was converted as a Public Limited company by shares under the company Act, 1984 on 31 March, 2015. The Company has started its commercial operation on 1<sup>st</sup> July, 2004.

The registered office of the Company is situated at 601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka

Index Agro Industries Limited has no subsidiary company but it has an associate company named X-Ceramics Ltd. where the issuer holds 24.39% shares. X-Ceramics Ltd. is engaged in manufacturing ceramic tiles in Bangladesh.

### Nature of Business

The principal activities of this Company are manufacturing and marketing of poultry feed, fish feed and producing Day Old Chicks (DOC).

### (ii) Location of the project;

Location of the projects is as follows:

Feed Mill	601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 No. Ward, Valuka
Breeder Farm & Hatchery	Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur
Hatchery	Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur
Breeder Farm	Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra

### (iii) Plant, machinery, technology, process, etc.

Index Agro Industries Limited has deployed modern technology in all areas such as fish feed plant, poultry feed plant, breeder farm and hatchery.

Among the major equipments deployed, 6 Nos Silos, 3 Boilers, 6 Nos Generator, Feed Plant including Raw material receiving system, Grinding system, Batching and Mixing System, Fine Grinding System, Pulverizer and Second Mixing System, Extruding and drying system, Coating and cooling system, Bagging system, Pelleting system are worthy of mention. The whole infrastructure of the company is state-of the -art, comparable to the best in the subcontinent. For the farms and hatcheries, IAIL is fully equipped with state of the art and the most modern feeding and drinking system along with fully environment controlled house for the parent stocks to ensure diseases free and healthy rearing of chickens. Both broiler and layer chicks are hatched in an automatic transfer and air handling system.

(iv) Details of the major events in the history of the issuer, including details of capacity or facility creation, launching of plant, products, marketing, change in ownership and/or key management personnel etc.;

	, 5-			
	13 September, 2	.000	rivate Limitrd Company on	
			Private Limitrd Company to	
History of the		ompany on 31 March,	2015	
lssuer			e of share from Tk.100/- to	
	Tk.10/- on 30-Se	ep-2011		
		se was TK. 290,000,00	0.00 (Through Bonus) on 08	
	February, 2015			
	Particulars	Feed Mill Division (MT)	Poultry & Hatchery Division (Million) DOC (Day Old Chicks)	
Capacity/facility	Installed capacity	150,000	30.00	
creation and	Actual			
Services	production	114,000	30.00	
	capacity			
	Capacity utilization	103,397	29.75	
	% of capacity			
	utilization	90.70%	99.17%	
Launching of plant	The Company h 2004	as started its comme	ercial operation on 1 July,	
			es and distributes feeds that	
Products			chicken. The Company also	
	produces rish te	ed and Day Old Chicks		
	Designing	g and implementing sa	les strategies	
		ng and updating distri		
Marketing			ation network through out	
	the country.			
	<ul> <li>Conduct</li> </ul>	ing marketing surveys	as needed.	
	[			
			Managing Director of Index	
	Agro Industries Ltd. had resigned on 2017. His last working day was on 1 <sup>st</sup> October 2017.			
Change in			ny Secretary of Index Agro	
ownership			gust 2019. Mr. Abu Jafar Ali	
and/or key			secretary on 8 <sup>th</sup> September	
management	2019.	sinced as company s	sectory on o september	
personnel		Hussain, FCMA, on	30-Dec-2018 appointed as	
	Independent Director. The appointment of Mr. A.K.M. Delwer Hussain, FCMA has been approved in AGM on 30 December, 2018.			

(v) Principal products or services of the issuer and markets for such products or services. Past trends and future prospects regarding exports (if applicable) and local market, demand and supply forecasts for the sector in which the product is included with source of data;

### Principal products or services:

Index Agro Industries Limited produces and distributes feeds that are used for broiler chicken and layer chicken. The Company also produces fish feed and Day Old Chicks (DOC).

### Markets for such products or services:

The Company distributes its products throughout the Country in the local market.

## Past trends and future prospects regarding exports (if applicable), and local market,

	,				Amount in Tk.
Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Particulars	30-Juli-19	30-Juli-18	30-Juli-17	(Restated)	(Restated)
Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108

An increasing demand of feed items is observed in the industry in recent years. Current annual turnover in feed industry is over BDT 10 thousand Crore and increasing at a rate of 10% every year.

## Demand and supply forecasts for the sector in which the product is included with source of data:

Furthermore, as our protein consumption is very low compared to other countries, our internal growth scope is also huge. A picture of average chicken meat consumption per person per year of different Countries is depicted below:

Name of the Country	Per Person/Kg/Year
USA	86
Australia	86
UK	56
Malaysia	38
Thailand	26
Pakistan	38
India	16
Srilanka	12
Bangladesh	4.5

As per the standard of World Health Organization (WHO), a matured person should intake 22 Kg of protein per year; whereas average intake of protein per person per year is 4.5 Kg in Bangladesh. A study shows that 6% GDP growth leads to 11% growth in poultry industry. Since there is a huge gap between standard intake and actual intake of protein, it is expected that the industry will grow very fast in future.

**Data Source:** Monthly Business Review of Volume 11 | Issue 10 October 2015 - IDLC Finance Limited

 (vi) If the issuer has more than one product or service, the relative contribution to sales and income of each product or service that accounts for more than 10% of the company's total revenues;

Particulars	30-Jun-	19	30-Jun-18	3
	Amount in Tk.	%	Amount in Tk.	%
Feed	2,843,818,411	65.74%	2,819,681,933	65.20%
Poultry & Hatchery	1,482,352,304	34.26%	1,504,957,573	34.80%
Total	4,326,170,715	100.00%	4,324,639,506	100.00%

## (vii) Description of associates, subsidiary and holding company of the issuer and core areas of business thereof;

There are no subsidiary and holding company of Index Agro Industries Limited but one associate.

Related information is as follows:

Name of	Date of	Nature of Business	Legal	Equity capital
Companies	Incorporation		Status	(Total) in Taka
X-Ceramics Ltd.	08-01-2008	Manufacturing and distribution of excellent quality porcelain and ceramic tiles.	Private Limited Company	396,000,000

# (viii) How the products or services are distributed with details of the distribution channel. Export possibilities and export obligations;

IAIL has established a proven distribution network all over Bangladesh. The Company appointed over 300 Dealers at various area of Bangladesh based on demand and prospective market. IAIL sells to dealer net off basis. Marketing Executives are frequently visiting prospective consumer, dealer, farms and describing about product quality and supplying procedure to the farmers. Dealer placing firm purchase order for various feeds order to company's marketing department. Marketing department preparing delivery order (DO) as per consumer/dealer request and forward the same to factory for delivery.

Distribution of products of the Company is as follows:



### Export possibilities and export obligations:

The Company does not have any export possibilities and export obligation.

(ix) Competitive conditions in business with names, percentage and volume of market shares of major competitors;

### Competitive condition:

The company produces or manufactures all kinds of layer & boiler poultry feed and fish feed for the commercial poultry farms, hatchery and also producing Day Old Chicks (DOC). Major competitors of the Company are as follows:

Sl. No.	Name of major Competitors	
1	Aman Feed Limited	
2	National Feed Mills Limited	
3	Quality Feed Limited	
4	Paragon Feed Mill Limited	
5	Nourish Poultry & Hatchery Ltd.	
6	Provita Feed Mill Limited	
7	7 New Hope Feed Mill (BD) Ltd.	
8	Kazi Feed Limited	
9	ACI -Godrej Agrovet (Pvt) Ltd.	
10	10 Aftab Feed Products Limited	
11	Advance Poultry & Fish Feed Ltd.	
12	C.P. Bangladesh Company Ltd.	

Apart from this, as per annual report of the listed companies and audited financial statements of Index Agro Industries Limited, the revenue amounts are presented below:

Amount in BDT(Million)

SI.	Name of the Company	Revenue	Period	Year End
1	Index Agro Industries Ltd.	4,326.17	1-Jul-18 to 30-Jun-19	30 June
2	Aman Feed Ltd.	1,955.99	1-Jul-18 to 30-Jun-19	30 June
3	National Feed Mills Ltd.	211.65	1-Jul-18 to 30-Jun-19	30 June

There is no data available regarding market shares of the respective listed company in their annual report.

(x) Sources and availability of raw materials, names and addresses of the principal suppliers and contingency plan in case of any disruption;

SI.	Name of Principal Suppliers	Name of Raw Materials	Address
1	Aviagen Inc.	Parents stock	Cummings Research Park, 920 Explorer Boulevard NW, Huntsville, AL 35806, USA
2	ISA Institute de Selection	Parents stock	Villa 'de Körver', Spoorstraat 69, 5831 CK Boxmeer, P.O. Box 114, 5830 AC Boxmeer, The Netherlands- EU
3	Kazi Firms	Parents stock	Ahmed Kazi Tower, Building 35, Road 2, Dhanmondi, 12th floor, Dhaka 1205, Bangladesh
4	Sharma Export, India	Maize, Soyabean	Sarbamangala Pally, Station Road, Rathbari, Malda, India
5	Kemin Industries South Asia	Medicine	C-3, 1st Street, Ambattur Industrial Estate, Chennai - 600 058, India
6	Novus International, Thailand	Medicine	25th Floor, Lake Rajada Office Complex, 193/104 Ratchadapisek Road, Klongtoey, Bangkok 10110 Thailand

### Contingency Plan in case of any disruption:

The company has collecting its raw materials from different international and local suppliers. Supplier's countries are U.S.A., Netherlands, India, Indonesia, Thailand and Bangladesh. Hence, there is already contingency plan is in place in case of any disruption.

(xi) Sources of, and requirement for, power, gas and water; or any other utilities and contingency plan in case of any disruption;

Factory Location (Feed Mill): 601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 No. Ward, Valuka

Utilities	Requirements	Sources and contingency plan in case of any disruption
Power	1250 KVA	REB connection-1250 KVA, 02 Nos Diesel Generators (1056 KVA & 700 KVA)
Gas	4,800 cfh for boiler and oven	The Company uses gas line from Titas Gas Transmission and Distribution Company Ltd. The gas is required for broiler and oven.
Water	-	Submergible motor pump

Factory Location: Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur

Utilities	Requirements	Sources and contingency plan in case of any disruption	
Power	A-Site Farm - 175 KVA B-Site Farm - 175 KVA Hatchery - 200 KVA	REB connection-550 KVA, 02 Nos Diesel Generator (360 KVA, 210 KVA)	
Gas	N/A	N/A	
Water	-	Submergible motor pump	

**Factory Location:** Vill: Masterbari, P.O: ShultiGopalpur, Upazila: Mithapukur, Dist: Rangpur

Utilities	Requirements	Sources and contingency plan in case of any disruption				
Power	500 KVA	REB connection-500 KVA, 01 Nos Diesel Generator (610 KVA)				
Gas	N/A	N/A				
Water	-	Submergible motor pump				

Factory Location: Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra

Utilities	Requirements	Sources and contingency plan in case of any disruption
Power	250 KVA	REB connection-296.9 KVA, 01 Nos Diesel Generator (316 KVA)
Gas	N/A	N/A
Water	-	Submergible motor pump

### Contingency plan in case of any disruption:

For power requirments, Index Agro Industries Ltd. has 6 (two) Nos Diesel Generators (total capacity of 6 nos diesel generators are 3,252 KVA), and Rural Electrification Board (REB) line for every project area (total capacity of REB lines are 2,596.9 KVA. But total power requirments of 2,550 KVA all project area. Main source of power is REB lines and in case of any disruption Diesel Generators in every project area are kept stand by for handling emergency situation.

For Gas requirments, Index Agro Industries Ltd. has the gas line for using feed mill at Valuka. The Company has uses gas line from Titas Gas Transmission and Distribution Company Ltd. which is fulfilled company's full requirement gas supply properly since the inception of feed mill operation at valuka. The gas is required for broiler and oven. So, our contingency plan is ensuring for uninterrupted gas supply.

For water requirments, Index Agro Industries Ltd. has own Submergible motor pump in every project area which is fulfilled company's full requirement water supply properly since its inception. So, our contingency plan is ensuring for uninterrupted water supply.

(xii) Names, address(s), telephone number, web address, e-mail and fax number of the customers who account for 10% or more of the company's products or services with amount and percentage thereof;

The Company's products or services are sold to various customers. The Company has no customer who purchases10% or more of the Company's products/services.

(xiii) Names, address(s), telephone number, web address, e-mail and fax number of the suppliers from whom the issuer purchases 10% or more of its raw material or finished goods with amount and percentage thereof;

The Company has no such supplier from whom the Company purchases 10% or more of its Raw Material or Finished goods.

(xiv) Description of any contract which the issuer has with its principal suppliers or customers showing the total amount and quantity of transaction for which the contract is made and the duration of the contract. If there is not any of such contract, a declaration is to be disclosed duly signed by CEO or MD, CFO and Chairman on behalf of Board of Directors;

The Company has no such contract with principal suppliers or Customers.

### Declaration regarding Contract with Principal suppliers or customers

We, on behalf of the Board of Directors certify that Index Agro Industries Limited did not enter into any contract with its principal suppliers or customers.

Sd/-Mahin Bin Mazher Managing Director Sd/-Md. Nazrul Islam ACMA Chief Financial Officer

-/Sd Md. Mazherul Quader Chairman

### (xv) Description of licenses, registrations, NOC and permissions obtained by the issuer with issue, renewal and expiry dates;

IAIL has several regulatory licenses and certificate in order to continue its operation. The table below lists the Company's licenses and certification that are material:

Name of Certificate/license/ Registration/ NOC	License Issuer/Issuing Authority	Certificate / License No.	Expiry Date
Incorporation	RJSC	13-Sep-2000 & Reg. No. C- 41289(648)/2000	N/A
Certificate of Commencement of Business	RJSC	N/A	N/A (Incorporated as a private Ltd. Company)
Corporate office Trade License (DNCC)	Dhaka North City Corporation	166626	30-Jun-21
	Bhaluka Pourashava, Mymensingh	01578	30-Jun-21
Fastar, Trada Lisansa	13 nos Gupalpur Union Parishad, Mithapukur, Rangpur	105	30-Jun-21
Factory Trade License	07 nos Vabanipur Union Parishad, Sherpur, Bagura	1592/2020	30-Jun-21
	Mirzapur Union Parishad, Gazipur	162432000584	30-Jun-21
TIN Certificate	National Board of Revenue	269656684821	N/A
VAT Reg. No.	Customs, Excise & VAT Commissionerate, Dhaka.	000051859-0103	N/A
Membership certificate	The Mymensingh Chamber of Commerce & Industry	227-22699	30-Jun-21
Membership certificate	Breeder's Association of Bangladesh	22	31-Dec-20
Environment Clearance Certificate	Department of Environment, Mymensingh Zilla Office	20-41542	26-Jul-21
Boiler License	Department of Explosive	বাঃ বঃ ৭২২৭	09-Feb-21
boller License	Department of Explosive	বা: ব: ৩৫৭৪	09-Feb-21
Import Registration Certificate	Controller of Import & Export, Government of Bangladesh	260326120009619	30-Jun-21
Fire License	Bangladesh Fire Service & Civil Defense, Mymensingh	gqgb /638/2008	30-Jun-21
Fish Feed manufacturing license Cat-I	District Fish institutions, Mymensingh	gqgb/wdmvwiR/K <sup>~</sup> v‡U Mwi-1/09	21-Jan-21
Fish Feed manufacturing license Cat-II	Ministry of Fisheries Dhaka	182/13	30-Jun-21
	Department of Factory, Mymensingh	209/Mymensingh	30-Jun-21
Featory License	Department of Factory, Tongi, Gazipur	18442/Gazipur	30-Jun-21
Factory License	Department of Factory, Rangpur	1109/Rangpur	30-Jun-21
	Department of Factory, Bagura	1691/ Bagura	30-Jun-21
Registration in DLS	Department of Livestock	19	30-Jun-21
BERC License	Bangladesh Energy Regulatory Commission	LWC-0796	16-Jul-22
Registration certificate from BIDA	Bangladesh Investment Development Authority	L-01050803035-H	N/A
Group Insurance	American Life Insurance Company	Policy # BGL-60379	06-Dec-2020

# (xvi) Description of any material patents, trademarks, licenses or royalty agreements;

The Company neither obtained any Patent Right/Trademarks nor signed any royalty agreement with any party. However, it has several regulatory licenses and certificate in order to continue its operation.

### (xvii) Number of total employees and number of full-time employees;

The Company has 959 full-time employees as of 30 June, 2019. Details are as follows:

Salary (Monthly)	Officer	& Staff	Worker	Total
Satary (Monthly)	Factory	Head Office	Factory	Employees
Number of employees				
whose salary below	-	-	-	-
Tk. 5,500 per month				
Number of employees				
whose salary above	360	162	437	959
Tk.5,500 per month				
Total	360	162	437	959

The Company has no part time employee.

### (xviii)A brief description of business strategy;

A business strategy sets out to achieve the desired goals. Business strategy is defined as long-term business planning which is concerned with the scope of a business' activities.

Two main categories of can be defined as

- a) Generic Strategy
- b) Competitive Strategy
- a) Generic Strategy: It is concerned with growth. Now company is in planning to invest in fixed assets in order to expand its existing business.
- **b) Competitive Strategy:** It is concerned with doing things better than rivals. The following competitive strategies are in place.
  - Competitive price: In order to be market Leader Company is trying to be competitive price to deal with its rivals.
  - Product Differentiating: By differentiating in the product line, company will be able to make higher price for its product. Hence, product differentiation is on the mind.
  - Economic Scale: With a view to spreading the fixed cost over more units company is trying to increase economic of scale

(xix) A table containing the existing installed capacities for each product or service, capacity utilization for these products or services in the previous years, projected capacities for existing as well as proposed products or services and the assumptions for future capacity utilization for the next three years in respect of existing as well as proposed products or services. If the projected capacity utilization is higher than the actual average capacity utilization, rationale to achieve the projected levels.

With regard to above, a table is presented in below:

#### Existing Capacity Utilization

Name of Unit		Actual Production Capacity		Capacity utilization for this production			Actual Production Capacity (%)			
Product		Jun '16 to Jun'17	Jul'17 to Jun'18	Jul '18 to Jun'19	Jul'16 to Jun'17	Jul'17 to Jun'18	Jul'18 to Jun'19	Jul'16 to Jun'17	Jul'17 to Jun'18	Jul'18 to Jun'19
Feedmill division	мт	96,000	114,000	114,000	84,045	102,078	103,397	87.55%	89.54%	90.70%
Poultry & Hatchery Division	Million DOC (Day Old Chicks)	24.00	30.00	30.00	22.80	28.47	29.75	95.00%	94.90%	99.17%

### Projected Capacity Utilization:

		Capacity Utilization for these products					
Name of Product	Unit	Jul'19 to	Jul'20 to	Jul'19 to	Jul'20 to	Jul'19 to	Jul'20 to
		Jun'20	Jun'21	Jun'20	Jun'21	Jun'20	Jun'21
Feedmill division	MT	194,156.35	200,000	168,916.03	170,000	87.00%	85%
Poultry & Hatchery Division	Million DOC (Day Old Chicks)	48.54	60.00	42.23	54.00	87.00%	<b>90</b> %

### Assumption for future Capacity Utilization:

Assumption Indicator	Accumption Basis	Assumption Years			
Assumption Indicator	Assumption Basis	30 June 20	30 June 21	30 June 22	
Capacity Increase	Capacity will be increased as new machineries will be introduced	<b>29</b> %	34%	35%	

### Rationale to achieve the projected levels:

The company has projected that the capacity utilization will be increase through installation of new machineries financed from IPO proceeds. As the total market is increasing day by day and market share of the company will also be increased. Hence, the management of the Company thinks that the projected capacity is attainable.

### (e) **Description of Property:**

The written down value of Property, Plant & Equipment owned by the Company as per audited accounts as on 30 June, 2019:

Particulars	Written down value as on June 30, 2019
Land & land development	182,565,931
Land development	21,940,226
Building & Civil construction	275,410,954
Poulltry keeping equipment	26,910,170
Feed mill plant & machineries	224,322,202
Factory equipment & appliances	8,667,593
Silo unit	81,569,583
Scaling & measuring equipment	2,032,397
Generator	26,306,406
Computer & automated system (F)	471,361
Computer & automated system (H/O)	486,661
Furniture	647,649
Cover van & pickup	4,850,278
Exhaust fan	66,219
Motor bike	295,440
Electric Fan & Pump	180,933
Leased Assets	788,597
Sub Total Asset as at 30-06-2019	857,512,601
Based on Revaluation	

Building & Civil construction	37,848,061
Gross Total Asset as at 30-06-2019	895,360,662

## (i) Location and area of the land, building, principal plants and other property of the company and the condition thereof;

The Company's Registered & Corporate Head office is at MF Tower (4<sup>th</sup> Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212., Bangladesh which is rented.

Feed Mill	601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 No. Ward, Valuka				
Breeder Farm & Hatchery	Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur				
Hatchery	Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur				
Breeder Farm	Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogura				

Factory locations are as follows:

All the entire above-mentioned assets are located at factories except Furniture and Computer & automated system located in both corporate office office and factory.

The company has 1,381.89 decimals of land located at Valuka, Gazipur, Abdullahpur & Bogura. All of the above-mentioned Property, Plant & Equipments are in working condition.

### (ii) Whether the property is owned by the Company or taken on lease;

All the assets of the Company are in its own name except those which are disclosed in the section Financial Lease Agreement during last five (5) years.

Deed No.	Dates of purchase	Last Payment Date of Current Rent (খাজনা)	Mutation date	R. S Dag No.	Deed Value (Taka) (A)	Other Costs including details of Land Development Cost (B)	Area of Land as per deed (Decimal)	Area of Land as per mutation (Decimal)	Current Use
8216	20.11.2006	<mark>06-May-2018</mark>	17.08.2005	651, 1103	342,000		33.25	34.00	Open field
4564	26.11.2006	<mark>17-Apr-2018</mark>	25.08.2013	35, 120	1,450,000		12.37	12.37	Open field
30058	17.01.2007	23-Apr-2018	24.03.2014	27, 50-53	7,500,000		18.77	14.00	Open field
2747	29.03.2011	<mark>19-Apr-2018</mark>	09.05.2013	75, 209	500,000		46.00	46.00	Farm & Hatchery
5132	11.05.2011	<mark>19-Apr-2018</mark>	07.07.2013	507, 420, 253	2,323,000	144,912,931	219.00	219.00	Farm & Hatchery
5517	24.05.2011	<mark>19-Apr-2018</mark>	07.07.2013	278	2,323,000		219.00	219.00	Farm & Hatchery
9165	18.09.2011	<mark>19-Apr-2018</mark>	07.07.2013	221/78	500,000		24.00	24.00	Farm & Hatchery
11500	11.06.2011	<mark>30-Jan-2019</mark> 05-Feb-2019	15-01-2019	2135, 2138, 2136	7,700,000		462.00	427.00	Farm & Hatchery
2324	31.01.2008	<mark>05-Feb-2019</mark>	15-01-2019	581	770,000		23.50	23.50	Farm & Hatchery
10540	28.12.2015	<mark>15-Apr-2018</mark>	14.06.2016	327, 704, 184-187, 140	39,835,000		324.00	324.00	Feed Mill
		Total			63,243,000	144,912,931	1,381.89	1342.87	
		Grand 1	Fotal (A+B)			208,155,931			

(iii) Dates of purchase, last payment date of current rent (খাজনা) and mutation date of lands, deed value and other costs including details of land development cost, if any and current use thereof;

(iv) The names of the persons from whom the lands has been acquired or proposed to be acquired along with the cost of acquisition and relation, if any, of such persons to the issuer or any sponsor or director thereof;

Names of the persons from whom the lands have been acquired	Cost of acquisition	Relation
Jubeda Khatun	342,000	No Relationship
Abdullah Mohib-Uddin	1,450,000	No Relationship
Montaz Uddin Ahmed	7,500,000	No Relationship
Badar Uddin Mollah	770,000	No Relationship
Monjurul Haque & Masudur Rahman	500,000	No Relationship
Mokrom Ali	2,323,000	No Relationship
Moksed Ali	2,323,000	No Relationship
Md. Mazherul Quader & Mahin Bin Mazher	7,700,000	Director
Abdul Barik, Jessar Uddin Akand, Younus Ali Akand, Ebrahim Hossain & Mukul Hossain	500,000	No Relationship
Md. Mazherul Quader, Mahin Bin Mazher, Mehzabin Mazher & Khurshid Mazher	39,835,000	Director & Subscriber to the Memorandum

# (v) Details of whether the issuer has received all the approvals pertaining to use of the land, if required;

The Company has received all the approvals from the concern authorities pertaining to use of the land.

## (vi) If the property is owned by the issuer, whether there is a mortgage or other type of charge on the property, with name of the mortgagee;

324.00 decimals land and all constructions on the said land of the Company are mortgaged to Islami Bank Bangladesh Limited (Head Office Complex Corporate Branch) against short term and long tem loan.

Name of Mortgagee	Deed No.	Date	Description of Land/Plot No.	Area in Decimal
Islami Bank Bangladesh Limited (Head Office Complex Corporate Branch)	10540	28.12.2015	Valuka, Mymensingh	324.00

### (vii) Details of operating lease for factory/head office:

Particulars of rented Office/Factory	Name of the lessor	Relationship of the company	Area of land/ Floor Space	Expiry date of lease agreement	Monthly rent	Principal term & conditions
<b>Factory:</b> Mithapukur, Rangpur	Index poultry (Pvt) Ltd.	Sister Concern	150 decimal land	31.12.2029	5,000	Renewable at the end of expiry date
Corporate Office: MF Tower (4th Floor), Gh-95/C, Middle Badda, Progoti Saroni, Dhaka - 1212, Bangladesh	Mrs. Tahmina Shamsi & Mrs. Tahmina Omar	No relation with the issuer company	Floor space 4,159 sft	31.02.2024	Tk.186,750/-(1st February, 2019 to 31 <sup>st</sup> January, 2022) & Tk.205,425/-(1st February, 2022 to 31 <sup>st</sup> January, 2024)	Renewable at the end of expiry date

(viii) Dates of purchase of plant and machineries along with sellers name, address, years of sale, condition when purchased, country of origin, useful economic life at purchase and remaining economic life, purchase price and written down value;

Particulars	Year of Purchases	Sellers Name	Address	Year of Sales	Condition When Purchases	Country of Origin	Useful Economic Life	Remaining Economic Life (30.06.2019)	Purchases Price	Written Down Value (as on 30.06.2019)
2012 Qingdao Xingyi Electronic I Equipment Co. Ltd.		No-98 Xiangjiang Rd, Qingdao Economic & Technological Dec. Zone Shandong Procince, China,266555	N/A	Brand New	China	10	5	28,579,477		
Keeping Equipment	2015	Big Dutchman	No-20, LorongKelull 1B KawasanPerindustrianBuklt Raja Seksyen 7, 40000 Shah Alam Selangor BarulDhsan, Malaysia	N/A	Brand New	Malaysia	10	7	23,652,480	
Total									52,231,957	33,222,433
	2010	Jiangsu Five Continents Machinery Co.Ltd.	Add:3-5 4th Avenue, Tianmu Lake Industrial Zone Liyang 213300, Jiangsu, China	N/A	Brand New	China	10	3	12,233,629	
Feedmill	2011	Jiangsu Muyang Group Co.Ltd.	No-1, Muyang Road Hanjiang Econ Devp Zone Yangzhou Jinagsu 225127 China	N/A	Brand New	China	10	4	231,891,687	
Plant & Machineries	2012	Jiangsu Muyang Group Co.Ltd.	No-1, Muyang Road Hanjiang Econ Devp Zone Yangzhou Jinagsu 225127 China	N/A	Brand New	China	10	5	2,939,324	
	2016	MUYANG HOLDING CO. LTD.	NO.1 HUASHENG ROAD, HANJIANG ECON, DEV ZONE, YANGZHOU, JIANGSU 225127	N/A	Brand New	China	10	8	11,116,546	
	2019	FAMSUN	No.1 Huasheng Road, Yangzhou, Jiangsu;	N/A	Brand New	China	10	8	109,501,351	
Total									367,682,537	224,322,202
Factory Equipment & Appliance	2012	Amalgamated suppliers	6 MuralidharSen Lane Kolkata, India	N/A	Brand New	India	10	5	15,991,855	10,700,732
	2012	MFS YORK STORMOR	2928 E. Hwy 30, Grand Island, NE 68801, USA.	N/A	Brand New	USA	10	3	14,844,713	
Silo Unit	2016	MYSILO TAHIL DEPLOMA SISTEMLERI SAN VE TIC A.S	ORGANIZE SAN. BOLGESI,1 CAD. NO.52/B. AKSARAY, TURKITE.	N/A	Brand New	Turkey	10	8	101,905,127	
Total									116,749,840	100,703,189

Scaling & Measuring Equipment	2012	Precision Electronic Instrument Co.	17, PoschimViharExm, Rohtak Road, New Delhi-63, India	N/A	Brand New	India	10	5	5,159,392	2,509,132
	2010	Saif Power	72, Mohakhali C/A, (8th Floor), Rupayan Center, Dhaka-1212, Bangladesh.	N/A	Brand New	USA	10	3	3,600,000	
	2010	Big Hand Corporation	27 Union Street, London, SE1 1SD, UK.	N/A	Brand New	UK	10	3	1,200,000	
Generator	2012	GenpowerBv	Energieweg 3 2964 Len Groot- Ammers, Netherlands	N/A	Brand New	Japan	10	5	7,750,159	
	2015	Cross World Power Ltd	Plot 1/B, Road 90, Gulshan -2, Dhaka 1212, Bangladesh	N/A	Brand New	UK	10	7	7,600,000	
	2015	All Power Solution B.V	1435 CA Rijsenhout, Netherland	N/A	Brand New	UK	10	7	23,624,205	
	2015	E&G Tech Limited	289/3/A, East Nakhalpara, Tej- gaon, Dhaka - 1215, Bangladesh	N/A	Brand New	UK	10	7	3,536,719	
Total									47,311,083	32,477,045
Grand Total									605,126,664	369,808,352

(ix) Details of the machineries required to be bought by the issuer, cost of the machineries, name of the suppliers, date of placement of order and the date or expected date of supply, etc.

No machineries are required to be bought by the issuer except machineries to be bought from IPO proceeds. The details of which are disclosed under chapter (XXII): Use of Proceeds.

(x) In case the machineries are yet to be delivered, the date of quotations relied upon for the cost estimates given shall also be mentioned;

There are no such machineries which are yet to be delivered.

(xi) If plant is purchased in brand new condition then it should be mentioned;

All plants and machineries of the Company were purchased in brand new condition.

### DECLARTION RELATED TO MACHINERIES BEING BRAND NEW

We do hereby declare that all the plants and machineries of Index Agro Industries Limited were purchased in brand new condition. There are no re-conditioned or second-hand machineries installed in the Company.

Place: Dhaka Dated: October 24, 2019 Sd/-FAMES & R Chartered Accountants

(xii) Details of the second hand or reconditioned machineries bought or proposed to be bought, if any, including the age of the machineries, balance estimated useful life, etc. as per PSI certificates of the said machineries as submitted to the Commission;

The Company neither purchased any second hand nor reconditioned machineries nor has any plan to purchase in future.

## (xiii) A csical verification report by the issue manager(s) regarding the properties as submitted to the Commission;

### PHYSICAL VERIFICATION REPORT BY THE ISSUE MANAGER of INDEX AGRO INDUSTRIES LIMITED

This is to certify that we have visited the registered office and all factories of Index Agro Industries Limited on November 15 & 22, 2019 and we have found the registered office and factory as details bellow:

### Visited and Accompanied by:

Particulars		Name & Designation	Company
Visited by		Mahbub H. Mazumdar FCMA Chief Executive	AFC Capital Limited
		Tahid Ahmed Chowdhury, FCCA Managing Director	EBL Investments Limited
Accompanied by		Md. Nazrul Islam ACMA Chief Financial Officer	Index Agro Industries Limited
		Abu Jafar Ali ACS Company Secretary	

### **Registered Office:**

The registered office of the Company is situated at 601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka.

### Location of the Factory:

### Factory locations are as follows:

Feed Mill	Mill 601/01, Block: N, Dhaka Mymenshing Road, Kath 09 No. Ward, Valuka				
Breeder Farm & Hatchery	Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur				
Hatchery	Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur				
Breeder Farm	Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra				

### Nature of Business:

The principal activities of this Company are manufacturing and marketing of poultry feed, fish feed and producing Day Old Chicks (DOC).

### **Products:**

Index Agro Industries Limited produces and distributes feeds that are used for broiler chicken and layer chicken. The Company also produces fish feed and Day Old Chicks (DOC).

### Description of Property:

We have identified the properties of Index Agro Industries Limited are as follows:

- 1) Land: We have found 1,381.89 decimals of land.
- 2) Building & Civil construction:

## Details of the buildings status are discussed below:

Building	Total Building Area	Туре
Building	Each floor (Sft)	(Brick/Tin/Prefabricated Steel)
Admin and Office (two stories and an underground)	4,033 Sft	RCC-Grade Beam, RCC-Floor Slab, RCC-Pillar, RCC- Slab with Beam, RCC-Stair, RCC-Lintel, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather Coat Thai Aluminum in window, Industrial Door, M.S Grill in Window.
Ground Floor Laboratory and 2 <sup>nd</sup> floor Mess and Accommodation	4,532 Sft	RCC-Grade Beam, RCC-Floor Slab, RCC-Pillar, RCC- Slab with Beam, RCC-Stair, RCC-Lintel, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather Coat Thai Aluminum in window, Industrial Door, M.S Grill in Window.
Single floor Generator room	1,950 Sft	RCC-Floor Slab, Tin Shade roof, RCC-Pillar, RCC- Slab with Beam, RCC-Lintel, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather
Premix Store room	1,324 Sft	RCC-Floor Slab, Tin Shade roof, RCC-Pillar, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather
Staff Accommodation	16,000 Sft	RCC-Floor Slab, RCC-Pillar, RCC-Lintel, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather Coat.
Ware house (near broiler plant)	18,873 Sft	Prefabricated steel frame, RCC-Floor Slab, Brick Wall, Plaster.
Broiler Plant Area (4 storied)	56,185 Sft	Prefabricated steel frame, RCC-Floor Slab, Brick Wall, Plaster, Inside wall- Plastic Paint, Outside Wall- Weather Coat.
Fish Plant and warehouse (6 storied Building with 01 Basement)	78,695 Sft	Prefabricated steel frame, RCC-Floor Slab, Brick Wall, Plaster, Inside wall- Plastic Paint, Outside Wall- Weather Coat.
RM warehouse	36,720 Sft	Prefabricated steel frame, RCC-Floor Slab, Brick Wall, Plaster.
Layer Plant (under construction)	810 Sft	Prefabricated steel frame
RM warehouse	27,200 Sft	Prefabricated steel frame, RCC-Floor Slab, Brick Wall
6 Silo	26,493 Sft	Prefabricated steel structure
Boiler room	500 Sft	RCC-Floor Slab, Tin Shade roof, RCC-Pillar, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather
Maintenance room	432 Sft	RCC-Floor Slab, Tin Shade roof, RCC-Pillar, Brick Wall, Plaster, Wall Paint, Inside wall- Plastic Paint, Outside Wall- Weather

Feed Mill: 601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 No. Ward, Valuka:

Breeder Farm & Hatchery:	Araisha Prasad, B.	.K. Bari,	Sadar, Gazipur, Gazipur:
--------------------------	--------------------	-----------	--------------------------

Buildings	Use of building	Total Building area (Each Floor) Sft	TYPE (brick/tin/prefabricated steel)
	1,512 Sft	Ground floor 1,512 Sft for Office	
(Office + Residence- 4	1,512 Sft	1st Floor 1,512 Sft for Residence	RCC-Floor Slub, RCC-Pilar, RCC slab with beam, Top Roof -GP Sheet, Brick wall with Plaster, Inside & outside wall lime
storied Building)	1,512 Sft	2nd Floor 1,512 Sft for Residence	wash, RCC- Stair, Thai glass window, Wooden door for office & Hard board door for Residence
	1,512 Sft	3rd Floor 1,512 Sft for Residence	
(Generator Room + Shower Room + Workshop + AVR Room)	1,000 Sft	1,000 Sft	RCC- Floor Slub, RCC lintel, GP sheet roof, Brick wall with Plaster, Inside & outside wall lime wash, MS Door
(Recreation Room)	425.25 Sft	425.25 Sft	RCC- Floor Slub with tiles, Brick wall with plaster, Inside & outside wall lime wash, GP Sheet Roof, Thai glass window, Wooden Door
(Hatchery)	9,000 Sft	9,000 Sft	RCC - Floor Slub, RCC-Pillar, RCC lintel, GP sheet roof, Brick wall with inside Plaster & outside without Plaster, Inside wall lime wash, GP sheet Door
(Godown)	2,825 Sft	2,825 Sft	RCC - Floor Slub, RCC-Pillar, RCC lintel, GP sheet roof, Brick wall with inside Plaster & outside without Plaster, Inside wall lime wash, GP Sheet Sutter
(Worker Residence-1)	1,200 Sft	1,200 Sft	RCC - Floor Slub, RCC lintel, GP sheet roof, GP sheet door, GP sheet window, Brick wall with inside Plaster & outside without Plaster
(Worker Residence-2)	594.75 Sft	594.75 Sft	RCC - Floor Slub, RCC lintel, GP sheet roof, GP sheet door, GP sheet window, Brick wall with inside Plaster & outside without Plaster
(Supervisor & Mechanical Staff Residence)	810 Sft	810 Sft	RCC - Floor Slub, RCC lintel, GP sheet roof, GP sheet door, GP sheet window, Brick wall with inside Plaster & outside without Plaster
(Kitchen & Dinning)	1,180 Sft	1,180 Sft	RCC - Floor Slub, RCC lintel, GP sheet roof, GP sheet door, GP sheet window, Brick wall with inside Plaster & outside without Plaster
(A site farm - Godown+guard room+Sub-Station room+ Shower Room)	720 Sft	720 Sft	RCC-Floor slab, GP sheet roof, RCC lintel, Brick wall with Plaster, GP sheet Window, Collapsible gate

(A- Site farm- Worker Shed)	855 Sft	855 Sft	RCC - Floor Slub, GP sheet roof, Brick wall without plaster, Thai glass window, PVC door
(A- Site farm-	7,200 Sft	7,200 Sft (Ground Floor)	RCC-Floor Slub, RCC-Slub, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door
Poultry Shed - A2)	7,200 Sft	7,200 Sft (Top Floor)	RCC-Floor Slub, GP sheet roof, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC Stair
(A- Site farm-	7,200 Sft	7,200 Sft (Ground Floor)	RCC-Floor Slub, RCC-Slub, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door
Poultry Shed - A3)	7,200 Sft	7,200 Sft (Top Floor)	RCC-Floor Slub, GP sheet roof, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC Stair
	3,600 Sft	3,600 Sft (Ground Floor)	RCC-Floor Slub, RCC-Slub, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door
(A- Site farm- Poultry Shed - A4)	3,600 Sft	3,600 Sft (Middle Floor)	RCC-Floor Slub, RCC-Slub, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC Stair
	3,600 Sft	3,600 Sft (Top Floor)	RCC-Floor Slub, GP sheet roof, RCC Pillar, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC Stair
(B- Site farm- Godown & shower	268 Sft	268 Sft for Godown Room	RCC- Floor Slub, RCC lintel, GP sheet roof, Brick wall with Plaster, GP sheet Door
Room)	561 Sft	561 Sft for shower Room	RCC- Floor Slub with tiles, RCC - Pillar, RCC lintel, GP sheet roof, Brick wall with Plaster, PVC Door
(B- Site farm-	400 Sft	400 Sft (Ground floor)	RCC-Floor Slub, RCC-Slub, RCC Pillar, Brick wall with plaster, Inside & outside wall lime wash, Thai glass window, GP sheet Door
Worker Shed)	400 Sft	400 Sft (Top floor)	RCC-Floor Slub, GP sheet roof, RCC Pillar, Brick wall with plaster, Inside & outside wall lime wash, Thai glass window, GP sheet Door, MS Stair
	3,300 Sft	3300 Sft (Ground Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door
(B- Site farm- Poultry Shed - B1)	3,300 Sft	3,300 Sft (Middle Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair
	3,300 Sft	3,300 Sft (Top Floor)	RCC-Floor Slub, GP sheet Roof, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair
(B- Site farm-	3,300 Sft	3,300 Sft (Ground Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door
Poultry Shed - B2)	3,300 Sft	3,300 Sft (Middle Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair

	3,300 Sft	3,300 Sft (Top Floor)	RCC-Floor Slub, GP sheet Roof, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair
(B- Site farm- Poultry Shed - B3)	3,300 Sft	3,300 Sft (Ground Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door
	3,300 Sft	3,300 Sft (Middle Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair
	3,300 Sft	3,300 Sft (Top Floor)	RCC-Floor Slub, GP sheet Roof, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair
(B- Site farm- Poultry Shed - B4)	4,032 Sft	4,032 Sft (Ground Floor)	RCC-Floor Slub, RCC- Slub with beam, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door
	4,032 Sft	4,032 Sft (Top Floor)	RCC-Floor Slub, GP sheet Roof, RCC Pillar, RCC lintel, Brick wall (Half) & GI Net wall (Half), GP sheet Door, RCC- Stair

Breeder Farm: Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra:

Building	Total Building area (each floor) SFT	TYPE (brick/tin/prefabricated steel)
security-post main gate	375 SFT	with-roof
office+residence	1,825 SFT	profile-sheet (Tin Made), thi-glass window, wooden-door, RFL ceiling & door, tiles-floor
cold-room-building	750 SFT	profile-sheet (Tin Made), thi-glass window, wooden-door, RFL ceiling & door, tiles-floor
feed, rice-husk, electric room-building	1,800 SFT	profile-sheet (Tin Made), thi-glass window, wooden-door, RFL ceiling & door, tiles-floor
generator-room & operator room-building	1,325 SFT	profile-sheet (Tin Made), thi-glass window, wooden-door, RFL ceiling & door, tiles-floor
manager-room	575 SFT	profile-sheet (Tin Made), thi-glass window, wooden-door, RFL ceiling & door, tiles-floor
shed-1=GF	14,400 SFT	with-roof,
shed-1=TF	14,400 SFT	foam-ceiling, profile-sheet (Tin Made), curtain
shed-2=GF	14,400 SFT	with-roof,
shed-2=TF	14,400 SFT	foam-ceiling, profile-sheet (Tin Made), curtain
shed-3=GF	14,400 SFT	with-roof,
shed-3=TF	14,400 SFT	foam-ceiling, profile-sheet (Tin Made), curtain
Prayer Room	825 SFT	foam-ceiling, profile-sheet (Tin Made, Tiles Floor, Grill Window
Shower Room -1	634 SFT	profile-sheet (Tin Made), Tiles Floor
Shower Room -2	634 SFT	profile-sheet (Tin Made), Tiles Floor

Supervisor Quarter	1,150 SFT	foam-ceiling, profile-sheet (Tin Made), curtain
General Store room	756 SFT	Brick Wall, Floor plaster & tin shed
Staff Residence	192 SFT	Brick Wall, Floor plaster & tin shed
Worker, Security, Dining with Canteen Quarter	3,100 SFT	foam-ceiling, profile-sheet (Tin Made), curtain

Hatchery: Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur

Building	Total Building area (each floor) SFT	TYPE (brick/tin/prefabricated steel)
Office, residence & shower room	2,760 SFT	RCC-Floor Slub, RCC-Pilar, RCC slab with beam, Brick wall with Plaster, Inside & outside wall lime wash, Thai glass window, GP sheet door
Residence, kitchen & generator room	5,760 SFT	RCC-Floor Slub, RCC-Pilar, RCC slab with beam, Brick wall with Plaster & tiles, Inside & outside wall lime wash, Thai glass window, GP sheet door
Egg Receive, setter, hatcher, egg transfer, egg grading, egg cold, chicks & store room	18,275 SFT	RCC-Floor Slub, RCC-Pilar, RCC slab with beam, Brick wall with Plaster & tiles, Inside & outside wall lime wash, Thai glass window, GP sheet door
Feed Store room	900 SFT	Brick Wall, floor plaster & tin shed

### 3) Plant & Machinery and Office Equipment:

In the prospectus, the issuer mentioned, they bought all the machineries at brand new condition. After visiting the factory site, we are absolutely convincing with their reports.

Particulars	Year of Purchases	Condition When Purchases	Country of Origin	Purchases Price	Location of use of machineries
Poultry Keeping	2012	Brand New	China	28,579,477	Gazipur,
Equipment	2015	Brand New	Malaysia	23,652,480	Bogra & Rangpur
	2010	Brand New	China	12,233,629	
	2011	Brand New	China	231,891,687	Maladaa
Feed Mill Plant & Machineries	2012	Brand New	China	2,939,324	Valuka, Mymensingh
a machineries	2016	Brand New	China	11,116,546	
	2019	Brand New	China	109,501,351	
Factory Equipment & Appliance	2012	Brand New	India	15,991,855	Gazipur, Bogra, Rangpur & Valuka
Silo Unit	2012	Brand New	USA	14,844,713	Valuka,
	2016	Brand New	Turkey	101,905,127	Mymensingh
Scaling & Measuring Equipment	2012	Brand New	India	5,159,392	Valuka, Mymensingh
Generator	2010	Brand New	USA	3,600,000	Gazipur

	2010	Brand New	UK	1,200,000	Valuka
	2012	Brand New	Japan	7,750,159	Bogra
	2015	Brand New	UK	7,600,000	Rangpur
	2015	Brand New	UK	23,624,205	Valuka
	2015	Brand New	UK	3,536,719	Gazipur
Total				605,126,664	

Besides these assets, we have also found other assets like generator, computer & automated system, furniture, cover van & pickup, exhaust fan, motor bike, electric fan & pump are avialabel in all project area and fire equipments are available only in valuka, mymenshing.

It is also mentionable here that during our visit, we also checked Inventory register and roster (Workers' & Staff duty register) and found total 959 numbers of employees and workers. We also noticed that all machineries of IAIL are in good condition and running well.

### Signboard:

The signboard of the company is displayed at the registered office and factory premises and there is no other office/factory within the said factory premises.

Sd/-	Sd/-
Mahbub H. Mazumdar FCMA	Tahid Ahmed Chowdhury, FCCA
Chief Executive	Managing Director
AFC Capital Limited	EBL Investments Limited

(xiv) If the issuer is entitled to any intellectual property right or intangible asset, full description of the property, whether the same are legally held by the issuer and whether all formalities in this regard have been complied with;

The Company has no intellectual property right or intangible asset.

### (xv) Full description of other properties of the issuer.

Computer & automated system (F)	471,361
Computer & automated system (H/O)	486,661
Furniture	647,649
Cover van & pickup	4,850,278
Exhaust fan	66,219
Motor bike	295,440
Electric Fan & Pump	180,933
Leased Assets	788,597

## (f) Plan of Operation and Discussion of Financial Condition:

The issuer's revenue and results from operation, financial position and changes in financial position and cash flows for the last five years:

REVENUE AND RESULTS FROM OPERATIO			Amount in Taka		
Particulars	30-Jun-2019	30-Jun-2018	30-Jun-2017	30-Jun-2016	30-Jun-2015
	·			Restated	Restated
Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
Less: Cost of Goods Sold	3,652,789,042	3,726,262,946	3,066,489,128	2,775,677,992	2,112,634,813
Gross Profit	673,381,673	598,376,560	513,416,873	442,991,151	381,701,295
Less: Operating Expenses	202,394,983	204,068,084	165,921,097	123,134,410	108,574,453
Administrative expenses	56,035,147	55,069,232	40,656,786	43,429,416	37,687,758
Selling & distribution expenses	146,359,835	148,998,852	125,264,311	79,704,994	70,886,695
Operating Profit	470,986,690	394,308,476	347,495,776	319,856,741	273,126,842
Add: Non-Operating Income					
Other Income	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270
Less: Non-Operating Expenses					
Financial expenses	157,900,529	97,958,525	110,423,229	125,852,250	110,255,059
Net Profit before WPPF & Tax	319,903,161	303,166,952	243,889,547	199,248,851	167,447,053
Contribution to WPPF	15,233,484	14,436,522	11,613,788	9,488,041	7,973,669
Operating Profit before Tax	304,669,677	288,730,430	232,275,759	189,760,810	159,473,384
Share of Profit from Associate	23,498,586	18,175,047	11,803,968	13,303,959	-
Net Profit before Tax	328,168,263	306,905,478	244,079,727	203,064,769	159,473,384
Less: Income Tax Expenses	52,424,267	41,723,026	29,614,880	23,583,732	2,048,295
Current Tax	48,386,318	38,643,946	24,217,139	18,540,858	2,048,295
Deferred Tax	4,037,949	3,079,080	5,397,740	5,042,874	-
Net Profit/(Loss) after Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089
Earnings per Share (EPS)	7.07	6.80	5.50	4.60	4.04

### REVENUE AND RESULTS FROM OPERATION:

### FINANCIAL POSITION:

Darticulare					Amount in Taka
Particulars	30-Jun-2019	30-Jun-2018	30-Jun-2017	30-Jun-2016	1-Jul-2015
ASSETS		· · ·		Restated	Restated
Non-Current Assets	1,020,756,611	1,045,867,973	945,858,871	980,774,218	784,843,910
Property, Plant and Equipment	895,360,662	840,012,351	880,204,368	820,988,897	743,522,798
Capital Work-in-Progress	-	108,259,351	-	100,152,821	-
Parent Stocks	125,395,949	97,596,270	65,654,503	59,632,500	41,321,112
Long Term Investments	283,000,765	252,685,179	227,693,132	209,072,164	183,673,845
Govt. Savings Certificate	86,821,958	80,004,958	73,187,958	66,370,958	54,276,598
Investment	196,178,807	172,680,221	154,505,174	142,701,206	129,397,247
Current Assets	1,877,437,528	1,239,086,501	1,083,008,043	1,004,872,609	923,674,127
Inventories	883,272,249	458,243,746	374,525,635	494,248,926	564,277,954
Trade Receivables	618,482,939	518,536,331	444,049,725	345,587,113	296,069,481
Advances, Deposits and Pre-Payments	267,684,607	162,460,765	84,191,574	75,124,955	22,689,597
Cash and Cash Equivalents	107,997,733	99,845,659	180,241,110	89,911,615	40,637,095
Total Assets	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
Equity & Liabilities					
Shareholders' Equity	1,756,275,842	1,480,531,845	1,215,349,394	1,000,884,545	821,403,509
Share Capital	390,000,000	390,000,000	390,000,000	390,000,000	390,000,000
Retained Earnings	1,328,427,781	1,050,691,782	783,412,484	566,740,430	384,936,019
Revaluation Reserve	37,848,061	39,840,064	41,936,909	44,144,115	46,467,489
Non-Current Liabilities	141,358,795	187,284,615	96,866,282	167,917,358	186,325,799
Long Term Loan	90,864,342	140,828,111	53,488,857	129,937,674	153,388,989
Deferred Tax Liabilities	50,494,453	46,456,504	43,377,425	37,979,684	32,936,811
Current Liabilities	1,283,560,268	869,823,192	944,344,371	1,025,917,088	884,462,574
Current Portion of Long Term Loan	32,639,803	18,055,296	25,201,824	75,899,674	92,665,426
Short Term Loan	1,009,568,126	639,310,631	723,572,317	741,032,393	627,025,359
Accounts payables	65,485,302	80,840,913	100,149,315	150,369,980	129,960,410
Provision for expenses	175,867,037	131,616,352	95,420,915	58,615,040	34,811,378
Total Equity & Liabilities	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
Net Asset Value (NAV) per share	45.03	37.96	31.16	25.66	21.06

### CHANGES IN FINANCIAL POSITION:

### Index Agro Industries Limited Statement of Changes in Equity For the year ended on 30 June 2019

Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount
Balance as at 1 July 2018	390,000,000	1,050,691,782	39,840,064	1,480,531,845
Net Profit/(Loss) after Tax	-	275,743,996	-	275,743,996
Depreciation on Revalued Asset	-	1,992,003	(1,992,003)	-
Balance as at June 30, 2019	390,000,000	1,328,427,781	37,848,061	1,756,275,842

### For the year ended on 30 June 2018

Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount
Balance as at 1 July 2017	390,000,000	783,412,484	41,936,909	1,215,349,393
Net Profit/(Loss) after Tax	-	265,182,452	-	265,182,452
Depreciation on Revalued Asset	-	2,096,845	(2,096,845)	-
Balance as at June 30, 2018	390,000,000	1,050,691,782	39,840,064	1,480,531,845

### For the year ended on 30 June 2017

		Amount in Taka			
Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount	
Balance as at 1 July 2016	390,000,000	566,740,430	44,144,115	1,000,884,545	
Net Profit/(Loss) after Tax	-	214,464,848	-	214,464,848	
Depreciation on Revalued Asset	-	2,207,206	(2,207,206)	-	
Balance as at June 30, 2017	390,000,000	783,412,484	41,936,909	1,215,349,393	

### For the year ended June 30, 2016

				Restated
Particulars		Total Amount		
Fai liculai s	Share capital	Retained Earnings	Revaluation Reserve	Total Amount
Balance as at 1 July, 2015	390,000,000	385,075,583	46,467,489	821,543,072
Less: Adjustment for deferred Tax	-	(32,936,811)	-	(32,936,811)
Add: Prior year adjustment for profit from associates	-	32,797,247	-	32,797,247
Net Profit/(Loss) after Tax	-	179,481,037	-	179,481,037
Depreciation on Revaluation Asset	-	2,323,374	(2,323,374)	-
Balance as at June 30, 2016	390,000,000	566,740,430	44,144,115	1,000,884,546

### For the year ended June 30, 2015

				Restated
Particulars		Amount in Taka		Total Amount
Faiticulais	Share capital	Retained earnings	Revaluation reserve	
Balance as at July 01, 2014	100,000,000	524,444,678	48,913,147	673,357,825
Net Profit/(Loss) after Tax	-	157,425,089	-	157,425,089
Prior year adjustment against Tax provision	-	(9,239,841)	-	(9,239,841)
Bonus Issue	290,000,000	(290,000,000)	-	-
Depreciation on Revalued Asset	-	2,445,657	(2,445,657)	-
Balance as at June 30, 2015	390,000,000	385,075,583	46,467,490	821,543,073

### CASH FLOWS:

Particulars			Amount in Taka		
Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Cash Flow from Operating Activities:					Restated
Cash Received from Turnover and others	4,226,224,107	4,250,152,900	3,481,443,389	3,169,151,511	2,436,180,881
Cash Paid to suppliers	(3,894,044,327)	(3,565,254,511)	(2,663,343,316)	(2,523,779,701)	(2,119,175,828)
Cash Paid to employees	(213,679,630)	(202,779,500)	(175,223,772)	(131,971,876)	(89,841,747)
Cash Paid to Others	(193,023,019)	(194,303,759)	(171,251,584)	(110,757,612)	(97,064,282)
Income Tax Paid	(42,098,248)	(38,196,321)	(13,471,164)	(17,160,314)	(1,345,584)
Net Cash Provided by Operating Activities: (A)	(116,621,118)	249,618,809	458,153,553	385,482,008	128,753,439
Cash Flow from Investing Activities:					
Purchase of Property, Plant and Equipment	(454,110)	(15,183,458)	(37,602,378)	(92,665,994)	(131,935,906)
Purchase of Parent stock	(108,652,310)	(103,301,967)	(73,439,404)	(83,614,777)	(36,141,884)
Purchase of Govt. Savings Certificate	-	-	-	(16,000,000)	(13,000,000)
Disposal of Govt. Savings Certificate	-	-	-	9,150,000	-
Paid for Capital Work in progress	-	(108,259,351)	(1,752,306)	(101,014,433)	(2,983,919)
LC margin paid for capital machinery	-	(1,242,000)	-	-	-
Net Cash Used by Investing Activities: (B)	(109,106,420)	(227,986,776)	(112,794,087)	(284,145,205)	(184,061,709)
Cash Flow from Financing Activities:					
Net proceeds from Long Term loan	(35,379,262)	80,192,726	(127,146,667)	(40,217,067)	(36,259,726)
Net proceeds from Short Term loan	370,257,495	(84,261,686)	(17,460,076)	114,007,034	194,431,183
Financial Expenses	(100,998,621)	(97,958,524)	(110,423,229)	(125,852,250)	(110,255,059)
Net Cash Used by Financing Activities: (C)	233,879,612	(102,027,484)	(255,029,971)	(52,062,283)	47,916,398
				· · · · · · · · · · · · · · · · · · ·	
Net Cash inflow/ outflow(A+B+C)	8,152,074	(80,395,451)	90,329,495	49,274,520	(7,391,872)
Cash & Cash equivalents at the beginning of the year	99,845,659	180,241,110	89,911,615	40,637,095	48,028,967
Closing Cash & Cash equivalents at the end of the year	107,997,733	99,845,659	180,241,109	89,911,615	40,637,095

### a) Internal and external sources of cash;

The internal sources of the cash of the Company are the share capital and retained earnings. The external sources of cash are bank loans.

Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	1-Jul-15
Internal Sources of Cash					
Share Capital	390,000,000	390,000,000	390,000,000	390,000,000	390,000,000
Retained Earnings	1,328,427,781	1,050,691,782	783,412,484	566,740,430	384,936,019
Sub-Total	1,718,427,781	1,440,691,782	1,173,412,484	956,740,430	774,936,019
External Sources of Cash					
Long Term Loan	90,864,342	140,828,111	53,488,857	129,937,674	153,388,989
Current Portion of Long Term Loan	32,639,803	18,055,296	25,201,824	75,899,674	92,665,426
Short Term Loan	1,009,568,126	639,310,631	723,572,317	741,032,393	627,025,359
Sub-Total	1,133,072,271	798,194,038	802,262,998	946,869,741	873,079,774
Grand Total	2,851,500,052	2,238,885,820	1,975,675,482	1,903,610,171	1,648,015,794

b) Any material commitments for capital expenditure and expected sources of funds for such expenditure;

The Company has not yet made any material commitment for capital expenditure except for those that are mentioned under the head 'Use of Proceeds' from IPO fund.

c) Causes for any material changes from period to period in revenues, cost of goods sold, other operating expenses and net income;

Particular	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
	30-Juli-19	30-Juli-10	30-Juli-17	(Restated)	(Restated)
Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
Cost of Goods Sold	2,360,902,212	3,726,262,946	3,066,489,128	2,775,677,992	2,112,634,813
Operating Expenses	202,394,983	204,068,084	165,921,097	123,134,410	108,574,453
Net Profit/(Loss) after Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089

### Revenues:

Revenue growth for the year 2015 to 2016 is due to a normal business growth but there is a decline of revenue growth in 2017 as compared to previous 2 years due to volatile market of DOC in 2017 and there is also a normal growth in 2019.

### Cost of goods sold:

Cost of Goods Sold has been increased proportionately with revenue growth in the year 2014, 2015 & 2016 but it's growth has been decreased in 2017 & 2018 because of cost control initiatives & better negotiations along optimum utilization of resources.

### Other operating expenses:

For smooth production to meet increasing demand the Company needs more short term loan. Thus, short term loans are in increasing trend for purchasing raw materials. The Company also took long term loan in the year 2013 and 2014 for business purposes. In consequence, finance cost is in increasing trend over the years.

### Net income:

The Company has been enjoying revenue growth over the years. Due to reaching at upper scale of economies, the net profit before and after tax of the company are in increasing trend over the years. By virtue of above reasons, EPS of the Company is also reflected accordingly.

### d) Any seasonal aspects of the issuer's business;

There is no significant seasonal aspect on the Company's business. However, it has variation in financial results from fiscal period to fiscal period as a result of various factors, including those described under "Risk Factors" and "Causes for Material Changes from period to period".

## e) Any known trends, events or uncertainties that may have material effect on the issuer's future business;

There are no known trends, events and/or uncertainties that shall have a material impact on the Company's future business except for those which are naturally beyond control of human being.

The business operation of the Company may be affected by the following events:

- i) Political unrest, strike
- ii) Natural/social disaster

### f) Any assets of the company used to pay off any liabilities;

None of the assets of the company has been used to pay off any liabilities of the Company.

## g) Any loan taken from or given to any related party or connected person of the issuer with details of the same;

The Company did not take or give any loan from or to any related party or connected person of the issuer.

## h) Any future contractual liabilities the issuer may enter into within next one year, and the impact, if any, on the financial fundamentals of the issuer;

The Company has no plan to enter into any contractual liabilities other than normal course of business within next one year.

i) The estimated amount, where applicable, of future capital expenditure;

The Company has no plan for capital expenditure except for those mentioned in the 'Use of Proceeds' from IPO fund.

 Any VAT, income tax, customs duty or other tax liability which is yet to be paid, including any contingent liabilities stating why the same was not paid prior to the issuance of the prospectus. Updated income tax status for the last 5 years or from commercial operation, which is shorter;

### Value Added Tax (VAT):

The Company is VAT exempted as per SRO No. 176-AIN/2016/752- Mushok dated 02 June, 2016 and SRO no.119/AIN/2015/725-Mushok dated 04 June 2015.

### Income Tax:

Income Year	Assessment Year	Status
30-Jun-19	2019-2020	Index Agro Industries Limited is a registered taxpayer of National Board of Revenue under the jurisdiction of Taxes Circle-139 (Company), Taxes Zone-07, Dhaka. The assesse Company has submitted the return for the assessment year 2019- 2020 and assessment is under process.
30-Jun-18	2018-19	Index Agro Industries Limited is a registered taxpayer of National Board of Revenue under the jurisdiction of Taxes Circle-139 (Company), Taxes Zone-07, Dhaka. The assesse Company has submitted the return for the assessment year 2018- 2029 and assessment is under process.
30-Jun-17	2017-18	As per certificate given by DCT Index Agro Industries Limited is a registered taxpayer of National Board of Revenue under the jurisdiction of Taxes Circle-139 (Company), Taxes Zone-07, Dhaka. The assesse Company has submitted the return for the assessment year 2017-2018 and assessment has been completed.
30-Jun-16	2016-17	As per certificate given by DCT Index Agro Industries Limited is a registered taxpayer of National Board of Revenue under the jurisdiction of Taxes Circle-139 (Company), Taxes Zone-07,Dhaka. The assesse Company has submitted the return for the assessment year 2016-2017 and assessment has been completed.
30-Jun-15	2015-16	For the income year 2014-2015, company submitted tax return with showing income before tax Tk. 159,473,384. Deputy Commissioner of Taxes (DCT) assessed our income for tk. 262,290,127 and calculated tax for tk. 63,768,687 and issued a demand note mentioning Tk. 73,716,749 (including interest for Tk. 9,948,062) on 26.01.2017. Management appealed to Commissioner of taxes (appeal) against DCT's order on 07.09.2017 and taxes appellate tribunal on 23.04.2018. The honorable tribunal vacated the order of DCT and directs the DCT to revise the assessment order accordingly.

Year wise Income Tax status of the Company is depicted below:

### Customs Duty or other tax liability:

There is no custom duty or other tax liability of the Company as on 30 June, 2017.

### Contingent Liability:

There exists no situation involving IAIL for which any liability for the company is most likely to occur or which may create any possibility of company's liability in the near future. k) Any financial commitment, including lease commitment, the company had entered into during the past five years or from commercial operation, which is shorter, giving details as to how the liquidation was or is to be effected;

The Company has obtained following financial lease/loan facilities during last 05 (five) years:

SI.	Name of Bank/Institution	Sanction Amount	Purpose of Loan	Sanction Date	Expiry/ Settlement date	Installment (Monthly)	Outstanding as at 30.06.2018	Mortgage/Lien	
1	Industrial Promotion & Development Company	8.00 Crore	Project	18-Apr-12	17-Apr-16	-	Nil	-	
2	HSBC	36.30 crore	Working Capital	12-Jan-15	-	-	Nil	_	
_	1000	5.404 Crore	Project	12-Jan-15	11-Jan-17	-			
3	United Finance	14.139 Crore	Project	5-May-15	16-Feb-16	-	Nil	-	
4	IDLC Finance Limited	10.00 Crore	Project	18-Sep-13	3-Apr-17	-	Nil	18.77 decimals land along with building	
5	Brac Bank Limited	40.00 Crore	Working Capital	22-Jun-14	-	-	Nil	-	
6	Eastern Bank Limited	19.00 crore	Working Capital	3-Mar-14	-	-	Nil	103.80 decimals land along with factory	
0		5.70 Crore	Project	3-Mar-14	21-Dec-15	-	INK	building, plant & machinery	
7	Islami Bank Bangladesh	95.00 Crore	Working Capital	11-Oct-15	-	-	639,310,631	508 decimals land along	
/	Limited	Limited 13.033 Crore Project 11-Oct-15 11-Oct-20		2,145,477	68,340,532	with building & Civil Construction			
8	Prime Bank Limited	9.05 Crore	Project Loan	7-Aug-18	5-May-24	2,289,701	90,542,875	Sponsor directors' personal guarantee & corporate guarantee of X- Ceramics Ltd.	

# l) Details of all personnel related schemes for which the company has to make provision for in future years;

Index Agro Industries Limited has sound human resource policy to ensure the congenial working environment and better career path for its employees.

Employees of the Company are entitled to get the following benefits from the company:

### a) Defined Contribution Plan (Provident Fund):

The Company has a registered provident fund scheme (Defined Contribution Plan) for employees of the Company eligible to be members of the fund in accordance with the rules of the provident fund constituted under an irrevocable trust. All permanent employees contribute 5% of their basic salary to the provident fund and the Company also makes equal contribution.

The Company recognizes contribution to defined contribution plan as an expense when an employee has rendered services in exchange for such contribution. The legal and constructive obligation is limited to the amount it agrees to contribute to the fund.

### b) Short Term Employee Benefits:

Short-term employee benefits include wages, salaries, festival bonuses etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided. Company's group Isurance with met life

### c) Contribution to Workers' Profit Participation and Welfare Funds

This represents 5% of net profit after charging such expense by the Company as per provisions of the Bangladesh Labor (amendment) Act, 2013 and is payable to workers as defined in the said law. The fund transfer is under process and made a registered trust deed also.

## m) Break down of all expenses related to the public issue;

SI.	Particulars	Basis	Amount (app	
Α.	MANAGERS TO THE ISSUE FEES			11,500,000
1	Managers to the Issue fee [Maximum 2%]	2% (Two percent) of the public offer amount including premium.	10,000,000	
2	VAT against Issue Management Fees	15% of issue management fees	1,500,000	
Β.	FEES RELATED TO LISTING WITH THE ST	OCK EXCHANGES		2,571,459
3	Draft prospectus scrutiny fee for DSE & CSE	Tk. 50,000 for each exchanges	100,000	
4	DSE and CSE Annual Fee	@ 0.05% on Tk. 100 Crore of paid-up capital and 0.02% on the rest amount of paid-up capital; (minimum Tk. 50 thousand and Maximum Tk. 6 lacs for each exchanges	467,865	
5	Fees related to Listing with the stock exchanges	@ 0.25% on Tk. 10 Crore and 0.15% on the rest amount of paid up capital range; (minimum 50 thousand and maximum Tk. 1 crore for each exchanges)	1,603,594	
6	Data Transmission Fee for DSE & CSE	Fixed	400,000	
С.	BSEC FEES			361,459
7	Application fee	Tk. 50,000 (non-refundable)	50,000	
8	Consent fee	fee @ 0.40% on entire offer	311,459	
D.	IPO RELATED FEES			563,258
9	Underwriting commission [Maximum 1%]	0.30% on 35% (thirty five percent) of the General public offer amount	228,920	
10	VAT against Underwriting Commission	15% of Underwriting Commission	34,338	
11	Credit Rating Fees	At Actual	100,000	
12	Auditors Certification fees	At Actual	200,000	
Ε.	CDBL FEES AND EXPENSES			742,000
13	Security Deposit	At Actual	500,000	
14	Documentation fee	At Actual	2,500	
15	Annual fee	At Actual	100,000	
16	Connection Fee (TK. 500 per month* 12)	At Actual	6,000	
17	Initial Public Offering fee	@.015% of issue size+.015% of Pre-IPO paid up capital	133,500	

F.	PRINTING AND POST PUBLIC OFFER EXP	ENSES		9,261,825		
18	Registrar to the Issue Fees	At Actual	1,250,000			
19	VAT against Registrar to the Issue Fees	e Issue Fees a 15% on Registrar to the Issue Fees				
20	Publication of prospectus	Estimated (to be paid at actual)	900,000			
21	Abridge Version of Prospectus and Notice in 4 daily news paper	Estimated (to be paid at actual)	800,000			
22	Notice for prospectus, Lottery, Refund etc. in 4 daily news paper	Estimated (to be paid at actual)	300,000			
23	Lottery related expenses including BUET fee	Estimated (to be paid at actual)	1,000,000			
24	Collection of Forms, Data Processing and Share Software Charge	Estimated (to be paid at actual)	3,000,000			
25	Courier Expense	Estimated (to be paid at actual)	200,000			
26	Electronic Bidding Related Expenses	Estimated (to be paid at actual)	1,000,000			
27	Stationary & Other Expenses	Estimated (to be paid at actual)	624,325			
		Grand Total		25,000,000		

N.B.: Actual costs will vary if above mentioned estimates differ and will be adjusted accordingly.

 n) If the issuer has revalued any of its assets, the name, qualification and experiences of the valuer and the reason for the revaluation, showing the value of the assets prior to the revaluation separately for each asset revalued in a manner which shall facilitate comparison between the historical value and the amount after revaluation and giving a summary of the valuation report along with basis of pricing and certificates required under the revaluation guideline of the Commission;

The Company made revaluation of its Building and Civil Construction at 30 June 2011 to reflect fair value of the property in terms of the prevailing market price of the properties. **Kazi Zahir Khan & Co.**, Chartered Accountants, 67/4, Kakrail (Pioneer Road), Dhaka-1000, have revalued the Building and Civil Construction of the Company as of 30 June 2011 following the Various method (taking in to consideration the present cost of construction materials, labour cost and workmanship etc. as well as taken into consideration the materials used for the construction of the building and the quality of its finish work, fixture and fittings etc.), showing total cost of the same as **Tk. 173,188,196.00**, resulting in a revaluation surplus of **Tk. 57,168,989.00**.

### Summary of Revaluation of Building & Civil Construction:

### Amount in Taka

Particulars of the assets	Name of the Valuer	Qualification of the Valuer	Date of Revaluation	Carrying amount of Assets	Value of Assets after revaluation	Revaluation Surplus				
Building & Civil Construction	Kazi Zahir Khan & Co.	Chartered Accountants	15-Jun-2011	116,019,207	173,188,196	57,168,989				
	Tota	al	116,019,207	173,188,196	57,168,989					

**Reason for Valuation:** To reflect fair value of the property in terms of the prevailing market price of the properties.

Kazi Zahir Khan & Co. has rendered valuation services to following clients:

- 1. Islam Garments Limited;
- 2. Development Organization of the Rural Poor;
- 3. Sarban International Limited;
- 4. Islam Dress Limited.

### Details of Revaluation of Building & Civil Construction:

Name of Building	Qty	Unit	Rate	Value
Structures of Plot-A (Feed Mill)				
Address: 601/01, Block: N, Dhaka Mymenshing Road,				
Kathali, 09 no. Ward, Valuka				
Admin, Building & Ware House (2 Storied) (6,750 X 2)	13,500	Sft.	1,450	19,575,000
4 Storied Factory Building (1050 X 4)	4,200	Sft.	1,250	5,250,000
2 Nos Silo (2,825 X 2)	5,650	Sft.	2,200	12,430,000
Cooling Tower & Generator Building	1,280	Sft.	1,200	1,536,000
Structures of Plot-B (Agro-A)				
Address: Araisha Prasad, B.K. Bari, Sadar, Gazipur,				
Gazipur				
3 Nos Poultry Shed (16,800 X 3)	50,400	Sft.	650	32,760,000
Boundary Wall	12,600	Sft.	400	5,040,000
Structures of Plot-C (Agro-B)				
Address: Araisha Prasad, B.K. Bari, Sadar, Gazipur,				
Gazipur				
Office Building	600	Sft.	1,450	870,000
5 Nos Poultry Shed (15,840 X 5)	79,200	Sft.	650	51,480,000

Boundary Wall	8,330	Sft.	400	3,332,000
Structures of Plot-D (Hatchery)				
Address: Araisha Prasad, B.K. Bari, Sadar, Gazipur,				
Gazipur				
Office & Residence (4 Storied) (2,700 X 4)	10,800	Sft.	1,450	15,660,000
Hatchery Shed	10,000	Sft	1,074	10,736,196
Generator Building	300	Sft.	1,250	375,000
Godown & Labour Building	10,000	Sft.	800	8,000,000
Structures of Plot-E (Millennium)				
Address: Araisha Prasad, B.K. Bari, Sadar, Gazipur,				
Gazipur				
Godown Building	6,000	Sft.	800	4,800,000
Boundary Wall	3,360	Sft.	400	1,344,000
Total Amount				173,188,196

### AUDITOR'S ADDITIONAL DISCLOSURE ON REVALUATION OF BUILDING AND CIVIL CONSTRUCTION OF INDEX AGRO INDUSTRIES LIMITED

This is to certify that revaluation of Building and Civil Construction of Index Agro Industries Limited as at 30 June 2011 carried out by independent valuer Kazi Zahir Khan & Co., Chartered Accountants. We certify that proper accounting treatments, including provisions, tax and other liabilities have been made; revaluation reserve has been created in the financial statements to consider the valuation as per applicable rules and standards.

The revaluation has been computed before the guideline as notified by Bangladesh Securities and Exchange Commission, the notification no. SEC/CMRRCD/2009-193/150/Admin dated 18 August, 2013. In spite of prior revaluation, the revaluation has been complied with major conditions of the aforesaid revaluation guideline.

Place: Dhaka Date: 20 August, 2020 -/Sd FAMES & R Chartered Accountants

O) Where the issuer is a holding or subsidiary company, full disclosure about the transactions, including its nature and amount, between the issuer and its subsidiary or holding company, including transactions which had taken place within the last five years of the issuance of the prospectus or since the date of incorporation of the issuer, whichever is later, clearly indicating whether the issuer is a debtor or a creditor;

The Company has no subsidiary nor is it operated under a holding company. Hence, no transaction has taken place.

p) Financial Information of Group Companies and Companies under common ownership by more than 50%: following information for the last three years based on the audited financial statements, in respect of all the group companies of the issuer, wherever applicable, along with significant notes of auditors:

SI. No.	Name of Companies	1) Date of Incorporation	2)Nature of Business	Accounting Year	3) Equity Capital	4) Reserves	5) Sales	6) Profit After Tax	7) EPS & Diluted EPS	8) NAV	9) Status of Listing	10) Information Regarding Significant Adverse Factors	11) Has Become Sick or is under winding up		
			Manufacturing	31-Dec-19	396,000,000	1,117,409,460	1,817,562,125	99,599,784	25.15	282.17					
			and	31-Dec-18	396,000,000	1,091,187,205	1,354,856,081	78,416,800	19.80	275.55					
1	X-ceramics Ltd	8-Jan-08	distribution of excellent quality porcelain and ceramic tiles	31-Dec-17	396,000,000	620,680,801	966,125,813	48,388,937	12.22	256.74	N/A	No	No		
			Manufacturing	30-Jun-19	50,000,000	34,311,131	860,753,217	57,492,578	11.50	68.62					
			and	30-Jun-18	2,000,000	66,927,583	681,231,619	37,368,580	1868.43	3346.38					
2	Monalisa 2 Ceramics (BD) Ltd.	30-Jan-14	30-Jan-14	nics 30-Jan-14	distribution of excellent quality porcelain and ceramic tiles	30-Jun-17	2,000,000	29,559,003	665,289,689	26,287,131	1,286.00	1477.95	N/A	No	No
	Index		Daultari	30-Jun-19	100,000,000	905,429,588	1,554,370,431	265,057,344	265.06	905.43					
3	Poultry	16-Mar-06	Poultry breeding	30-Jun-18	100,000	640,372,243	1,534,421,476	314,533,474	314,533.47	640,372.24	N/A	No	No		
	(Pvt) Ltd.		breeding	30-Jun-17	100,000	203,181,336	145,706,701	90,552,582	90,552.58	203,281.34					
			Building	30-Jun-19	100,000	(48,470,714)	32,799,140	2,949,347	2949.35	(48,470.71)					
			construction,	30-Jun-18	100,000	(51,420,061)	15,057,760	(4,260,517)	(4260.52)	(51,420.06)					
4	Index Construction 12-Dec-9 Ltd.	truction 12-Dec-99 and td. estate of	architecture and real estate sectors of the economy	30-Jun-17	100,000	-47,159,544	37,104,540	160,150	160.15	(47,059.54)	N/A	No	No		
			Building	30-Jun-19	100,000	162,410,000	-	-	-	162,910.00					
			construction,	30-Jun-18	100,000	89,910,000	-	-	-	90,410.00	]				
5	Index Holdings Ltd.	15-Mar-09	architecture and real estate sectors of the economy	30-Jun-17	100,000	89,910,000	-	-	-	90,410.00	N/A	No	No		

### 12) The related business transactions within the group and their significance on the financial performance of the issuer;

There were no related business transactions within the group which have significance on the financial performance of the issuer except the following transaction:

Name of the party	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16 (Restated)	30-Jun-15 (Restated)
Name of the party	Receivable (Payable)	Receivable (Payable)	Receivable (Payable)	Receivable (Payable)	Receivable (Payable)
X-Ceramics Limited	196,178,807	172,680,221	154,505,174	142,701,206	129,397,247
Md. Mahin Bin Mazher	-	-	-	(12,540,594)	-
Mehzabin Mazher	-	-	-	(12,540,594)	-
Khurshid Mazher	-	-	-	(5,102,473)	-

13) Sales or purchase between group companies or subsidiaries or associate companies when such sales or purchases exceed in value in the aggregate ten per cent of the total sales or purchases of the issuer and also material items of income or expenditure arising out of such transactions

There were no transactions of Index Agro Industries between group companies or subsidiaries or associate companies, which exceed in value in the aggregate ten per cent of the total sales or purchases of the Company.

q) Where the issuer is a banking company, insurance company, non-banking financial institution or any other company which is regulated and licensed by another primary regulator, a declaration by the board of directors shall be included in the prospectus stating that all requirements of the relevant laws and regulatory requirements of its primary regulator have been adhered to by the issuer

Not applicable.

r) A report from the auditors regarding any allotment of shares to any person for any consideration otherwise than cash along with relationship of that person with the issuer and rationale of issue price of the shares;

## Auditor's report regarding any allotment of shares to any person for any consideration otherwise than cash along with relationship of that person with the issuer and rationale of issue price of the shares

We certify that the company has allotted 9,990,000 (Ninety Nine Lakh Nine Thousand) and 29,000,000 (Two Crore Ninety Lakh) ordinary shares through stock dividend (Bonus) to all existing shareholders of the company and the books of accounts of the company have been verified and found in order. Details are as follows:

Date of allotment	Persons to whom those are issued	No. of shares allotted	Relationship with the issuer	Rationale of the price	Consideration & Valuation	Reasons for the issue	Benefit from the issue
30-Nov-2011	All existing	9,990,000	Shareholders	Face Value Tk.10/-	Other than Cash/Stock	Distribution of accumulated	Enhancement of capital
8-Feb-2015	shareholders	29,000,000	Shareholders	each	Dividend (Bonus)	profit	base and re- investments

Place: Dhaka Date: 20 August, 2020 -/Sd FAMES & R Chartered Accountants  Any material information, which is likely to have an impact on the offering or change the terms and conditions under which the offer has been made to the public;

There is no material information, which is likely to have an impact on the offering or change the terms and conditions under which the offer has been made to the public.

t) Business strategies and future plans - projected financial statements shall be required only for companies not started commercial operation yet and authenticated by Chairman, two Directors, Managing Director, CFO, and Company Secretary;

### **Business Strategies**

A business strategy sets out to achieve the desired goals. Business strategy is defined as long-term business planning which is concerned with the scope of a business' activities.

Two main categories of can be defined as

- a) Generic Strategy
- b) Competitive Strategy
- a) Generic Strategy: It is concerned with growth. Now company is in planning to invest in fixed assets in order to expand its existing business.
- **b) Competitive Strategy:** It is concerned with doing things better than rivals. The following competitive strategies are in place.
  - Competitive price: In order to be market Leader Company is trying to be competitive price to deal with its rivals.
  - Product Differentiating: By differentiating in the product line, company will be able to make higher price for its product. Hence, product differentiation is on the mind.
  - Economic Scale: With a view to spreading the fixed cost over more units company is trying to increase economic of scale

### Future plans

#### From IPO Proceeds

Proceeds from Initial Public Offering (IPO) will be used for acquisition of Machinery & Equipment, Construction and other civil works.

- u) Discussion on the results of operations:
  - 1) A summary of the past financial results after adjustments as given in the auditor's report containing significant items of income and expenditure;

There was no significant adjustment given by the auditor's during the last financial year. Summary of the financial results and operations are presented below:

SI.	Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
1	Non-Current Assets	1,020,756,611	1,045,867,973	945,858,871	980,774,218	784,843,910
2	Current Assets	1,877,437,528	1,239,086,501	1,083,008,043	1,004,872,609	923,674,127
3	Total Assets	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
4	Shareholders Equity	1,756,275,842	1,480,531,845	1,215,349,394	1,000,884,545	821,403,509
4	Share Capital	390,000,000	390,000,000	390,000,000	390,000,000	390,000,000
6	Retained Earnings	1,328,427,781	1,050,691,782	783,412,484	566,740,430	384,936,019
5	Non-Current labilities	141,358,795	187,284,615	96,866,282	167,917,358	186,325,799
6	Current Liabilities	1,283,560,268	869,823,192	944,344,371	1,025,917,088	884,462,574
7	Total Equity & Liabilities	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
7	Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
8	Gross Profit	673,381,673	598,376,560	513,416,873	442,991,151	381,701,295
9	Net Profit/(Loss) before Tax	304,669,677	306,905,478	244,079,727	203,064,769	159,473,384
10	Net Profit/(Loss) after Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089
11	No. of Shares	39,000,000	39,000,000	39,000,000	39,000,000	39,000,000
12	Face Value	10.00	10.00	10.00	10.00	10.00
13	NAV Per Share (with revaluation surplus)	45.03	37.96	31.16	25.66	21.06
14	NAV Per Share (without revaluation surplus)	44.06	36.94	30.09	24.53	19.87
15	Earnings per Share (EPS)	7.07	6.80	5.50	4.60	4.04

### 2) A summary of major items of income and expenditure;

Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
Other Income	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270
Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Direct Operating Expenses	3,652,789,042	3,726,262,946	3,066,489,128	2,775,677,992	2,112,634,813
Other Operating Expenses	202,394,983	204,068,084	165,921,097	123,134,410	108,574,453
Financial expenses	157,900,529	97,958,525	110,423,228	125,852,250	110,255,059

### 3) The income and sales on account of major products or services;

Particulars	30-Jun-	19	30-Jun-18		
	Amount in Tk.	%	Amount in Tk.	%	
Feed	2,843,818,411	65.74%	2,819,681,933	65.20%	
Poultry & Hatchery	1,482,352,304	34.26%	1,504,957,573	34.80%	
Total	4,326,170,715	100.00%	4,324,639,506	100.00%	

The income and sales on account of major products or services are as follows:

4) In case, other income constitutes more than 10% of the total income, the breakup of the same along with the nature of the income, i.e., recurring or non-recurring;

The Company's other income is not more than 10% of the total income.

5) If a material part of the income is dependent upon a single customer or a few major customers, disclosure of this fact along with relevant data. Similarly, if any foreign customer constitutes a significant portion of the issuer's business, disclosure of the fact along with its impact on the business considering exchange rate fluctuations;

The Company's income is not dependent upon a single customer or a few major customers nor foreign customer.

6) In case the issuer has followed any unorthodox procedure for recording sales and revenues, its impact shall be analyzed and disclosed.

The issuer has not followed any unorthodox procedure for recording sales and revenues.

v) Comparison of recent financial year with the previous financial years on the major heads of the profit and loss statement, including an analysis of reasons for the changes in significant items of income and expenditure, inter-alia, containing the following:

The Statement of Profit or Loss and other Comprehensive Income for the years ended on 30 June 2019, 2018, 2017, 2016 and 2015 are given hereunder:

Particulars	Amount in Taka						
Fai liculai s	30-Jun-2019	30-Jun-2018	30-Jun-2017	30-Jun-2016	30-Jun-2015		
				Restated	Restated		
Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108		
Less: Cost of Goods Sold	3,652,789,042	3,726,262,946	3,066,489,128	2,775,677,992	2,112,634,813		
Gross Profit	673,381,673	598,376,560	513,416,873	442,991,151	381,701,295		
Less: Operating Expenses	202,394,983	204,068,084	165,921,097	123,134,410	108,574,453		
Administrative expenses	56,035,147	55,069,232	40,656,786	43,429,416	37,687,758		
Selling & distribution expenses	146,359,835	148,998,852	125,264,311	79,704,994	70,886,695		
Operating Profit	470,986,690	394,308,476	347,495,776	319,856,741	273,126,842		
Add: Non-Operating Income							
Other Income	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270		
Less: Non-Operating Expenses							
Financial expenses	157,900,529	97,958,525	110,423,229	125,852,250	110,255,059		
Net Profit before WPPF & Tax	319,903,161	303,166,952	243,889,547	199,248,851	167,447,053		
Contribution to WPPF	15,233,484	14,436,522	11,613,788	9,488,041	7,973,669		
Operating Profit before Tax	304,669,677	288,730,430	232,275,759	189,760,810	159,473,384		
Share of Profit from Associate	23,498,586	18,175,047	11,803,968	13,303,959	-		
Net Profit before Tax	328,168,263	306,905,478	244,079,727	203,064,769	159,473,384		
Less: Income Tax Expenses	52,424,267	41,723,026	29,614,880	23,583,732	2,048,295		
Current Tax	48,386,318	38,643,946	24,217,139	18,540,858	2,048,295		
Deferred Tax	4,037,949	3,079,080	5,397,740	5,042,874	-		
Net Profit/(Loss) after Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089		
Earnings per Share (EPS)	7.07	6.80	5.50	4.60	4.04		

### Reason of fluctuation:

**Revenue:** Revenue growth for the year 2015 to 2016 is due to a normal business growth but there is a decline of revenue growth in 2017 as compared to previous 2 years due to volatile market of DOC in 2017 and there is also a normal growth in 2019.

**Cost of Goods Sold:** Cost of Goods Sold has been increased proportionately with revenue growth in the year 2015 & 2016 but it's growth has been decreased in 2017, 2018 & 2019 because of cost control initiatives & better negotiations along optimum utilization of resources.

*Gross profit*: Gross profit margin shows declining growth rate due to growth of Cost of Goods Sold for the year 2015 to 2016 but it has become 14% in 2017 & 2018 and 15.57% in 2019 which slows maturity of business process.

**Operating expenses:** There are ups and downs in Operating Expenses due to frequent changes in marketing policies

**Finance cost:** Finance cost shows negative growth due to repayment of long-term loan & efficient working capital management. But in 2019 it has increased due bulk purchase of raw material and inventory value also has been increased. On the other hand it shows an upward growth due to avail both long & short term loan facilities for business expansion.

*Other income*: Other income increases from year to year due to the fact that other income mainly comprises of interest of 5 years' Govt. Sanchaypatra.

*Income tax expenses:* There are huge ups and downs in Income tax expenses due to introduction of new income tax rules by the Govt. and introduction of deferred tax in 2016 but later on it has become justified with the income.

**Net profit before & after-tax:** There are fluctuations in net profit before tax and after tax because of inclusion of Share of Profit from Associate and new income tax rules by the Govt. and introduction of deferred tax in 2016.

1) Unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses etc.

The is no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses etc.

2) Significant economic changes that materially affect or are likely to affect income from continuing operations;

There are no significant economic changes that materially affect or are likely to affect income from continuing operations.

 Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations; There are no known trends, events and/or uncertainties that shall have a material impact on the Company's future business except for those which are naturally beyond control of human being.

The business operation of the Company may be affected by the following events:

- i) Political unrest, strike
- ii) Natural/social disaster
- 4) Future changes in relationship between costs and revenues, in case of events such as future increase in labor or material costs or prices that will cause a material change are known;

Any event such as increase in labor or material costs or prices will not affect the operational result of the Company, because of, with the passages of time volume and prices of net revenue are also expected to increase in normal course of operation and for introduction of new products or services.

5) The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased sales prices;

The Company is expecting a positive growth in net sales or revenue are due to increased sales volume due to expansion of its existing operation as mentioned in the Chapter (XXII) under the head of "Use of Proceeds". Positive results in this regard have been reflected in projected financial statements.

6) Total turnover of each major industry segment in which the issuer operated;

Considering the business nature of IAIL, the Company is assumed to operate in Miscellaneous Sector.

		Amount in DDT (Million)				
Year	Name of the Miscellaneous	Industry Segment				
Tear	sector company	(Miscellaneous) Turnover				
2018-19	Aman Feed Ltd.	1,955.99				
2018-19	National Feed Mills Ltd.	211.65				
Common Annual Bon ant						

Source: Annual Report

Note: Revenue is calculated by using revenue of 2 similar companies such as Aman Feed Limited & National Feed Mill Limited.

### 7) Status of any publicly announced new products or business segment;

The Company did not announce new products or business segment.

### 8) The extent to which the business is seasonal.

There is no significant seasonal aspect on the Company's business. However, it has variation in financial results from fiscal period to fiscal period as a result of various factors, including those described under "Risk Factors" and "Causes for Material Changes from period to period". w) Defaults or rescheduling of borrowings with financial institutions or banks, conversion of loans into equity along with reasons thereof, lock out, strikes and reasons for the same etc. during the history of operation of the company;

The Company neither defaulted or rescheduled of its borrowings with financial institutions or banks nor converted any of its loans into equity till to date.

 x) Details regarding the changes in the activities of the issuer during the last five years which may had a material effect on the profits or loss, including discontinuance of lines of business, loss of agencies or markets and similar factors;

There were no changes in the activities of the Company during the last five years and had not any material effect on the profits/loss, including discontinuance of lines of business, loss of agencies or markets and similar factors.

### y) Injunction or restraining order, if any, with possible implications;

There was no injunction or restraining order from any Court of Law or competent authority during the entire life of the Company's business.

### z) Technology, market, managerial competence and capacity built-up;

### Technology:

Index Agro Industries Limited has deployed modern technology in all areas such as fish feed plant, poultry feed plant, breeder farm and hatchery.

Among the major equipments deployed, 6 Nos Silos, 3 Boilers, 6 Nos Generator, Feed Plant including Raw material receiving system, Grinding system, Batching and Mixing System, Fine Grinding System, Pulverizer and Second Mixing System, Extruding and drying system, Coating and cooling system, Bagging system, Pelleting system are worthy of mention. The whole infrastructure of the company is state-of the -art, comparable to the best in the subcontinent.

For the farms and hatcheries, IAIL is fully equipped with state of the art and the most modern feeding and drinking system along with fully environment controlled house for the parent stocks to ensure diseases free and healthy rearing of chickens. Both broiler and layer chicks are hatched in an automatic transfer and air handling system.

### Market:

The growth opportunities for the feed market are immense. IAIL's feed market works as the backward linkage of the poultry and fisheries industries. According to DLS (Department of Livestock services), the average growth rate for the poultry industry has been 3.62% over the last ten years, whereas the combined growth rate for the three industries is 3.49%, and it is forecasted to grow at this steady rate in foreseeable future, which leads to the understanding that the market for the feed industry will continue to grow as well. The major portion of the increasing demand will have to be met by mechanized feed millers whereas the home-mix producers will have to take care of the rest.

#### Managerial competence:

Commercial Feed production requires specialized management skills, large volume of finance and fine tuning between supply of timely and quality inputs and timely sell of outputs. Over the years modern techniques have been implemented for poultry rearing which led to gradual development of farms and hatcheries with high technology and environment-controlled systems.

#### Capacity built-up:

Capacity enhancement is planned through creation of new expansion of the existing project (i.e. Breeder farm, Hachary, Feed production) by using of IPO proceeds.

#### aa) Changes in accounting policies in the last three years;

The management of the Company has changed method of depreciation on revalued asset in the year of 2016. Previously the revalued asset used to be depreciated in straight line method but it is now changed to reducing balance method to maintain similarity with method of depreciation on all fixed assets.

bb) Significant developments subsequent to the last financial year: A statement by the directors whether in their opinion there have arisen any circumstances since the date of the last financial statements as disclosed in the prospectus and which materially and adversely affect or is likely to affect the trading or profitability of the issuer, or the value of its assets, or its ability to pay its liabilities within the next twelve months;

#### A statement by the directors:

In our opinion, there have no such circumstances arisen since the date of the last financial statements as disclosed in the prospectus which materially and adversely affect or is likely to affect the trading or profitability of the Index Agro Industries Limited or the value of its assets, or its ability to pay its liabilities within the next twelve months.

Sd/-**Md. Mazherul Quader** Chairman -/Sd Mahin Bin Mazher Managing Director & Director

Sd/-

Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited) -/Sd Mehzabin Mazher (Nominated by Index Construction Limited) Director

Director

Sd/-A.K.M. Delwer Hussain, FCMA Independent Director

Place: Dhaka; Date: November 10, 2020 cc) If any quarter of the financial year of the issuer ends after the period ended in the audited financial statements as disclosed in the prospectus, unaudited financial statements for each of the said quarters duly authenticated by the CEO and CFO of the issuer;

Un-Audited Quarter (1<sup>st</sup> July, 2019 to 31<sup>st</sup> March, 2020) Financail Statements of Index Agro Industries Ltd. is given as follows:

#### Index Agro Industries Ltd. Statement of Financial Position (Un-Audited) As at March 31, 2020

Particulars	Amount	t in Taka
Particulars	March 31, 2020	June 30, 2019
Assets:		
Non-Current Assets	1,000,794,441	1,020,756,611
Property, Plant and Equipment	856,195,155	895,360,662
Parent Stocks	144,599,286	125,395,949
Long Term Investments	305,737,454	283,000,765
Govt. Savings Certificate	91,934,708	86,821,958
Investments	213,802,746	196,178,807
Current Assets	2,092,824,888	1,877,437,528
Inventories	946,667,151	883,272,249
Trade Receivables	687,011,230	618,482,939
Advances, Deposits and Pre-Payments	330,121,189	267,684,607
Cash and Cash Equivalents	129,025,319	107,997,733
Total Assets	3,399,356,783	3,181,194,904
Equity & Liabilities		
Shareholders Equity	1,971,279,093	1,756,275,842
Share Capital	390,000,000	390,000,000
Retained Earnings	1,544,850,335	1,328,427,781
Revaluation Reserve	36,428,759	37,848,061
Non-Current Liabilities	124,797,544	141,358,795
Long Term Loan	73,026,230	90,864,342
Deferred Tax Liabilities	51,771,314	50,494,453
Current Liabilities	1,303,280,146	1,283,560,268
Current Portion of Long Term Loan	26,054,034	32,639,803
Short Term Loan	1,063,294,293	1,009,568,126
Accounts payables	48,001,539	65,485,302
Provision for expenses	165,930,280	175,867,037
Total Equity and Liabilities	3,399,356,783	3,181,194,904
Net assets value (NAV) per share	50.55	45.03

Sd/-Chief Financial Officer -/Sd Managing Director

# Index Agro Industries Ltd. Statement of Profit or Loss and other Comprehensive Income (Un-Audited) For the period ended March 31, 2020

Particulars	From 01.07.19 to 31.03.20	From 01.07.18 to 31.03.19	From 01.01.20 to 31.03.20	From 01.01.19 to 31.03.19
Revenue	3,271,110,138	3,253,916,916	1,077,296,989	994,934,303
Less: Cost of Goods Sold	2,786,055,610	2,797,370,991	931,134,214	846,673,805
Gross Profit:	485,054,527	456,545,925	146,162,775	148,260,498
Less: Operating Expenses	151,025,869	151,547,844	49,974,039	49,369,221
Administrative expenses	41,813,999	41,323,771	13,915,513	13,806,681
Selling and Distribution expenses	109,211,871	110,224,074	36,058,527	35,562,540
Operating Profit	334,028,658	304,998,080	96,188,735	98,891,277
Add: Non-Operating Income				
Other Income	5,112,750	5,112,750	1,704,250	1,704,250
Less: Non-Operating Expenses				
Financial expenses	98,988,495	73,468,893	20,038,230	25,446,643
Net Profit before WPPF and Tax	240,152,913	236,641,937	77,854,755	75,148,883
Contribution to WPPF	11,435,853	11,268,664	3,707,369	3,578,518
Operating Profit before Tax	228,717,060	225,373,273	74,147,386	71,570,365
Share of Profit from Associate	17,623,939	13,631,286	5,348,546	5,452,515
Net Profit before Tax	246,340,999	239,004,559	79,495,933	77,022,880
Income Tax Expenses	31,337,747	31,353,756	6,498,583	9,400,824
Current Tax	30,060,886	28,325,294	6,072,962	8,391,337
Deferred Tax	1,276,861	3,028,461	425,620	1,009,487
Net Profit/(Loss) after Tax	215,003,252	207,650,803	72,997,350	67,622,056
Earnings per Share	5.51	5.32	1.87	1.73

Sd/-Chief Financial Officer -/Sd Managing Director

#### Index Agro Industries Limited Statement of Changes in Equity (Un-audited) For the period ended March 31, 2020

Particulars		Amount in Taka				
Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount		
Balance as at 1 July 2019	390,000,000	1,328,427,781	37,848,061	1,756,275,841		
Net Profit/(Loss) after Tax		215,003,252	-	215,003,252		
Depreciation on Revalued Asset	-	1,419,302	(1,419,302)	-		
Balance as at March 31, 2020	390,000,000	1,544,850,335	36,428,759	1,971,279,093		

Index Agro Industries Limited Statement of Changes in Equity For the period ended March 31, 2019

Particulars		Amo	ount in Taka	
Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount
Balance as at 1 July 2018	390,000,000	1,050,691,782	39,840,064	1,480,531,845
Net Profit/(Loss) after Tax	-	207,650,803	-	207,650,804
Depreciation on Revalued Asset	-	1,494,002	(1,494,002)	-
Balance as at March 31, 2019	390,000,000	1,259,836,588	38,346,061	1,688,182,649

Sd/-Chief Financial Officer Sd/-Managing Director

#### Index Agro Industries Ltd. Statement of Cash Flows (Un-Audited) For the period ended March 31, 2020

	Amount	in Taka
Particulars	From 01.07.19	From 01.07.18
	to 31.03.20	to 31.03.19
Cash Flows from Operating Activities:		
Cash received from Turnover	3,202,581,847	3,125,838,683
Cash paid to Suppliers	(2,700,829,476)	(3,024,821,730)
Cash paid to employees	(152,126,937)	(171,338,393)
Cash paid to others	(144,191,383)	(146,436,905)
Income Tax paid	(10,121,620)	(13,730,252)
Net Cash generated by Operating Activities: (A)	195,312,431	(230,488,597)
Cash Flows from Investing Activities:		
Purchase of Property, Plant and Equipment	(2,454,910)	(454,110)
Purchase of Parent stock	(69,852,630)	(81,489,233)
	(07,032,030)	(01,407,255)
Net Cash used for Investing Activities: (B)	(72,307,540)	(81,943,343)
Cash Flows from Financing Activities:		
Net proceeds from Long Term Loan	(24,423,881)	(31,674,240)
Net Proceeds from Short Term Loan	53,726,167	466,231,662
Financial expenses	(131,279,591)	(77,461,548)
Net Cash used for Financing Activities: (C)	(101,977,305)	357,095,874
Net Cash inflow/ outflow( A+B+C)	21,027,586	44,663,934
Cash and Cash equivalents at the beginning of the period	107,997,733	99,845,659
Closing Cash and Cash equivalents at the end of the period	<u>129,025,319</u>	<u>144,509,593</u>
Net Operating Cash Flow per Share	<u>5.01</u>	<u>(5.91)</u>

Sd/-Chief Financial Officer Sd/-Managing Director

# dd) Factors that may affect the results of operations.

There are no factors that may affect the results of operations.

# **CHAPTER (VII):** MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### a) Overview of business and strategies:

A business strategy sets out to achieve the desired goals. Business strategy is defined as long-term business planning which is concerned with the scope of a business' activities.

Two main categories of can be defined as

- a) Generic Strategy
- b) Competitive Strategy
- a) Generic Strategy: It is concerned with growth. Now company is in planning to invest in fixed assets in order to expand its existing business.
- **b) Competitive Strategy:** It is concerned with doing things better than rivals. The following competitive strategies are in place.
  - > Competitive price: In order to be market Leader Company is trying to be competitive price to deal with its rivals.
  - Product Differentiating: By differentiating in the product line, company will be able to make higher price for its product. Hence, product differentiation is on the mind.
  - Economic Scale: With a view to spreading the fixed cost over more units company is trying to increase economic of scale

#### b) SWOT ANALYSIS:

A SWOT analysis is a structured planning method that helps to evaluate the strengths, weaknesses, opportunities and threats involved in a business venture. It identifies the internal and external factors that affect business venture. Strength and Weakness are evaluated with internal factors whereas Opportunity and Threat are evaluated by external factors.

The SWOT analysis of Index Agro Industries Limited is as follows:

#### Strengths:

- 1. **Strong Management:** The Company has good management to run the Company efficiently.
- 2. **Product line variety:** The Company has variety of product line. The Company sells fish feed, poultry feed and one day old chicken.
- 3. **Modern Machineries:** The Company has been using modern machineries that smooth its operation.
- 4. **Technology:** The Company has latest tools and technologies to support real time production.
- 5. Workforce: The Company has dedicated human resources.
- 6. Risk Management: A good risk management and compliance culture is in place.

#### Weaknesses:

1. **Quality:** Quality of raw material fluctuates.

### **Opportunity:**

- 1. **Demand:** The product demand is high and vibrant.
- 2. Diversification: Well-diversified segment of business.

### Threat:

- **1. Intense Competition:** There is rivalry among the competitors to get the market share as maximum as possible.
- 2. Price:
  - i. Volatility of raw material price.
  - ii. Volatility of raw DOC price.

#### 3. Flu & others Diseases of Parent stock & DOC:

The threat of epidemic is one of the major risks for poultry industry. The probabilities of several diseases including Avian influenza (Bird Flu), Pasteurella multocida (Fowl Cholera) causes the major business risk for any poultry farm which eventually forced to shut down thousands of poultry farms of Bangladesh in the recent past.

c) Analysis of the financial statements of last five years with reason(s) of fluctuating revenue or sales, other income, total income, cost of material, finance cost, depreciation and amortization expense, other expense; changes of inventories, net profit before and after tax, EPS etc.

Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Sales Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
Non Operating Income	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270
Total Income	4,332,987,715	5,331,456,506	3,586,723,001	3,223,913,503	2,498,911,378
Cost of Materials	3,333,301,719	3,377,168,505	2,737,262,473	2,542,481,121	1,948,575,609
Financial Expenses	157,900,529	97,958,525	110,423,229	125,852,250	110,255,059
Depreciation Expense	54,607,151	55,375,475	53,953,903	45,383,556	45,100,350
Amortization Expense	80,852,631	71,360,200	67,417,400	65,303,390	22,478,808
Others Expense: Contribution to WPPF	15,233,484	14,436,522	11,613,788	9,488,041	7,973,669
Changes of Inventories	425,028,503	83,718,111	(119,723,292)	(70,029,027)	173,209,912
Net Profit Before Tax	328,168,263	306,905,478	244,079,727	203,064,769	159,473,384
Net Profit After Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089
EPS	7.07	6.80	5.50	4.60	4.04

#### Reason of fluctuation:

#### Revenue

Revenue growth for the year 2015 to 2016 is due to a normal business growth but there is a decline of revenue growth in 2017 as compared to previous 2 years due to volatile market of DOC in 2017 and there is also a normal growth in 2019.

#### Other income

Other income increases from year to year due to the fact that other income mainly comprises of interest of 5 years' Govt. Sanchaypatra.

#### Total Income

In-fact, combined effect of revenue and other income are reflected in the total income. As such, aforesaid explanation is applicable here also.

#### Cost of materials

We see, over the years cost of materials to revenue are consistent with the sales revenue.

#### Finance Cost

Finance cost shows negative growth due to repayment of long-term loan & efficient working capital management. But in 2019 it has increased due bulk purchase of raw material and inventory value also has been increased. On the other hand it shows an upward growth due to avail both long & short term loan facilities for business expansion.

#### Depreciation

We see, over the years' trend of depreciations are consistent with the procurement of depreciable assets.

#### Changes of inventory

There are significant changes of Inventory level with relate to its business volume and demand. In the year ended 2019, there is an unusual increased of inventory due to the company has to procure a larger volume raw materials from overseas market to reduce cost and afterwards, the changes of inventory are in line with the sales volume and demand.

#### Net profit before & after-tax and Earning per Share (EPS)

The Company has been enjoying revenue growth over the years. Due to reaching at upper scale of economies, the net profit before and after tax of the company are in increasing trend over the years.

By virtue of above reasons, EPS of the Company is also reflected accordingly.

# d) Known trends, demands, commitments, events or uncertainties that are likely to have an effect on the company's business:

There are no known trends, events and/or uncertainties that shall have a material impact on the Company's future business except for those which are naturally beyond control of human being.

The business operation of the Company may be affected by the following events:

- i) Political unrest, strike
- ii) Natural/social disaster

#### e) Trends or expected fluctuations in liquidity:

There are no trends or expected fluctuations in liquidity.

# f) Off-balance sheet arrangements those have or likely to have a current or future effect on financial condition:

There are no off-balance sheet arrangements those have or likely to have a current or future effect on financial condition.

# CHAPTER (VIII): DIRECTORS AND OFFICERS

a) Name, Father's Name, age, Residential address, Educational qualification, experience and position of each director and nominated director with nomination period, organization name:

SL	Name of D	irector, Father's Name, Age & Experience	Residential Address	Educational Qualification	Name of the Institutions and Duration for Nominated Director
1	Name: Position: Father's Name: Age: Experience:	Md. Mazherul Quader Chairman Late Dr. M. Abdul Quader 72 Years 42 Years	House-04, Flat-05, Road-126, Ghulshan-1, Dhaka-1212.	B.Sc. Arch (BUET)	-
2	Name: Position: Father's Name: Age: Experience:	Mahin Bin MazherManaging DirectorMd. Mazherul Quader43 Years22 Years	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	BBA (USA)	-
3	Name: Position: Father's Name: Age: Experience:	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited) Director Md. Munsur Rahman 49 Years 26 Years	House # 44/2, West Matikata, Dhaka cantonment, Dhaka- 1206	M.Com, FCMA	*
4	Name: Position: Father's Name: Age: Experience:	Mehzabin Mazher (Nominated by Index Construction Limited) Director Md. Mazherul Quader 42 Years 21 Years	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	MBA	*
5	Name: Position: Father's Name: Age: Experience:	A.K.M. Delwer Hussain, FCMA Independent Director Abdus Sattar 58 Years 31 Years	House-87/F, Azimpur Koloni, P.ONewmarket-1205, Lalbag, Dhaka.	M.Com, FCMA	-

\*The nominee directors had been appointed by respective institutions without giving any time period. Therefore, they will be treated as nominee directors till nominations are changed by the respective institutions for which they have been nominated.

### b) Date of first Directorship and Expiry of Current Tenure of the directors:

SL.	Name of the Director	Position	Date of first Directorship	Date of Expiration of Current term
1	Md. Mazherul Quader	Chairman	13-Sep-00	19 <sup>th</sup> AGM in 2020
2	Mahin Bin Mazher	Managing Director & Director	13-Sep-00	19 <sup>th</sup> AGM in 2020
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	Director	31-Aug-11	20 <sup>th</sup> AGM in 2021
4	Mehzabin Mazher (Nominated by Index Construction Limited)	Director	31-Aug-11	20 <sup>th</sup> AGM in 2021
5	A.K.M. Delwer Hussain, FCMA	Independent Director	30-Dec-18	20 <sup>th</sup> AGM in 2021

#### c) Name of Interest and Involvement in other business or organization of directors:

SI	Name of the Director	Designation in IAIL	Directorship/Ownership w Companies	ith Other		
			Companies	Position		
			X-Ceramics Ltd.	Chairman		
			Monalisa Ceramics (BD) Ltd.	Chairman		
1	Md. Mazherul Quader	Chairman	Index Poultry (Pvt) Ltd.	Chairman		
			Index Construction Ltd.	MD		
			Index Holdings Ltd.	Chairman		
			X-Ceramics Ltd.	MD		
		Managing	Monalisa Ceramics (BD) Ltd.	MD		
2	Mahin Bin Mazher	Managing Director			Index Poultry (Pvt) Ltd.	MD
			Index Construction Ltd.	Director		
			Index Holdings Ltd.	MD		
3	Md. Mamunur Rashid FCMA (Nominated by Index	Director	Nitol Insurance Co. Ltd.	Independent		
J	Holdings Limited)	Director -	West Zone Power Distribution Co. Ltd	Director		
	Mahaahin Maahar		X-Ceramics Ltd.	Director		
4	Mehzabin Mazher	Director	Monalisa Ceramics (BD) Ltd.	Director		
4	(Nominated by Index Construction Limited)	Director	Index Construction Ltd.	Director		
			Index Holdings Ltd.	Director		
5	A.K.M. Delwer Hussain, FCMA	Independent Director	Rupali Bank Limited	Director		

d) Statement of if any Directors of the issuer are associated with the securities market in any manner and any director of the issuer company is also director of any issuer of other listed securities during last three years with dividend payment history and market performance:

None of the Directors are involved in securities market in any manner. But two directors have their directorship in other listed securities.

The involvement are as follows:

Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	Nitol Insurance Co. Ltd.
A.K.M. Delwer Hussain, FCMA	Rupali Bank Limited

#### Last three years Dividend payment history:

		,
Name of the Issue	Issue Price	Dividend Payment History
Nitol Insurance Co. Ltd.	10.00	15% (C) 2018, 14% (B) 2017, 13% (B) 2016
Rupali Bank Limited	10.00	10% (B) 2018, 24% (B) 2017, 10% (B) 2016

e) Family relationship (father, mother, spouse, brother, sister, son, daughter, spouse's father, spouse's mother, spouse's brother, spouse's sister) among the directors and top five officers:

Family relationship among directors:

SL	Name	Designation	Relationships
1	Md. Mazherul Quader	Chairman	Father of Mahin Bin Mazher & Mehzabin Mazher.
2	Mahin Bin Mazher	Managing Director & Director	Son of Md. Mazherul Quader and Brother of Mehzabin Mazher.
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	Director	No family relationship
4	Mehzabin Mazher (Nominated by Index Construction Limited)	Director	Daughter of Md. Mazherul Quader and Sister of Mahin Bin Mazher.
5	A.K.M. Delwer Hussain, FCMA	Independent Director	No family relationship

#### Family relationship among directors and top five officers of the Company:

There is no family relationship among the directors and top five officials of the company, except mentioned above.

#### f) Brief description of other businesses of the directors:

### Md. Mazherul Quader, Chairman

SI. No.	Name of Companies	Date of Incorporation	Nature of Business	Legal Status	Equity capital (Total) in Taka
1	X-Ceramics Ltd.	08-01-2008	Manufacturing and distribution of	Private Limited Company	396,000,000
2	Monalisa Ceramics (BD) Ltd.	30.01.2014	excellent quality porcelain and ceramic tiles.	Private Limited Company	2,000,000
3	Index Poultry (Pvt) Ltd.	16-03-2006	Poultry breeding	Private Limited Company	100,000
4	Index Construction Ltd.	12-12-1999	Building construction, architecture and	Private Limited Company	100,000
5	Index Holdings Ltd.	15-03-2009	real estate sectors of the economy.	Private Limited Company	100,000

#### Mahin Bin Mazher, Managing Director & Director

SI. No.	Name of Companies	Date of Incorporation	Nature of Business	Legal Status	Equity capital (Total) in Taka
1	X-Ceramics Ltd.	08-01-2008	Manufacturing and distribution of	Private Limited Company	396,000,000
2	Monalisa Ceramics (BD) Ltd.	30.01.2014	excellent quality porcelain and ceramic tiles.	Private Limited Company	2,000,000
3	Index Poultry (Pvt) Ltd.	16-03-2006	Poultry breeding	Private Limited Company	100,000
4	Index Construction Ltd.	12-12-1999	Building construction, architecture and	Private Limited Company	100,000
5	Index Holdings Ltd.	15-03-2009	real estate sectors of the economy.	Private Limited Company	100,000

#### Md. Mamunur Rashid FCMA, Director (Nominated by Index Holdings Limited)

Involved in Nitol Insurance Co. Ltd. and West Zone Power Distribution Co. Ltd. as Independent Director.

# Mehzabin Mazher, Director

(Nominated by Index Construction Limited)

SI. No.	Name of Companies	Date of Incorporation	Nature of Business	Legal Status	Equity capital (Total) in Taka
1	X-Ceramics Ltd.	08-01-2008	Manufacturing and distribution of	Private Limited Company	396,000,000
2	Monalisa Ceramics (BD) Ltd.	30.01.2014	excellent quality porcelain and ceramic tiles.	Private Limited Company	2,000,000
3	Index Construction Ltd.	12-12-1999	Building construction, architecture and	Private Limited Company	100,000
4	Index Holdings Ltd.	15-03-2009	real estate sectors of the economy.	Private Limited Company	100,000

# A.K.M. Delwer Hussain, FCMA, Independent Director

Involved in Rupali Bank Limited as Director.

#### g) Short bio-data of each director:

### Md. Mazherul Quader

Chairman

Arch. Md. Mazherul Quader (Bachelor of Architecture from BUET), the Chairman of Index Agro Industries Limited, is an architect who had started his business by establishing Index Architects Ltd., back in 1977. He was born in 01 August 1946. He is the Son of diplomat Late Dr. M. Abdul Quader and Late Syeda Kamrunnesa. Mr. Quader has been involved with over 330 projects at home and abroad. Some of his remarkable works are: 33 storied office building for Petro Bangla as associate of ECA; 24 storied Head Office Building for BRAC (BRAC Centre), 15 storied Hamid Tower for Hamid Fabrics Ltd., 15 storied Aarang Plaza, 20 storied Janata Tower etc. Also, while working abroad he was entrusted to design few Commercial & Residential buildings including Police Head Quarter in UAE. He has been entrusted to design many Commercial & Residential buildings in UAE, Liberia, Sri Lanka, Uganda.

Arch. Mazherul Quader has 41 years of rich and diversified experience in the business sectors such as Building & Infrastructure, Consultancy & Construction, Real Estate Developments, also building materials i.e. ceramics; agro based industries such as Poultry Breeding & Hatchery, Animal Feed etc.

#### Mahin Bin Mazher

#### Managing Director & Director

The Managing Director of Index Agro Industries Limited is Mr. Mahin Mazher. He is the son of the Company's Chairman Mr. Md. Mazherul Quader and Director Mrs. Khurshid Mazher and was born in 11 October 1975. He is a graduate from U.S.A., who obtained a five years' Bachelor Degree in Business Administration (Finance) from Georgia Southern University, Statesboro, Georgia-U.S.A. He has also worked as a finance professional in many reputed North American companies, such as- Merrill Lynch (one of the world's leading financial management and advisory companies, providing financial advice and investment banking services), Bell South Corporation (an American telecommunication holding company based in Atlanta, Georgia), then, in Tech Net. Inc (an IT company located in Los Angles). Later, with his experience from the US, he returned to Bangladesh in late 90's and joined Index Group. In Year 2000, Mr. Mahin Mazher was appointed as the Managing Director of the entity. His sincerity and accurate management decisions has brought success for the Company. His dynamic business sense has earned him the pinnacle of success. He has dedicated his time, passion, and vision to nurture the company and converted it into one of the most successful agro based company of Bangladesh. His business analytical skills, talent and strategic decision making has taken this company's growth to double digit year by year. His dedication and seamless effort has made this team efficient and skilled.

His leadership has provided a benchmark with international standards and modern technologies. Mr. Mahin Mazher has set an example as an innovative and forward thinking entrepreneur and is also actively involved in overseeing business activities in the vast field of Construction of Building and Infrastructure; Real Estate Developments; and Building Materials such as Ceramics tiles.

#### Md. Mamunur Rashid FCMA

#### Director (Nominated by Index Holdings Limited)

Md. Mamunur Rashid FCMA, a Fellow Member of the Institute of Cost & Management Accountants, is a Bangladeshi national, who was born in Bogra District on the 31 December, 1967. His academic brilliance was revealed when Mr. Rashid obtained his undergraduate degree in Bachelors of Commerce in the year 1987 and his post- graduation degree in Masters of Commerce (Management) in the year 1989, securing First Class 2<sup>nd</sup> Position and First Class 4<sup>th</sup> Position respectively both under the educational guidance and accreditation of University of Dhaka.

Presently Mr. Rashid is serving as Deputy Managing Director at Index Group of Companies. His career lifted off when he started as an officer of Bangladesh Steel & Engineering Corporate (BSEC). After that he accumulated a wealth of experience via serving in the following influential designations and esteemed organizations: He served as Chief Financial Officer at Kazi Farms Group, Director of Finance at Sheba Phone, Financial Controller & Company Secretary at Summit Power Limited, Chief Accountant at BRAC, and Finance Manager at Desh Group of Companies. He also served in Government organizations namely, Bangladesh Power Development Board (BPDB), Bangladesh Parjatan Corporation (BPC) and Bangladesh Steel & Engineering Corporation (BSEC).

#### Mehzabin Mazher

#### Director (Nominated by Index Construction Limited)

Mehzabin Mazher (nominee director of Index Agro Industries Limited) is a highly dynamic and accomplished professional whose contribution to the growth and prosperity of Index Agro Industries Limited is enormous. She can be called as one of the most versatile members of the organization. Born as a Bangladeshi in the year 1976, Mrs. Mehzabin Mazher, wife of Mr. Ashfaq Uddin Siddique, is the daughter of Mr. Md. Mazherul Quader and Mrs. Khurshid Mazher. She obtained her MBA degree in the year 2001 from Queens University, Dhaka. Apart from being actively involved in the business functions of Index Agro Industries Limited, she supervises and formulates directions for attaining excellence for Index Constructions Limited).

She leaped into to the corporate world at an early age of 21 recruiting a wealth of experience and equipping her to be a true professional. Since the year 2000, along with experience in the Banking Sector she is well equipped via a degree in Interior Designing to supervise the Construction and Architecture sectors of the Company. It is noteworthy that she also worked in the world-renowned designer brand for clothing- H & M, in its Corporate Admin Department from 2004 to 2006. After this she acquired 3 years of admirable and rewarding work experience from Charuta's wing- Design Team Ltd., the Company which is responsible for the suave and consumer- desire- specific designs for the under- construction Canadian and the Kingdom of Saudi Arabian (K.S.A) Embassies.

#### A.K.M. Delwer Hussain, FCMA

#### Independent Director

A.K.M Delwer Hussain was born in 1961 in reputed family. He studied B.com (Honours) and M.com from Dhaka University. Later, he completed Cost and Management Accounts from Institute of Cost and Management Accountants of Bangladesh (ICMAB). He is fellow member of ICMAB. Moreover, he completed Post Graduate Diploma in Computer Science (PGD) in 1998 from the Bangladesh Institute of Management (BIM) Dhaka and passed with First Class. At present, he is Director (Finance) at Bangladesh Sugar and Food Industries Corporation from 2006. He held various positions in his professional career. He was Director of Rupali Bank Limited for the year 2013-2016 and 2017-2019. Apart from that, he was President for the year 2004 and 2013 of National Council of the Institute of Cost and Management Accountants of Bangladesh (ICMAB). In his professional career, he dealt with Ministry of Finance, Ministry of Industries, Ministry of Commerce, Privatization Commission, Board of Investment, Sonali Bank, Janata Bank, Agrani Bank, ICB, Shilpa Bank. He participated in various training and workshop in Singapore, Pakistan, India, Malaysia, Switzerland, France and USA. Besides, many of his articles on Management Accounts have been published in international journal. He had extensive travel history around the world such as USA, UK, Russia, France, Italy, Australia, Brazil, Canada, Newzeland, Switzerland, South Korea, Japan, Malaysia, Thailand, Singapore, India, Pakistan, United Arab Emirates, Sri Lanka, Nepal & Maldives on professional assignments.

#### h) Loan status of the issuer, its directors and shareholders who hold 10% or more shares in the paid-up capital of the issuer in terms of the CIB Report of Bangladesh Bank:

Neither Index Agro Industries Limited nor any of its Sponsors or Directors or shareholders who hold 10% or more shares in paid-up capital of the issuer is loan defaulter in terms of the CIB Report of the Bangladesh Bank.

i) Name, position, educational qualification, age, date of joining in the company, overall experience (in year), previous employment, salary paid for the financial year of the CEO, MD, CFO, CS, Advisers, Consultants and all Departmental Heads. If the Chairman, any director or any shareholder received any monthly salary than this information should also be included:

Name & Designation	Educational Qualification	Age(yrs)	Date of Joining	Overall experience(yrs)	Previous Employment	Salary/remuneration paid for the financial year
Mahin Bin Mazher Managing Director	BBA (USA)	44	19-Sep-00	23	N/A	Managing Director does not take remuneration except Board meeting fee
Md. Nazrul Islam ACMA Chief Financial Officer	АСМА	41	21-Jul-16	11	Kazi Farms Group	1,039,500
Md. Harun-or-Rashid GM (Poultry and Hatchery)	BSc. (Hons) Doctor of Veterinary Medicine	60	26-Jun-12	31	BRAC	485,640
Md. Abu Sayeed Chowdhury GM-Feed mill	B. Sc (EEE)	48	20-Dec-15	24	Amrit Global Bangladesh (Pvt) Ltd.	1,410,574
TalukderZannatulZaman AGM Production &Maint.	B. Sc Eng. (Mech)	43	28-May-15	16	Ahsan group	984,456
Md. AyubIbneBaquer Head of Internal Audit	M.Com (Accounting)	55	1-Sep-12	21	National University, Dhaka	581,460
Md. Fazlur Rahman DGM-Marketing	DVM	43	09-Apr-09	17	New Hope Feed Mill	1,386,000
Abu Jafar Ali ACS Company Secretary	MBA, ACS	41	08-Sep-19	15	Star Ceramics Ltd.	*
Mofidul Islam Asst. Manager-IT	B. Sc, MBA	33	10-Mar-10	11	Bangladesh Exports Limited	501,600
Md. Jinnatul Islam VP (Technical Operation)	B. Sc in Animal Husbandry (Hons)	51	1-Jan-17	26	BRAC Poultry & Feed Enterprises	2,376,000

\*Mr. Abu Jafar Ali ACS has joined in the company after financial year 30<sup>th</sup> June, 2019.

#### j) Changes in the key management persons during the last three years:

There was following changes in the key management persons during the last three years:

SI.	Name	Position	Remarks	Date of Joining	Date of Resignation
1	Mohammad Jaman Khan ACS	Company Secretary	Resigned	11-Mar-17	01-Aug-2019
2	Md. Jinnatul Islam	VP (Technical Operation)	Newly appointed	1-Jan-17	-
3	Abu Jafar Ali ACS	Company Secretary	Newly appointed	08-Sep-19	-

It appears from above that; turnover of key management personnel is not high compare to the industry.

k) A profile of the sponsors including their names, father's names, age, personal addresses, educational qualifications, and experiences in the business, positions or posts held in the past, directorship held, other ventures of each sponsor and present position:

Namo Eath	Name, Father's Name, Age & Personal Address		Experience	Positi	on/Post	Holding in other Venture	
		Qualification	(Years)	Past	Present	Holding in other venture	
Name: Father's Name: Age: Personal Address:	Md. Mazherul Quader Late Dr. M. Abdul Quader 72 Years House-04, Flat-05, Road-126, Ghulshan- 1, Dhaka-1212.	B.Sc. Arch (BUET)	42 Years	Sponsor & Chairman	Sponsor & Chairman	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Poultry (Pvt) Ltd. Index Construction Ltd. Index Holdings Ltd.	
Name: Father's Name: Age: Personal Address:	Mahin Bin Mazher Md. Mazherul Quader 43 Years House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	BBA (USA)	22 Years	Sponsor & MD	Sponsor & MD	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Poultry (Pvt) Ltd. Index Construction Ltd. Index Holdings Ltd.	
Name: Father's Name: Age: Personal Address:	Mehzabin Mazher Md. Mazherul Quader 42 Years House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	MBA	21 Years	Sponsor & Director	Sponsor	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Construction Ltd. Index Holdings Ltd.	

Name: Father's Name: Age: Personal Address:	Mrs. Khurshid Mazher Kazi Abdus Salam 66 Years House-04, Flat-05, Road-126, Ghulshan- 1, Dhaka-1212.	BA (Arts)	18 Years	Sponsor & Director	Sponsor	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Poultry (Pvt) Ltd. Index Construction Ltd. Index Holdings Ltd.
Name: Father's Name: Age: Personal Address:	Mrs. Esha Mahin Mintu Rahman 36 Years House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	MA (English)	18 Years	Sponsor & Director	Sponsor	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Poultry (Pvt) Ltd. Index Construction Ltd. Index Holdings Ltd.

 If the present directors are not the sponsors and control of the issuer was acquired within five years immediately preceding the date of filing prospectus details regarding the acquisition of control, date of acquisition, terms of acquisition, consideration paid for such acquisition etc.

Name	Acquisition of Control	Date of Acquisition	Terms of Acquisition	Consideration paid for such Acquisition
Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	31-Aug-11	13-Sep-00	N/A	Cash
Mehzabin Mazher (Nominated by Index Construction Limited)	31-Aug-11	13-Sep-00	N/A	Cash
A.K.M. Delwer Hussain, FCMA	30-Dec-18	N/A	N/A	Appointed as an Independent Director

m) If the sponsors or directors do not have experience in the proposed line of business, the fact explaining how the proposed activities would be carried out or managed:

All the directors have adequate knowledge to carry out this line of business.

n) Interest of the key management persons:

There is no other interest with the key management persons except remuberation/salary received by them.

### o) All interests and facilities enjoyed by a director, whether pecuniary or non-pecuniary:

Facilities whether pecuniary or non-pecuniary enjoyed by the Directors will remain unchanged during the publication period of the Prospectus. Interest and facility is already disclosed in Executive Compensation of the Prospectus.

				Pecun	niary	Non-pecuniary	
SI.	Name of Directors	Position	Executive Post	Salary	Board meeting attendance Fee	Car House Facilities Keeping	
1	Md. Mazherul Quader	Chairman	-	Х	ſ	x	
2	Mahin Bin Mazher	Director	Managing Director	Х	ſ	X	
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	Director	-	х	ſ	x	
4	Mehzabin Mazher (Nominated by Index Construction Limited)	Director	-	x	ſ	x	
5	A.K.M. Delwer Hussain, FCMA	Independent Director	-	Х	Г	x	

# p) Number of shares held and percentage of shareholding (pre issue):

SI.	Name of Director	or Position		% Pre-IPO
1	Md. Mazherul Quader	Chairman	3,900,000	10.00%
2	Mahin Bin Mazher	Managing Director	3,900,000	10.00%
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	Director	9,750,000	25.00%
4	Mehzabin Mazher (Nominated by Index Construction Limited)	Director	3,900,000	10.00%
5	A.K.M. Delwer Hussain, FCMA	Independent Director	No Shareholding	0.00%
	Total	21,450,000	55.00%	

#### q) Change in board of directors during last three years:

The Change in board of directors during last three years is as follows:

SI.	Name of the Directors	Date of Joining	Date of retirement	Present Status as on 30.06.2019
1	Md. Mazherul Quader	30-Nov-17	19 <sup>th</sup> AGM in 2020	Chairman
2	Mahin Bin Mazher	30-Nov-17	19 <sup>th</sup> AGM in 2020	Managing Director
3	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	30-Dec-18	20 <sup>th</sup> AGM in 2021	Nominated
4	Mehzabin Mazher (Nominated by Index Construction Limited)	30-Dec-18	20 <sup>th</sup> AGM in 2021	Nominated
5	A.K.M. Delwer Hussain, FCMA	30-Dec-18	20 <sup>th</sup> AGM in 2021	Independent Director

#### r) Director's engagement with similar business:

The following Directors are involved with Index Poultry (Pvt) Ltd. which similar to IAIL:

Director's Name	Designation
Md. Mazherul Quader	Chairman
Mahin Bin Mazher	Managing Director & Director

# CHAPTER (IX): CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

#### (a) TO WHOM IT MAY CONCERN

This is to certify that the Financial Statements of the Index Agro Industries Limited furnished for our audit does not have any transaction during the last five years, or any proposed transaction, between the issuer and any of the following persons:

- i. Any director or sponsor or executive officer of the issuer;
- ii. Any person holding 5% or more of the outstanding shares of the issuer;
- iii. Any related party or connected person of any of the above persons;

Except the transactions describe in the following table:

	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Name of the party	Receivable (Payable)	Receivable (Payable)	Receivable (Payable)	Receivable (Payable)	Receivable (Payable)
X-Ceramics Limited	196,178,807	172,680,221	154,505,174	142,701,206	129,397,247
Md. Mahin Bin Mazher		-	-	(12,540,594)	-
Mehzabin Mazher		-	-	(12,540,594)	-
Khurshid Mazher		-	-	(5,102,473)	-

Place: Dhaka Date: November 10, 2020 -/Sd FAMES & R Chartered Accountants (b) Any transaction or arrangement entered into by the issuer or its subsidiary or associate or entity owned or significantly influenced by a person who is currently a director or in any way connected with a director of either the issuer company or any of its subsidiaries or holding company or associate concerns, or who was a director or connected in any way with a director at any time during the last three years prior to the issuance of the Prospectus

There is no transaction or arrangement entered into by the issuer or its subsidiary or associate or entity owned or significantly influenced by a person who is currently a director or in any way connected with a director of either the issuer company or any of its subsidiaries/holding company or associate concerns, or who was a director or connected in any way with a director at any time during the last three years prior to the issuance of the prospectus except the transaction mentioned in CHAPTER (IX) (a).

(c) Any loans either taken or given from or to any director or any person connected with the director, clearly specifying details of such loan in the Prospectus, and if any loan has been taken from any such person who did not have any stake in the issuer, its holding company or its associate concerns prior to such loan, rate of interest applicable, date of loan taken, date of maturity of loan, and present outstanding of such loan.

No loan was taken or given from or to any Directors or any person connected with the Directors of Index Agro Industries Limited.

# CHAPTER (X): EXECUTIVE COMPENSATION

a) The total amount of remuneration or salary or perquisites paid to the top five salaried officers of the issuer in the last accounting year and the name and designation of each such officer:

SI. No.	Name	Designation	Remuneration/salaries (Tk.) for year ended 30 June, 2019 (Taka)
1	Md. Fazlur Rahman	DGM-Marketing	1,386,000
2	Md. Abu Sayeed Chowdhury	GM-Feed mill	1,410,574
3	Md. Jinnatul Islam	VP (Technical Operation)	2,376,000
4	Md. Nazrul Islam ACMA	Chief Financial Officer	1,039,500
5	Talukder Zannatul Zaman	AGM Production & Maint.	984,456

b) Aggregate amount of remuneration paid to all directors and officers as a group during the last accounting year:

Particular	Nature of Payments	Amount Paid for year ended 30 June, 2019 (Taka)
Directore	Board Meeting Fees	-
Directors	Remuneration	-
Executives & Employees	Salary and Allowance	151,462,864

c) If any shareholder director received any monthly salary or perquisite or benefit it must be mentioned along with date of approval in AGM or EGM, terms thereof and payments made during the last accounting year:

None of the shareholder directors received any monthly salary or perquisite or benefit.

d) The board meeting attendance fees received by the director including the managing director along with date of approval in AGM or EGM:

The Directors including the managing director of Index Agro Industries Limited are receiveing board meeting attendance fees from 20 September; 2017. This decision was taken by Board of Directors on 20 September, 2017 which was approved in 17<sup>th</sup> AGM dated 30 November 2017.

e) Any contract with any director or officer providing for the payment of future compensation:

There is no such contract between the Company and any of directors or officers regarding any future compensation to be made to them.

f) If the issuer intends to substantially increase the remuneration paid to its directors and officers in the current year, appropriate information regarding thereto:

The Directors of Index Agro Industries Limited did not receive any remuneration and the Company has no plan to increase salaries to officers substantially except for those that are paid as annual increment to their salaries.

g) Any other benefit or facility provided to the above persons during the last accounting year:

No other benefit or facility provided to the above persons during the last accounting year.

# CHAPTER (XI): OPTIONS GRANTED TO DIRECTORS, OFFICERS AND EMPLOYEES

The Company has no options granted to Directors, Officers or any other employees of the Company or to any other person who was not involved in the Company.

CHAPTER (XII): TRANSACTION WITH THE DIRECTORS AND SUBSCRIBERS TO THE MEMORANDUM

(a) The names of the directors and subscribers to the memorandum, the nature and amount of anything of value received or to be received by the issuer from the above persons, or by the said persons, directly or indirectly, from the issuer during the last five years along with the description of assets, services or other consideration received or to be received;

Benefits from the Company during last five years:

The issuer did not receive any assets or other consideration from its Directors and subscribers to the memorandum during last five years except fund against the allotment of shares and 324 decimal factory lands.

The Directors and Subscribers to the memorandum have not received any benefits during last five years except board meeting fees and Tk.39,835,000/- for selling 324 decimals to the company directly or indirectly during the last five years.

(b) If any assets were acquired or to be acquired within next two financial years from the aforesaid persons, the amount paid for such assets and the method used to determine the price shall be mentioned in the prospectus, and if the assets were acquired by the said persons within five years prior to transfer those to the issuer, the acquisition cost thereof paid by them.

Directors and Subscribers' Assets to the Company:

Directors and subscribers to the memorandum have not transferred any asset to the Company except fund against allotment of shares and 786 decimals of land. The description of which as follows:

Name of Assets	Name of transferee	Relationship with the company	Area of land	Amount Paid	Method used to determine the price	Acquisition cost of transferee
Land	Mr. Mazherul Quader & Mr. Mahin Bin Mazher	Chairman & Managing Director	324.00	39,835,000	Market Price	3,36,000
Land	Mr. Mazherul Quader & Mr. Mahin Bin Mazher	Chairman & Managing Director	462.00	7,700,000	Market Price	-

# CHAPTER (XIII): OWNERSHIP OF THE COMPANY'S SECURITIES

a) The names, addresses, BO ID Number of all shareholders of the company before IPO, indicating the amount of securities owned and the percentage of the securities represented by such ownership:

SI.	Name of the Shareholders	Address	BO IDs	Number of Shares Held	Pre IPO %
1	Md. Mazherul Quader	MF Tower, GA-95/C, Middle Badda, Pragati Sarani, Dhaka-1212.	1201950068879028	3,900,000	10.00%
2	Mahin Bin Mazher	MF Tower, GA-95/C, Middle Badda, Pragati Sarani, Dhaka-1212.	1201950068878885	3,900,000	10.00%
3	Mrs. Khurshid Mazher	MF Tower, GA-95/C, Middle Badda, Pragati Sarani, Dhaka-1212.	1201950068878951	1,950,000	5.00%
4	Mrs. Esha Mahin	MF Tower, GA-95/C, Middle Badda, Pragati Sarani, Dhaka-1212.	1201950068878850	1,950,000	5.00%
5	Mehzabin Mazher	MF Tower, GA-95/C, Middle Badda, Pragati Sarani, Dhaka-1212.	1201950068879001	1,950,000	5.00%
6	Index Holdings Limited	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	1201950062053382	9,750,000	25.00%
7	Index Construction Limited	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	1201950062053232	3,900,000	10.00%
8	Index Poultry (Pvt.) Limited	House-34, Road-12, Block-K, Baridhara, Dhaka-1212.	1201950062053267	7,800,000	20.00%
9	Ismat Ara Quader	House- 96, Lake drive road, Sector- 07, Uttara model Town, Dhaka -1230	1201950069378251	390,000	1.00%
10	Shakina Quader	House- 27, Road -3/B, Sector 09, Uttara model Town, Dhaka - 1230	1201950069380764	390,000	1.00%
11	Shamia Afrin	House -37, Road- 13, Section- 4, Uttara, Dhaka -1230	1201950069379601	390,000	1.00%
12	Abdullah Daiyan Bin Anwar	House- 96, Lake drive road, Sector- 07, Uttara model town, Dhaka -1230	1201950069387956	390,000	1.00%
13	Mohammad Murtoza Ali Quader	House- 27, Road- 3/B, Sector- 09, Uttara model town, Dhaka - 1230	1201950069388404	390,000	1.00%
14	Nanjiba Zahin	House- 45, Road-9,Block-B,Post-Khilkhet, TSO-1229, Badda, Dhaka	1201950069387857	390,000	1.00%
15	Rume Rahman	House- 15, Flat- 2B, Road- 10, New Market, Dhanmondi, Dhaka -1205	1201950069382648	390,000	1.00%
16	Abdullah Mohammad Sadi	House # 15, Flat # 2B, Road # 10, New Market, Dhanmondi, Dhaka -1205	1201950069386745	390,000	1.00%
17	Abdullah Mohammad Jami	House # 15, Flat # 2B, Road # 10, New Market, Dhanmondi, Dhaka -1205	1201950069384531	390,000	1.00%
18	Md. Mamunur Rashid FCMA	House # 44/2, West Matikata, Dhaka cantonment, Dhaka-1206	1602170000261579	390,000	1.00%
		Total		39,000,000	100.00%

b) There shall also be a table showing the name and address, age, experience, BO ID Number, TIN number, numbers of shares held including percentage, position held in other companies of all the directors before the public issue:

SL		Name of Director, Address, Age & Experience	No. of	%	Position held in Other Or	ganization
٦L		· · · ·	Share	Pre-IPO	Other Organization	Position
1	Name: Address: Age: Experience: BO ID No.: TIN No.:	Md. Mazherul Quader, Chairman         House-04, Flat-05, Road-126, Ghulshan-1, Dhaka-1212.         72 Years         42 Years         1201950068879028         415637992245	3,900,000	10.00%	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Poultry (Pvt) Ltd. Index Construction Ltd. Index Holdings Ltd.	Chairman
2	Name: Address: Age: Experience: BO ID No.: TIN No.:	Mahin Bin Mazher, Managing DirectorHouse-34, Road-12, Block-K, Baridhara, Dhaka-1212.43 Years22 Years1201950068878885546767802562	3,900,000	10.00%	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Poultry (Pvt) Ltd. Index Construction Ltd. Index Holdings Ltd.	Managing Director
3	Name: Address: Age: Experience: BO ID No.: TIN No.:	Md. Mamunur Rashid FCMA, Director (Nominated by Index Holdings Limited) House # 44/2, West Matikata, Dhaka cantonment, Dhaka-1206 50 Years 27 Years 1602170000261579 250848354179	9,750,000	25.00%	West Zone Power Distribution Co. Ltd.	Independent Director
4	Name: Address: Age: Experience: BO ID No.: TIN No.:	Mehzabin Mazher, Director (Nominated by Index Construction Limited) House-34, Road-12, Block-K, Baridhara, Dhaka-1212. 42 Years 21 Years 1201950068879001 615428137967	3,900,000	10.00%	X-Ceramics Ltd. Monalisa Ceramics (BD) Ltd. Index Construction Ltd. Index Holdings Ltd.	Director
5	Name: Address: Age: Experience: BO ID No.: TIN No.:	A.K.M. Delwer Hussain, FCMA, Independent Director House-87/F, Azimpur Koloni, P.ONewmarket-1205, Lalbag, Dhaka. 58 Years 31 Years - 780809370807	-	0.00%	Rupali Bank Limited	Director

### c) The average cost of acquisition of equity shares by the directors certified by the auditors:

Index Agro Industries Limited has been allotted in face value & in cash and bonus and the average cost of acquisition of equity by the directors is Tk. 10.00 each. Necessary particulars of shareholdings, allotment date and consideration are given below:

Date	Allotment/ Transfer	Md. Mazherul Quader	Mahin Bin Mazher	Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited)	Mehzabin Mazher (Nominated by Index Construction Limited)	A.K.M. Delwer Hussain, FCMA	Consideration	Face value of Share (Tk.)	
		Chairman	Managing Director		Director	Independent Director		(18.)	
13-Sep-00	Allotment	3,500	3,500	-	-	-	Cash	10.00	
24-Aug-11	Transfer	(3,500)	(3,500)	9,000	1,000	-	Cash	10.00	
30-Nov-11	Allotment	-	-	8,991,000	999,000	-	Bonus	10.00	
31-Aug-13	Transfer	1,000,000	1,000,000	(6,500,000)	-	-	Cash	10.00	
8-Feb-15	Allotment	2,900,000	2,900,000	7,250,000	2,900,000	-	Bonus	10.00	
Total		3,900,000	3,900,000	9,750,000	3,900,000	-			

Place: Dhaka Date: November 10, 2020 -/-FAMES & R Chartered Accountants d) A detail description of capital built up in respect of shareholding (name-wise) of the issuer's sponsors or directors. In this connection, a statement to be included: -

Md.	Mazherul	Quader
-----	----------	--------

Chairman

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
13-Sep-00	Cash		3,500	10.00	10.00	3,500			
24-Aug-11	Cash	Ordinary	(3,500)	10.00	10.00	-	10.00%	8.25%	Own
31-Aug-13	Cash	Share	1,000,000	10.00	10.00	1,000,000	10.00%	8.25%	Source
8-Feb-15	Bonus		2,900,000	10.00	10.00	3,900,000			

#### Mahin Bin Mazher

Managing Director

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
13-Sep-00	Cash		3,500	10.00	10.00	3,500			
24-Aug-11	Cash	Ordinary	(3,500)	10.00	10.00	-	10.00%	0 JE%	Own
31-Aug-13	Cash	Share	1,000,000	10.00	10.00	1,000,000	10.00%	8.25%	Source
8-Feb-15	Bonus		2,900,000	10.00	10.00	3,900,000			

#### Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited) Director

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
24-Aug-11	Cash		9,000	10.00	10.00	9,000			Own Source
30-Nov-11	Bonus	Ordinary	8,991,000	10.00	10.00	9,000,000	25.00%	20.63%	
31-Aug-13	Cash	Share	(6,500,000)	10.00	10.00	2,500,000	23.00%		
8-Feb-15	Bonus		7,250,000	10.00	10.00	9,750,000			

# Mehzabin Mazher (Nominated by Index Construction Limited)

Director

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
24-Aug-11	Cash	Ordinary Share	1,000	10.00	10.00	1,000		8.25%	0
30-Nov-11	Bonus		999,000	10.00	10.00	1,000,000			Own Source
8-Feb-15	Bonus	Sindle	2,900,000	10.00	10.00	3,900,000			

# A.K.M. Delwer Hussain, FCMA

Independent Director

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

## Mehzabin Mazher

#### Sponsor

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
13-Sep-00	Cash		1,000	10.00	10.00	1,000			
24-Aug-11	Cash	Ordinary	(1,000)	10.00	10.00	-	5.00%	4.13%	Own
31-Aug-13	Cash	Share	500,000	10.00	10.00	500,000	5.00%	4.13/0	Source
8-Feb-15	Bonus		1,450,000	10.00	10.00	1,950,000			

# Mrs. Khurshid Mazher

Sponsor

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
13-Sep-00	Cash		1,000	10.00	10.00	1,000			
24-Aug-11	Cash	Ordinary	(1,000)	10.00	10.00	-	5.00%	4.13%	Own
31-Aug-13	Cash	Share	500,000	10.00	10.00	500,000	5.00%	4.13/0	Source
8-Feb-15	Bonus		1,450,000	10.00	10.00	1,950,000			

#### Mrs. Esha Mahin

Sponsor

Date of Allotment/ Transfer of fully paid- up shares	Consideration	Nature of issue	No. of Equity shares	Face value	lssue Price/Acquisition Price/Transfer Prices	Cumulative no. of Equity shares	% Pre- issue paid up capital	% Post issue paid up capital	Sources of fund
13-Sep-00	Cash		1,000	10.00	10.00	1,000			
24-Aug-11	Cash	Ordinary	(1,000)	10.00	10.00	-	5.00%	4.13%	Own
31-Aug-13	Cash	Share	500,000	10.00	10.00	500,000	5.00%	4.13/0	Source
8-Feb-15	Bonus		1,450,000	10.00	10.00	1,950,000			

e) Detail of shares issued by the company at a price lower than the issue price:

All the shares are issued by the Company at face value of Tk. 10.00 before this issue.

f) History of significant (5% or more) changes in ownership of securities from inception:

Date of Allotment/Transfer	Md. Mazherul Quader	Mahin Bin Mazher	Mrs. Khurshid Mazher	Mrs. Esha Mahin	Mehzabin Mazher	Index Holdings Limited	Index Construction Limited	Index Poultry (Pvt.) Limited
				No	o. of Share			
13-Sep-00	3,500	3,500	1,000	1,000	1,000	-	-	-
24-Aug-11	(3,500)	(3,500)	(1,000)	(1,000)	(1,000)	9,000	1,000	-
30-Nov-11	-	-	-	-	-	8,991,000	999,000	-
31-Aug-13	1,000,000	1,000,000	500,000	500,000	500,000	(6,500,000)	-	20,000,000
8-Feb-15	2,900,000	2,900,000	1,450,000	1,450,000	1,450,000	7,250,000	2,900,000	58,000,000
Total	3,900,000	3,900,000	1,950,000	1,950,000	1,950,000	9,750,000	3,900,000	78,000,000

# CHAPTER (XIV): CORPORATE GOVERNANCE

a) Management disclosure regarding compliance with the requirements of Corporate Governance Guidelines of the Bangladesh Securities and Exchange Commission (BSEC);

The Company declares that it has been complied with the requirements of the applicable regulations of Corporate Governance Code of Bangladesh Securities and Exchange Commission (BSEC) and accordingly constitutes several committees under the board for good governance. A certificate of compliance from competent authority has been incorporated accordingly.

Sd/-Mahin Bin Mazher Managing Director Index Agro Industries Limited

b) A compliance report of Corporate Governance requirements certified by competent authority;

# REPORT TO THE SHAREHOLDERS OF INDEX AGRO INDUSTRIES LTD. ON COMPLIANCE ON THE CORPORATE GOVERNANCE CODE

We have examined the compliance status to the Corporate Governance Code by Index Agro Industries Ltd. for the year ended on June 30, 2019. This Code relates to the Notification No. BSEC/CMRRCD/2006-158/207/Admin/80, Dated: 3 June 2018 of the Bangladesh Securities and Exchange Commission.

Such compliance with the Corporate Governance Code is the responsibility of the Company. Our examination was limited to the procedures and implementation thereof as adopted by the Management in ensuring compliance to the conditions of the Corporate Governance Code.

This is scrutiny and verification and an independent audit on compliance of the conditions of the Corporate Governance Code as well as the provisions of relevant Bangladesh Secretarial Standards (BSS) as adopted by Institute of Chartered Secretaries of Bangladesh (ICSB) in so far as those standards are not inconsistent with any condition of this Corporate Governance Code.

We state that we have obtained all the information and explanations, which we have required, and after due scrutiny and verification thereof, we report that, in our opinion:

- (a) The Company has complied with the conditions of the Corporate Governance Code as stipulated in the above mentioned Corporate Governance Code issued by the Commission;
- (b) The Company has complied with the provisions of the relevant Bangladesh Secretarial Standards (BSS) as adopted by the Institute of Chartered Secretaries of Bangladesh (ICSB) as required by this Code;
- (c) Proper books and records have been kept by the company as required under the Companies Act, 1994, the securities laws and other relevant laws ; and
- (d) The governance of the company is satisfactory.

#### For Podder & Associates

Place: Dhaka Dated: 10<sup>th</sup> November 2019 -/Sd Jayanta Kumer Podder Cost & Management Accountants

Index Agro Industries Ltd. Status of Compliance with the Corporate Governance Code (CGC) For the year ended 30th June 2019 Status of compliance with the conditions imposed by the Commission's Notification No.BSEC/CMRRCD/2006-158/207/Admin/80, dated 03 June, 2018 issued under section 2CC of the Securities and Exchange Ordinance, 1969: (Report under Condition No. 9.00)

		Compliance	Status (Put √ in	Demarks (if and)	
Condition No.	Title		priate column)	Remarks (if any)	
		Complied	Not Complied		
1	Board of Directors				
1(1)	Size of the Board of Directors				
	The total number of members of a company's Board of Directors (hereinafter referred to as "Board") shall not to be less than 5 (five) and more than 20 (twenty).	Г	-	The boards of Directors are comprised of 5 Directors including the Managing Director.	
1(2)	Independent Directors				
1(2)(a)	At least one fifth (1/5) of the total number of directors in the company's board shall be independent directors; any fraction shall be considered to the next integer or whole number for calculating number of independent director(s);	Г	-	-	
1(2)(b)(i)	Who either does not hold any share in the company or holds less than one percent (1%) shares of the total paid-up shares of the company;	Г	-	The Independent Directors have declared their compliances.	
1(2)(b)(ii)	Who is not a sponsor of the company and is not connected with the company's any sponsor or director or nominated director or shareholder of the company or any of its asscoiates, sister concerns, subsidiaries and parents or holding entities who holds one percent (1%) or more shares of the total paid-up shares of the total paid-up shares of the total paid-up shares of the real paid-up shares of the total paid-up shares of the company on the basis of family relationship and his or her family members also shall not hold above mentioned shares in the company:	Ţ	-	-	
1(2)(b)(iii)	Who has not been an executive of the company in immediately preceding 2( two) financial years;	ſ	-	-	
1(2)(b)(iv)	Who does not have any other relationship, whether pecuniary or otherwise, with the company or its subsidiary or associated companies;	ſ	-	-	
1(2)(b)(v)	Who is not a member or TREC (Trading Right Entitlement Certificate) holder, director, or officer of any stock exchange;	Г	-	-	
1(2)(b)(vi)	Who is not a shareholder, director excepting independent direct or officer of any member or TREC holder of stock exchange or an intermediary of the capital market;	Г	-	-	

	1	r	r	
	Who is not a partner or an			
	executive or was not a partner			
	or an executive during the			
	preceding 3 (three) years of the			
	concerned company's statutory			
1(2)(b)(vii)	audit firm or audit firm engaged	Г	-	-
	in internal audit services or			
	audit firm conducting special			
	audit or professional certifying			
	compliance of this Code;			
	Who is not an independent			
1(2)(b)(viii)	director in more than 5 (five)	5	_	-
1(2)(3)(111)	listed companies;	, ,		
	Who has not been convicted by			
	a court of competent			
1(2)(b)(ix)	jurisdiction as a defaulter in	Г	_	-
( <i>L</i> )(b)(ix)	payment of any loan or any	v		
	advance to a bank or a Non-Bank			
	Financial Institution (NBFI);			
	Who has not been convicted for			
1(2)(b)(y)	a criminal offence involving	5	_	
1(2)(b)(x)		1	-	-
	moral turpitude.			
	The independent director(s)			
	shall be appointed by the board			
1(2)(c)	of directors and approved by the	Г	-	-
( )( )	shareholders in the Annual			
	General Meeting (AGM).			
<b>1</b> ( <b>2</b> ) ( -1)		r		No vacancy occourd during
1(2)(d)	director(s) cannot remain vacant	Г	-	the reporting period
	for more than 90(ninety) days.			
	The tenure of office of an			
	independent director shall be			
1(2)(e)	for a period of 3(three) years,	5	-	-
.(=)(=)	which may be extended for			
	1(one) term only.			
1(3)	Qualification of Independent			
,	Director (ID)			
	Independent director shall be a			
	knowledgeable individual with			
	integrity who is able to ensure			
1(3)(a)	compliance with financial,	Г	-	-
( )( )	regulatory and corporate laws			
	and can make meaningful			
	contribution to business.			
	Business Leader who is or was a			
	promoter or director of an			
	unlisted company having minimum			
	paid -up capital of Tk. 100.00	-		
1(3)(b)(i)	million or any listed company or a	5	-	-
	member of any national or			
	international chamber of			
	commerce or bussiness			
	association;			
	Corporate Leader who is or was a			
	top level executive not lower than			
	Chief Executive officer or			
	Managing Director or Deputy			
	Managing Director or Chief			
	Financial Officer or Head of			
	Finance or Accounts or Company			
1(3)(b)(ii)		5	-	-
	Secretary or Head of Internal			
	Audit and Compliance or Head of			
	Legal Service or a candidate with			
	equivalent position of an unlisted			
	company having minimum paid up			
	capital of Tk. 100.00 million or of			

			r	
1(3)(b)(iii)	Former official of government or statutory or autonomous or regulatory body in the position not below 5th Grade of the national pay scale, who has at least eductional background of bachelor degree in economics or commerce or bussiness or law;	5	-	-
1(3)(b)(iv)	University Teacher who has eductional background in Economics or Commerce or Business Studies or Law;	5	-	-
1(3)(b)(v)	Professional who is or was an advocate practicing at least in the High Court Division of Bangladesh Supreme Court or a Chartered Accountant or Cost and Management Accountant or Chartered Financial Analyst or Chartered Certified Accountant or Certified Public Accountant or Chartered Management Accountant or Chartered Secretary or equivalent qualification;	ſ	-	-
1(3)(c)	The independent director(s) shall have at least 10( ten) years of experiences in any field mentioned in clause (b);	ſ	-	-
1(3)(d)	In special cases, the above qualifications or experiences may be relaxed subject to prior approval of the Commission.		-	No such issue arose
1(4)	Duality of Chairperson of the Board of Directors and Managing Director or Chief Executive Officer			
1(4)(a)	The positions of the Chairperson of the Board and the Managing Director (MD) and /or Chief Executive Officer (CEO) of the company shall be filled by different individuals;	ſ	-	-
1(4)(b)	The Managing Director (MD) and/or Chief Executive Officer (CEO) of a listed company shall not hold the same position in another listed company;	ſ	-	-
1(4)(c)	The Chairperson of the Board shall be elected from among the non-executive directors of the company;	5	-	-
1(4)(d)	The Board shall clearly define respective roles and responsibilities of the Chairperson and the Managing Director and/ or Chief Executive officer;	Г	-	-
1(4)(e)	In the absence of the Chairperson of the Board, the remaining members may elect one of themselves from non-executive directors as chairperson for that particular Board's meeting; the reason of absence of the regular Chairperson shall be duly recorded in the minutes.	Ţ	-	No such incident arose yet

1(5)	The Directors' Report to the Shareholders	The Dire	ector's report co	mplies with the guideline
1(5)(i)	An industry outlook and possible future developments in the industry;	Г	-	-
1(5)(ii)	The Segment-wise or product- wise performance;	Г	-	-
1(5)(iii)	Risks and concerns including internal and external risk factors, threat to sustainability and negative impact on environment, if any;	Г	-	-
1(5)(iv)	A discussion on Cost of Goods sold, Gross Profit Margin and Net Profit Margin, where applicable;	Г	-	-
1(5)(v)	A discussion on continuity of any extraordinary activities and their impliacations(gain or loss);	Г	-	No such issue arose
1(5)(vi)	A detiled discussion on related party transactions along with a statement showing amount, nature of related party, nature of transactions and basis of transactions of all related party transactions;	ſ	-	-
1(5)(vii)	A statement of utilization of proceeds raised through public issues, rights issues and/or through any others instruments;	-	-	No such matter to explain
1(5)(viii)	An explanation if the financial results deteriorate after the company goes for Initial Public Offering (IPO), Repeat Public Offering (RPO). Rights Share Offer, Direct Listing, etc;	-	-	No such issue arose
1(5)(ix)	An explanation on any significant variance that occurs between Quarterly Financial Performance and Annual Financial Statements;	-	-	No such matter to explain
1(5)(x)	A statement of remuneration paid to the directors including independent directors;	Г	-	Independent Directors have not received any remunaration
1(5)(xi)	A statement that the financial statements prepared by the management of the issuer company present fairly its state of affairs, the result of its operations, cash flows and changes in equity;	ſ	-	-
1(5)(xii)	A statement that proper books of account of the issuer company have been maintained;	Г	-	-
1(5)(xiii)	A statement that appropriate accounting policies have been consistently applied in preparation of the financial statements and that the accounting estimates are based on reasonable and prudent judgment;	Г	-	-
1(5)(xiv)	A statement that International Accounting Standards (IAS)or International Financial Reporting Standards (IFRS), as applicable	Г	-	-

		ſ		
	in Bangladesh, have been			
	followedin preparation of the			
	financial statements and any			
	departure there from has been adequately disclosed;			
	A statement that the system of			
	internal control is sound in			
1(5)(xv)	design and has been effectively	Г	-	-
	implemented and monitored;			
	A statement that minority			
	shareholders have been			
	protacted from abusive actions			
1(5)(xvi)	by, or in the interest of,	Г	_	-
1(3)(X1)	controlling shareholders acting	v		
	either directly or indirectly and			
	have effective means of redress;			
	A statement that there is no			
	Significant doubt upon the issuer			
	company's ability to continue as			
	going concern, if the issuer	_		
1(5)(xvii)	company is not considered to be	Г	-	-
	a going concern, the fact along			
	with reasons there of shall be			
	disclosed;			
	An explanation that significant			
	deviations from the last year's			
1( <b>5</b> )(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	operating results of the issuer	Г		No such matter to ovalain
1(5)(xviii)	company shall be highlighted	1	-	No such matter to explain
	and the resons thereof shall be			
	explained;			
	A statement where key			
1(5)(xix)	operating and financial data of	Г	_	_
	at least preceding 5 (five) years	4	-	-
	shall be summarized;			
	An explanation on the reasons if			
1(5)(xx)	the issuer company has not	-	-	Business growth & Re-
1(3)(XX)	declared dividend(cash or stock)			investment
	for the year;			
	Board's statement to the effect			
1(5)(xxi)	that no bonus share or stock	-	-	N/A
(-)( )	dividend has been or shall be			
	declared as interim dividend;			
	The total number of Board			
1(5)(xxii)	meetings held during the year	Г	-	-
	and attendance by each			
	director;			
	A report on the pattern of shareholding disclosing the			
1(5)(xxiii)	aggregate number of shares(along			
(J)(XXIII)	with name-wise details where			
	stated below) held by:-			
	Parent or Subsidiary or			
	Associated Companies and other	r -		
1(5)(xxiii)(a)	related parties (name -wise	1	-	-
	details);			
	Directors, Chief Executive Officer,			
	Company Secretary, Chief			
1(5)(xxiii)(b)	Financial Officer, Head of Internal	Г	-	<u>-</u>
	Audit and Compliance their			
	spouses and minor children (name-			
1(E)(···································	wise details);	r		
1(5)(xxiii)(c)	Executives;	ſ	-	-
	Shareholders holding ten percent $(10\%)$ or more veting			
1(5)(xxiii)(d)	percent (10%) or more voting interest in the company (name-	Г	-	
	wise details).			
	mise details).	1	I	

1(5)(xxiv)	In case of the appointment or reappointment of a director, a disclosure on the following information to the	Г	-	-
	shareholders:-	r		
1(5)(xxiv)(a)	a brief resume of the director nature of his/her expertise in	ſ	-	-
1(5)(xxiv) (b)	specific functional areas;	Г	-	-
1(5)(xxiv) (c)	Names of companies in which the person also holds the directorship and the membership of committees of the board.	ſ	-	-
1(5)(xxv)	A management's Discussion and Analysis signed by CEO or MD presenting detailed analysis of the company's position and operations along with a brief disscission of changes in financial statements, among others, focusing on:			
1(5)(xxv)(a)	Accounting policies and estimation for preparation of financial statements;	Г	-	-
1(5)(xxv)(b)	Changes in accounting policies and estimation, if any, clearly describing the effect on financial performance or results and financial position as well as cash flows in absolute figure for such changes;	-	-	N/A
1(5)(xxv)(c)	Comparative analysis (including effects of inflation) of fianacial performance or results and financial position as well as cash flows for current financial year with immediate preceding five years explaining reasons thereof;	ſ	-	-
1(5)(xxv)(d)	compare such financial performance or results and financial position as well as cash flows with the peer industry scenario;	ſ	-	-
1(5)(xxv)(e)	briefly explain the financial and economic scenario of the country and the globe;	Г	-	-
1(5)(xxv)(f)	risks and concerns issues related to the financial statements, explaining such risk and concerns mitigation plan of the company; and	Г	-	-
1(5)(xxv)(g)	future plan or projection or forecast for company's operation, performance and financial position, with justification thereof, i.e., actual position shall be explained to the shareholders in the next AGM;	ſ	-	-
1(5)(xxvi)	Declaration or certification by the CEO and the CFO to the Board as required under condition No. 3(3) shall be disclosed as per Annexure-A; and	Ţ	-	-

		-		
1(5)(xxvii)	The report as well as certificate regarding compliance of conditions of this code as required under condition No. 9 shall be disclosed as per Annexure-B and Annexure-C.	ſ	-	-
1(6)	Meetings of the Board of Directors			
	The company shall conduct its Board meetings and record the minutes of the meetings as well as keep required books and records in line with the provisions of the relevant Bangladesh Secretarial Standards (BSS) as adopted by the Institute of Chartered Secretaries of Bangladesh (ICSB) in so far as those standards are not inconsistent with any condition of this Code.	ſ	-	-
1(7)	Code of Conduct for the Chairperson, other Board members and Chief Executive Officer			
1(7)(a)	The Board shall lay down a code of conduct, based on the recommendation of the Nomination and Remuneration Committee (NRC), for the Chairperson of the Board, other board members and Chief Executive Officer of the company;	ſ		
1(7)(b)	The code of conduct as determined by the NRC shall be posted on the website of the company	Г		
2	Governance of Board of Directors of Subsidiary Company:-	IAIL o	does not have an	y Subsidiary Company
2(a)	Provisions relating to the composition of the Board of the holding company shall be made applicable to the composition of the Board of the subsidiary company;		-	N/A
2(b)	At least 1 (one) independent director of the Board of the holding company shall be a director on the Board of the subsidiary company;		-	N/A
2(c)	The minutes of the Board meeting of the subsidiary company shall be placed for review at the following Board meeting of the holding company.		-	N/A
2(d)	The minutes of the respective Board meeting of the holding company shall state that they have reviewed the affairs of the subsidiary company also;		-	N/A
2(e)	The Audit Committee of the holding company shall also review the financial statements,		-	N/A

	in montantion that is a			[
	in particular the investments made by the subsidiary company.			
3.	Managing Director (MD) or Chief Executive Officer (CEO), Chief Financial Officer (CFO) Head of Internal Audit and Compliance (HIAC) and Company Secretary(CS):-			
3(1)(a)	The Board shall appoint a Managing Director (MD) or Chief Executive Officer (CEO), a Company Secretary (CS), a Chief Financial Officer (CFO) and a Head of Internal Audit and Compliance (HIAC);	ſ	-	-
3(1)(b)	The positions of the Managing Director (MD) or Chief Executive Officer (CEO), Company Secretary (CS), Chief Financial Officer (CFO) and a Head of Internal Audit and Compliance (HIAC) shall be filled by different individuais;	ſ	-	-
3(1)(c)	The MD or CEO, CS, CFO and HIAC of a listed company shall not hold any executive position in any other company at the same time;	ſ		
3(1)(d)	The Board shall clearly define respective roles, responsibilities and duties of the CFO, the HIAC and the CS;	Г	-	-
3(1)(e)	The MD or CEO, CS, CFO and HIAC shall not be removed from their position without approval of the Board as well as immediate dissemination to the Commission and stock exchange(s).	ſ	-	-
3(2)	Requirement to attend Board of Director's Meetings			
	The MD or CEO, CS, CFO and HIAC of the company shall attend the meetings of the Board:	5	-	-
3(3)	Duties of Managing Director (MD) or Chief Executive Officer (CEO) and Chief Financial Officer(CFO)			
3(3)(a)	The MD or CEO and CFO shall certify to the Board that they have reviewed financial statements for the year and that to the best of their knowledge and belief:			
3(3)(a)(i)	These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;	л	-	In Practice
3(3)(a)(ii)	These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards and applicable laws;	r	-	In Practice

F				
3(3)(b)	The MD or CEO and CFO shall also certify that there are, to the best of knowledge and belief, no transactions entered into by the company during the year which are fraudulent illegal or violation of the code of conduct for the company's Board or its member;	s	-	In Practice
3(3)(c)	The certification of the MD or CEO and CFO shall be disclosed in the Annual Report.	ſ	-	Disclosed in the Annual Reort
4.	Board of Director's Committee For ensuring good governance in the company, the Board shall have at least following sub-committees:			
4(i)	Audit Committee;	Г	-	-
4(ii)	Nomination and Remuneration Committee	Г	-	-
5.	Audit Committee			
5(1)	Responsibility to the Board of			
5(1)(a)	Directors The company shall have an Audit Committee as a sub-committee of the Board;	ſ	-	-
5(1)(b)	The Audit Committee shall assist the Board of Directors in ensuring that the financial statements reflect true and fair view of the state of affairs of the company and in ensuring a good monitoring system within the business;	Ţ	-	-
5(1)(c)	The Audit Committee shall be responsible to the Board;the duties of the Audit Committee shall be clearly set forth in writing.	7	-	-
5(2)(a)	The Audit Committee shall be composed of at least 3 (three) members;	ŗ	-	Audit Committee (AC) is comprised of Three members including an Independent Director
5(2)(b)	The Board shall appoint members of the audit committee who shall be non- executive directors of the company excepting Chairperson of the Board and shall include at least 1(one) independent director;	5	-	All the AC members are non-executive Directors including an Independent Director
5(2)(c)	All members of the audit committee should be "financially literate" and at least I (one) member shall have accounting or related financial management background and 10(ten)years of such experience;	r	-	-
5(2)(d)	When the term of service of any Committee members expires or there is any circumstance causing any Committee member to be unable to hold office before expiration of the term of service, thus making the number of the Committee members to	Ţ	-	-

		[	[	
	be lower than the prescribed			
	number of 3 (three) persons, the			
	Board shall appoint the new			
	Committee member to fill up			
	the vacancy immediately or not			
	later than 1 (one) month from			
	the date of vacancy in the			
	Committee to ensure continuity			
	of the performance of work of			
	the Audit Committee;			
F(2)(z)	The company secretary shall act	r		
5(2)(e)	as the secretary of the	Г	-	-
	Committee.			
	The quorum of the Audit			
5(2)(f)	Committee meeting shall not	Г	-	-
	constitute without at least 1			
	(one) independent director.			
	The Board of Directors shall			
	select 1 (one) member of the			
5(3)(a)	Audit Committee to be Chairperson of the Audit	Г	-	-
	Committee, who shall be an			
	Independent director; In the absence of the			
	<i>,</i> 3			
	members may elect one of			
	themselves as Chairperson for			
5(3)(b)	that particular meeting, in that case there shall be no problem	Г		
5(5)(D)	of constituting a quorum as	J	-	-
	required under condition			
	No.5(4)(b) and the reson of absence of the regular			
	chairperson shall be duly recorded in the minutes.			
	Chairperson of the Audit			
	Committee shall remin present			
5(3)(c)	in the Annual General	Г	-	-
	Meeting(AGM):			
	The Audit Committee shall			
	conduct at least its four			
	meetings in a financial year:			
5(4)(a)	Provided that any emergency meeting in addition to regular	Г	-	-
	meeting may be convened at the			
	request of any one of the			
	members of the Committee;			
	The quorum of the meeting of			
	the Audit Committee shall be			
	constituted in presence of either two members or two third of the			
5(4)(b)		Г	-	-
	members of the Audit			
	Committee, whichever is higher, where presence of an			
	where presence of an independent director is a must.			
5(5)	The Audit Committee shall:-			
5(5)				
5(5)(a)	Oversee the financial reporting	Г	-	-
	process;			
5(5)(b)	Monitor choice of accounting		-	No such incidence arose
	policies and principles;			
	Monitor Internal Audit and			
	Compliance process to ensure	r		
5(5)(c)	that it is adequately resourced,	Г	-	-
	including approval of the			
	Internal Audit and Compliance			

	plan and ravious of the Internal			
	plan and review of the Internal Audit and Compliance Report;			
5(5)(d)	Oversee hiring and performance of external auditors.	Г	-	-
5(5)(e)	Hold meeting with the external or statutory auditors for review of the annual financial statements before submission to the Board for approval or	ſ	-	-
5(5)(f)	adoption; Review along with the management, the annual financial statements before submission to the board for approval;	ſ	-	
5.5(g)	Review along with the management, the quarterly and half yearly financial statements before submission to the board for approval;	ſ	-	-
5.5(h)	Review the adequacy of internal audit function;	Г	-	-
5(5)(i)	Review the Management's Discussion and Analysis before disclosing in the Annual Report;	Г	-	-
5(5)(j)	Review statement of all related party transactions submitted by the management;	Г	-	-
5(5)(k)	Review Management Letters or Letter of Internal Control weakness issued by statutory auditors.	Г	-	-
5(5)(l)	Oversee the determination of audit fees based on scope and magnitude, level of experise deployed and time required for effective audit and evalute the performance of external auditors;	ſ	-	_
5(5)(m)	Oversee whether the proceeds raised through Initial public Offering(IPO) or Repeat public Offering(RPO) or Rights Share offer have brrn utilized as per the purpose stated in relevent offer document or prospectus approved by the Commission:	-	-	No such incidence arose
5(6)(a)	Reporting of the Audit Committee			
5(6)	Reporting to the Board of Directors			
5(6)(a)(i)	The Audit Committee shall report on its activities to the Board.	ſ	-	-
5(6)(a)(ii)	The Audit Committee shall immediately report to the Board of Directors on the following findings, if any:-			
5(6)(a)(ii)(a)	report on conflicts of interests;	-	-	No such Incidence arose
5(6)(a)(ii)(b)	suspected or presumed fraud or irregularity or material defect identified in the internal internal audit and compliance process or in the financial statements;control system;		-	No such Incidence arose

-				
	suspected infringement of			
5(6)(a)(ii)(c)	laws,regulatory compliances		-	No such Incidence arose
5(0)(u)(l)(c)	including securities related			
	laws, rules and regulations;			
	any other matter which the			
F(4)(3)(3)(3)(d)	Audit Committee deems			No such Incidence arose
5(6)(a)(ii)(d)	necessary shall be disclosed to		-	No such incluence arose
	the Board immediately;			
5(6)(b)	Reporting to the Authorities:-			
5(0)(b)	If the Audit Committee has			
	reported to the Board about			
	anything which has material			
	impact on the financial			
	condition and results of			
	operation and has discussed with			
	the Board and the management			
	that any rectification is			
	necessary and if the Audit			
	Committee finds that such			No such reportable
	rectification has been	-	-	incidence arose
	unreasonably ignored, the Audit			
	Committee shall report such			
	finding to the Commission, upon			
	reporting of such matters to the			
	Board for three times or			
	completion of a period of 6 (six)			
	months from the date of first			
	reporting to the Board,			
	whichever is earlier.			
5(7)	Reporting to the Shareholders			
0(1)	and General Investors			
	Report on activities carried out			
	by the Audit Committee,			
	including any report made to			
	the Board under condition			
	5(6)(a)(ii) above during the	<i>r</i>		
	year, shall be signed by the	Г	-	-
	Chairperson of the Audit			
	Committee and disclosed in the			
	Committee and disclosed in the annual report of the issuer			
	Committee and disclosed in the annual report of the issuer company.			
6.	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration			
6.	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC)			
	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of			
6. 6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors			
	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a			
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration			
	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub-	ſ		
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration	ſ		
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub-	ſ		
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board;	ſ		-
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination	ſ		
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for	ſ		-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications,			
6(1)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences	Г Г		-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors			-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well			
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of			-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of			-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of directors, top level executive;			-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of directors, top level executive; The Terms of Reference (ToR) of			-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of directors, top level executive; The Terms of Reference (ToR) of the NRC shall be clearly set			-
<b>6(1)</b> 6(1)(a)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of directors, top level executive; The Terms of Reference (ToR) of			-
6(1) 6(1)(a) 6(1)(b)	Committee and disclosed in the annual report of the issuer company. Nomination and remuneration Committee (NRC) Responsibility to the Board of Directors The company shall have a Nomination and Remuneration Committee (NRC) as a sub- committee of the Board; The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of directors, top level executive; The Terms of Reference (ToR) of the NRC shall be clearly set	ſ		-

6(2)	Constitution of the NRC		
6(2)(a)	The Committee shall comprise of at least three members including an independent director;	ſ	NRC is comprised of Three members including an Independent Director
6(2)(b)	All member of the Committee shall be non-executive directors;	ſ	All the NRC members are non-executive Directors including an Independent Director
6(2)(c)	Members of the Committee shall be nominated and appointed by the Board;	Г	The NRC members are duly appointed by the Board.
6(2)(d)	The Board shall have authority to remove and appoint any member of the Committee;	ſ	
6(2)(e)	In case of death, resignation, disqualification, or removal of any member of the Committee or in any other cases of vacancies, the board shall fill the vacancy within 180 (one hundred eighty) days of occurring such vacancy in the Committee;	Г	No such case in arose
6(2)(f)	The Chairperson of the Committee may appoint or co- opt any external expert and/or member(s) of staff to the Committee as advisor who shall be non-voting member, if the Chairperson feels that advice or suggestion form such external expert and/or member(s) of staff shall be required or valuable for the Committee;	5	No such occurrence during the year
6(2)(g)	The company secretary shall act as the secretary of the Committee;	Г	In Practice
6(2)(h)	The quorum of the NRC meeting shall not constitute without attendance of at least an independent director;	ŗ	
6(2)(i)	No member of the NRC shall receive, either directly or indirectly, any remuneration for any advisory or consultancy role or otherwise, other than Director's fees or honorarium from the company.	Г	
6(3)	Chairperson of the NRC		
6(3)(a)	The Board shall select 1(one) member of the NRC to be Chairperson of the Committee, who shall be an independent director;	Ţ	
6(3)(b)	In the absence of the Chairperson of the NRC, the remaining members may elect one of themselves as Chairperson for that particular meeting, the reason of absence of the regular Chairperson shall be duly recorded in the minutes;	ſ	

	The Chairperson of the NRC			
6(3)(c)	shall attend the annual general	Г		
0(3)(0)	meeting (AGM) to answer the	*		
	queries of the shareholders:			
6(4)	Meeting of the NRC			
6(4)(a)	The NRC shall conduct at least	Г		
0(4)(a)	one meeting in a financial year;	*		
	The Chairperson of the NRC may			
6(1)(b)	convene any emergency meeting	Г		
6(4)(b)	upon request by any member of	4		
	the NRC;			
	The quorum of the meeting of			
	the NRC shall be constituted in			
	presence of either two members			
	or two third of the members of			
6(4)(c)	the Committee, whichever is	Г		
	higher, where presence of an			
	independent director is must as			
	required under condition No.			
	6(2)(h);			
	The proceedings of each			
	meeting of the NRC shall duly be			
6(4)(d)	recorded in the minutes and	Г		
	such minutes shall be confirmed			
	in the next meeting of the NRC.			
6(5)	Role of the NRC			
	NRC shall be independent and			
6(5)(a)	responsible or accountable to	Г		
0(3)(α)	the Board and to the			
	shareholders;			
	NRC shall oversee, among			
6(5)(b)	others, the following matters	Г		
0(3)(6)	and make report with	*		
	recommendation to the Board:			
	Formulating the ceiteria for			
	determining qualifications,			
	positive atteibutes and			
	independence of a director and	_		
6(5)(b)(i)	recommend a policy to the	Г		
	Board, relating to the			
	remuneration of the directors,			
	top level executive, considering			
	the following:			
	The level and composition of			
(E)(b)(3)(-)	remuneration is reasonable and	F		
6(5)(b)(i)(a)	sufficient to attract, retain and	Г		
	motivate suitable directors to			
	run the company successfully; The relationship of			
	The relationship of remuneration to performance is			
6(5)(b)(i)(b)	clear and meets appropriate	Г		
	performance benchmarks; and			
	Remuneration to directors, top			
	level executive involves a			
	balance between fixed and			
	incentive pay reflecting short			
6(5)(b)(i)(c)	and long-term performance	Г		
	objectives appropriate to the			
	working of the company and its			
	goals;			
	Devising a policy on Board's			
	diversity taking into			
	consideration age, gender,	_		
6(5)(b)(ii)	experience,	Г		
	ethnicity,educational			
	background and nationality;			
		L	í	1

	1	-	r	
(/E)/b)/;;;)	Identifying persons who are qualified to become directors and who may be appointed in top level executive position in	r		
6(5)(b)(iii)	accordance with the ceiteria laid down, and recommend their appointment and removal to the Board;	Ţ		
6(5)(b)(iv)	Formulating the criteria for evaluation of performance of independent directors and the Board;	5		
6(5)(b)(v)	Indentifying the company's needs for employees at different levels and determine their selection, transfer or replacement and promotion criteria;	Ţ		
6(5)(b)(vi)	Developing, recommending and reviewing annually the company's human resources and training policies;	Г		
6(5)(c)	The company shall disclose the nomination and remuneration policy and the evaluation criteria and activities of NRC during the year at a glance in its annual report.	Г		The policy criteria and activities of NRC are disclosed in the Annual Report.
7.	External or Statutory Auditors			
7(1)	The issuer shall not engage its external or statutory auditors to perform the following servicesof the company, namely :			
7(1) (i)	Appraisal or valuation services or fairness opinions;	Г	-	-
7 (1) (ii)	Financial information system design and implementation;	Г	-	-
7 (1) (iii)	Book-keeping or other services related to the accounting records or financial statement;	5	-	-
7 (1) (iv)	Broker -dealer services;	Г	-	-
7 (1) (v)	Actuarial services;	Г	-	-
7 (1) (vi)	Internal audit services or special audit services;	Г	-	-
7 (1) (vii)	Any services that the Audit Committee determines.	Г	-	-
7 (1) (viii)	Audit or certifiaction services on compliance of corporate governance as required under condition No.9(1);	5	-	-
7 (1) (ix)	Any other service that creates conflict of interest	Г	-	-
7(2)	No Partner or employees of the external audit firms shall possess any share of the company they audit at least during the tenureof their audit assignment of that company; his or her family members also shall not hold ant shares in the said company:	Ţ	-	-
7(3)	Representative of external or statutory auditors shall remain present in the Shareholders' Meeting (Annual General	ſ	-	-

				· · · · · · · · · · · · · · · · · · ·
	meeting or Extraordinary			
	General Meeting) to answer the			
	queries of the shareholders.			
8.	Maintaining a website by the			
0.	Company			
	The Company shall have an			
8(1)	official website linked with the	Г	-	-
	website of the stock exchange.			
	The company shall keep the			
8(2)	website functional from the	Г	-	-
	date of listing.			
	The company shall make			
	available the detailed			
0(2)	disclosures on its website as	-		
8(3)	required under the regulations	Г	-	-
	of the concerned stock			
	exchange(s)			
	Reporting and Compliance of			
9.	Corporate Governance			
	The company shall obtain a			
	certificate from a practicing			
	Professional Accountant or			
	Secretary (Chartered Accountant			
	or Cost and Management			Required certification has
	Accountant or Chartered			been obtained from
	Secretary) other than its			"PODDER & ASSOCIATES"
9(1)	statutory auditors or audit firm	Г	-	Cost & Management
	on yearly basis regarding			Accountants for the year
	compliance of Corporate			ended 30th June 2019.
	Governance Code of the			ended Joth Julie 2017.
	Commission and shall such			
	certificate shall be disclosed in			
	the Annual Report.			
	The professional who will			
	provide the certificate on			
	compliance of this Corporate			
9(2)		Г		
	appointed by the Shareholders			
	in the annual general meeting.			
	The directors of the company			
	shall state, in accordance with			
9(3)	the <b>Annexure-C</b> attached, in	Г	-	-
	the directors' report whether			
	the company has complied with			
	these conditions or not.			1

c) Details relating to the issuer's audit committee and remuneration committee, including the names of committee members and a summary of the terms of reference under which the committees operate.

The name of audit committee members and remuneration committee members are as follows:

Audit Committee Members Name	Remuneration Committee Members Name
<ul> <li>A.K.M. Delwer Hussain, FCMA, Independent Director, Chairperson of the Committee</li> <li>Md. Mamunur Rashid FCMA (Nominated by Index Holdings Limited), Director</li> <li>Mehzabin Mazher (Nominated by Index Construction Limited), Director</li> </ul>	<ul> <li>A.K.M. Delwer Hussain, FCMA, Independent Director, Chairperson of the Committee</li> <li>Md. Mazherul Quader, Chairman</li> <li>Mehzabin Mazher (Nominated by Index Construction Limited), Director</li> </ul>

Abu Jafar Ali ACS, Company Secretary is acting as the Secretary to the Board's Audit Committee and remuneration committee.

#### The terms of reference of the Audit Committee has been agreed upon as follows:

- To review all internal and external audit report.
- To recommend the statutory annual audited financial statements to the Board of Directors for approval.
- To review the finding of the internal and external auditors.
- To review and approve the Annual "Audit Plan" of the Internal Audit Department.
- To monitor the implementation of the recommendations of the Internal and External auditors.
- To review the performance of the external auditors and make recommendations to the Board regarding their appointment and fees.
- To review the quarterly, half yearly and annual financial statements before submission to the Board.
- To review the Company's statement on internal control systems prior to endorsement by the Board.
- The Company secretary shall be the secretary of the audit committee.

# The terms of reference of the remuneration committee has been agreed upon as follows:

- To assist the Board in developing and administering a fair and transparent procedure for setting policy on the remuneration of directors and senior management of the Company.
- Determining the remuneration packages.
- Review the Annual Confidential Report (ACR) of senior management of the Company.
- Review and oversee the Company's overall human resources strategy.

# CHAPTER (XV): VALUATION REPORT OF SECURITIES PREPARED BY THE ISSUE MANAGERS

The valuation report of securities offered is prepared and justified by the issue managers (AFC Capital Limited and EBL Investments Limited) on the basis of financial data of Index Agro Industries Limited and all other information relevant to the Issue.

#### QUALITATIVE AND QUANTITATIVE FACTORS FOR VALUATION:

#### **Qualitative Justification:**

- 1. **Strong Management:** The Company has good management to run the Company efficiently.
- 2. **Product line variety:** The Company has variety of product line. The Company sells fish feed, poultry feed and one day old chicken.
- 3. Modern Machineries: The Company has been using modern machineries that that smooth its operation.
- 4. **Technology:** The Company has latest tools and technologies to support real time production.
- 5. Workforce: The Company has dedicated human resources.
- 6. Risk Management: A good risk management and compliance culture is in place.

#### **Quantitative Justification:**

#### Valuation Methodology: Index Agro Industries Limited

Particulars	Amount (in Tk.)
Method 1: Net Asset Value (NAV) per share/Equity based valuation	
Net Asset Value per share (with revaluation reserve)	45.03
Net Asset Value per share (without revaluation reserve)	44.06
Method 2: Historical Earnings based valuation	
Earnings based Value per share based on Overall Market P/E	66.14
Method 3: Average market price of similar stock based valuation	20.77
Method 4: P/BV multiple of similar stock based valuation	38.79
Method 5: P/E multiple of similar stock based valuation	197.87

#### METHOD 1: SHARE PRICE ON NET ASSET VALUE (NAV)/EQUITY BASED VALUATION

#### (a) Net Asset Value per share (with revaluation reserve)

	Amount in Tk.
Particulars	As on 30 June 2019
Share Capital	390,000,000
Retained Earnings	1,328,427,781
Revaluation Reserve	37,848,061
Total Shareholders' Equity (with revaluation reserve)	1,756,275,842
Total Shareholders' Equity (without revaluation reserve)	1,718,427,781
Number of Share Outstanding as on June 30, 2019	39,000,000
Net Asset Value per share (with revaluation reserve)	45.03
Net Asset Value per share (without revaluation reserve)	44.06

#### Net Asset value (NAV) per share (Assumptions)

 Total Shareholders' Equity & Number of Share Outstanding of Index Agro Industries Limited is considering as of FY 2019.

Year	No. of Share	Net Profit after Tax	Weight (%)	Weighted Average Net Profit after Tax
30-Jun-15	39,000,000	157,425,089	0.2000	31,485,018
30-Jun-16	39,000,000	179,481,037	0.2000	35,896,207
30-Jun-17	39,000,000	214,464,848	0.2000	42,892,970
30-Jun-18	39,000,000	265,182,452	0.2000	53,036,490
30-Jun-19	39,000,000	275,743,996	0.2000	55,148,799
Total	195,000,000	1,092,297,422	1.0000	218,459,484
Weighted Av	218,459,484			
No. of shares outstanding before IPO				39,000,000
Weighted Average Earnings per share				5.60
DSE Miscellaneous sector average P/E of 3 months from Dec 2019-Feb 2020				11.81
Earnings based Value per share				66.14

#### METHOD 2: HISTORICAL EARNINGS BASED VALUE PER SHARE

#### Calculation of Miscellaneous Sector/Overall Market Average P/E:

		5		
Particulars	Dec-19	Jan-20	Feb-20	Average
Miscellaneous Sectoral Market P/E	19.87	20.39	21.20	20.49
Overall Market P/E	11.80	11.74	11.88	11.81
Lesser of 20,49 & 11,81 is 11,81				

Source: DSE Monthly Review.

#### Sector and Market P/E (Assumptions)

- Weighted average EPS of Index Agro Industries Limited for the year ended 30<sup>th</sup> June 2015, 2016, 2017, 2018 and 2019 has been considered.
- Average Sector P/E and Market P/E of the December 2019 to February 2020 has been considered;

Method 3: Average market price of similar stock based valua	tion
---	------

		Month	end close price
SI.	Date	Aman Feed Limited	National Feed Mills Limited
1	31-Jul-19	42.30	10.40
2	29-Aug-19	41.60	10.20
3	30-Sep-19	35.20	8.80
4	31-Oct-19	29.20	7.20
5	28-Nov-19	31.60	10.10
6	30-Dec-19	28.20	9.00
7	30-Jan-20	28.90	10.00
8	27-Feb-20	34.00	11.30
9	25-Mar-20	29.20	7.20
10	31-May-20	31.60	10.10
11	30-Jun-20	26.80	8.70
12	30-Jul-20	28.10	8.70
Av	verage Price	32.23	9.31
	Average Pric	e of this 2 (Two) Stocks	20.77

Source: DSE Monthly Review.

#### Average market price of similar stock based valuation (Assumption)

1. The average month end close price of the peer Company from July 2019-July 2020 is considered.

#### Reference:

• Aman Feed Limited and National Feed Mills Limited were considering as peer of Index Agro Industries Limited is listed in the Stock Exchanges of Bangladesh, which are Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited.

- We have considered the companies (Aman Feed Limited and National Feed Mills Limited) listed under miscellaneous sector to make the comparison more relevant.
- Data used here is taken from Dhaka Stock Exchange Limited, available on July 2020.

#### Explanation of similarities of Average Market price of similar stock Based Valuation:

 Currently (as of July 2020) there are 13 (Thirteen) companies listed under this sector. Since, the nature of business of Index Agro Industries Limited directly matches with the nature of business of Aman Feed Limited and National Feed Mills Limited. In these regards, we have considered Aman Feed Limited and National Feed Mills Limited as its peer for calculation of similar stock Based Valuation.

#### Method 4: P/BV multiple of similar stock based valuation

SI.	Name of the Company	Average Price of last One Year	NAV	P/BV
1	Aman Feed Limited	32.23	32.54	0.99
2	National Feed Mills Limited	9.31	12.71	0.73
	Average			0.86

Price/ Book Value (P/BV) multiple of similar stock based valuation	Amount in Tk.
Net Asset Value (NAV) per Share of Index Agro Industries Limited (A)	45.03
Average P/BV of peer Companies (B)	0.86
Fair Price (A X B)	38.79

#### P/BV multiple of similar stock based valuation (Assumption)

The average month end close price of the peer Company from July 2019 to July 2020

- 1 is considered and NAVs has been considered based on Annual Report of 2019 for Aman Feed Limited and National Feed Mills Limited;
- 2 The NAV of Index Agro Industries Limited is as of FY 2018-2019.

#### Method 5: P/E multiple of similar stock based valuation

SI.	Name of the Company	Average Price of last One Year	EPS	P/E
1	Aman Feed Limited	32.23	3.75	8.59
2 National Feed Mills Limited		9.31	0.15	62.06
Average				35.32

P/E multiple of similar stock based valuation	Amount in Tk.
Weighted Average EPS of Index Agro Industries Limited (A)	5.60
P/E of peer Companies (B)	35.32
Fair Price (A X B)	197.87

#### P/BV multiple of similar stock based valuation (Assumption)

- The average month end close price of the peer Company from July 2019 to July 2020 1 is considered and EPSs has been considered based on Annual Report 2019 for Aman Feed Limited and National Feed Mills Limited.;
- 2 Weighted Average EPS of Index Agro Industries Limited for the FY 2015-2019 has been considered.

### CHAPTER (XVI): DEBT SECURITIES

The Company has not issued or is planning to issue any debt security within six months.

### CHAPTER (XVII): PARTIES INVOLVED AND THEIR RESPONSIBILITIES

Parties involve with IAIL		Responsibilities
(a) Issue Manager(s)	<ul><li>(1) AFC Capital Limited;</li><li>(2) EBL Investments Limited.</li></ul>	The ISSUE MANAGER(s) is responsible to comply with all the requirements as per Bangladesh Securities and Exchange Commission (Public Issue) Rules 2015 including preparation and disclosures made in the prospectus and use of the public issue proceeds by the issuer.
(b) Underwriters	<ul> <li>(1) AFC Capital Limited;</li> <li>(2) EBL Investments Limited &amp;</li> <li>(3) LankaBangla Investments Limited.</li> </ul>	The Underwriter(s) is responsible to underwrite the public offering on a firm- commitment basis as per requirement of Bangladesh Securities and Exchange Commission (Public Issue) Rules 2015. In case of under- subscription in General Public category by up to 35% in an initial public offer, the unsubscribed portion of securities shall be taken up by the underwriter(s)
(c) Statutory Auditors	FAMES & R Chartered Accountants	To express an opinion on these financial statements based on their audit. Auditor will conduct the audit in accordance with Bangladesh Standards on Auditing (BSA).
(d) Cost Auditor	Not applicable for the Company	-
(e) Valuer	Kazi Zahir Khan & Co. Chartered Accountants	The valuer's responsibility is to conduct and prepare an appraisal of valuation of assets owned by the company. Valuer's have to perform the necessary inspection, made relevant enquires and obtained such further information available for the purpose of providing the opinion on the value of assets. The valuer should cite the fundamental measurement assumptions of valuation. The valuer shall be straightforward and honest in all professional and business relationships. The valuer shall comply with relevant laws and regulations.
(f) Credit Rating Company	Credit Rating Agency of Bangladesh Limited (CRAB)	Credit Rating Company is responsible for conducting the long term and short term rating of the company based on its financial statements and other relevant qualitative and quantitative information. Credit Rating Company shall publish the rating in its public website when it issues or updates a final rating.

### CHAPTER (XVIII): MATERIAL CONTRACTS

	(a) Major agreements entered into by the Issuer	(b) Material parts of the agreements	(c) Fees payable to different parties
lssue Managers	Issue Management Agreement between the Company, Index Agro Industries Limited and the Managers to the issue, AFC Capital Limited & EBL Investments Limited.	To do the entire task as mentioned in the Bangladesh Securities of Exchange Commission (Public Issue) Rules, 2015.	To AFC Capital Limited Tk. 70.00 Lac & To EBL Investments Limited Tk. 30.00 Lac.
Underwriters	Underwriting Agreement between the Company and the following underwriters: (1) AFC Capital Limited; (2) EBL Investments Limited & (3) LankaBangla Investments Limited. Total Underwritten amount Tk. 76,306,720.00	The issuer, in the event of under subscription, shall notice to the underwriters within ten days of closer of subscription calling upon them to subscribe the securities and pay for this in cash in full within 15 days of the date of said notice and said amount shall be credited in to securities subscription account within the said period. The issuer shall within 7 days of the expiry of the period mentioned above, sent to the commission proof of subscription and deposit of the money by the underwriters.	Underwriting commission at the rate of 0.30% on 35% in General Public category in an initial public offer (i.e. Tk. 228,920)
Registrar to the Issue	Registrar to the Issue Agreement between the Company, Index Agro Industries Limited and Imperial Capital Limited.	To carry out the activities in relation to an issue including processing applications from investors, keeping record of applications and money received from investors or paid to the seller of securities, assisting in determining the basis of allotment of securities, finalizing the list of persons entitled to allotment of securities and processing and distributing allotments, refunds or certificates and other related documents.	To Imperial Capital Limited Tk. 12.50 Lac.
Credit Rating Agency	Agreement between the Company, Index Agro Industries Limited and Credit Rating Agency of Bangladesh Limited (CRAB).	To conduct the long term and short term rating of the Company based on its financial statements and other relevant qualitative and quantitative information. CRAB will publish the rating in its public website when it issues or updates a final rating.	To Credit Rating Agency of Bangladesh Limited (CRAB) Tk. 1.25 Lac

### CHAPTER (XIX): LITIGATIONS, FINE OR PENALTY

(a) The following litigations including outstanding litigations against the issuer or any of its directors and fine or penalty imposed by any authority:

The issuer or any of its directors was not involved in any of the following type of legal proceedings mentioned below;

- (i) Litigation involving Civil Laws;
- (ii) Litigation involving Criminal Laws;
- (iii) Litigation involving Securities, Finance and Economic Laws;
- (iv) Litigation involving Labor Laws;
- (v) Litigation involving Taxation (Income tax, VAT, Customs Duty and any other taxes or duties);
- (vi) Litigation involving any other Laws.

#### (b) Cases including outstanding litigations filed by the Company or any of its directors:

There are no cases including outstanding litigations filed by the issuer or any of its directors to any of the following types of legal proceedings mentioned below;

- (i) Litigation involving Civil Laws: No cases filed by the company or any of its directors.
- (ii) Litigation involving Criminal Laws: No cases filed by the company or any of its directors.
- (iii) Litigation involving Securities, Finance and Economic Laws: No cases filed by the company or any of its directors.
- (iv) Litigation involving Labor Laws: No cases filed by the company or any of its directors.
- (v) Litigation involving Taxation (Income tax, VAT, Customs Duty and any other taxes or duties): No cases filed by the company or any of its directors except for the income year 2014-2015, company submitted tax return with showing income before tax Tk.159,473,384. Deputy Commissioner of Taxes (DCT) assessed our income for Tk.262,290,127 and calculated tax for Tk.63,768,687 and issued a demand note mentioning Tk. 73,716,749 (including interest for Tk.9,948,062) on 26.01.2017. Management appealed to Commissioner of taxes (appeal) against DCT's order on 07.09.2017 and taxes appellate tribunal on 23.04.2018. The honorable tribunal vacated the order of DCT and directs the DCT to revise the assessment order accordingly.
- (vi) Litigation involving any other Laws: No cases filed by the company or any of its directors.

# **CHAPTER (XX):** RISK FACTORS AND MANAGEMENT'S PERCEPTIONS ABOUT THE RISKS

#### (i) INTERNAL RISK FACTORS MAY INCLUDE, AMONG OTHERS:

#### a) Credit Risk:

This is the risk of default on a debt that may arise because of default by the borrower to pay the loan. In operating any business there is always credit risk lies in the business. As there is always lending and borrowing between parties in the form of money and goods.

#### Management Perception:

Credit Risk mainly lies with Financial Institutions. Since Index Agro Industries Limited is involved in producing fish feed, poultry feed and hatcheries, there is no as such credit risk. Receivable from Credit sales is collected on monthly basis.

#### b) Liquidity Risk:

The risk that a company may be unable to meet short term financial demands. This usually occurs due to the inability to convert its current assets to cash without a loss of capital or income. Liquidity is a common phenomenon of the business.

#### Management Perception:

Index Agro Industries Limited has been dealing with its working capital in efficient way.

### c) Risk associated with the issuer's interest in subsidiaries, joint ventures and associates:

If the subsidiaries make loss, it affects parent company's balance sheet. In case of associate, there is chance of decline value of investment in associate company. As for joint venture, A joint venture (JV) is a business arrangement in which two or more parties agree to pool their resources for the purpose of accomplishing a specific task. This task can be a new project or any other business activity. In a joint venture (JV), each of the participants is responsible for profits, losses and costs associated with it.

#### Management Perception:

Index Agro Industries Limited has no subsidiaries. There is no Joint venture. There is investment in Associates, named X-Ceramics Ltd to which Index Agro Industries Ltd. invested Tk.9.66 crore. At present X-Ceramics Ltd is profitable entity.

### d) Significant revenue generated from limited number of customers, losing any one or more of which would have a material adverse effect on the issuer:

There is risk involved in having limited number of customer and losing of that particular customer has negative impact on company's sales and cash flow as well.

#### Management Perception:

We are not depending on limited number of customers while generating revenue. We have huge demand for our products resulting in huge customers for poultry feed, fish feed and hatcheries.

# e) Dependency on a single or few suppliers of raw materials, failure of which may affect production adversely:

There is also risk involved in having limited number of suppliers as well. Single or few suppliers may exploit the company by price hike, untimely delivery and low quality of product.

#### Management Perception:

As per nature of the business, Index Agro Industries Limited is procuring Maize, Wheat, Soya Bean, DORB, Meat & Bone Meal, Fish Oil, Feed Medicines, Vitamins, Mineral Premix etc. from the selected local manufacturers or traders as well as import from international suppliers. Aavailable alternative sources for raw material & medicine mitigates the supplier concentration risk to some extend.

# f) More than 20% revenue of the issuer comes from sister concern or associate or subsidiary:

Having 20% revenue generation from sister concern or associate or subsidiary makes issuer dependent on others companies. Hence, there is dependency risk.

#### Management Perception:

Index Agro Industries Limited earns its revenue from its operation. The company has no subsidiaries other than investment in Associates, named X-Ceramics. However, revenue generation from associates doesn't equal to 20% or more that comes from associates.

g) Negative earnings, negative cash flows from operating activities, declining turnover or profitability, during last five years, if any:

Negative earning and negative operating cash flow is risk the going concern risk for the entity.

#### Management Perception:

We are profitable entity and we have not experienced with negative earning in the last five years. In 2013 negative cash flow from operating activities occurred but after that the Company has been generating cash flow from operative activities.

#### h) Loss making associate or subsidiary or group companies of the issuer:

When associate or subsidiary or group companies of the issuer are, loss making, it affects the issuer and there is negative impact on cash flow of issuer and Balance Sheet as well.

#### Management Perception:

Our investment in associate is profitable and we do not have any loss-making subsidiaries or group companies.

# i) Financial weakness and poor performance of the issuer or any of its subsidiary or associates:

Financial weakness and poor performance of the issuer have negative impact on the company. As a result, it will be tough to pay loan interest, debt service and dividend. Future growth will be hampered.

#### Management Perception:

Index Agro Industries Limited is a profitable entity and financial position of the company is sound.

j) Decline in value of any investment:

If investment value decline, it will reduce the profit and assets as well.

#### Management Perception:

Company is earning profit from investment.

k) Risk associated with useful economic life of plant and machinery, if purchased in second hand or reconditioned:

There is obsolescence risk relating to plant and machinery. If the machinery is purchased in second hand or reconditioned, there high risk of repair and maintenance which has impact on profitability of the company.

#### Management Perception:

Our machineries are of the latest technology and no second hand machineries are used.

l) Adverse effect on future cash flow if interest free loan given to related party or such loans taken from directors may recall:

It is loan given and taken from related party and directors as well. When company gives such loan without interest to related party, there is interest burden for the company if the money was taken as loan. On the other hand, if such loan is taken from directors, it will have an impact on the cash flow to pay off the loan to the Directors.

#### Management Perception:

There are no as such loan given to related party and loan taken from directors.

m) Potential conflict of interest, if the sponsors or directors of the issuer are involved with one or more ventures which are in the same line of activity or business as that of the issuer and if any supplier of raw materials or major customer is related to the same sponsors or directors:

In these cases, there is high chance of compromise among the related companies because of conflict of Interest.

#### Management Perception:

The nature of the business producing poultry, fish feed and hatching. The management has no feeding business other than the exiting poultry and fish feed. There is a hatching business by the Management. However, it is separate entity and corporate governance is well practiced in order to negotiate any sort of potential conflict of Interest.

*n*) Related party transactions entered into by the company those may adversely affect competitive edge:

Related party transaction of the issuer creates conflict of interest which reduces the competitive advantage of the issuer.

#### Management Perception:

There is no as such transaction which may adversely affect competitive edge.

o) Any restrictive covenants in any shareholders' agreement, sponsors' agreement or any agreement for debt or preference shares or any restrictive covenants of banks in respect of the loan or credit limit and other banking facilities:

All information must be known to the potential investor so that investor's interest may not be hampered in future. So, any restrictive covenants, if it goes against potential investors, will make investors in jeopardy.

#### Management Perception:

There are no restrictive covenants in any shareholders' agreement, sponsors' agreement or any agreement relating to debt or preference shares or any restrictive covenants of Banks in respect of loan or credit limit and other banking facilities.

p) Business operations may be adversely affected by strikes, work stoppages or increase in wage demands by employees:

In such case, company's business operation will be hampered.

#### Management Perception:

Bangladesh is densely populated country which is blessing for our business because of high demand of our product such as Fish feed; poultry feed, and one day old chicken. Hence, there is less likely to have any negative impact by strike. Salary and wages demand are well negotiated by the Management.

#### q) Seasonality of the business of the issuer:

It is the risk involving that company is not doing business round the year.

#### Management Perception:

In Bangaldesh, there is huge demand for poultry and fish feed round the year. The number of growing poulty and feeding industry is meeting up huge demand in our country. As a result it is not seasonal business.

r) Expiry of any revenue generating contract that may adversely affect the business:

This is the risk of losing customers affecting future sales.

#### Management Perception:

We do not have any revenue generating contract that may adversely affect the business.

#### s) Excessive dependence on debt financing which may adversely affect the cash flow:

Excessive dependence on debt causes huge interest burden of the company and high risk of insolvency that may result in bankruptcy.

#### Management Perception:

Debt equity ratio is less than one. Hence, we are not excessive depending on debt.

t) Excessive dependence on any key management personnel absence of whom may have adverse effect on the issuer's business performance:

Excessive dependence on key management affects the business if the management is changed in future, which will create vacuum. Besides, if the key management personnel are of bad intention, excessive dependence will also affect the business.

#### Management Perception:

Corporate Governance is well practiced in our company. We have also well placed organogram in our company. So, any change in the key management will be followed by others.

### *u)* Enforcement of contingent liabilities which may adversely affect financial condition:

It is the future burden of liabilities that the investors will take on their shoulders. Contingent liabilities reduced the assets or create obligation to pay the liabilities.

#### Management Perception:

The company does not have any contingent liabilities which may adversely affect financial condition.

#### v) Insurance coverage not adequately protect against certain risks of damages:

Insurance ensures and protects to deal with uncertainty of future material loss/damage. So, insurance coverage is important for the business.

#### Management Perception:

The company has general insurance to protect certain risks of damages.

# w) Absence of assurance that directors will continue its engagement with Company after expiry of lock in period:

Directors run the Company with the accumulated finance from public and other financing source. If directors discontinue running the business, there will be negative impact on business and share price as well.

#### Management Perception:

Management will continue its engagement with the company after expiry of lock in period.

x) Ability to pay any dividends in future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditure:

Dividend payment is highly dependent on company's ability to generate profit. If company cannot earn good amount of profit from operation, it is unlikely to pay dividend.

#### Management Perception:

The company has been earning profit and a profitable entity. We are in belief that we will be able to pay dividend from our earning profit.

# y) History of non operation, if any and short operational history of the issuer and lack of adequate background and experience of the sponsors:

If there is any non-operation of the company, it creates negative impression. Apart from this, short operation history indicates company is gathering knowledge and expertise to be competitive in the market.

#### Management Perception:

Such case did not happen.

z) Risks related to engagement in new type of business, if any:

If it is new business, there is risk of viability of the new business.

#### Management Perception:

The company has been doing our business for long time and we are concentrating in our business for the time being. So, there is no as such risk.

aa) Risk in investing the securities being offered with comparison to other available investment options:

If the issue price goes down after floating, there is investment risk for the potential investors.

#### Management Perception:

We are profitable entity and our business growth will continue in longer period. It is not risky in investing securities in comparison with other available investment option.

*bb*) Any penalty or action taken by any regulatory authorities for non-compliance with provisions of any law:

It creates a negative impression on the issuer.

#### Management Perception:

No penalty or action had been taken by any regulatory authorities for non-compliance with provision of any law.

cc) Litigations against the issuer for Tax and VAT related matters and other government claims, along with the disclosures of amount, period for which such demands or claims are outstanding, financial implications and the status of the case:

It creates a negative impression on the issuer.

#### Management Perception:

There is no litigation relating to Tax, VAT or other government claims against of Index Agro Industries Ltd.

*dd*) Registered office or factory building or place of operation is not owned by the issuer:

Factory building should be owned by the company. Otherwise, there is risk of hike in factory rent in the years to come and threat of shifting the factory as well.

#### Management Perception:

Our factory building is owned by us and our corporate office and registered office are rented.

#### ee) Lack of renewal of existing regulatory permissions or licenses:

In this case company is not following the law to renew its all licenses.

#### Management Perception:

There is no such issue relating to lack of existing regulatory permissions/ licenses.

# *ff)* Failure in holding AGM or declaring dividend or payment of interest by any listed securities of the issuer or any of its subsidiaries or associates:

Failure in holding AGM or declaring dividend indicates the lack of compliance to the regulatory rules. Failure of payment of interest indicate the poor cash generation to the company to pay interest and debt service. The overall impression will be negative for the company.

#### Management Perception:

The company does have any listed securities.

#### gg) Issuances of securities at lower than the IPO offer price within one year:

The management ultimate goal is to maximize the wealth of the company. If share price goes up, it maximizes wealth of the company. On the other hand, if share price goes down, it minimizes the wealth of the company.

#### Management Perception:

Index Agro Industries Limited has been profitable entity. It has potentiality to grow in future. We believe that our IPO offer price will not be lower within one year.

*hh*) Refusal of application for public issue of any securities of the issuer or any of its subsidiaries or associates at any time by the Commission:

If any refusal happened in the above cases, it will create negative impression to the issuer.

#### Management Perception:

Such cases did not happen for the company.

#### (ii) EXTERNAL RISK FACTORS MAY INCLUDE AMONG OTHERS:

#### a) Interest Rate Risks:

Index Agro Industries Limited is exposed to the volatility of interest rate as it has Long Term Bank Loan. Any higher trend in interest rate in future will definitely aggravate the adversity.

#### Management Perception:

In our country, right now, interest is in downtrend which is beneficial for debtfinancing because cost of capital has been less expensive than that of earlier. Hence, interest rate risk is manageable.

#### b) Exchange Rate Risks:

Foreign exchange risk, also known as FX risk or currency risk, is a financial risk that exists when a financial transaction is denominated in a currency other than that of the base currency of the company. This risk arises when investment's value changed due to the changes in currency exchange rates.

#### Management Perception:

Index Agro Industries Limited is procuring raw materials mostly from local suppliers and its customers are local customers. Hence, company is not exposed to Exchange Rate risk.

#### c) Industry Risks:

Industry risk is related with the factors affecting the company such as Raw Material, labor, demand of the product, government policy to the sector, competitor's rivalry.

#### Management Perception:

Index Agro Industries Limited is aware of the above fact. Industry risk is inherent in any kind of business. At the moment industry is favoring for operating business. There is huge demand of poultry and fish feed and one day old chicken.

#### d) Economic and Political risks:

This risk can be described as the likelihood that an investment will be affected by macroeconomic conditions such as government regulation, exchange rates, or political stability. In other words, while financing a project, the risk that the output of the project will not produce adequate revenues for covering operating costs and repaying the debt obligations. In a nutshell, economic risk refers to the risk that a venture will be economically unsustainable due to various reasons.

#### Management Perception:

Bangladesh economy is enjoying 6% plus economic growth and expected economic growth by the government is 7.5%. As a result, huge development work is underway by the govt. Hence, huge expensive infrastructure has been under construction which has been creating employment and per capita income is going up as well. As economy is expanding, so is our business viability and profitability. In addition, we have product varieties which have huge demand because of its necessity in our daily life.

#### **Political risks:**

Bangladesh experienced with political unrest for over the years. Political instability hampers the smooth operation of business.

#### Management Perception:

Nowadays calm and serene atmosphere is prevailing in our country. There is no political chaos as was at the beginning of 2014. Government is industry friendly and trying to its level best to boost up economic activity in the country.

#### e) Market and Technology-related Risks;

#### Market risks:

Index Agro Industries Limited is operating in a free market economy regime. The company might have to face stiff competition from its competitors.

#### Management perception:

Market risk is dealt with efficiently by the experienced management.

#### Technology-related risks:

Technology always plays a vital role for each and every type of business. Innovation of new and cost effective technology can increase productivity and reduce costs of production. On the other hand, obsolete technology may have a negative impact on the business.

#### Management perception:

Index Agro Industries Limited applies the latest technology to produce feed for fish and poultry along with one day old chicken as well.

#### f) Potential or existing government regulations:

Potential or existing Govt. regulations may hamper the smooth operation of the industry.

#### Management perception:

We are enjoying good atmosphere in operating our business. Government regulations are favorable for the company.

#### g) Potential or existing changes in global or national policies:

Policies from govt have a positive or negative impact on any company along with existing changes in globally.

#### Management perception:

Nowadays global and national policies do not change without prior notice. For potential changes in policies, local and global leaders consider different issues including industries opinion. We are optimistic that if any policies change unpredictably, we can improvise with new policies without hampering our smooth operation.

#### h) Statutory clearances and approvals those are yet to be received by the issuer:

Getting all the approval is highly necessary to run the business.

#### Management Perception:

Index Agro Industries Limited has been running its business for around 15 years. We have collected all the statutory clearance to operate our business. Hence, there are no as such risk for Our Company.

#### i) Competitive condition of the business;

Index Agro Industries Limited is operating in a free market economy. The company has to face stiff competition from its competitors.

#### Management Perception:

Index Agro Industries Limited has good market share against its rivalry companies. Hence, there is always check and balance existed among the rivalry companies.

# j) Complementary and supplementary products or services which may have an impact on business of the issuer.

#### Management Perception:

The Company has not faced any challenges relating to supplementary and complementary products and Management are concerned with the issue. In future, if necessary, management may diversify the product to be competitive over the competitors.

#### (iii) OTHER RISK FACTORS:

#### a) Risk relating to probable flu and others disease of parent stock and DOC:

The threat of epidemic is one of the major risks for poultry industry. The probabilities of several diseases including Avian influenza (Bird Flu), Pasteurella multocida (Fowl Cholera) causes the major business risk for any poultry farm which eventually forced to shut down thousands of poultry farms of Bangladesh in the recent past.

#### Management Perception:

Index Agro Industries Ltd. has been doing business for 15 years and one of the pioneers in this sector. In the course of the business management of the company has learned how to take care of parent stock and Day Old Chicks (DOC). The company has experienced team who take care of parent stock and DOC. In this regard, the company takes steps, i.e. vaccinating parent stock and DOC in relation to germs, flu and other diseases. There is biosecurity also in place to prevent the spread of diseases into the farm. It is to be informed that the company has to sell DOC that are clean, dry, free from dirt and contamination and have clear bright eyes.

### b) Risk relating to no revenue generating from investment of IPO proceeds within 21 months of receiving IPO fund

#### Management Perception:

The Company has mentioned in the prospectus that there will be no revenue up to 21 months after getting IPO proceeds for expansion of existing project. Management is of the views that after 21 months revenue will be generated from the expansion because of huge demand in Poultry Feed, Fish Feed and Day Old Chicks (DOC).

#### c) Risk relating to expantion of project

#### Management Perception:

The company has been opeating business for 15 years relating to Poultry Feed, Fish Feed and Day Old Chicks. In the course of our business Management has learned that there is a great demand in this sector. Considering our experience and market demand the management is of the belief that project expansion will create more revenue for the company.

### CHAPTER (XXI): DESCRIPTION OF THE ISSUE

(a)	Issue Size	:	Tk. 500,000,000		
(b)	Number of securities to be issued	:	8,253,649		
(c)	Authorizedcapital and paid- up capital		Authorized capital: Tk. 1,000,000,000.00 Pre-IPO Paid-up capital: Tk. 390,000,000.00 Post-IPO: Tk. 472,536,490.00		
(d)	Face value, premium and offer price per unit of securities	:	Face Value- BDT 10.00 Premium- BDT 52.00 Cut-Off Price- BDT 62.00 General Public Offering Price- BDT 50.00		
(e)	Number of securities to be entitled for each category of applicants	•	Public Offering of 8,253,649 ordinary shares, of these ordinary shares, 3,893,265 ordinary shares are for Eligible Investors (EIs) at on or above cut off price of Tk. 62.00 and 4,360,384 ordinary shares at a 20% discounted price of Tk. 50.00 per share for General Public whereas NRB will be alloted 1,090,096 and General Public 3,270,288 number of shares totaling Tk. 500,000,000.00		

#### (f) Holding structure of different classes of securities before and after the issue;

Category of Shareholders	No. of Shares	Pre-IPO % of Shareholding	Post-IPO % of Shareholding
Sponsors & Directors	27,300,000	70.00%	57.77%
Individual	11,700,000	30.00%	24.76%
Pre-IPO	39,000,000	100.00%	82.53%
Eligible Investors (Excluding Mutual Funds and CIS)	2,368,565	-	5.01%
Mutual Funds and CIS	1,524,700	-	3.23%
Individual	3,270,288	-	6.92%
Non-Resident Bangladeshis (NRBs)	1,090,096	-	2.31%
IPO	8,253,649	-	17.47%
Post-IPO	47,253,649	-	100.00%

# (g) Objective of the issue including financing requirements and feasibility in respect of enhanced paid-up capital.

Proceeds from Initial Public Offering (IPO) will be used for acquisition of Machinery & Equipment, Construction and other civil works.

The details of which is stated as under:

SI. No.	Particulars	Breeder Farm- Gazipur	Breeder Farm-Bogra	Hatchery- Gazipur	Feedmill- Valuka	IPO Proceeds (Amount in Taka)
1	Building & Civil Construction	45,303,551	63,726,701	37,258,626	29,079,022	175,367,900
2	Machineries and Equipment	35,997,600	53,996,400	55,535,100	154,103,000	299,632,100
3	IPO Expenses	-	-	-	-	25,000,000
Total Project Cost and IPO proceed utilization plan		81,301,151	117,723,101	92,793,726	183,182,022	500,000,000

Feasibility report is not required by us since we will expand the existing project.

#### Status of Bidding of Shares of Index Agro industries Limited

The electronic bidding of Index Agro industries Limited through electronic subscription system (ESS) by the Eligible Investors has been successfully completed on November 04, 2020. Based on the Bidding of Eligible Investors, the Cut-off price of ordinary shares of Index Agro industries Limited was determined at Tk. 62.00 (Sixty Two Only). The details of the bidding are as follows:

Issue Name	:	INDEXAGRO
Issue Type	:	Large Cap - BBM
El Issue Size	:	3,893,265 no. of ordinary shares
Cut-off Price	:	Tk. 62.00
Total Bid Volume	:	20,739,300
Total Bids	:	191 no. of Els
Total Successful Bids	:	58 no. of Els

	Category-Wise	Bidding Result				
Category	Eligible Investors	BO ID	Price	Volume	Alloted Vol.	Alloted Value
A ( ) ( )	CAPM (Capital & Asset Portfolio Management) Company Limited	1605270062612290	75.00	60,000	60,000	4,500,000
Asset Management	Impress Capital Limited	1201820055033650	100.00	50,000	50,000	5,000,000
Companies	LankaBangla Asset Management Company Ltd.	1204030045890260	69.00	72,400	72,400	4,995,600
	Shanta Asset Management Ltd.	1203490060953010	70.00	71,400	71,400	4,998,000
	No. of Els: 04	Sub Total		253,800	253,800	19,493,600
Banks	MIDLAND BANK LTD.	1202550062701950	68.00	73,500	73,500	4,998,000
	No. of Els: 01	Sub Total		73,500	73,500	4,998,000
Financial Institutions	Lanka Bangla Finance Limited	1201830000012220	69.00	72,400	72,400	4,995,600
	No. of Els: 01	Sub Total		72,400	72,400	4,995,600
Incurrence Componies	CHARTERED LIFE INSURANCE COMPANY LIMITED	1204780064975950	65.00	76,900	76,900	4,998,500
Insurance Companies	Delta Life Insurance Co. Ltd	1603420000842930	75.00	66,600	66,600	4,995,000
	No. of Els: 02	Sub Total		143,500	143,500	9,993,500
Merchant Bankers	City Bank Capital Resources Limited	1204500046667290	66.00	75,700	75,700	4,996,200
and Portfolio Managers	LANKABANGLA INVESTMENTS LIMITED	1201830043239230	68.00	73,500	73,500	4,998,000
•	No. of Els: 02	Sub Total		149,200	149,200	9,994,200
	AIBL 1st Islamic Mutual Fund	1601670032656780	72.00	65,000	65,000	4,680,000
	BCB ICL GROWTH FUND	1604620064112890	100.00	50,000	50,000	5,000,000
	CAPM BDBL MUTUAL FUND 01	1604580062240980	75.00	66,600	66,600	4,995,000
	CAPM IBBL Islamic Mutual Fund	1604580064275550	75.00	66,600	66,600	4,995,000
	CAPM UNIT FUND	1604620049839520	75.00	66,600	66,600	4,995,000
	EDGE AMC Growth Fund	1604620068274560	71.00	70,400	70,400	4,998,400
	EDGE Bangladesh Mutual Fund	1604620065381190	71.00	70,400	70,400	4,998,400
Mutual Funds and CIS	EKUSH FIRST UNIT FUND	1604620068943110	72.00	62,600	62,600	4,507,200
	Esquire ICL Apparel Fund	1604620068167620	100.00	50,000	50,000	5,000,000
	ICL Balanced Fund	1604620061924200	100.00	50,000	50,000	5,000,000
	LR Global Bangladesh Mutual Fund One	1601670032815160	72.00	65,000	65,000	4,680,000
	LankaBangla 1st Balanced Unit Fund	1604620062083290	69.00	72,400	72,400	4,995,600
	LankaBangla Al-Arafah Shariah Unit Fund	1604580064681640	69.00	72,400	72,400	4,995,600
	MBL 1st Mutual Fund	1601670034038330	72.00	65,000	65,000	4,680,000
	NCCBL Mutual Fund-1	1601670040102010	72.00	65,000	65,000	4,680,000

	Shanta Amanah Shariah Fund	1604580067859200	70.00	71,400	71,400	4,998,000
	Shanta First Income Unit Fund	1604620064617120	70.00	71,400	71,400	4,998,000
	UFS-Bank Asia Unit fund	1604580065845270	72.00	69,400	69,400	4,996,800
	UFS-IBBL SHARIAH UNIT FUND	1604580062996370	72.00	69,400	69,400	4,996,800
	UFS-PADMA LIFE ISLAMIC UNIT FUND	1604580062110220	72.00	69,400	69,400	4,996,800
	UFS-PRAGATI LIFE UNIT FUND	1604620062898130	72.00	69,400	69,400	4,996,800
	UFS-Popular Life Unit Fund	1604580061410080	72.00	69,400	69,400	4,996,800
	ZENITH ANNUAL INCOME FUND	1604580064507590	65.00	76,900	76,900	4,998,500
	No. of Els: 23	Sub Total		1,524,700	1,524,700	113,178,700
	Employees Provident Fund of ILSL	1204220061493950	75.00	66,600	66,600	4,995,000
	Incepta Pharmaceuticals Employees Provident Fund	1203110061650220	100.00	50,000	50,000	5,000,000
	LANKABANGLA FINANCE LIMITED EMPLOYEES GRATUITY FUND	1204030064716720	69.00	72,400	72,400	4,995,600
Decognized	LankaBangla Finance Limited Employees Provident Fund	1204030053199410	69.00	72,400	72,400	4,995,600
Recognized Provident, Pension and Gratuity Funds	LankaBangla Securities Limited Employees Provident Fund	1201830060975260	67.00	74,600	74,600	4,998,200
	MIKA ENTERPRISES LIMITED EMPLOYEES CONTRIBUTORY PROVIDENT FUND	1203260064301700	62.00	80,600	6,465	400,800
	RELIANCE SECURITIES CONSULTANT LIMITED, EMPLOYEES (CONTRIBUTORY) PROVIDENT FUND	1204320069005340	70.00	71,400	71,400	4,998,000
	THE ACME LABORATORIES LTD. EMPLOYEES PROVIDENT FUND	1203140058536460	66.00	75,700	75,700	4,996,200
	No. of Els: 08	Sub Total		563,700	489,565	35,379,400
	BDBL Securities Limited	1202180045048890	71.00	63,500	63,500	4,508,500
	DLIC Securities Ltd.	1205730053939460	75.00	66,600	66,600	4,995,000
	Delta Capital Limited	1202530000819950	76.00	65,700	65,700	4,993,200
	Eastern Shares & Secruties Ltd	1203640007850770	70.00	71,400	71,400	4,998,000
Stock Dealers	Federal Securities And Investment Limited	1203050004150060	66.00	68,500	68,500	4,521,000
JUCK Dealers	Howlader Securities Limited	1206100050914020	67.00	74,600	74,600	4,998,200
	Investment Promotion Services Ltd.	1202010061719710	69.00	72,000	72,000	4,968,000
	JESCO CAPITAL MANAGEMENT LTD.	1301030033042980	71.00	70,400	70,400	4,998,400
	KAZI EQUITIES LTD.	1201730029204720	76.00	65,700	65,700	4,993,200
	LankaBangla Securities Limited	1201830000007810	67.00	74,600	74,600	4,998,200

Total No. of Els: 58	Grand Total		3,967,400	3,893,265	281,980,800
No. of Els: 17	Sub Total		1,186,600	1,186,600	83,947,800
Smart Share & Securities Ltd	1205900061489750	71.00	70,400	70,400	4,998,400
Reliance Securities Consultant Ltd.	1204320039229490	70.00	71,400	71,400	4,998,000
Parkway Securities Ltd.	1201520020432990	64.00	78,100	78,100	4,998,400
Mika Securities Ltd	1203260005126050	76.00	65,700	65,700	4,993,200
Midway Securities Ltd.	1201890029057250	81.00	61,700	61,700	4,997,700
MODERN SECURITIES LTD	1203570028973200	62.00	80,600	80,600	4,997,200
M. ZUBAIR SECURITIES LTD.	1202890003832460	76.00	65,700	65,700	4,993,200

### CHAPTER (XXII): USE OF PROCEEDS

#### Sources of Fund:

Particulars	Amount in Taka
IPO Proceeds	500,000,000
Less: IPO expense (details are available in page no. 84-85)	25,000,000
Net IPO Proceeds	475,000,000

(a) Use of net proceeds of the offer indicating the amount to be used for each purpose with head-wise break-up;

#### Use of the net proceeds from the IPO:

Proceeds from Initial Public Offering (IPO) will be used for acquisition of Machineries & Equipments, Civil Construction of Building.

The details of which is stated as under:

SI. No.	Particulars	Breeder Farm- Gazipur	Breeder Farm-Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total amount in Taka
1	Building & Civil Construction	45,303,551	63,726,701	37,258,626	29,079,022	175,367,900
2	Machineries and Equipment	35,997,600	53,996,400	55,535,100	154,103,000	299,632,100
	Total	81,301,151	117,723,101	92,793,726	183,182,022	475,000,000

A detail of the estimated project expansion cost break up has been planned as under:

						Amount in BDT
SL No	Cost Head	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill-Valuka	Total
1	Piling works	5,551,529	4,835,494	2,384,665	3,612,333	16,384,021
2	Building & Civil Construction	14,437,076	23,329,867	13,292,590	9,565,473	60,625,006
3	Steel Structure	19,976,815	28,990,356	16,405,382	12,063,377	77,435,930
4	Electric works	1,795,382	2,147,398	1,850,460	1,335,360	7,128,600
5	Sanitary works	427,230	302,075	343,715	389,855	1,462,875
6	Tiles	1,280,602	1,861,796	717,346	752,780	4,612,524
7	Painting works	938,167	1,356,215	482,593	469,594	3,246,569
8	Fire Protection system	896,750	903,500	1,781,875	890,250	4,472,375
9	Machineries	35,997,600	53,996,400	55,535,100	154,103,000	299,632,100
	Total	81,301,151	117,723,101	92,793,726	183,182,022	475,000,000

#### INDEX AGRO INDUTRIES LIMITED PROJECT EXPANSION COSTING BREAK UP

# 1. DETAIL COST OF PILING WORKS

## Details of Area :

Particulars	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery-Gazipur	Feedmill-Valuka	Total
Length in ft	151	227	146	80	-
Width in ft	60	60	70	65	-
Area per floor in sft	9,089	13,633	10,235	5,161	-
No of stories	4	2	2	4	-
No of building	1	2	1	1	5
Total Area in sft	36,354	54,531	20,470	20,645	132,000
Details of per SFT Cost :					
Pile Work (Concrete)	1,431,529	1,303,714	680,615	1,252,588	4,668,445
Pile Cap Work (Concrete)	1,393,503	1,085,140	431,940	596,793	3,507,376
Pile Work (Main Rod)	1,548,288	1,175,040	674,784	790,272	4,188,384
Pile Work (Tie Rod)	774,346	731,952	407,597	695,520	2,609,414
Pile Cap Work (Rod)	217,800	284,790	85,470	143,550	731,610
Earth Excavation	49,337	69,344	25,594	28,356	172,631
Pile Head Braking	62,720	66,640	34,790	62,720	226,870
Brick Flat Soling (under Pile Cap)	74,006	118,875	43,875	42,534	279,290
Total	5,551,529	4,835,494	2,384,665	3,612,333	16,384,020
Piling Cost per SFT	152.71	88.67	116.50	174.97	124.12

# a) Breeder Farm-Gazipur (4 storied steel structure building)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Diameter (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	8	2	40	1.33	889.15	230	204,504
P2	13	4	40	1.33	2889.73	230	664,638
P3	5	4	40	1.33	1111.44	230	255,630
P4	0	2	40	1.33	0.00	230	-
P5	6	4	40	1.33	1333.72	230	306,756
Total	32				6224.04		1,431,529

## Pile Work (Concrete)

# Pile Cap Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	8	2	42.00	2.00	672.00	230	154,560
P2	13	4	65.25	3.00	2544.75	230	585,293
P3	5	4	42.00	2.50	525.00	230	120,750
P4	0	2	34.00	2.00	0.00	230	-
P5	6	4	96.54	4.00	2316.96	230	532,901
Total	32		279.79		6,058.71		1,393,503

Pile Work (Main Rod)

Type of Pi	ile N	lo. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1		8	2	40	12	0.48	3686.4	60	221,184
P2		13	4	40	12	0.48	11980.8	60	718,848
P3		5	4	40	12	0.48	4608	60	276,480
P4		0	2	40	12	0.48	0	60	-
P5		6	4	40	12	0.48	5529.6	60	331,776
Total		32							1,548,288

# Pile Work (Tie Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	8	2	4.6	167	0.15	1843.68	60	110,621
P2	13	4	4.6	167	0.15	5991.96	60	359,518
P3	5	4	4.6	167	0.15	2304.6	60	138,276
P4	0	2	4.6	167	0.15	0	60	-
P5	6	4	4.6	167	0.15	2765.52	60	165,931
Total	32			835		12905.8		774345.6

# Pile Cap Work (Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	8	2	200	0.55	880.00	60	52,800
P2	13	4	180	0.55	1287.00	60	77,220
P3	5	4	220	0.55	605.00	60	36,300
P4	0	2	150	0.55	0.00	60	-
P5	6	4	260	0.55	858.00	60	51,480
Total	32		1010		3630		217,800

# Earth Excavation

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Eart excavation area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	8	4	42	52.5	4	210	5	8,400
P2	13	4	65.25	81.56	4	326.25	5	21,206
P3	5	2	42	52.5	4	210	5	5,250
P4	0	4	34	42.5	4	170	5	-
P5	6	0	96.54	120.68	4	482.70	5	14,481
Total	32		280	350		1,399		49,337

## Pile Head Braking

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Tk/Rft	Amount (tk)
P1	8	2	4	140	8,960
P2	13	4	4	140	29,120
P3	5	4	4	140	11,200
P4	0	2	4	140	-
P5	6	4	4	140	13,440
Total	32				62,720

# Brick Flat Soling (under Pile Cap)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	BFS Area	Total Area (sft)	Tk/sft	Amount (tk)
P1	8	2	42	52.5	420	30	12,600
P2	13	4	65.25	81.56	1060.3125	30	31,809
P3	5	4	42	52.5	262.5	30	7,875
P4	0	2	34	42.5	0	30	-
P5	6	4	96.54	120.68	724.05	30	21,722
Total	32		280	350	2,467		74,006

b) Breeder Farm-Bagura (2 storied steel structure building)

## Pile Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Diameter (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	10	3	30	1.33	1250.36	230	287,584
P2	8	4	30	1.33	1333.72	230	306,756
P3	12	4	30	1.33	2000.58	230	460,134
P4	8	2	30	1.33	666.86	230	153,378
P5	5	2	30	1.33	416.79	230	95,861
Total	43				5668.32		1,303,714

# Pile Cap Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	10	3	38.00	2.00	760.00	230	174,800
P2	8	4	55.00	2.00	880.00	230	202,400
P3	12	4	42.00	2.00	1008.00	230	231,840
P4	8	2	45.00	2.00	720.00	230	165,600
P5	5	2	90.00	3.00	1350.00	230	310,500
Total	43		270.00		4,718.00		1,085,140

# Pile Work (Main Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	10	3	30	10	0.48	4320	60	259,200
P2	8	4	30	10	0.48	4608	60	276,480
P3	12	4	30	10	0.48	6912	60	414,720
P4	8	2	30	10	0.48	2304	60	138,240
P5	5	2	30	10	0.48	1440	60	86,400
Total	43			50		19,584		1,175,040

# Pile Work (Tie Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	10	3	4.6	150	0.13	2691	60	161,460
P2	8	4	4.6	150	0.13	2870.4	60	172,224
P3	12	4	4.6	150	0.13	4305.6	60	258,336
P4	8	2	4.6	150	0.13	1435.2	60	86,112
P5	5	2	4.6	150	0.13	897	60	53,820
Total	43			750		12199.2		731,952

## Pile Cap Work (Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	10	3	250	0.55	1375.00	60	82,500
P2	8	4	160	0.55	704.00	60	42,240
P3	12	4	200	0.55	1320.00	60	79,200
P4	8	2	150	0.55	660.00	60	39,600
P5	5	2	250	0.55	687.50	60	41,250
Total	43		1010		4746.5		284,790

# Earth Excavation

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Eart excavation area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	10	4	62	77.5	3.5	271.25	5	13,563
P2	8	4	80	100.00	3.5	350.00	5	14,000
P3	12	2	76	95	3.5	332.5	5	19,950
P4	8	2	56	70	3.5	245	5	9,800
P5	5	0	110	137.50	3.5	481.25	5	12,031
Total	43		384	480		1,680		69,344

## Pile Head Braking

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Tk/Rft	Amount (tk)
P1	10	3	3.5	140	14,700
P2	8	4	3.5	140	15,680
P3	12	4	3.5	140	23,520
P4	8	2	3.5	140	7,840
P5	5	2	3.5	140	4,900
Total	43				66,640

# Brick Flat Soling (under Pile Cap)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	BFS Area	Total Area (sft)	Tk/sft	Amount (tk)
P1	10	3	62	77.5	775	30	23,250
P2	8	4	80	100.00	800	30	24,000
P3	12	4	76	95	1140	30	34,200
P4	8	2	56	70	560	30	16,800
P5	5	2	110	137.50	687.50	30	20,625
Total	43		384	480	3,963		118,875

# c) Hatchery-Gazipur (2 storied steel structure building)

## Pile Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Diameter (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	5	3	30	1.33	625.18	230	143,792
P2	5	4	30	1.33	833.58	230	191,723
P3	7	4	30	1.33	1167.01	230	268,412
P4	4	2	30	1.33	333.43	230	76,689
P5	0	2	30	1.33	0.00	230	-
Total	21				2959.20		680,615

# Pile Cap Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	5	3	38.00	2.00	380.00	230	87,400
P2	5	4	55.00	2.00	550.00	230	126,500
P3	7	4	42.00	2.00	588.00	230	135,240
P4	4	2	45.00	2.00	360.00	230	82,800
P5	0	2	90.00	3.00	0.00	230	-
Total	21		270.00		1,878.00		431,940

## Pile Work (Main Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	5	3	30	11	0.48	2376	60	142,560
P2	5	4	30	11	0.48	3168	60	190,080
P3	7	4	30	11	0.48	4435.2	60	266,112
P4	4	2	30	11	0.48	1267.2	60	76,032
P5	0	2	30	11	0.48	0	60	-
Total	21			55		11,246		674,784

# Pile Work (Tie Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	5	3	4.6	160	0.13	1435.2	60	86,112
P2	5	4	4.6	160	0.13	1913.6	60	114,816
P3	7	4	4.6	160	0.13	2679.04	60	160,742
P4	4	2	4.6	160	0.13	765.44	60	45,926
P5	0	2	4.6	160	0.13	0	60	-
Total	21			800		6793.28		407,597

# Pile Cap Work (Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	5	3	180	0.55	495.00	60	29,700
P2	5	4	90	0.55	247.50	60	14,850
P3	7	4	120	0.55	462.00	60	27,720
P4	4	2	100	0.55	220.00	60	13,200
P5	0	2	200	0.55	0.00	60	-
Total	21		690		1424.5		85,470

## Earth Excavation

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Eart excavation area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	5	4	40	50	3.5	175	5	4,375
P2	5	4	70	87.50	3.5	306.25	5	7,656
P3	7	2	60	75	3.5	262.5	5	9,188
P4	4	2	50	62.5	3.5	218.75	5	4,375
P5	0	0	100	125.00	3.5	437.50	5	-
Total	21		320	400		1,400		25,594

# Pile Head Braking

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Tk/Rft	Amount (tk)
P1	5	3	3.5	140	7,350
P2	5	4	3.5	140	9,800
P3	7	4	3.5	140	13,720
P4	4	2	3.5	140	3,920
P5	0	2	3.5	140	-
Total	21				34,790

# Brick Flat Soling (under Pile Cap)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	BFS Area	Total Area (sft)	Tk/sft	Amount (tk)
P1	5	3	40	50	250	30	7,500
P2	5	4	70	87.50	437.5	30	13,125
P3	7	4	60	75	525	30	15,750
P4	4	2	50	62.5	250	30	7,500
P5	0	2	100	125.00	0.00	30	-
Total	21		320	400	1,463		43,875

# d) Feedmill-Valuka (4 storied steel structure building)

Pile Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Diameter (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	8	4	35	1.33	1556.01	230	357,882
P2	12	4	35	1.33	2334.01	230	536,823
P3	0	4	35	1.33	0.00	230	-
P4	6	2	35	1.33	583.50	230	134,206
P5	5	4	35	1.33	972.51	230	223,676
Total	31				5446.03		1,252,588

#### Pile Cap Work (Concrete)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	8	4	26.00	2.00	416.00	230	95,680
P2	12	4	40.00	2.00	960.00	230	220,800
P3	0	4	32.00	2.00	0.00	230	-
P4	6	2	20.00	2.00	240.00	230	55,200
P5	5	4	65.25	3.00	978.75	230	225,113
Total	31		183.25		2,594.75		596,793

## Pile Work (Main Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	8	4	35	8	0.42	3,763.20	60	225,792
P2	12	4	35	8	0.42	5,644.80	60	338,688
P3	0	4	35	8	0.42	-	60	-
P4	6	2	35	8	0.42	1,411.20	60	84,672
P5	5	4	35	8	0.42	2,352.00	60	141,120
Total	31					13,171.20		790,272

# Pile Work (Tie Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	No. of Rod	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	8	4	4.6	150	0.15	3,312.00	60	198,720
P2	12	4	4.6	150	0.15	4,968.00	60	298,080
P3	0	4	4.6	150	0.15	-	60	-
P4	6	2	4.6	150	0.15	1,242.00	60	74,520
P5	5	4	4.6	150	0.15	2,070.00	60	124,200
Total	31			750		11,592.00		695,520

## Pile Cap Work (Rod)

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Unit Weight (Kg/ft)	Weight (Kg)	Tk/Kg	Amount (tk)
P1	8	4	140	0.55	616.00	60	36,960
P2	12	4	140	0.55	924.00	60	55,440
P3	0	4	150	0.55	0.00	60	-
P4	6	2	100	0.55	330.00	60	19,800
P5	5	4	190	0.55	522.50	60	31,350
Total	31		720		2392.5		143,550

# Earth Excavation

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	Eart excavation area (sft)	Depth (ft)	Volume (cft)	Tk/cft	Amount (tk)
P1	8	4	26	32.5	4	130	5	5,200
P2	12	4	40	50.00	4	200.00	5	12,000
P3	0	2	32	40	4	160	5	-
P4	6	4	20	25	4	100	5	3,000
P5	5	0	65.25	81.56	4	326.25	5	8,156
Total	31		183	229		916		28,356

## Pile Head Braking

Type of Pile	No. of Group	No. of Pile (each group)	Length (ft)	Tk/Rft	Amount (tk)
P1	8	4	4	140	17,920
P2	12	4	4	140	26,880
P3	0	4	4	140	-
P4	6	2	4	140	6,720
P5	5	4	4	140	11,200
Total	31				62,720

# Brick Flat Soling (under Pile Cap)

Type of Pile	No. of Group	No. of Pile (each group)	Cap Area (sft)	BFS Area	Total Area (sft)	Tk/sft	Amount (tk)
P1	8	4	26	32.5	260	30	7,800
P2	12	4	40	50.00	600	30	18,000
P3	0	4	32	40	0	30	-
P4	6	2	20	25	150	30	4,500
P5	5	4	65.25	81.56	407.81	30	12,234
Total	31		183	229	1,418		42,534

# 2. DETAILS STEEL STRUCTURE & CIVIL CONSTRUCTION OF BUILDING:

# Details of Steel Structure & Civil Construction: (Breeder Farm 90,885 sft, Hatchery 20,470 sft and Feedmill 20,645 sft totaling 132,000 sft)

#### A) Steel structure:

					Quantity			Unit			A	Amount in Taka	a	
SL No	Description of items	Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total	Rate (Tk.)	Labor Rate/Unit	Breeder Farm- Gazipur	Breeder Farm-Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total
01	Column, rafter, beam & connections	kg	78,560	110,860	64,073	48,503	301,996	102	4	8,327,360	11,751,160	6,791,738	5,141,318	32,011,576
02	Cable bracing for roof & wall 16 mm dia	rft	1,080	1,619	955	664	4,318	80	4	90,678	136,017	80,215	55,802	362,712
03	M.S Purlin for roof & wall	kg	19,500	29,458	10,920	9,502	69,380	98	5	2,006,550	3,031,228	1,123,668	977,756	7,139,202
04	Nut bolt & washer for purlin & grit cleat	kg	1,267	1,900	1,120	779	5,066	180	8	238,102	357,153	210,629	146,524	952,408
05	Anchor bolt ( Dia: 24 mm)	kg	908	1,361	803	533	3,604	92	4	87,120	130,680	77,068	51,157	346,024
07	Roof & wall sheet	Sft	68,970	101,870	59,169	40,287	270,296	59	3	4,272,692	6,310,847	3,665,520	2,495,780	16,744,837
08	Decking panel	Sft	10,100	14,200	8,422	6,092	38,814	102	4	1,070,600	1,505,200	892,732	645,785	4,114,317
09	Transparent sheet	Sft	3,647	5,470	3,226	2,244	14,586	120	5	455,813	683,719	403,219	280,500	1,823,250
10	Ridge Capping	Sft	1,584	2,376	1,401	975	6,336	55	3	91,476	137,214	80,921	56,293	365,904
11	Gable Trim	rft	1,493	2,240	1,321	919	5,973	120	5	186,656	279,984	165,120	114,865	746,625
12	Bottom Flashing	rft	759	1,139	671	467	3,036	60	3	47,817	71,726	42,300	29,426	191,268
13	Eave gutter	rft	759	1,139	671	467	3,036	120	5	94,875	142,313	83,928	58,385	379,500
14	Downpipe	rft	1,436	2,153	1,270	883	5,742	120	6	180,873	271,310	160,003	111,306	723,492
15	Corner cap	rft	1,518	2,277	1,343	934	6,072	145	6	229,218	343,827	202,770	141,057	916,872
16	Silicon Sealant	tube	1,015	1,522	898	624	4,059	175	8	185,699	278,549	164,272	114,276	742,797
17	Gable Angle 3,280	kg	2,706	4,059	2,394	1,665	10,824	72	4	204,574	306,860	180,969	125,890	818,294
18	Double Bubble insulation	Sft	42,075	63,113	37,220	25,892	168,300	21	1	927,754	1,391,631	820,705	570,925	3,711,015
19	Putting	Nos	1,918	2,877	1,697	1,180	7,673	168	8	338,379	507,569	299,336	208,233	1,353,517
20	Screw	Nos	37,975	56,963	33,593	23,369	151,900	3	0	132,580	198,870	117,283	81,588	530,321
21	Gate with canopy	Nos	1	1	2	2	6	61,750	3,250	65,000	65,000	130,000	130,000	390,000
22	Erection for Fitting & Fixing	Sft	33,000	49,500	29,190	20,310	132,000	-	21	693,000	1,039,500	612,990	426,510	2,772,000
23	Transport	L.S	1	1	2	2	6	50,000	-	50,000	50,000	100,000	100,000	300,000
	Total Am	nount (E	BDT) for Ste	el works (/	A) =					19,976,815	28,990,356	16,405,382	12,063,377	77,435,930

## B) Civil Construction:

					Quantity			Unit				Amount in BD	Г	
SL No	Description of items	Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total	Rate ( Tk.)	Labor Rate/Unit	Breeder Farm- Gazipur	Breeder Farm-Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total
01	Mobilization works inc	luding n	naking labo	r shed (Site	cleaning is th	ne part of the	client)							
		job	1	1	2	2	6	-	60,000	60,000	60,000	120,000	120,000	360,000
02	Layout & making for e	arthwor	rk in excava	tion in four	dation accep	ted by the Er	igineer. (P	linth are	a of the stuct	ure shall be co	onsidered for m	easurement)		
		job	1	1	2	2	6	-	25,000	25,000	25,000	50,000	50,000	150,000
03	Earthwork in excavation	on in fo	undation tre	enches up to	o 1.5m depth	& maximun 2	20m lead:	in mediu	im stiff clayey	/ soil				
		cft	10,038	6,023	12,264	4,500	32,824	-	9	90,338	54,203	110,375	40,500	295,415
04	One layer of brick flat accepted by the Engin		in foundatio	on or in GF	with first clas	s or picked jl	nama brick	ks includ	ing preparatio	on of bed & fill	ing the intersti	ces with local s	and, leveling et	c. complete 8
		Sft	10,806	13,959	11,117	5,000	40,883	52	6	626,763	809,644	644,790	290,000	2,371,196
05	Earth filling in foundat (Modified proctor test Engineer.													
		cft	4,510	5,265	4,138	2,622	16,535	-	5	22,550	26,325	20,692	13,108	82,675
06	Sand filling in Plinth (A	Average	depth 3'-6"	) with sand										
		cft	15,800	40,000	15,900	14,000	85,700	51	9	948,000	2,400,000	954,000	840,000	5,142,000
07	3" C.C. below foundat	ion												
		cft	2,550	4,260	1,820	1,200	9,830	171	20	507,450	847,740	362,180	220,000	
	Supplying & laying of					· ·	· ·	.,,	28	507,450	017,710	502,100	238,800	1,956,170
08	Engineer.Below GB &		ayer polythe	ense sheet v	weighing one	kilogram per	6.5 squar		-		,		,	
08	Engineer.Below GB &		ayer polythe	ense sheet 10,925	weighing one 6,443	kilogram per 4,283	6.5 squar 28,934		-		,		,	
08 09	Engineer.Below GB & Reinforced cement co	GF Sft	7,283		5 5	5 1		e meter	in floor or ar	ywhere below	cement concre	te complete in	all respect & a	accepted b the
	Reinforced cement co Footing (1:1.5:3) Brick chips	GF Sft	7,283		5 5	5 1		e meter	in floor or ar	ywhere below	cement concre	te complete in	all respect & a	accepted b the
09	Reinforced cement co Footing (1:1.5:3)	GF Sft oncrete	7,283	10,925	6,443	4,283	28,934	e meter 4	in floor or ar	36,416	cement concre	ete complete in 32,214	all respect & a	accepted b the 144,670
09 9.1	Reinforced cement co Footing (1:1.5:3) Brick chips Column (1:1.5:3) Brick chips	GF Sft oncrete cft	7,283 works 825	10,925 920	6,443 950	4,283	28,934	e meter 4 210	in floor or ar 1 45	36,416 210,375	cement concre 54,624 234,600	242,250	all respect & a 21,415	accepted b the 144,670 898,620
09 9.1 9.2	Reinforced cement co Footing ( 1:1.5:3) Brick chips Column ( 1:1.5:3) Brick chips (Padestal) Grade beam (	GF Sft oncrete cft cft cft	7,283 works 825 7,250 5,124	10,925 920 11,520 10,240	6,443 950 6,897	4,283 829 6,705	28,934 3,524 32,372	e meter 4 210 210	in floor or ar 1 45 45	36,416 210,375 1,848,750	cement concre 54,624 234,600 2,937,600	242,250 1,758,803	all respect & a 21,415 211,395 1,709,775	898,620 8,254,928

	bending & binding in p	osition	including su	ipply of G.I.	. wires etc. to	sinplete in u				. <u></u> ,,				
		kg	2,750	4,590	3,920	2,100	13,360	60	15	206,250	344,250	294,000	157,500	1,002,000
12	Leveling, dressing & compacting for GF	Sft	7,654	11,481	6,769	4,708	30,612	-	5	38,270	57,405	33,847	23,538	153,060
13	Wooden shuttering w	orks for	all R.C.C.	works						-				
13.1	Wooden shuttering works for footing	Sft	825	920	550	829	3,124	42	11	43,395	48,392	28,930	43,605	164,322
13.2	Wooden shuttering works for column	Sft	7,540	11,261	7,236	3,800	29,838	42	11	396,604	592,342	380,627	199,880	1,569,453
13.3	Wooden shuttering works for GB	Sft	6,500	10,742	6,925	3,680	27,847	42	11	341,900	565,003	364,269	193,568	1,464,740
13.4	Wooden shuttering works for floor slab	Sft	590	800	550	390	2,330	42	11	31,034	42,080	28,930	20,514	122,558
14	250 mm thick Brick w joints, cleaning & soal										lling the joints	/inersticks fully	/ with morter,r	acking out the
		cft	15,690	26,490	14,320	7,068	63,568	126	25	2,372,328	4,005,220	2,165,184	1,068,701	9,611,433
15	Minimum 12 mm thick surface, scaffolding ar	s cemer nd currii	nt sand (F.M ng at least f	N. 1:2) plast for 7 days, e	er (1:4) with etc. all compl	fresh cement ete in all res	t to wall b pect as pe	oth inne r drawin	r & outer sur g and accept	face, finishing ted by the Engin	the corner and	edges including	g washing of sar	nd cleaning the
		Sft	9,116	42 (74	0.044									
	Diactic amulaian paint	5.0	.,	13,674	8,064	5,036	35,891	21	5	237,023	355,534	209,674	130,936	933,166
16	Plastic emulsion paint time putty of specific and sealed materials, accepted b the Engine	of app ed brand fungus,	roved best of applied or	quality and n primer ors	colour delive sealer elaping	red from au specified ti	thorized lo me for dri	ocal ager ng/ reco	nt of the mai nating includi	nufacturer in a ng cleaning drii	sealed contain ng, making free	er, appling to v from dirt, gra	vall and celling se, waz, remov	in coasts over ing all chalked
16	time putty of specifie and sealed materials,	of app ed brand fungus,	roved best of applied or	quality and n primer ors	colour delive sealer elaping	red from au specified ti	thorized lo me for dri	ocal ager ng/ reco	nt of the mai nating includi	nufacturer in a ng cleaning drii	sealed contain ng, making free	er, appling to v from dirt, gra	vall and celling se, waz, remov	in coasts over ing all chalked
16 17	time putty of specific and sealed materials, accepted b the Engine N.C.F	of appled brand fungus, eer. sft Sft	oved best of applied or mending g 9,116 15,675	quality and n primer ors oos the sur 13,674 23,513	colour delive sealer elaping face defactsl 8,064 13,866	ered from aut g specified ti , & papering 5,610 9,646	thorized lo me for dri g the surfa 36,465 62,700	ocal ager ng/ recc ace & ne 14 10	t of the main pating includi pressary scaf	173,209 203,775	sealed contain ng, making free ing by brusch/ 259,813 305,663	er, appling to v from dirt, gra roller/ spray e 153,223 180,263	vall and celling se, waz, remov etc. all comple 106,590 125,400	in coasts over ing all chalked te in all floors 692,835 815,100
	time putty of specific and sealed materials, accepted b the Engine	of appled brand fungus, eer. sft Sft orks wit	oved best of applied or mending g 9,116 15,675 h first class	quality and n primer ors oos the sur 13,674 23,513 s bricks in c	colour delive sealer elaping face defactsl 8,064 13,866 sement sand (	ered from aut g specified ti , & papering 5,610 9,646 F.M of sand	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte	ocal ager ng/ reco ace & ne 14 10 er (1:6) i	nt of the main pating includi pressary scaf 5 3 n foundation	and plinth, fill	sealed contain ng, making free ing by brusch/ 259,813 305,663	er, appling to v from dirt, gra roller/ spray e 153,223 180,263	vall and celling se, waz, remov etc. all comple 106,590 125,400	in coasts over ing all chalked te in all floors 692,835 815,100
17	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we	of appled brand fungus, eer. sft Sft orks wit	oved best of applied or mending g 9,116 15,675 h first class	quality and n primer ors oos the sur 13,674 23,513 s bricks in c	colour delive sealer elaping face defactsl 8,064 13,866 sement sand (	ered from aut g specified ti , & papering 5,610 9,646 F.M of sand	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte	ocal ager ng/ reco ace & ne 14 10 er (1:6) i	nt of the main pating includi pressary scaf 5 3 n foundation	and plinth, fill	sealed contain ng, making free ing by brusch/ 259,813 305,663	er, appling to v from dirt, gra roller/ spray e 153,223 180,263	vall and celling se, waz, remov etc. all comple 106,590 125,400	in coasts over ing all chalked te in all floors 692,835 815,100
17	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we	of app ed brand fungus, eer. sft Sft orks wit paking th Sft	9,116 9,116 15,675 h first class ne bricks at 3,063	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594	colour delive sealer elaping face defactsl 8,064 13,866 ement sand ( hours before 2,807	specified ti specified ti , & papering 5,610 9,646 F.M of sand use and curi 1,885	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte ng at least 12,348	ng/ reco ace & ne 14 10 er (1:6) i for 7 da 80	t of the mai bating includi cessary scaf 5 3 n foundation bys etc all co 20	173,209 203,775 and plinth, fill 306,250	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713	vall and celling se, waz, remov etc. all comple 106,590 125,400 y with morter,r 188,458	in coasts over ing all chalked te in all floors 692,835 815,100 racking out the
17 18	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and sc	of app ed brand fungus, eer. sft Sft orks wit paking th Sft	9,116 9,116 15,675 h first class ne bricks at 3,063	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594	colour delive sealer elaping face defactsl 8,064 13,866 ement sand ( hours before 2,807	specified ti specified ti , & papering 5,610 9,646 F.M of sand use and curi 1,885	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte ng at least 12,348	ng/ reco ace & ne 14 10 er (1:6) i for 7 da 80	t of the mai bating includi cessary scaf 5 3 n foundation bys etc all co 20	173,209 203,775 and plinth, fill 306,250	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713	vall and celling se, waz, remov etc. all comple 106,590 125,400 y with morter,r 188,458	in coasts over ing all chalked te in all floors 692,835 815,100 racking out the
17 18	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and sc	s of app ed brand fungus, eer. sft Sft orks wit baking th Sft king of a Sft	9,116 d applied or mending g 9,116 15,675 h first class he bricks at 3,063 sluminium si 2,255	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594 liding windc 3,383	colour delive sealer elaping face defactsl 8,064 13,866 ement sand ( hours before 2,807 ow as per the 1,995	specified ti specified ti , & papering 5,610 9,646 F.M of sand use and curi 1,885 U.S. Archited 1,388	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte ng at least 12,348 ctural Alur 9,021	14           10           er (1:6) i           for 7 da           80           nninum A           280	n foundation ys etc all co 20 Manufacturer	and plinth, fill nplete. 306,250 s Association (A 710,404	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375 AMA) standard 1,065,606	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713 specification w 628,434	vall and celling se, waz, remov etc. all comple 106,590 125,400 y with morter,r 188,458 ith clear glass 437,172	in coasts over ing all chalked te in all floors 692,835 815,100 facking out the 1,234,796 2,841,615
17 18	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and so Supplying, fitting & fix	s of app ed brand fungus, eer. sft Sft orks wit baking th Sft king of a Sft	9,116 d applied or mending g 9,116 15,675 h first class he bricks at 3,063 sluminium si 2,255	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594 liding windc 3,383	colour delive sealer elaping face defactsl 8,064 13,866 ement sand ( hours before 2,807 ow as per the 1,995	specified ti specified ti , & papering 5,610 9,646 F.M of sand use and curi 1,885 U.S. Archited 1,388	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte ng at least 12,348 ctural Alur 9,021	14           10           er (1:6) i           for 7 da           80           nninum A           280	n foundation ys etc all co 20 Manufacturer	and plinth, fill nplete. 306,250 s Association (A 710,404	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375 AMA) standard 1,065,606	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713 specification w 628,434	vall and celling se, waz, remov etc. all comple 106,590 125,400 y with morter,r 188,458 ith clear glass 437,172	in coasts over ing all chalked te in all floors 692,835 815,100 racking out the 1,234,796 2,841,615
17 18 19	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and so Supplying, fitting & fix	s of appresent of a sft of a sht	9,116 d applied or mending g 9,116 15,675 h first class he bricks at 3,063 aluminium s 2,255 vindow grill	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594 liding windo 3,383 made of 12	colour delive sealer elaping face defactsl 8,064 13,866 sement sand ( hours before 2,807 ow as per the 1,995 2mm x 12mm	specified ti specified ti 5,610 9,646 F.M of sand use and curi 1,885 U.S. Architee 1,388 M.S. solid ba	thorized lo me for dri g the surfa 36,465 62,700 1:2) morteng at least 12,348 ctural Alur 9,021 r 5.5" c/c	14 10 ace & ne 14 10 er (1:6) i for 7 da 80 ninium A 280 with out	t of the mai bating includi ecessary scaf 5 3 n foundation bys etc all co 20 Aanufacturer' 35 er frame of 1	173,209 203,775 and plinth, fill pplete. 306,250 s Association (A 710,404 .5" x 1/4" F/L/	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375 AMA) standard 1,065,606 bar as per desi	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713 specification w 628,434 gn approved an	vall and celling se, waz, remover 106,590 125,400 y with morter,r 188,458 ith clear glass 437,172 d accepted by t	in coasts over ing all chalked te in all floors 692,835 815,100 racking out the 1,234,796 2,841,615 the Engineer
17 18 19 20	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and sc Supplying, fitting & fix Supplying, fitting &	s of app ed brand fungus, eer. sft Sft orks wit baking th Sft king of a Sft fixing v Sft	9,116 d applied or mending g 9,116 15,675 h first class he bricks at 3,063 aluminium s 2,255 vindow grill 8,973 990	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594 liding windo 3,383 made of 12 11,250 1,485	colour delive sealer elaping face defactsl 8,064 13,866 ement sand ( hours before 2,807 ow as per the 1,995 2mm x 12mm 6,349	specified ti specified ti 5,610 9,646 F.M of sand use and curi 1,885 U.S. Archited 1,388 M.S. solid ba 4,890 609	thorized lo me for dri g the surfa 36,465 62,700 1:2) morteng at least 12,348 ctural Alur 9,021 r 5.5" c/c 31,462 3,960	240 ager ng/ reco ace & ne 14 10 er (1:6) i c for 7 da 80 minium A 280 with out 140 2,150	at of the mai bating includi ecessary scaf 5 3 n foundation bys etc all co 20 Manufacturer 35 er frame of 1 29	and plinth, fill molece folding, spread 173,209 203,775 and plinth, fill mplete. 306,250 s Association (A 710,404 .5" x 1/4" F/L/ 1,516,373	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375 AMA) standard 1,065,606 bar as per desi 1,901,250	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713 specification w 628,434 gn approved an 1,073,000	vall and celling se, waz, remov etc. all comple 106,590 125,400 y with morter,r 188,458 ith clear glass 437,172 d accepted by t 826,410	in coasts over ing all chalked te in all floors 692,835 815,100 facking out the 1,234,796 2,841,615 the Engineer 5,317,033
17 18 19 20	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and sc Supplying, fitting & fix Supplying, fitting &	sft of appresent of appresent of appresent of appresent of appresent of appresent of a strain of a str	9,116 d applied or mending g 9,116 15,675 h first class ne bricks at 3,063 aluminium s 2,255 vindow grill 8,973 990 To	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594 liding windo 3,383 made of 12 11,250 1,485 otal Amoun	colour delive sealer elaping face defactsl 8,064 13,866 sement sand ( hours before 2,807 ow as per the 1,995 2mm x 12mm 6,349 876	red from au specified ti specified ti 5,610 9,646 F.M of sand use and curi 1,885 U.S. Archited 1,388 M.S. solid ba 4,890 609 ks for ware l	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte ng at least 12,348 ctural Alur 9,021 r 5.5" c/c 31,462 3,960 house (BD	280 with out 140 280 280 280 280 280 280 280 280 280 28	at of the mai bating includi ecessary scaf 5 3 n foundation bys etc all co 20 Manufacturer 35 er frame of 1 29	173,209           203,775           and plinth, fill           mplete.           306,250           s Association (A           710,404           .5" x 1/4" F/L/           1,516,373           2,178,000	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375 AMA) standard 1,065,606 bar as per desi 1,901,250 3,267,000	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713 specification w 628,434 gn approved an 1,073,000 1,926,692	vall and celling se, waz, remov etc. all comple 106,590 125,400 y with morter,r 188,458 ith clear glass 437,172 d accepted by 1 826,410 1,340,308	in coasts over ing all chalked te in all floors 692,835 815,100 racking out the 1,234,796 2,841,615 the Engineer 5,317,033 8,712,000
17 18 19 20	time putty of specific and sealed materials, accepted b the Engine N.C.F 125 mm thick brick we joints, cleaning and sc Supplying, fitting & fix Supplying, fitting &	sft of appresent of appresent of appresent of appresent of appresent of appresent of a strain of a str	9,116 d applied or mending g 9,116 15,675 h first class ne bricks at 3,063 aluminium s 2,255 vindow grill 8,973 990 To	quality and n primer ors oos the sur 13,674 23,513 s bricks in c least of 24 4,594 liding windo 3,383 made of 12 11,250 1,485 otal Amoun	colour delive sealer elaping face defactsl 8,064 13,866 sement sand ( hours before 2,807 ow as per the 1,995 semm x 12mm 6,349 876 t of Civil wor	red from au specified ti specified ti 5,610 9,646 F.M of sand use and curi 1,885 U.S. Architee 1,388 M.S. solid ba 4,890 609 ks for ware l ril Construct	thorized lo me for dri g the surfa 36,465 62,700 1:2) morte ng at least 12,348 ctural Alur 9,021 r 5.5" c/c 31,462 3,960 house (BD	280 with out 140 2,150 (A+B)=	at of the mai bating includi ecessary scaf 5 3 n foundation bys etc all co 20 Manufacturer 35 er frame of 1 29	173,209           203,775           and plinth, fill           mplete.           306,250           s Association (A           710,404           .5" x 1/4" F/L/           1,516,373           2,178,000           14,437,076	sealed contain ng, making free ing by brusch/ 259,813 305,663 ing the joints/ 459,375 AMA) standard 1,065,606 bar as per desi 1,901,250 3,267,000 <b>23,329,867</b>	er, appling to v from dirt, gra roller/ spray e 153,223 180,263 interstices full 280,713 specification w 628,434 gn approved an 1,073,000 1,926,692 <b>13,292,590</b>	vall and celling se, waz, remover 106,590 125,400 y with morter,r 188,458 ith clear glass 437,172 d accepted by t 826,410 1,340,308 <b>9,565,473</b>	in coasts over ing all chalked te in all floors 692,835 815,100 facking out the 1,234,796 2,841,615 the Engineer 5,317,033 8,712,000 60,625,006

# 3. DETAILS OF ELECTRICAL WORKS:

				Quantity Preader Preader							A	Amount in BD	Г	
SL No	ltems	Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total Qty	Brand	Rate	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total Amount in BDT
1	Energy Saving Light (23W)	Nos	450	650	250	260	1,610	Super Star	230	103,500	149,500	57,500	59,800	370,300
2	Auto Tube Light (100W)	Nos	225	325	415	410	1,375	Philips	250	56,250	81,250	103,750	102,500	343,750
3	Socket	Nos	70	100	38	40	248	Local/China	150	10,500	15,000	5,700	6,000	37,200
4	Switch Board	Gang	50	80	35	30	195	China	250	12,500	20,000	8,750	7,500	48,750
5	Stabilizer with Accessories. 150KVA	Nos	2	2	2	2	8	China	120,000	240,000	240,000	240,000	240,000	960,000
6	Flexi pipe	Mtr.	2,000	2,200	2,250	1,400	7,850	Local/China	52	104,000	114,400	117,000	72,800	408,200
7	Hand Gloves	Nos	10	10	20	10	50	Local/China	250	2,500	2,500	5,000	2,500	12,500
8	Cable (NYY-1X50 RM	Mtr.	50	50	100	50	250	BRB	540	27,000	27,000	54,000	27,000	135,000
9	Main Switch with Box	Nos	2	2	4	2	10	Local/China	1,500	3,000	3,000	6,000	3,000	15,000
10	CC TV Camera, Control Board	Nos	2	2	4	2	10	China	105,000	210,000	210,000	420,000	210,000	1,050,000
11	Industrial Adjust Fan	Nos	50	40	40	20	150	Local/China	3,500	175,000	140,000	140,000	70,000	525,000
12	Stand Fan	Nos	6	5	10	4	25	GFC	3,800	22,800	19,000	38,000	15,200	95,000
13	Main Circuit Breaker 200 A	Nos	1	1	2	1	5	Local	8,500	8,500	8,500	17,000	8,500	42,500
14	Single Circuit Breaker 100A		5	6	10	6	27	China	6,500	32,500	39,000	65,000	39,000	175,500
15	Circuit Breaker SP		10	10	20	12	52	Local	450	4,500	4,500	9,000	5,400	23,400
16	Celling Fan (56")	Nos	160	220	90	80	550	BRB	2,500	400,000	550,000	225,000	200,000	1,375,000
17	Air Conditioner (2 ton)	Nos	1	1	2	1	5	LG	65,000	65,000	65,000	130,000	65,000	325,000
18	Electrical Bus Bar Trucking System Setting	pcs	6	5	10	8	29	Local	4,500	27,000	22,500	45,000	36,000	130,500
19	Labour Cost as per SFT		36,354	54,531	20,470	20,645	132,000	Local	8	290,832	436,248	163,760	165,160	1,056,000
	Total									1,795,382	2,147,398	1,850,460	1,335,360	7,128,600

# 4. DETAILS OF SANITARY WORKS:

					Quantity						Amount in BDT				
SL No	ltems	Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total Qty	Brand	Rate	Labor	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total
1	UPVC PIPE with fittings	RFT	250	300	410	220	1,180	RFL	120	15	33,750	40,500	55,350	29,700	159,300
2	GI Pipe 20mm with fittings	RFT	230	280	380	205	1,095	Falcon	200	25	51,750	63,000	85,500	46,125	246,375
3	Water Tap	Nos	40	22	22	36	120	RFL	850	150	40,000	22,000	22,000	36,000	120,000
4	Soap Case	Nos	18	9	9	18	54	Local	80	50	2,340	1,170	1,170	2,340	7,020
5	Washing Basin with fittings	Nos	18	9	9	18	54	Local	2,800	500	59,400	29,700	29,700	59,400	178,200
6	Commodes	Nos	10	5	5	10	30	RAK	7,500	1,000	85,000	42,500	42,500	85,000	255,000
7	Towel Rell	Nos	18	9	9	18	54	Local	600	80	12,240	6,120	6,120	12,240	36,720
8	Toilet Paper Holder	Nos	10	5	5	10	30	Local	250	55	3,050	1,525	1,525	3,050	9,150
9	Mirror	Nos	18	9	9	18	54	Local	600	100	12,600	6,300	6,300	12,600	37,800
10	Ultra Thin Shower Mixer	Nos	2	1	1	2	6	RFL	15,000	1,800	33,600	16,800	16,800	33,600	100,800
11	Shower (Normal)	Nos	8	4	4	8	24	RFL	1,400	500	15,200	7,600	7,600	15,200	45,600
12	Angle	Nos	20	25	32	8	85	Local	600	-	12,000	15,000	19,200	4,800	51,000
13	Water Tank (2000 Ltr)	Nos	4	3	3	3	13	GAZI	14,000	2,500	66,000	49,500	49,500	49,500	214,500
14	Thread Tape	Nos	20	24	30	20	94	Local	15		300	360	450	300	1,410
				Total							427,230	302,075	343,715	389,855	1,462,875

# 5. DETAILS OF TILES WORKS:

					Quantity			Unit	Labor		A	mount in Tal	ka	
SL No	Description of items	Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery -Gazipur	Feedmill -Valuka	Total	Rate (sft.) (Tk.)	Rate/U nit	Hatchery- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total
1	Toilet-Wall tiles	sft	1,008	504	504	1,008	3,024	32	14	46,368	23,184	23,184	46,368	139,150
2	Toilet-Floor tiles	sft	245	123	123	245	735	38	14	12,740	6,370	6,370	12,740	38,220
3	Homogeneous floor tiles (Area*.6)	sft	21,812	32,719	12,282	12,387	79,200	42	14	1,221,494	1,832,242	687,792	693,672	4,435,200
	Total									1,280,602	1,861,796	717,346	752,780	4,612,570

## 6. DETAILS OF PAINTING WORKS:

					Quantity						Α	mount in Tak	a	
SL No	Description of items	Unit	Hatchery- Gazipur	Breeder Farm- Bogra	Hatchery -Gazipur	Feedmill -Valuka	Total	Unit Rate (Tk.)	Labor Rate/ Unit	Hatchery -Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill -Valuka	Total
1	Plastic emulsion paint-wall	sft	10,908	16,362	4,014	4,464	35,748	12	4	174,528	261,792	64,224	71,424	571,968
2	Enamel Paint grill, MS works etc	sft	31,250	42,235	16,540	14,520	104,545	7	4	343,750	464,590	181,940	159,720	1,150,000
3	External paint- Roof (Area*1.2)	sft	38,172	57,258	21,494	21,677	138,600	7	4	419,889	629,833	236,429	238,450	1,524,600
	Total									938,167	1,356,215	482,593	469,594	3,246,568

## 7. DETAILS OF FIRE PROTECTION SYSTEM:

SL		Brand	Country of Origin				Quantity						Amount in BD'	Г	
SL No	Description of Equipments			Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery -Gazipur	Feedmill- Valuka	Total	Cost/Unit	Breeder Farm- Gazipur	Breeder Farm- Bogra	Hatchery- Gazipur	Feedmill- Valuka	Total Amount in BDT
1	Auto Diesel Pump (Motor Driven)	SUZOU	China								-	-	-	-	-
	Supply and installation of electrically driven centrifugal pump, vertical discharge fire pump shall be start controller, Coupled motor, safety cover etc. Impeller shall speed shall not be more than 2,900 RPM, 440V/3/50Hz. The pump shall have a capacity to handle 500 USGPM of water against a head of 80M.			pcs	1	1	2	1	5	270,000	270,000	270,000	540,000	270,000	1,350,000
2	Fire Pump (Motor Driven)	SUZOU	China				-		-		-	-	-	-	-
	Supply and installation of electrically driven centrifugal pump, vertical discharge fire pump shall be start controller, Coupled motor, safety cover etc. Impeller shall speed shall not be more than 2,900 RPM, 440V/3/50Hz. The pump shall have a capacity to handle 500 USGPM of water against a head of 80M.			pcs	1	1	2	1	5	132,000	132,000	132,000	264,000	132,000	660,000
3	Jockey Pump	Asenwar e	China				-		-		-	-	-	-	-
	Supply and installation of multistage jockey pump for Fire Fighting Hydrant system to keep a certain pressure in water distribution system. Capacity of the pump shall be 20 GPM against a Head of 100M of water. Pump shall be complete with motor 3KW.			pcs	1	1	2	1	5	120,000	120,000	120,000	240,000	120,000	600,000
4	Auto Fire Pump Control Panel	M.S	Malaysia				-		-		-	-	-	-	-
	Supply and installation of Pump starter panel complete Diesel Pump, 1000GPM, 10 Bar, 2950RPM; Diesel Engine, 220V/1PH/50HZ; Per set components: Diesel Pump, Control Cabinet, Flow meter, Pressure Relief Valve, Drain Window and other accessories; manual starting arrangement shall be in the starter panel.			pcs	1	1	2	1	5	220,000	220,000	220,000	440,000	220,000	1,100,000
5	Cable for Pump Connection	BRB	Bangladesh				-		-		-	-	-	-	-
	Supply and installation of Cable for Fire Pump from Pump Starter Panel. Power supply shall be established up to Pump Starter Panel by the Owner / Others. The Cable work shall be complete in all respect.			mtr	40	50	70	40	200	350	14,000	17,500	24,500	14,000	70,000
	Supply of 40 mm dia Hose complete in all respect with 30-meter-long Hose, Nozzle,	Unitech	Malaysia	mtr	50	60	75	30	215	325	16,250	19,500	24,375	9,750	69,875

	Coupling, etc. The Nozzle shall be hand														
6	control type. Fire Hose Cabinet	Techno	Bangladesh				_		-						
0	The table cabinet The cabinet shall be complete with swing type door with glass and shall be made locally with 18 SWG MS sheet & door 16 SWG, painted with docu paint (red color).	Techno	Dangiauesn	set	1	1	2	1	5	6,500	6,500	6,500	13,000	6,500	32,500
7	Fire Extinguisher	Unitech	China	pcs	1	1	2	1	5	2,500	2,500	2,500	5,000	2,500	12,500
8	Fire Brigade Connection						-		-		-	-	-	-	-
	Supply of Fire Brigade connection of 50mm dia with two connections of 65mm dia each and completed with non-return valve, valve cap, chin purging etc.	Unitech	China	set	1	1	2	1	5	4,500	4,500	4,500	9,000	4,500	22,500
	Supply and installation of MS fittings such as Elbows, Tees, Reducer, Flange Hanger & Support, Nut-Bolt	Asenwar e	China	job	1	1	2	1	5	2,500	2,500	2,500	5,000	2,500	12,500
9	Fire Alarm Panel	Asenwa re	China				-		-		-	-	-	-	-
	Supply & installation of 16 Zone control panel suitable for medium to large Fire Alarm System c/w required accessories. Field- programmable with PS/2 standard P keypad and mouse; Power supply shall be 230Vac±10% with battery backup.			set	1	1	2	1	5	45,000	45,000	45,000	90,000	45,000	225,000
10	Fire Rated Door (30-120 Min)	Techno	Bangladesh				-		-		-	-	-	-	-
	Rim fire exit device aluminum finish, for door width 900 mm (1 pc per door set) Fire door closer, non-hold open, regular arm 60-150 kgs (1 pc. per door set) Exit Lock, Satin Stainless Steel Lever Handle (to be used in combination with rim fire exit device)			pcs	1	1	2	1	5	60,000	60,000	60,000	120,000	60,000	300,000
11	Installation of Fire Door.	Local	Bangladesh				-		-		-	-	-	-	-
	Supply and installation of MS fittings such as Elbows, Tees, Reducer, Flange Hanger & Support, Nut-Bolt			job	1	1	2	1	5	3,500	3,500	3,500	7,000	3,500	17,500
	Total Cost of Fire Fighting System										896,750	903,500	1,781,875	890,250	4,472,375

# 8. DETAIL COST OF MACHINERIES:

#### (A) Details of Machineries and Equipment of Breeder Farm (Gazipur and Bogra) :

		•		Country	Quantit	y in Pcs			Amount in BDT	
SL No.	Description of equipment	Model	Brand	of Origin	Breeder Farm- Gazipur	Breeder Farm- Bogra	Cost/Unit	Breeder Farm- Gazipur	Breeder Farm-Bogra	Total Cost in BDT
1	Chain Feeding System for poultry broiler breeder: Feeder tray with grill - 15 cm per bird. Length 6 times of house; house length 122 m; 3 loops chain feeding; width 13.8 m; 272 nos hooper with electric motor with gear; hover 12 nos; corner & polly 12 nos;	BDMI- 2016/MS- 5364	Big Dutchman	Malaysia	2	3	3,544,040	7,088,080	10,632,120	17,720,200
2	Ventilation System for poultry broiler breeder: contain exhausted evporating cooling pad; side curtain with side net; no of fans= fan capacity/operating capacity.fan capacity= (2.54m/s*37.8 m2); 10 nos fans; cooling area 50.9 m2.	BDMI- 2016/MS- 5364	Big Dutchman	Malaysia	2	3	4,530,664	9,061,328	13,591,992	22,653,320
3	Nipple Drinking System for broiler breeder house : Contains nipple pipe, hanger, electric motor'; no of nipple 1/8 bird; pipe with hole; 4 driking lines with SST top nipples; No of direction 1; Shoker line 488 nos;	BDMI- 2016/MS- 5364	Big Dutchman	Malaysia	2	3	3,978,640	7,957,280	11,935,920	19,893,200
4	Slats for broiler breeder house: with the 2/3 area of the house; area 1115 m2.	BDMI- 2016/MS- 5364	Big Dutchman	Malaysia	2	3	2,958,770	5,917,540	8,876,310	14,793,850
5	Manual nest for broiler breeder house: 1 nest for 100 birds. Nest measurement :	BDMI- 2016/MS- 5364	Big Dutchman	Malaysia	2	3	2,729,780	5,459,560	8,189,340	13,648,900
	Total in BDT							35,483,788	53,225,682	88,709,470
	Total freight & handling in BDT						1,284,530	513,812	770,718	1,284,530
	Total Import Value in BDT							35,997,600	53,996,400	89,994,000

# (B) Machineries and Equipment of Hatchery (Gazipur):

SL No.	Description	Model	Brand	Country of Origin	Hatcher - Gazipur	Cost/Unit	Hatchery - Gazipur	Total Cost in BDT
1	Poultry Chicken Incubation System; Length 3 m; width 2m; Hight 2m; with poolwater fans; with electric heater; power cut alarm; damper with servo motor-1.5 hp;Air cooler 3tom/unit; Chiller system 3ton/unit.	EIFDMS & EICDMS - 19200	QINGDAO XINGYI	China	7	7,933,586	55,535,100	55,535,100
	Total Import Value in BDT							55,535,100

# (C) Machineries and Equipment of Feedmill (Valuka, Mymensingh):

SL No.	Description	Model	Brand	Country of Origin	Qty	Cost/Unit	Total Cost in BDT
	Brand New Capital Machinery for preparing Animal and Fish Feeding.				1 pcs		
	Pneumatic Two-way valve: Working air pressure 0.6-1.2 Mpa	Model: TBDQy 25×25.			1 pcs		
	Chain conveyor, Capacity: 90 m³/h	Model: TGSP25			1 pcs		
	Distributor, Capacity: 30-40 t/h	Model: TFPX6-200			1 pcs		
	Batching Scale Hopper, Capacity: 500KG Per Batch; for weight >20 kg	Model: PDLY500			1 pcs		
	Bucket Elevator, Capacity: 55 m³/h	Model: TDTG40/28			1 pcs		
4	Chain conveyor, Capacity: 55 m <sup>3</sup> /h	Model: TGSP20	EAMOUN	China	1 pcs	95 940 045	9E 940 04E
I	Grinding system, Capacity 30 t/h	Model: TCXT25	FAMSUN	China	1 pcs	85,819,945	85,819,945
	Hammer mill, Capacity:10~12T/H	Model: SWFP66×125			1 pcs		
	Dust Collector, Air pressure for dust cleaning 0.5Mpa-0.7Mpa	Model: LNGM72			1 pcs		
	Bucket Elevator,, Capacity: 55 m3/h	Model: TDTG40/28			1 pcs		
	Twin-Shaft Paddle Mixer,, Capacity: 1000Kg/Bat	Model: SJHS6			1 pcs		
	Magnet tube 1, Capacity 30 t/h	Model: TCXT25			1 pcs		
	Single Screw Extruder, Capacity: 9-10T/H based on 3mm Die	Model: SJPS215			1 pcs		
2	Tear-Circle Hammer Mill SFSP998-II; Pellet Mill FCPM 420; Electrical Item; FCPM 350; Roller Shell FCPM 350 Fitting; Hydralic Station - Full SetFor Cooler Stabilizer; discharge gate operation)	Model : FCM 420	JIANGSU	China	1 set	68,283,055	68,283,055
Total	mport Value in Taka						154,103,000

(b) Utilization of the total amount of paid-up capital and share premium, if any, including the sponsors' contribution and capital raised of the issuer at the time of submission of prospectus, in details with indication of use of such funds in the financial statements;

Tk. 100,000.00 (One Lac through cash), Tk. 99,900,000.00 (Nine Crore Ninety-Nine Laccapitalized/actualization through issuance of stock dividend) and TK.290,000,000.00 (Twenty-Nine Crore-capitalized/actualization through issuance of stock dividend) has been raised prior to the public issue on dated 13.09.2000, 30.11.2011 and 08.02.2015 respectively. This fund Tk. 390,000,000.00 (Thiry Nine Crore) has already deployed by in the following manner:

Accounting Year	ltems	Amount in BDT	Reflected in Cash Flows
30-Jun-01	Preliminary Expenses	38,500	In the statement of Cash Flows, this figure is included as cash paid to suppliers, employees and others under the head of Operating Activities.
30-Jun-02	Preliminary Expenses	2,000	In the statement of Cash Flows, this figure is included as cash paid to suppliers, employees and others under the head of Operating Activities.
30-Jun-03	Preliminary Expenses	2,000	In the statement of Cash Flows, this figure is included as cash paid to suppliers, employees and others under the head of Operating Activities.
30-Jun-04	Preliminary Expenses	2,000	In the statement of Cash Flows, this figure is included as cash paid to suppliers, employees and others under the head of Operating Activities.
30-Jun-04	Plant & Equipment	39,900	In the statement of Cash Flows, the figure is included in total amount of fixed assets acquisition under the head of Investing Activities.
30-Jun-05	Plant & Equipment	15,600	In the statement of Cash Flows, the figure is included in total amount of fixed assets acquisition under the head of Investing Activities.
Sub	-Total	100,000	
	Land & Land Development	13,616,000	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
30-Jun-11	Building & Civil Construction	7,201,181	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
	Feedmill plant & Machinery	1,677,836	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
	Generator	4,926,000	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.

	Other fixed assets	1,459,801	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
	Working Capital	71,019,182	In the statement of Cash Flows, this figure is included as cash paid to suppliers, employees and others and to repay short term borrowings under the head of Operating Activities and Financing Activities.
Sub-	Total	99,900,000	
	Building & Civil Construction	43,760,172	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
30-Jun-12	Feedmill plant & Machinery	66,516,381	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
	Investment	21,600,000	In the statement of Cash Flows, this figure is included as cash paid for investing in a sister concern under the head of Investing Activities.
	Land & Land Development	22,549,450	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
30-Jun-13	Building & Civil Construction	44,518,261	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
30-Jun-13	Feedmill plant & Machinery	12,279,550	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
	Generator	8,086,160	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
30-Jun-14	Land & Land Development	14,269,936	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
50-3011 <sup>-</sup> 14	Building & Civil Construction	56,420,090	In the statement of Cash Flows, this figure is included as cash paid to purchase property, plant and equipment under the head of Investing Activities.
Sub-	·Total	290,000,000	
Grand	l Totatl	390,000,000	

(c) If one of the objects is an investment in a joint venture, a subsidiary, an associate or any acquisition, details of the form of investment, nature of benefit expected to accrue to the issuer as a result of the investment, brief description of business and financials of such venture;

The Company has no objects to investment in any type of ventures by using Use of IPO proceeds.

(d) If IPO proceeds are not sufficient to complete the project, then source of additional fund must be mentioned. In this connection, copies of contract to meet the additional funds are required to be submitted to the Commission. The means and source of financing, including details of bridge loan or other financial arrangement, which may be repaid from the proceeds of the issue along with utilization of such funds;

IPO proceeds are sufficient to complete the project.

(e) A schedule mentioning the stages of implementation and utilization of funds received through public offer in a tabular form, progress made so far, giving details of land acquisition, civil works, installation of plant and machinery, the approximate date of completion of the project and the projected date of full commercial operation etc. The schedule shall be signed by the Chief Executive Officer or Managing Director, Chief Financial Officer and Chairman on behalf of Board of Directors of the issuer;

SI. No.	Projects	Progress made so Far	Approximate date of Completion of the projects	Projected date of full commercial operation
1	Land Acquisition	No land is required to acquired	-	-
2	Construction of Building and other Civil Works	Will be started after receiving of	Within 18 months of receiving the IPO proceeds	Within 21 months of
3	Machineries & Equipments	IPO fund	Within 18 months of receiving the IPO proceeds	receiving the IPO proceeds

Proceeds from Initial Public Offering (IPO) will be used for acquisition of Machineries & Equipments, Construction of Building and other Civil Works.

Sd/-**Mahin Bin Mazher** Managing Director

Sd/-Md. Nazrul Islam ACMA Chief Financial Officer

-/Sd Md. Mazherul Quader Chairman

on behalf of Board of Directors

(f) If there are contracts covering any of the activities of the issuer for which the proceeds of sale of securities are to be used, such as contracts for the purchase of land or contracts for the construction of buildings, the issuer shall disclose the terms of such contracts, and copies of the contracts shall be enclosed as annexure to the prospectus;

There is no contract yet to be engaged by the Company.

(g) If one of the objects of the issue is utilization of the issue proceeds for working capital, basis of estimation of working capital requirement along with the relevant assumptions, reasons for raising additional working capital substantiating the same with relevant facts and figures and also the reasons for financing short with long term investments and an item-wise break-up of last three years working capital and next two years projection;

No objects of the issue are utilization of the issue proceeds for working capital.

(h) Where the issuer proposes to undertake one or more activities like diversification, modernization, expansion, etc., the total project cost activity-wise or projectwise, as the case may be;

The Company has planned to expand its existing projects by acquisition of machinery and Civil Construction, which have been mentioned in Use of IPO proceeds and projects Implementation schedule.

(i) Where the issuer is implementing the project in a phased manner, the cost of each phase, including the phases, if any, which have already been implemented;

The Company has planned to implement to the existing projects by using IPO proceeds after receiving the funds, which have been mentioned in Use of IPO proceeds and projects Implementation schedule.

(j) The details of all existing or anticipated material transactions in relation to utilization of the issue proceeds or project cost with sponsors, directors, key management personnel, associates and group companies;

There is no existing or anticipated material transaction in relation to utilization of the issue proceeds or project cost with sponsors, directors, key management personnel, associates and group companies.

(k) Summary of the project appraisal or feasibility report by the relevant professionals not connected with the issuer, issue manager and registrar to the issue with cost of the project and means of finance, weaknesses and threats, if any, as given in the appraisal or feasibility report.

Feasibility report is not required by us since we will expand the existing project.

# CHAPTER (XXIII): LOCK-IN

- (i) Ordinary shares of the issuer, at the time of according consent to the public issue, shall be subject to lock-in, from the first trading day at the exchange in the following manner:
  - (a) shares held by sponsors, directors and shareholders holding 10% (ten percent) or more, for 03 (three) years;
  - (b) in case, any existing sponsor or director of the issuer transfers any share to any person, those transferred shares, for 03 (three) years;
  - (c) shares allotted to any person, before 4 (four) years or more of according consent to the public issue, other than the persons mentioned in clause (a) and (b), for 01 (one) year;
  - (d) shares held by alternative investment funds, for 01 (one) year;
  - (e) shares held by any person, other than the shares mentioned in clause (a), (b), (c) and (d) above, for 02 (two) years.
  - (ii) The following table indicates the Lock-In status of the shareholders of Index Agro Industries Limited:

SI.	Name of the Shareholders	Position	BO IDs	Number of Shares Lock-in period			Total Number of	Pre IPO
5				3 Years	2 Years	1 Year	Shares	%
1	Md. Mazherul Quader	Chairman	1201950068879028	3,900,000	-	-	3,900,000	10.00%
2	Mahin Bin Mazher	Managing Director & Director	1201950068878885	3,900,000	-	-	3,900,000	10.00%
3	Mrs. Khurshid Mazher	Sponsor Shareholder	1201950068878951	1,950,000	-	-	1,950,000	5.00%
4	Mrs. Esha Mahin	Sponsor Shareholder	1201950068878850	1,950,000	-	-	1,950,000	5.00%
5	Mehzabin Mazher	Sponsor Shareholder	1201950068879001	1,950,000	-	-	1,950,000	5.00%
6	Index Holdings Limited	Director	1201950062053382	9,750,000	-	-	9,750,000	25.00%
7	Index Construction Limited	Director	1201950062053232	3,900,000	-	-	3,900,000	10.00%

8	Index Poultry (Pvt.) Limited	Shareholder	1201950062053267	2,000,000	-	5,800,000	7,800,000	20.00%
9	Ismat Ara Quader	Shareholder	1201950069378251	100,000	-	290,000	390,000	1.00%
10	Shakina Quader	Shareholder	1201950069380764	100,000	-	290,000	390,000	1.00%
11	Shamia Afrin	Shareholder	1201950069379601	100,000	-	290,000	390,000	1.00%
12	Abdullah Daiyan Bin Anwar	Shareholder	1201950069387956	100,000	-	290,000	390,000	1.00%
13	Mohammad Murtoza Ali Quader	Shareholder	1201950069388404	100,000	-	290,000	390,000	1.00%
14	Nanjiba Zahin	Shareholder	1201950069387857	100,000	-	290,000	390,000	1.00%
15	Rume Rahman	Shareholder	1201950069382648	100,000	-	290,000	390,000	1.00%
16	Abdullah Mohammad Sadi	Shareholder	1201950069386745	100,000	-	290,000	390,000	1.00%
17	Abdullah Mohammad Jami	Shareholder	1201950069384531	100,000	-	290,000	390,000	1.00%
18	Md. Mamunur Rashid FCMA	Shareholder	1602170000261579	100,000	-	290,000	390,000	1.00%
	Total				-	8,700,000	39,000,000	100.00%

[\*Lock-in from the first trading day at the exchange]

# CHAPTER (XXIV): MARKETS FOR THE SECURITIES BEING OFFERED

## Stock Exchanges:

The Issuer shall apply to the following bourses for listing shares within 7 (seven) working days from the date of consent accorded by the Commission to issue the prospectus:



Dhaka Stock Exchange Limited (DSE) 9/F, Motijheel C/A, Dhaka-1000; and Chittagong Stock Exchange Limited (CSE) CSE Building, 1080 Sheikh Mujib Road, Chittagong.

#### Declaration about Listing of Shares with Stock Exchanges:

None of the Stock Exchanges, if for any reason, grant listing within 75 days from the closure of subscription, any allotment in terms of this prospectus shall be void and the Company shall refund the subscription money within fifteen days from the date of refusal for listing by the stock exchange, or from the date of expiry of the said 75 (seventy-five) days, as the case may be.

In case of non-refund of the subscription money within the aforesaid fifteen days, the Company directors, in addition to the issuer company, shall be collectively and severally liable for refund of the subscription money, with interest at the rate of 2% (two percent) per month above the bank rate, to the subscribers concerned.

The issue managers, in addition to the issuer Company, shall ensure due compliance of the above-mentioned conditions and shall submit compliance report thereon to the Commission within seven days of expiry of the aforesaid fifteen days' time period allowed for refund of the subscription money.

#### Trading and Settlement;

Trading and Settlement Regulation of the stock exchanges will apply in respect of trading and settlement of the shares of the Company.

#### THE ISSUE SHALL BE PLACED IN "N" CATEGORY

# CHAPTER (XXV): DESCRIPTION OF SECURITIES OUTSTANDING OR BEING OFFERED

#### (a) Dividend, voting and preemption rights;

The Share Capital of the Company is divided into Ordinary Shares, carrying equal rights to vote and receive dividend in terms of the relevant provisions of the Companies Act 1994 and the Articles of Association of the Company. All Shareholders shall have the usual voting rights in person or by proxy in connection with, among others, election of Directors & Auditors and other usual agenda of General Meeting - Ordinary or Extraordinary. On a show of hand, every shareholder presents in person and every duly authorized representative of a shareholder present at a General Meeting shall have one vote and on a poll every shareholder present or by proxy shall have one vote for every share held by him or her.

In case of any additional issue of shares for raising further capital, the existing shareholders shall be entitled to Right Issue of shares in terms of the guidelines issued by the Bangladesh Securities and Exchange Commission (BSEC) from time to time.

#### (b) Conversion and liquidation rights;

In terms of provisions of the Companies Act 1994, Articles of Association of the Company and other relevant rules in force, the shares of the Company are freely transferable. The Company shall not charge any fee for registering transfer of shares. No transfer shall be made to a firm, an infant or person of unsound mind.

#### (c) Dividend policy;

- i. The profit of the Company, subject to any special right relating thereto created or authorized to be created by the Memorandum and subject to the provisions of the Articles of Association, shall be divisible among the members in proportion to the amount of capital paid-up on the shares held by them respectively.
- ii. No large dividend shall be declared than is recommended by the Directors, but the Company in its General Meeting may declare a smaller dividend. The declaration of Directors as to the amount of Net profit of the Company shall be conclusive.
- iii. No dividend shall be payable except out of the profits of the Company or any other undistributed profits. Dividend shall not carry interest as against the Company.
- iv. The Directors may from time to time pay the members such interim dividend as in their judgment the financial position of the Company may justify.
- v. A transfer of shares shall not pass the right to any dividend declared thereon before the registration of transfer.
- vi. No limitation in payment of dividend is stipulated in any debt instrument or otherwise.

#### (d) Other rights of the securities holders;

In terms of the provisions of the Companies Act 1994, Articles of Association of the Company and other relevant rules in force, the shares of the Company are transferable. The Company shall not charge any fee, other than Government duties for registering transfer of shares. No transfer shall be made to a minor or person of unsound mind.

The Directors shall present the financial statements as required under the law & International Accounting Standard. Financial statements will be prepared in accordance with the International Accounting Standards consistently applied

throughout the subsequent periods and present with the objective of providing maximum disclosure as par law and International Accounting Standard to the shareholders regarding the financial and operational position of the Company. The shareholders shall have the right to receive all periodical statement and reports, audited as well as un audited, published by the Company from time to time.

The shareholder holding minimum of 10% shares of paid-up capital of the Company shall have the right to requisition extra ordinary General Meeting of the Company as provided for the section 84 of the Companies Act 1994.

# CHAPTER (XXVI): FINANCIAL STATEMENTS

(a) The latest financial statements prepared and audited by the Commission's panel auditors in adherence to the provisions of the Securities and Exchange Rules, 1987, the কোম্পানি আইন, ১৯৯৪, International Financial Reporting and Auditing Standards as adopted in Bangladesh from time to time and any other law as applicable;

> INDEPENDENT AUDITOR'S REPORT To the Shareholder's of Index Agro Industries Limited

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of Index Agro Industries Limited, which comprise the Statement of Financial Position as at June 30, 2019 and the Statement of Profit or Loss and other Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly in all material respect, the financial position of the Company as at June 30, 2019 and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and comply with the requirements of the Companies Act, 1994, The Securities and Exchange Rules, 1987 and other applicable laws and regulations.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants'Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that a rerelevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these ethical requirements. We believe that the audit evidence. we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

SL	Risk	Our response to the risk		
	Appropriateness of revenue	• Assessed the environment of the		
1.	recognition and disclosures on the	measurement as well another relevant		
	impact of the initial application of	systems supporting to the accounting of		
	IFRS 15.	revenue.		
	Refer to note 21 to the financial statements.	<ul> <li>Assessed manual as well as application controls supporting revenue recognition.</li> <li>Assessed the invoicing and measurement systems up to entries in the general ledger.</li> </ul>		

	Revenue upon transfer of control as per the newly adopted IFRS 15- Revenue from Contracts with Customers. The Company has reported total revenue of BDT 4,326,170,715. The Company's primary customers are individual customers who are entitled to get competitive rates for goods invoiced. Given the significance and complexities involved in the accounting of Revenue, appropriate recognition of revenue has been considered as a key audit matter.	<ul> <li>Examined customer invoices and receipts of payment on a test basis.</li> <li>Assessed the design of the processes set up to account for the transactions in accordance with the new standard.</li> <li>Assessed whether any adjustments is required to be made to opening balances due to the adoption of the new standard.</li> </ul>
2.	Addition to Property, Plant and Equipment Refer to note 04 to the financial statements. The Company made significant addition to Property Plant & Equipment by amounting BDT 109,955,461.	<ul> <li>Our audit procedures included, among others, considering the risk of addition to Property, Plant and Equipment associated with the different types of asset:</li> <li>We critically assessed and verified the Company's policy of asset addition.</li> <li>We assessed the appropriateness of the value of the assets.</li> <li>We also recalculated the depreciation to assess the sensitivity of the key assumptions including depreciation rate.</li> </ul>

#### Other Information

Management is responsible for other information. The other information comprises the information including Director's report included in the annual report but does not include in the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report the fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements

As part of an audit in accordance with ISAs, we exercise professional judgments and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or if such disclosures are inadequate to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Company' financial statements including the disclosures and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding among other matters, the planned scope and timing of the audit and significant audit findings including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other Legal and Regulatory Requirements

In accordance with the Companies Act 1994 and the Securities and Exchange Rules 1987, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- b) in our opinion, proper books of accounts as required by law have been kept by the Company so far as it appeared from our examination of these books;
- c) the statements of financial position and statements of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts and returns; and
- d) the expenditure incurred was for the purposes of the Company's business.

Sd/-Fouzia Haque FCA Partner FAMES & R Chartered Accountants

Dated: October 22, 2019 Place: Dhaka

As at June 30, 2019						
Particulars	Notes	Amount in Taka	Amount in Taka			
Fai ticulai s	Notes	June 30, 2019	June 30, 2018			
Assets:						
Non-Current Assets		1,020,756,611	1,045,867,973			
Property, Plant and Equipment	4.00	895,360,662	840,012,351			
Capital Work in Progress	5.00	-	108,259,351			
Parent Stocks	6.00	125,395,949	97,596,270			
Long Term Investments		283,000,765	252,685,179			
Govt. Savings Certificate	7.00	86,821,958	80,004,958			
Investment	8.00	196,178,807	172,680,221			
Current Assets		1,877,437,528	1,239,086,501			
Inventories	9.00	883,272,249	458,243,746			
Trade Receivables	10.00	618,482,939	518,536,331			
Advances, Deposits and Pre-Payments	11.00	267,684,607	162,460,765			
Cash and Cash Equivalents	12.00	107,997,733	99,845,659			
Total Assets		3,181,194,904	2,537,639,653			
Equity & Liabilities						
Shareholders Equity		1,756,275,842	1,480,531,845			
Share Capital	13.00	390,000,000	390,000,000			
Retained Earnings	14.00	1,328,427,781	1,050,691,782			
Revaluation Reserve	15.00	37,848,061	39,840,064			
Non-Current Liabilities		141,358,795	187,284,615			
Long Term Loan	16.00	90,864,342	140,828,111			
Deferred Tax Liabilities	28.00	50,494,453	46,456,504			
Current Liabilities		1,283,560,268	869,823,192			
Current Portion of Long Term Loan	17.00	32,639,803	18,055,296			
Short Term Loan	18.00	1,009,568,126	639,310,631			
Accounts payables	19.00	65,485,302	80,840,913			
Provision for expenses	20.00	175,867,037	131,616,352			
Total Equity and Liabilities		3,181,194,904	2,537,639,653			
Net assets value (NAV) per share	30.00	45.03	37.96			

#### Index Agro Industries Ltd. Statement of Financial Position As at June 30, 2019

The annexed notes (1-36) form an integral part of these financial statements.

Sd/-	Sd/-	Sd/-	Sd/-
Chairman	Managing Director	Company Secretary	Chief Financial Officer

Signed as per our separate report on same date.

Place: Dhaka; Dated: October 22, 2019 -/Sd FAMES & R Chartered Accountants

#### Index Agro Industries Ltd. Statement of Profit or Loss and Other Comprehensive Income For the year ended June 30, 2019

Particulars	Notes	Amount in Taka			Amount in Taka
		Feed	Poultry & Hatchery	2018-2019	2017-2018
Revenue	21.00	2,843,818,411	1,482,352,304	4,326,170,715	4,324,639,506
Less: Cost of Goods Sold	22.00	2,360,902,212	1,291,886,830	3,652,789,042	3,726,262,946
Gross Profit:		482,916,199	190,465,474	673,381,673	598,376,560
Less: Operating Expenses		144,372,546	58,022,436	202,394,983	204,068,084
Administrative expenses	23.00	43,406,449	12,628,699	56,035,147	55,069,232
Selling and Distribution expenses	24.00	100,966,097	45,393,738	146,359,835	148,998,852
Operating Profit		338,543,652	132,443,038	470,986,690	394,308,476
Add: Non-Operating Income					
Other Income	25.00	6,817,000	-	6,817,000	6,817,000
Less: Non-Operating Expenses					
Financial expenses	26.00	128,123,214	29,777,315	157,900,529	97,958,525
Net Profit before WPPF and Tax		217,237,439	102,665,722	319,903,161	303,166,952
Contribution to WPPF		10,344,640	4,888,844	15,233,484	14,436,522
Operating Profit before Tax		206,892,799	97,776,878	304,669,677	288,730,430
Share of Profit from Associate		23,498,586	-	23,498,586	18,175,047
Net Profit before Tax		230,391,384	97,776,878	328,168,263	306,905,478
Income Tax Expenses		42,796,579	9,627,688	52,424,267	41,723,026
Current Tax	27.00	39,655,952	8,730,366	48,386,318	38,643,946
Deferred Tax	28.00	3,140,627	897,322	4,037,949	3,079,080
Net Profit/(Loss) after Tax		187,594,806	88,149,191	275,743,996	265,182,452
Earnings per Share	29.00			7.07	6.80

The annexed notes (1-36) form an integral part of these financial statements.

 Sd/ Sd/ Sd/ 

 Managing Director
 Company Secretary
 Chief Financial Officer

 Signed as per our separate report on same date.
 Signed as per our separate report on same date.

Place: Dhaka; Dated: October 22, 2019

Sd/-

Chairman

Sd/-FAMES & R Chartered Accountants

# Index Agro Industries Limited Statement of Changes in Equity For the year ended June 30, 2019

Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount
Balance as at 1 July 2018	390,000,000	1,050,691,782	39,840,064	1,480,531,845
Net Profit/(Loss) after Tax	-	275,743,996	-	275,743,996
Depreciation on Revalued Asset	-	1,992,003	(1,992,003)	-
Balance as at June 30, 2019	390,000,000	1,328,427,781	37,848,061	1,756,275,842

Index Agro Industries Limited Statement of Changes in Equity For the year ended June 30, 2018

Particulars	Share capital	Retained Earnings	Revaluation Reserve	Total Amount
Balance as at 1 July 2017	390,000,000	783,412,484	41,936,909	1,215,349,393
Net Profit/(Loss) after Tax	-	265,182,452	-	265,182,452
Depreciation on Revalued Asset	-	2,096,845	(2,096,845)	-
Balance as at June 30, 2018	390,000,000	1,050,691,782	39,840,064	1,480,531,845

Sd/-	Sd/-	Sd/-	Sd/-
Chairman	Managing Director	Company Secretary	Chief Financial Officer

Signed as per our separate report on same date.

Place: Dhaka; Dated: October 22, 2019 -/Sd FAMES & R Chartered Accountants

#### Index Agro Industries Ltd. Statement of Cash Flows For the year ended 30 June 2019

Particulars		Amounts in Taka			
		30 June 2019	30 June 2018		
Cash Flows from Operating Activities:					
Cash received from Turnover		4,226,224,107	4,250,152,900		
Cash paid to Suppliers		(3,894,044,327)	(3,565,254,511)		
Cash paid to employees		(213,679,630)	(202,779,500)		
Cash paid to others		(193,023,019)	(194,303,759)		
Income Tax paid		(42,098,248)	(38,196,321)		
	_				
Net Cash provided by Operating Activities: (A)		(116,621,118)	249,618,809		
Cash Flows from Investing Activities:	_				
Purchase of Property, Plant and Equipment		(454,110)	(15,183,458)		
LC margin for capital machinery		-	(1,242,000)		
Purchase of Parent stock		(108,652,310)	(103,301,967)		
Paid for Capital work in progress		-	(108,259,351)		
	<b>-</b>				
Net Cash used by Investing Activities: (B)		(109,106,420)	(227,986,776)		
Cash Flows from Financing Activities:					
Net proceeds from Long Term Loan	Г	(35,379,262)	80,192,726		
Net Proceeds from Short Term Loan		370,257,495	(84,261,686)		
Financial expenses		(100,998,621)	(97,958,524)		
i manciat expenses		(100,990,021)	(77,750,524)		
Net Cash generated from Financing Activities: (C)		233,879,612	(102,027,484)		
Net Cash inflow/ outflow (A+B+C)	Г	8,152,074	(80,395,451)		
Cash and Cash equivalents at the beginning of the year		99,845,659	180,241,110		
Closing Cash and Cash equivalents at the beginning of the year		<u>107,997,733</u>	<u>99,845,659</u>		
Net Operating Cash Flows Per Share					
net operating cash riows ref share	<u>32</u>	<u>(2.99)</u>	<u>6.40</u>		

The annexed notes (1-36) form an integral part of these financial statements.

Sd/-	Sd/-	Sd/-	Sd/-
Chairman	Managing Director	Company Secretary	Chief Financial Officer

Signed as per our separate report on same date.

Place: Dhaka; Dated: October 22, 2019 -/-FAMES & R Chartered Accountants

# 1. Reporting entity:

#### 1.01 Background of the company

Index Agro Industries Limited was incorporated in Bangladesh on 13 September 2000as a Private Company limited by shares under the Companies Act, 1994 having the registration no.C-41289(648)/2000. The company was converted as a Public Limited Company by shares under the Companies Act, 1994 on 31.03.2015.

The registered office of the Company is situated at House-34, Road-12, Block-K, Baridhara Diplomatic Zone, Dhaka-1212. The factory office of the company is situated at 601/01, Block: N, Dhaka Mymenshing Road, Kathali, 09 no. Ward, Valuka for producing Poalty feed & Fish Feed, Araisha Prasad, B.K. Bari, Sadar, Gazipur, Gazipur for producing Day Old Chicks (DOC) and Hatching Eggs, Vill: Rajghat, P.O: Durgapur, Upazila: Mithapukur, Dist: Rangpur for producing DOC, Dalil, Post office- Bhabanipur, Union- Bhabanipur, Sherpur, Bogra for producing Hatching Eggs.

#### 1.02 Nature of business

The principal activities of this Company are manufacturing and marketing of poultry feed, fish feed and producing (DOC).

# 2. Basis of preparation and presentation of the financial statements:

#### 2.01 Statement of compliance

The Financial Statements of the Company are prepared on a going concern basis under historical cost convention and in accordance with the International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs), the Securities and Exchange Rules, 1987, the Companies Act, 1994, Income Tax Ordinance, 1984, Income Tax Rules, 1984, Value Added Tax (VAT) and Supplementary Duty Act, 2012, Bangladesh Labour Act, 2006 (Amendment 2013) and other laws and regulations are applicable for the Company.

#### 2.02 Basis of measurement

All the elements of financial statements have been measured on "Historical Cost" basis which is one of the most commonly adopted basis as provided in "The Conceptual Framework for Financial Reporting" issued by the International Accounting Standards (IASs).

# 2.03 Responsibility for preparation and presentation of financial statements

The Board of Directors is responsible for the preparation of financial statements under section 183 of the Companies Act, 1994 and as per applicable Financial Reporting Framework for the company.

## 2.04 Use of estimates and judgment

The preparation of financial statements in conformity with IASs/IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a going concern basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period or in the period of revision and future periods if the revision affects both current and future periods.

#### 2.05 Functional and presentational currency and level of precision

The financial statements are prepared in Bangladeshi Taka (BDT) which is the Company's both functional currency and presentational currency. All financial information is presented in Taka and has been rounded off to the nearest integar.

#### 2.06 Reporting period

The reporting period of the Company covers the month from July 01, 2018 to June 30, 2019.

#### 2.07 Applicable Accounting Standards

The following IASs/IFRSs are applicable for the financial statements for the year under review:

- IAS 1 Presentation of Financial Statements;
- IAS 2 Inventories;
- IAS 7 Statement of Cash Flows;
- IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;
- IAS 10 Events after the Reporting Period;
- IAS 12 Income Taxes;
- IAS 16 Property, Plant and Equipment;
- IAS 19 Employee Benefits;
- IAS 23 Borrowing Cost;
- IAS 24 Related Party Disclosures;
- IAS 28 Investments in Associates and Joint Ventures;
- IAS 32 Financial Instruments: Presentation;
- IAS 33 Earnings per Share;
- IAS 36 Impairment of Assets;
- IAS 37 Provisions, Contingent Liabilities and Contingent Assets;
- IFRS -7 Financial Instruments: Disclosures;
- IFRS-80 perating Segments;
- IFRS-9 Financial Instruments;
- IFRS -13 Fair Value Measurement
- IFRS -15 Revenue from Contracts with Customers.
- IFRS-16 Lease.

# 2.08 Components of the Financial Statements

According to IAS 1 Presentation of the Financial Statements: The complete sets of financial statement includes the following components:

- a) Statement of financial position;
- b) Statement of profit or loss and other comprehensive income;
- c) Statement of changes in equity;
- d) Statement of cash flows and

e) Significant accounting Policy and Other explanatory Notes and relevant information.

#### 2.09 Going Concern

The company has adequate resources to continue its operation for the foreseeable future. As such, the directors intended to adopt the going concern basis in preparing the financial statements. The current credit facilities and resources of the company provides sufficient fund to meet the present requirements of its existing business.

#### 3. Significant Accounting Policies

The accounting policies set out below have been applied consistently through out the period presented in these financial statements.

#### 3.01 Property, Plant and Equipment

#### a) Recognition and Measurement

In compliance with IAS-16 "Property, Plant and Equipment": items of property, plant and equipment (PPE), excluding land are initially measured at cost less accumulated depreciation and accumulated impairment losses, if any. Land is measured at cost. The cost of an item of PPE comprises its purchase price, import duties and non-refundable taxes, after deducting trade discount and rebates and any costs directly attributable to bringing the assets to the location and condition necessary for it to be capable of operating in the intended manner.

# b) Capitalization of Borrowing Cost

Borrowing costs that are directly attributable to acquisition/construction of plant and machinery and civil construction are included in the cost of those plant & machinery and construction in compliance with IAS - 23 "Borrowing Costs". In this year no borrowing costs have been capitalized under acquisition/construction of plant and machinery and civil construction.

#### c) Subsequent Cost

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The costs of the day to day maintaining cost on PPE are recognized in the Statement of Profit or Loss and other Comprehensive Income as incurred.

## d) Revaluation of Fixed Assets

Financial statements of the company have been prepared on historical cost price basis. However, the prices of Building & Civil construction have been increased substantially during the last few years due to high inflationary trend. In this circumstance, management of the Company has decided to determine fair market value of the said assets through revaluation. KaziZahir& Co., Chartered Accountants has revalued the assets of the company as of 15.06.2011, following "current cost method". Such revaluation resulted in a valuation surplus aggregating of Tk. 57,168,989.

#### e) Depreciation and Amortization

No depreciation has been charged on land but depreciation is charged on land development worth Tk.25.59 million at 5% rate.

Depreciation is recognized in the Statement of Profit or Loss and other Comprehensive Income on a reducing balance method on all items of property, plant and equipment. Deprecation on addition of fixed assets charged when the assets are available for use.

The cost of Day Old Chickens (DOC) and Operating Cost of DOC, i.e. rearing cost have been accumulated as unallocated revenue expenditure. It takes 6-month to turn up the DOC into Parent Stock for laying egg. In addition, Parent Stock's cost and rearing cost have also been accumulated as unallocated revenue expenditure. On an average parent stocks lay 180 eggs in 7-month period of time. Later total unallocated revenue expenditures have been amortized on the basis of productivity, i.e. 180 eggs in 7-month. For simplicity it has been amortized on straight line basis of 7-month.

Name of the assets	As at 30 June, 2019 (in %)	As at 30 June, 2018 (in %)
Land Development	5	5
Building & Civil construction	5	5
Poultry keeping equipment	10	10
Feed Mill Plant & Machineries	10	10
Factory equipment & appliances	10	10
Silo unit	10	10
Scaling & measuring equipment	10	10
Generator	10	10
Computer & automated system (F)	20	20
Computer & automated system (H/O)	20	20
Furniture	20	20
Cover van & Pickup	20	20
Exhaust fan	20	20
Motor bike	20	20
Electric Fan & Pump	20	20
Leased Assets	20	20

The estimated useful rate of PPE for the current year as follows:

## f) Disposal of Property, Plant and Equipment

On disposal of Property, Plant and Equipment the cost and accumulated depreciation are eliminated and gain or loss on such disposal is reflected in the Profit or Loss and Other Comprehensive Income, which is determined with reference to the net book value of the assets and net sale proceeds. Depreciation charged on dispoal assets for upto the date of assets disposal.

#### (g) Impairment

The carrying values of all Property, Plant and Equipmentare reviewed for impairment on annual basis to assess whether there is any indication that the assets might be impaired. It is confirmed that no such fixed assets have been impaired during the year and for this reason no provision has been made for impairment of assets as per IAS 36 Impairment of Assets.

#### (h) Capital Work-in- progress

Capital work in progress consists of imported Fish Plant equipments and relevant construction works. Fish Plant is used to produce fish feed. As the construction work relevant to the Fish Plant is completed, the asset is trasfererd to assets schedule.

#### 3.02 Advances, Deposits & Pre-payments

Advances are initially measured at cost. After initial recognition advances are carried at cost less deduction/ adjustment/ transfer to respective account heads such as property, plant and equipment, inventory or expenses.

#### 3.03 Cash&Cash Equivalents

Cash and Cash equivalents include cash in hand, in transit and with banks on current and deposit accounts which are held and available for use by the company without any restriction. There is insignificant risk of change in value of the same.

#### 3.04 Statement of Cash Flows

Statement of Cash Flows is prepared principally in accordance with IAS-7 "Statement of Cash Flows" and the cash flow from the operating activities have been presented under direct method as prescribed by the Securities and Exchange Rules, 1987 and considering the provision of paragraph 19 of IAS-7 which provides that "Entities are Encouraged to Report Cash Flows from Operating Activities Using the Direct Method. As per Bangladesh Securities and Exchange Commission notification No. BSEC/CMRRCD/2006-158/208/Admin/81 dated 08 August 2018 Cash Flows from operating activities has been reconciled with net income using the Indirect Method.

#### 3.05 Accounts Receivables

Accounts Receivables consist of unpaid bills receivables from enlisted dealers recognized at the reporting date. Accounts receivable are created at original invoice amount, there is no evidence of a risk of non-payment, the full amount of accounts receivable is considered collectable.

#### 3.06 Inventories

Inventories are carried at the lower of cost and net realizable value whichever is lower as prescribed by IAS 2: Inventories. The cost of inventories comprises of expenditure incurred in the normal course of business in bringing the inventories to their present location and condition. Net realizable value is based on estimated selling price less any further costs expected to be incurred to make the sale.

Inventories consists of maize, hatching eggs, poultry feed, store & spare parts and packing materials.

#### 3.07 Provisions

A provision is recognized in the statement of financial position when the company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision is ordinarily measured at the best estimate of the expenditure required to settle the present obligation at the date of statement of financial position.

#### 3.08 Income tax

#### Current Tax

As per SRO No - 199/2015, Income Tax Ordinance, 1984 (Ord. XXXVI of 1984) Sec 44 and Sub Sec (4) clause (b), reduced Income Tax has been imposed on income from pelleted feed as follows:

Particulars	Tax Rate
On first 1 million taka	3%
On next 2 million taka	10%
On remaining income	15%

As per SRO No - 199/2015, Income Tax Ordinance, 1984 (Ord. XXXVI of 1984) Sec 44 and Sub Sec (4) clause (b), reduced Income Tax has been imposed on income from Poultry & Hatchery feed as follows:

Particulars	Tax Rate
On first 1 million taka	Nil
On next 1 million taka	5%
On remaining income	10%

Tax on other income has been charged as per Finance Act, 2019.

The Income Tax has been calculated on the basis of above circular.

Up-to-income year 2016-2017, tax assessments have been completed and for income year 2017-2018 tax return has been submitted.

#### **Deferred Tax**

The company accounts for deferred tax as per IAS - 12related to Income Taxes. Deferred Tax is recognized for all temporary timing differences arising between the tax base of assets and liabilities and their carrying value for financial reporting purpose. Tax rate prevailing at the balance sheet date is used to determine deferred tax.

#### 3.09 Revenue recognition

In compliance with the requirements of IFRS 15 Revenue from Contracts with Customers, are recognized under the following steps:

- a) Identify the contact with customer;
- b) Identify the performance obligations in the contact;
- c) Determine the transaction price;
- d) Allocate the transaction price to the performance obligation in the contact;
- e) Recognize revenue when (or as) a performance obligation is satisfied.

We followed all the above five steps and recognize revenue when a performance obligation is satisfied.

#### 3.10 Financial expenses

Financial expenses comprise interest expenses on bank loan. All borrowing costs are recognized in the Statement of Profit or Loss and Other Comprehensive Income using effective interest method.

#### 3.11 Earnings per Share

The company calculates Earnings per Share (EPS) in accordance with IAS- 33: Earnings per Share, which has been shown on the face of the Profit or Loss and Other Comprehensive Income.

#### **Basic Earnings**

This represents Profit or loss at the end of the year attributable to ordinary shareholders of the entity.

#### a) Earnings per share

Basic earnings per share are calculated, dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary share outstanding during the year.

#### b) Diluted Earnings per Share:

No diluted earnings per share are required for the year since there is no scope of dilution of share during the year under review.

#### 3.12 Employees' Benefit:

a) The company maintains defined **Contribution Plan (Provident Fund)** for its eligible permanent employees. The eligibility is determined according to the terms and conditions set forth in the respective deeds.

The company has accounted for and disclosed employee benefits in compliance with the provisions of IAS

## 19: Employee Benefits.

The cost of employee benefit is charged off as revenue expenditure in the period to which the contributions relate. The company's employee benefits include the following;

#### b) Defined Contribution Plan (Provident Fund)

The company has a registered provident fund scheme (Defined Contribution Plan) on 31.07.2012for employees of the company eligible be members of the fund in accordance with the rules of the provident fund constituted under an irrevocable trust. Allpermanent employees contribute 5% of their basic salary to the provident fund and the company also makes equalcontribution.

The company recognizes contribution to defined contribution plan as an expense when an employee has rendered services exchange for such contribution. The legal and constructive obligation is limited to the amount it agrees to contribute to the fund.

#### c) Short Term Employee Benefits

Short-term employee benefits include wages, salaries, festival bonuses etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided.

#### d) Contribution to Workers' Profit Participation and Welfare Funds

This represents 5% of Net profit before tax contributed by the company as per provisions of the Bangladesh Labour Act, 2006(Amended 2013) and is payable to workers as defined in the said law. The fund transfer is under process .

#### 3.13 Events after the Reporting Period

Events after the reporting period that provide additional information about the company's position at the date of Statement of Financial Position are reflected in the financial statements. Events after reporting period that are not adjusting events are disclosed in the notes when material.

Management confirmed that no event after the reporting period exists and management has prepared the financial statements accordingly.

#### 3.14 Operating Segment

Segment Results for years ended June 30, 2019 and 2018.

An operating segment is a component of the company that engages in business activities from which it may earn revenues and incurred expenses. All operating segments are regularly reviewed by chief operating decision maker of the company, to make decisions about resources to be allocated to the segment and to assess its performance to the extent discrete financial information is available. The company is performing on the basis of two ptoducts and management has identified two operating segments such as (i) Feed and (2) Poultry & Hatchery as operating segments as per IFRS 8.

		June 30, 2019			June 30, 2018	
Particulars	Feed	Poultry & Hatchery	Total	Feed	Poultry & Hatchery	Total
Revenue	2,843,818,411	1,482,352,304	4,326,170,715	2,819,681,933	1,504,957,573	4,324,639,506
Interest expenses	126,938,577	29,639,550	156,578,127	86,348,471	10,254,986	96,603,457
Depreciation	38,225,006	16,382,145	54,607,151	38,837,710	16,537,765	55,375,475
Income Tax expenses	42,796,579	9,627,688	52,424,267	29,847,837	11,875,188	41,723,026
Net profit before tax	230,391,384	97,776,878	328,168,263	*186,653,597	120,251,881	*306,905,478

The following is selected segment financial data for the periods indicated:

\*Including share of Profit from Associates.

Due to varying nature of business Total Non-current Asset, Total Non-current Liability, Total Assets and Total liabilities could not be allocated on the basis of segment wise operation.

# 3.15 Contingent Assets and Liabilities

A contingent asset is disclosed when it is a possible that asset arises from the past events and whose existence will be confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not wholly within the control of the entity. Acontingent liability is disclosed when it is a possible obligation that arises from the past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity. Acontingent assets is disclosed as per IAS 37: Provisions, Contingent Liabilities and Contingent Assets, where an inflow of economic benefits is probable. A contingent liability is disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

# 3.16 Financial Instruments

# Financial Instruments

A financial instrument is any contract that gives rise to a financial asset to one entity and a financial liability or equity instrument to another entity as per IFRS 9 Financial Instruments

# Financial Assets

Financial assets of the company include cash and cash equivalents, equity instrument to another entity, Trade receivables. The company initially recognizes a financial asset in its statement of financial position when, and only when, the company becomes a party to the contractual provision of the instrument. The company derecognize a financial asset when, and only when; the contractual rights to the cash flows from the financial asset expire or transfer the contractual rights to receive the cash flows of the financial asset.

# **Financial Liabilities**

The company initially recognizes a financial liability in its statement of financial position when, and only when, the company becomes a party to the contractual provision of the instrument. The company derecognizes a financial liability from its statement of financial position when, and only when, it is extinguished, that is when the obligation specified in the contract is discharged or cancelled or expires.

# 3.17 Related Party Disclosure

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis. The information as required by IAS 24 Related Party Disclosures, significant related party transactions are disclosed in notes to the Financial Statements.

# 3.18 Comparative Information

Comparative information has been disclosed in the respect of previous year for all numeric information in the financial statements and also the narrative and descriptive information where it is relevant for understanding of the current year's financial statement.

#### 19 Measurement of Fair Values

When measuring the fair value of an asset or a liability, the company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- b) Level 2: inputs other than quoted prices included in level 1 that are observable for asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### 3.20 Risk management

According to IFRS 7 Financial Instruments: Disclosures, an entity shall disclose information that enables users of its financial statements to evaluate the nature and extent of risks arising from financial instruments to which the entity is exposed at the end of the reporting period. The Management of the company are reviewed risk management policies, procedures and systems regularly to reflect changes in market conditions and the Company's activities. The Company has exposure to the following risk for its use of financial instruments.

- (a) Credit risk
- (b) Liquidity risk
- (c) Market risk

#### (a) Credit risk

Credit risk is the risk of a financial loss to the Company if a customer to a financial instrument fails to meet its contractual obligations and arises principally from the Company's receivables.

#### Management perception

To mitigate the credit risk, the management of the company follows robust credit control and collection policies. The company has dedicated credit collection team who are responsible for any dues and they have been demonstrating remarkable performance in collecting receivables as per company's credit and collection policy.

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations on time.

#### Management perception

The Company's approach to managing liquidity is to ensure as far as possible, that it will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions without incurring unacceptable losses or risking damage to the Company's reputation. The Company has sufficient current assets and cash & cash equivalent to meet expected operational expenses including financial obligations.

#### (c) Market risk

Market Risk is the risk that the fair value or cash flows of a financial instrument will fluctuate due to changes in market prices. It reflects interest rate risk, currency risk and other price risks.

#### Management perception

Management is fully aware of the market risk, and act accordingly. Market of animal health products in Bangladesh is growing rapidly. Moreover, the objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

# 3.21 Capacity Utilization

#### a) Feed Mill Division

Installed production capacity	150,000 MT
Actual production capacity	114,000 MT
Actual production	103,397 MT
Capacity Utilization	<b>90.70</b> %

#### b) Poultry & Hatchery Division

Installed production capacity	30.00 Million DOC (Day Old Chicks)
Actual production capacity	30.00 Million DOC (Day Old Chicks)
Actual production	29.75 Million DOC (Day Old Chicks)
Capacity Utilization	99.17 %

Notes	Particulars	Amount in Taka	Amount in Taka
Notes		June 30, 2019	June 30, 2018
4.00	Property, Plant and Equipment: Tk. 895,360,662 This is made up as follows: Particulars		
	Opening balance at Cost	1,121,137,406	1,105,953,948
	Add: Addition during the year	109,955,461	15,183,458
	Add: Assets revaluation surplus	57,168,989	57,168,989
	Closing balance	1,288,261,856	1,178,306,395
	Accumulated Depreciation	(338,294,044)	(282,918,569)
	Depreciation charged during the year	(54,607,151)	(55,375,475)
	Written Down Value	895,360,662	840,012,351
	Detail of Property, Plant and Equipment is shown in Annexure A.		
5.00	<b>Capital Work in Progress: Tk. 0</b> This is made up as follows:		
	Particulars	June 30, 2019	June 30, 2018
	Opening balance	108,259,351	-
	Add : Adjustment for advance	1,242,000	108,259,351
	Transfer during the year	(109,501,351)	-
	Closing balance	-	108,259,351
5.01	Imported Machineries	-	102,278,154
	Local Erection bill	-	5,981,197
	Total	-	108,259,351
6.00	Parent Stock: Tk. 125,395,949 This is made up as follows:		
	Particulars	June 30, 2019	June 30, 2018
	Opening balance	97,596,270	65,654,503
	Add: Addition during the year	108,652,310	103,301,967
	Total	206,248,580	168,956,470
	Amortized during the year	(80,852,631)	71,360,200
	Closing balance	125,395,949	97,596,270

#### 7.00 Govt. Savings Certificate: Tk. 86,821,958

This is made up as follows:

Particulars	June 30, 2019	June 30, 2018
Opening balance	80,004,958	73,187,958
Add: Accrued interest	6,817,000	6,817,000
Closing balance	86,821,958	80,004,958

# 8.00 Investment : Tk. 196,178,807

This is made up as follows:		
Particulars	June 30, 2019	June 30, 2018
Opening Balance:		
Invested in X- Ceramics Limited	96,600,000	96,600,000
Accumulated Share of Profit from Associate up to prior year	76,080,221	57,905,174
Add:Addition during the year for Share of Profit from Associate	23,498,586	5 18,175,047
Closing balance	<u>196,178,807</u>	<u> </u>

#### Closing balance

The company invested Tk. 96,600,000 for 966,000 share @ tk. 100 each (24.39 % of total shares) to X-Ceramics Limited, an associate company of Index Agro Industries Limited according to the approval from RJSC. X-Ceramics Limited has not yet been declared any dividend.

#### 9.00 Inventories: Tk. 883,272,249

This is made up as follows:			
<u>Particulars</u>		June 30, 2019	June 30, 2018
Raw material	Notes-09.01	806,355,427	401,382,151
Finished goods	Notes-09.02	51,570,804	29,872,608
Spare parts	Notes-09.03	12,506,910	13,387,552
Packing materials	Notes-09.04	12,839,108	13,601,435
Total:		883,272,249	458,243,746

# 9.01 Raw Material: Tk. 806,355,427

		30.06.2019		30.06.2018
Particulars	Qty	Rate /kg	Amount (Tk.)	Amount (Tk.)
Base Materials	16,845,673	31.98	538,724,630	297,425,262
Additives	1,753,196	46.12	80,857,400	27,588,299
Vitamin Mineral Premix	420,251	250.52	105,281,281	32,206,631
Amino Acid	105,991	300.54	31,854,535	23,128,242
Anti-Coccidial Drug	18,626	460.19	8,571,499	1,970,475
Enzyme	11,189	500.5	5,600,095	1,809,693
Mould Inhibitor	20,578	231.82	4,770,392	1,867,981
Toxin Binder	59,721	402.2	24,019,786	6,253,876
Total RM for Feed	19,235,225		799,679,617	392,250,457
Hatchable Eggs	218,592	30.54	6,675,810	9,131,694
Total	19,453,817		806,355,427	401,382,151

# 9.02 Finished Goods: Tk. 51,570,804

Name of Finished Goods		30.06.2019		30.06.2018
Fish Feeds	Qty in Kg	Rate/Kg	Amount (TK.)	Amount (TK.)
Sinking Fish Feed	141,868	33.50	4,752,578	3,674,169
Floating Fish Feed	233,263	39.50	9,213,889	3,524,888
Poultry Feeds				
Broiler Feeds	569,218	27.75	15,795,800	9,283,770
Layer Feeds	714,610	25.50	18,222,547	11,501,625
Sonali Feeds	146,367	24.50	3,585,992	1,888,157
Grand Total	1,805,326		51,570,804	29,872,608

# 9.03 Spare Parts: Tk. 12,506,910

Spare Darts		30.06.2019		30.06.2018
Spare Parts	Quantity	Rate	Amount (Tk.)	Amount (Tk.)
Imported	7,920	1,130	8,952,310	8,695,941
Local	15,002	236.9	3,554,600	4,691,611
Grand Total	22,922		12,506,910	13,387,552

9.04	Packing Materials: Tk. 12,839,108	

Name of Backing Materials		30.06.2019		30.06.2018
Name of Packing Materials	Qty in Pcs	Rate/Pcs	Amount (Tk)	Amount (Tk)
X-FEED				
EnPro Booster	21,300	22.50	479,250	452,250
Broiler	15,600	22.50	351,000	303,750
Sonali	15,400	22.50	346,500	308,768
Layer	20,571	22.50	462,848	462,555
Breeder	15,709	22.50	353,453	391,523
Fish (Singking)	32,100	19.50	625,950	589,310
Floating (Oil Coated)	13,320	19.50	259,735	672,789
Floating (Non-Oil Coated)	30,158	19.50	588,081	568,425
Floating (old Bag)	25,408	19.50	495,456	587,438
Goldring				
EnPro Booster	13,500	22.50	303,750	350,708
Broiler	18,405	22.50	414,113	392,805
Sonali	12,503	22.50	281,318	304,380
Layer	9,700	22.50	218,250	416,340
Breeder	15,320	22.50	344,700	185,715
Fish (Singking)	22,407	19.50	436,937	496,997
Floating (Oil Coated)	18,653	19.50	363,734	535,398
Floating (Non-Oil Coated)	23,805	19.50	464,198	437,940
Floating (old Bag)	15,602	19.50	304,239	309,797
Sub Total	339,461		7,093,508	7,766,885
DOC				
Chicks box	191,520	30.00	5,745,600	5,834,550
Sub Total	191,520		5,745,600	5,834,550
Grand Total	530,981		12,839,108	13,601,435

#### 10.00 Trade Receivable: Tk. 618,482,939

This is made up as follows:		
Particulars	June 30, 2019	June 30, 2018
Trade Receivables	618,482,939	518,536,331
Total:	618,482,939	518,536,331
Ageing of Accounts Receivables:		
Dues over six months	-	-
Less than six months	618,482,939	518,536,331
Total	618,482,939	518,536,331

The classification of receivables as required by the Schedule XI; Part I; Para 4 of the Companies Act, 1994 are given below:

(1) Receivables considered good and in respect of which the company is fully secured ;		
(2) Receivables considered good for which the company holds no security other than the debtor's	618,482,939	518,536,331
personal security;	010,402,737	10,00,001
(3) Receivables considered doubtful or bad ;	-	-
(4) Receivables due by directors or other officers of the company or any of them either severally or		
jointly with any other person or receivables due by firms or private companies respectively in which	-	-
any director is a partner or a director or a member;		
(5) Receivables due by companies under the same management;	-	-
(6) The maximum amount due by directors or other officers of the company at any time during the year.	-	-
Total	618,482,939	518,536,331

The amount of receivable is lying with various enlisted/authorized dealers of the company. Trade receivables have been stated at their nominal value. Trade receivables are accrued in the ordinary course of business. The above amounts are secured by debtors' personal security and considered good. Therefore no provision was made for bad debt during the year. No amount was due by the Directors (including Managing Director) or any other official of the company.

#### 11.00 Advances, Deposits and Pre-payments: Tk. 267,684,607

This is made up as follows:		
<u>Particulars</u>	June 30, 2019	June 30, 2018
Advance to employees	9,998,420	6,565,892
Advance to suppliers and others	233,898,684	52,346,069
Advance Income Tax (Note-11.01)	18,307,003	51,448,804
L/C Margin for goods	5,480,500	50,858,000
L/C Margin for Capital Machinery	-	1,242,000
Total:	267,684,607	162,460,765

All the Advance and Deposits amounts are considered as good and Recoverable.

#### 11.01 Advance Income Tax: Tk. 18,307,003

This is made up as follows:

	June 30, 2019	June 30, 2018
Opening Balance	51,448,804	37,271,096
Addition during the year	18,307,003	31,279,013
Addition for 2016-2017	393,209	1,146,901
Addition for 2014-2015	824,848	3,500,000
	70,973,864	73,197,010
Less : Adjustment for 2017-2018	31,279,013	21,748,206
Less : Adjustment for prior years	21,387,848	-
Closing Balance	18,307,003	51,448,804

The classification of Advance as required by the Schedule XI; Part I; Para 6 of the Companies Act, 1994 are given below:

(1) Advance, deposit & Pre-payments considered good and in respect of which the company is fully secured ;

(2) Advance, deposit & Pre-payments considered good for which the company holds no security other than the debtor's personal security;

(3) Advance, deposit & Pre-payments considered doubtful or bad;

(4) Advance, deposit & Pre-payments due by directors or other officers of the company or any of them either severally or jointly with any other person or Advance due by firms or private companies respectively in which any director is a partner or a director or a member;

(5) Advance, deposit & Pre-payments due by companies under the same management;

(6) The maximum amount due by directors or other officers of the company at any time during the year.

Total

#### 12.00 Cash and Cash Equivalents: Tk. 107,997,733

This is made up as follows:	
<u>Particulars</u>	

Cash in Hand
Cash at Bank
Total:

Notes-12.01

June 30, 2019	June 30, 2018
30,095,321	18,172,604
77,902,412	81,673,055
107,997,733	99,845,659

774 ale given below.		
257,686,187	155,894,873	
-	-	
-	-	
-	-	
-	-	
9,998,420	6,565,892	
267,684,607	162,460,765	

#### 12.01 Cash at Bank: Tk. 77,902,412 This is made up as follows:

This is made up as follows:		
Particulars	June 30, 2019	June 30, 2018
Prime Bank Ltd., Mohakhali branch, # 11011080000098	7,877,539	9,925,696
Agrani Bank, Mohakhali branch, A/C no. 9612	2,048,532	1,532,118
United Commercial Bank, Gulshan branch ,# 22813	820,308	1,873,781
HSBC, A/C No. 001-211192-012	-	21,737
Islami Bank BD. Ltd.,Gulshan br.# 2050177090005217	9,949,661	7,330,889
National Bank Ltd. Bhaluka branch, A/C No. 33012821	1,846,653	10,934
National Bank Ltd. Banani branch, # 0010633004722	3,683,481	13,681,810
National Bank Ltd. A/C No. 33007854		-
Bangladesh Krishi Bank, A/C No. 200006084	3,189,399	4,590,925
Sonali Bank Ltd.A/C No. 11633003631	6,700,816	1,085,484
Shahjalal Islami Bank Ltd. Gulsan branch,#11100009871	1,167,372	6,888,805
Brac Bank Limited, A/C No. 1526102452838001	1,671,416	711,523
Brac Bank Limited, A/C No. 1526202135581001	224,053	2,709,831
Rupali Bank Ltd., Gulshan branch, A/C No. 200011942	3,323,443	1,216,456
Trust Bank, A/C No. 0052-0210000334	2,325,162	370,315
Islami Bank BD. Ltd., A/C No. 20501770100374704	7,387,524	1,260,630
Bangladesh Krishi Bank, A/c No. 27	1,193,259	1,019,243
National Bank Ltd., Banani branch, # 0106-36000603	1,258,984	2,104,384
Prime Bank Ltd., A/C No. 11031090019930	117,710	979,619
Basic Bank Limited, Gulsan branch, # 2110-01-0005852	612,557	3,374,132
National Bank Ltd., A/C No.33009267	2,095	1,332
Janata Bank Ltd., Rajarbagh branch # 031933008436	495,224	4,413,321
Pubali Bank Ltd., A/C No.056590127061	12,077,979	6,294,839
Sonali Bank Ltd., A/C No. 11636000361	1,133,090	933,855
Social Islami Bank Limited- 0161330012378	1,131	2,910
Islami Bank (BD) Ltd 20502130100209004	6,080,102	3,587,695
Exim Bank Ltd. A/C # 00713100612843	823,957	800,453
Prime Bank Ltd., Mohakhali branch # 11811090039101	508,762	1,659,547
Mercantile Bank Limited-112911120717974	1,345,225	2,076,476
Standard Chartered Bank Limited-01118494101	36,978	1,214,316
Total:	77,902,412	81,673,055

#### 13.00 Share Capital: Tk. 390,000,000

This is made up as follows:

# Particulars

Authorized Capital : 100,000,000 ordinary shares @ Tk.10/ each

# Issued, Subscribed and Paid-up Capital:

39,000,000 ordinary shares @ Tk.10/ each Total:

1,000,000,000	1,000,000,000
June 30, 2019	June 30, 2018
390,000,000	390,000,000
390,000,000	390,000,000

#### The composition of share holdings as on balance sheet date were as follows:

Name of Shareholders		30.06.2019	.2019	
Name of Shareholders	%	Number of Shares	Amount (Tk.)	Amount (Tk.)
Index Holdings Limited	25.00%	9,750,000	97,500,000	97,500,000
Index Construction Limited	10.00%	3,900,000	39,000,000	39,000,000
Index Poultry (Pvt.) Limited	20.00%	7,800,000	78,000,000	78,000,000
Md. Mazherul Quader	10.00%	3,900,000	39,000,000	39,000,000
Mahin Bin Mazher	10.00%	3,900,000	39,000,000	39,000,000
Mrs. Khurshid Mazher	5.00%	1,950,000	19,500,000	19,500,000
Mrs. Esha Rahman	5.00%	1,950,000	19,500,000	19,500,000
Mehzabin Mazher	5.00%	1,950,000	19,500,000	19,500,000
Ismat Ara Quader	1.00%	390,000	3,900,000	3,900,000
Shakina Quader	1.00%	390,000	3,900,000	3,900,000
Shamia Afrin	1.00%	390,000	3,900,000	3,900,000
Abdullah Daiyan Bin Anwar	1.00%	390,000	3,900,000	3,900,000
Mohammad Murtoza Ali Quader	1.00%	390,000	3,900,000	3,900,000
Nanjiba Zahin	1.00%	390,000	3,900,000	3,900,000
Rume Rahman	1.00%	390,000	3,900,000	3,900,000
Abdullah Mohammad Sadi	1.00%	390,000	3,900,000	3,900,000
Abdullah Mohammad Jami	1.00%	390,000	3,900,000	3,900,000
Md. Mamunur Rashid	1.00%	390,000	3,900,000	3,900,000
Total:	100%	39,000,000	390,000,000	390,000,000

#### 14.00 Retained Earnings: Tk. 1,328,427,781

This is made up as follows:

#### Darticulars

	Julie 30, 2019	Julie 30, 2018
Opening balance	1,050,691,782	783,412,484
Profit during the year	275,743,996	265,182,452
Depreciation against building Revaluation	1,992,003	2,096,845
Closing balance	1,328,427,781	1,050,691,782

15.00 Revaluation Reserve: Tk. 37,848,061 This is made up as follows: Particulars Opening balance Depreciation on Building Revaluation **Closing balance** 

#### 16.00 Long Term Loan: Tk. 90,864,342 This is made up as follows: Particulars Islami Bank Bangladesh Limited Prime Bank Limited

Current portion of long term loan Total

17.00 Current Portion of Long Term Loan: Tk. 32,639,803 This is made up as follows: **Particulars** Islami Bank Bangladesh Limited Prime Bank Limited Total

June 30, 2019	June 30, 2018
1,050,691,782	783,412,484
275,743,996	265,182,452
1,992,003	2,096,845
1,328,427,781	1,050,691,782

June 30, 2019	June 30, 2018
39,840,064	41,936,909
(1,992,003)	(2,096,845)
37,848,061	39,840,064

June 30, 2019	June 30, 2018
43,900,995	68,340,532
79,603,150	90,542,875
123,504,145	158,883,407
(32,639,803)	18,055,296
90,864,342	140,828,111

June 30, 2019	June 30, 2018
19,741,248	18,055,296
12,898,555	-
32,639,803	18,055,296

#### 18.00 Short Term loan : Tk. 1,009,568,126

This is made up as follows:

#### **Particulars**

Islami Bank Bangladesh Limited (TR) Prime Bank Limited Total:

# The details of Mortgage against the loan is as under:

Nature: Short Term Loan Name of the Bank: Islami Bank Bangladesh Limited. Security: Project land, buildings, machinery, stock, demand promissory note & personal guarantee of all directors.

#### 19.00 Accounts Payable : Tk. 65,485,302

This is made up as follows:		
Particulars	June 30, 2019	June 30, 2018
Creditor for local goods	65,485,302	79,620,409
Other creditors	-	1,220,504
	65,485,302	80,840,913
Aging of Accounts Payable:		
Dues over six months	16,216,134	20,018,646
Less than six months	49,269,168	60,822,267
Total:	65,485,302	80,840,913

All the trade payables had been paid on a regular basis.

#### 20.00 Provision for Expenses: Tk.175,872,037

This is made up as follows:			
Particulars		June 30, 2019	June 30, 2018
Salaries & allowance		9,672,563	10,938,201
Gas bill		599,868	624,294
Electricity bill		3,173,689	2,954,683
P.F Employer's contribution		600,562	612,980
Income Tax	Note- 20.01	39,654,237	66,507,968
WPPF and Welfare Fund	Note- 20.02	65,091,710	49,863,226
Audit fees		172,500	115,000
Interest Payable	Note- 20.03	56,901,908	-
Total:		175,867,037	131,616,352

June 30, 2019	June 30, 2018
629,065,420	639,310,631
380,502,706	-
1,009,568,126	639,310,631

a) All accrued expenses were paid on regular basis

b) Salary & allowances for the month of June, 2019 has been paid in subsequent month.

# 20.01 Income Tax: Tk. 39,654,237

This is made up as follows:		
Particulars	June 30, 2019	June 30, 2018
Opening Balance	66,507,968	51,882,635
Add: Addition during the year	48,386,318	38,643,946
	114,894,286	90,526,581
Less: Adjustment for prior years till June 30, 2017	43,961,036	24,018,613
Less: Adjustment for 2017-2018	31,279,013	-
Closing balance	39,654,237	66,507,968
2 WPPF and Welfare Fund: Tk. 65,096,710		

20.02 This is made up as follows: ٠,

Inis is made up as follows:		
Particulars	June 30, 2019	June 30, 2018
Opening balance	49,863,226	35,426,705
Add: Addition during the year	15,233,484	14,436,522
	65,096,710	49,863,226
Less: Payment during the year	5,000	-
Closing balance	65,091,710	49,863,226

The balance represents contribution to Workers' Profit Participation Fund by the Company in accordance with Bangladesh Labour Act, 2006 (Amendment 2013) for the year ended June 30, 2019.

#### 20.03 Interest Payable: Tk. 56,901,908

This is made up as follows:		
<u>Particulars</u>	June 30, 2019	June 30, 2018
Islami Bank Bangladesh Lt Long Term	2,111,156	-
Islami Bank Bangladesh Lt Short Term	47,497,310	-
Prime Bank Lt Short Term	7,293,442	-
Total	56,901,908	<u>-</u>

#### 21.00 Revenue: Tk. 4,326,170,715 This is made up as follows:

Particulars
Revenue from Feed sales Revenue from DOC sales
Total
Revenue from Feed sales
X Feed (Kg)
Gold Ring (Kg) Total Revenue from Feed
Revenue from DOC (PCS)
Total

Cost of Goods Sold: Tk. 3,652,789,042 22.00 This is made up as follows:

Raw Materials (Note-22.01)
Direct Labor (Notes-22.02)
Factory Overhead(Notes-22.03)
Cost of Production
Add: Opening Finished Goods
Cost of Goods available for Sale
Less: Closing Finished Goods
Cost of Goods Sold

22.01 Raw Materials: Tk. 2,208,493,695 This is made up as follows:

# **Particulars**

Particulars

Opening Raw materials Add: Purchase during the year Add: Carriage Inwards

Less: Closing Raw materials Total:

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
2,843,818,411	-	2,843,818,411	2,819,681,933
-	1,482,352,304	1,482,352,304	1,504,957,573
2,843,818,411	<u>1,482,352,304</u>	4,326,170,715	<u>4,324,639,506</u>
70,995,754	27.51	1,953,093,193	1,936,516,611
31,698,406	28.10	890,725,218	883,165,322
102,694,160	-	2,843,818,411	2,819,681,933
29,754,161	49.82	1,482,352,304	1,504,957,573
		4,326,170,715	4,324,639,506

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
2,208,493,695	1,124,808,024	3,333,301,719	3,377,168,505
42,260,313	12,137,859	54,398,172	53,387,385
131,846,400	154,940,947	286,787,347	293,761,493
2,382,600,408	1,291,886,830	3,674,487,238	3,724,317,383
29,872,608	-	29,872,608	31,818,171
2,412,473,016	1,291,886,830	3,704,359,846	3,756,135,554
51,570,804	-	51,570,804	29,872,608
<u>2,360,902,212</u>	<u>1,291,886,830</u>	<u>3,652,789,042</u>	<u>3,726,262,946</u>

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
392,250,457	9,131,694	401,382,151	298,172,908
2,615,820,315	1,122,352,140	3,738,172,455	3,480,350,248
102,540	-	102,540	27,500
 3,008,173,312	1,131,483,834	4,139,657,146	3,778,550,656
 799,679,617	6,675,810	806,355,427	401,382,151
 <u>2,208,493,695</u>	<u>1,124,808,024</u>	<u>3,333,301,719</u>	<u>3,377,168,505</u>

# **22.02** Direct Labor : Tk. 54,398,172 This is made up as follows:

# Particulars

Worker wages	
Casual worker wages	
Total:	

#### 22.03 Factory Overhead: Tk. 286,787,347 This is made up as follows:

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
36,598,210	8,925,319	45,523,529	45,032,464
5,662,103	3,212,540	8,874,643	8,354,922
<u>42,260,313</u>	<u>12,137,859</u>	<u>54,398,172</u>	<u>53,387,385</u>

Particulars	Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
Power, light & heat	48,287,008	14,311,694	62,598,702	62,487,218
Repair, maintenance	5,628,144	499,248	6,127,392	6,114,231
Spare parts(Note-22.04)	2,393,202	-	2,393,202	18,889,501
Factory salaries & allowances	27,894,714	31,731,872	59,626,586	59,465,788
Employer's contribution to PF	425,274	184,224	609,498	608,525
Stationery	356,012	412,586	768,598	757,456
Insurance	696,321	1,031,024	1,727,345	1,736,722
Telecommunication	41,258	211,098	252,356	248,733
Depreciation on factory assets	38,001,835	16,286,501	54,288,336	54,976,882
Amortization of parent stock	-	80,852,631	80,852,631	71,360,200
Packing materials(Notes-22.05)	2,232,034	2,476,843	4,708,876	4,443,212
Other production overhead	1,582,115	2,112,365	3,694,480	3,691,064
Fuel for Vehicles (Factory)	59,782	35,344	95,126	94,992
Tour & Travelling Exp.(Factory)	214,015	363,104	577,119	576,669
Entertainment Exp. (Factory)	1,902,856	1,789,518	3,692,374	3,688,158
Medical Expenses	115,860	101,589	217,449	253,296
Other Factory Supplies	2,015,970	2,541,308	4,557,278	4,368,848
Total:	131,846,400	154,940,947	286,787,347	293,761,493

# 22.04 Spare parts: Tk. 2,393,202

This is made up as follows:

#### **Particulars**

Opening Balance Add: Purchased during the year

Less: Closing Inventory **Total:** 

# 22.05 Packing materials: Tk. 4,708,876

This is made up as follows:

#### **Particulars**

Opening Inventory of Packing Materials Add: Purchased during the year

Less: Closing Inventory of Packing Materials **Total:** 

#### **23.00** Administrative Expenses: Tk. 56,035,147 This is made up as follows:

#### **Particulars**

Salaries & allowances Employer's contribution to provident fund Stationery Registration & renewals Charity, subscription and renewals Business promotional expense Courier & postage Entertainment Corporate overhead expenses Telecommunication Fuel for vehicles Depreciation expenses

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
13,387,552	-	13,387,552	30,819,302
1,512,560	-	1,512,560	1,457,751
14,900,112	-	14,900,112	32,277,053
12,506,910	-	12,506,910	13,387,552
<u>2,393,202</u>	-	<u>2,393,202</u>	<u>18,889,501</u>

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
8,029,092	5,572,343	13,601,435	13,715,254
1,296,450	2,650,100	3,946,550	4,329,392
 9,325,542	8,222,443	17,547,985	18,044,646
7,093,508	5,745,600	12,839,108	13,601,435
<u>2,232,034</u>	<u>2,476,843</u>	<u>4,708,876</u>	<u>4,443,212</u>

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
29,556,847	8,758,988	38,315,835	37,815,836
331,250	313,879	645,129	639,311
4,350	209,628	213,978	212,066
2,010	221,921	223,931	223,755
1,922,360	179,400	2,101,760	2,069,736
371,020	704,409	1,075,429	1,072,459
20,010	72,173	92,183	91,209
45,260	16,978	62,238	60,688
7,976,320	1,240,039	9,216,359	9,403,734
4,506	8,442	12,948	88,673
593,210	100,950	694,160	164,217
85,166	36,500	121,665	152,157

Travelling expenses	500,120	20,268	520,388	500,081
Maintenance & others	1,781,320	690,642	2,471,962	2,370,810
Audit fees	172,500	-	172,500	115,000
Consultancy & professional expenses	40,200	54,482	94,682	89,500
Total:	43,406,449	<u>12,628,699</u>	56,035,147	55,069,232

#### 24.00 Selling & Distribution Expenses: Tk. 146,359,835 This is made up as follows:

	Particulars	Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
	Salaries & allowances	46,120,360	8,125,897	54,246,257	54,181,240
	Employer's contribution to provident fund	912,540	215,030	1,127,570	818,108
	Fuel for vehicles	170,230	44,560	214,790	165,548
	Repair & maintenance	250,100	24,057	274,157	273,828
	Transportation expenses	20,100	2,100	22,200	18,588
	Marketing incentives	4,256,500	-	4,256,500	4,855,442
	Travelling expenses	2,150,320	258,760	2,409,080	1,890,249
	DOC mortality compensation	-	36,408,254	36,408,254	36,364,616
	Entertainment expenses	70,120	12,500	82,620	69,785
	Marketing promotional expenses	252,690	3,131	255,821	255,515
	Toll & Fare expenses	465,321	195,239	660,560	659,768
	Telecommunication	42,762	31,500	74,262	41,702
	Depreciation expenses	138,004	59,145	197,149	246,436
	Depot expenses	45,962,310	-	45,962,310	49,004,826
	Maintenance & others	145,620	12,360	157,980	144,451
	Medical Expenses (S&M)	9,120	1,205	10,325	8,750
	Total:	<u>100,966,097</u>	<u>45,393,738</u>	<u>146,359,835</u>	<u>148,998,852</u>
25.00	Other Income: Tk. 6,817,000				
	This is made up as follows:				
	Particulars				
	Interst on 5 years Sanchaypatra	6,817,000	-	6,817,000	6,817,000

Interst on 5 years Sanchaypatra	6,817,000	-	6,817,000	6,817,000
Total:	<u>6,817,000</u>	<u>-</u>	<u>6,817,000</u>	<u>6,817,000</u>

#### 26.00 Financial Expenses: Tk. 157,900,529

This is made up as follows:

Bank service charges

Interest on term Loan: Note 26.01 Interest on working capital # 26.02

Particulars

Total:

8,380,376	-	8,380,376	8,669,311
118,558,201	29,639,550	148,197,751	87,934,146
1,184,637	137,765	1,322,402	1,355,068
<u>128,123,214</u>	<u>29,777,315</u>	<u>157,900,529</u>	<u>97,958,525</u>

- 26.01 Interest on term Loan: Tk.8,380,376 Islami Bank Bangladesh Ltd. Prime Bank Limited
- 26.02 Interest on Working Capital: Tk.148,197,751 Islami Bank Bangladesh Ltd. Prime Bank Limited
- 27.00 Current Tax: Tk. 48,386,318 This is made up as follows:

#### **Particulars**

Current tax expense Current tax for 2014-2015 Current tax for 2015-2016 Current tax for 2016-2017 Total:

28.00 De	eferred Tax :	Tk. 4	,037,949
----------	---------------	-------	----------

Carrying Value Tax Base Temporary Difference Tax rate Deferred tax Liability(C/B) Deferred tax Liability(O/B) **Total:** 

2,979,727	-	2,979,727	-
5,400,650	-	5,400,650	-
8,380,376	-	8,380,376	-

73,874	1,028	18,468,507	92,342,536	-
44,684	1,172	11,171,043	55,855,216	-
118,558	,201 2	9,639,550	148,197,751	-

Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
29,036,693	8,730,366	37,767,059	33,166,191
4,828,309	-	4,828,309	
-	-	-	5,477,755
5,790,950	-	5,790,950	-
<u>39,655,952</u>	<u>8,730,366</u>	<u>48,386,318</u>	<u>38,643,946</u>
		30.06.2019	30.06.2018

Feed	Poultry & Hatchery	Total	Total
626,752,463	268,608,199	895,360,662	840,012,351
364,929,375	156,398,304	521,327,679	495,890,099
261,823,088	112,209,895	374,032,983	344,122,252
15%	10%		
39,273,463	11,220,989	50,494,453	46,456,504
36,132,837	10,323,668	46,456,504	43,377,425
 <u>3,140,627</u>	<u>897,322</u>	<u>4,037,949</u>	<u>3,079,080</u>

29.00	Earnings per Share (EPS): Tk. 7.07		
	This is made up as follows:		
	<u>Particulars</u>		
	The computation of EPS is given below:		
	Earning attributable to the shareholders (net profit after tax)	275,743,996	265,182,452
	Number of shares outstanding during the year	39,000,000	39,000,000
	Earnings per Share (EPS)	7.07	<u>6.80</u>
30.00	Net Asset Value (NAV) Per Share: 45.03		
	This is made up as follows:		
	Particulars		
	The computation of NAV is given below:		
	Total Asset	3,181,194,904	2,537,639,653
	Less: Current Liabilities	1,283,560,268	869,823,192
	Less: Non Current Liabilities	141,358,795	187,284,615
	Net assets	1,756,275,842	1,480,531,846
	Number of shares outstanding during the year	39,000,000	39,000,000
	Net asset value (NAV) per share	<u>45.03</u>	37.96

#### 31.00 Manpower Information: 959

	Feed	Poultry & Hatchery	June 30, 2019	June 30, 2018
Manufacturing employees	197	163	360	363
Workers	201	236	437	420
Other Employees (Accounts, Marketing, SCM, HR etc.)	126	36	162	166
Total	<u>524</u>	<u>435</u>	<u>959</u>	<u>949</u>

32.00 Net Operating Cash Flows per Share :2.99 Net Operating Cash Flows Number of Shares

 (116,621,118)
 249,618,809

 39,000,000
 39,000,000

 (2.99)
 6.40

#### 33.00 Key management personnel compensation as per paragraph 17 of IAS 24 "Related Party Disclosures"

Not paid any Short-term employee benefits:

Not Paid any post-employment benefits; Not Paid any other long term benefits; Not Paid any termination benefits; and Not paid any share-based payment

#### 34.00 Disclosure as per paragraph 18 of IAS 24 "Related Party Disclosures"

(a) The amount of transaction for remuneration and board meeting fee during the period from 1st July'2018 to 30th June'2019 is nil.

(b) The amount of transaction for remuneration and board meeting fee during the period from 1st July'2018 to 30th June'2019 is nil.

i) Their terms and conditions, including whether they are secured and the nature of the consideration to be provided in settlement. There is no terms and condition as no transaction has been occurred.

ii) Details of any guarantees given or received: There is no guarantee given or received as no transaction has been occurred.

c) Provisions for doubtful debts related to the amount of outstanding balances: no transaction has been occured, therefore no provision is required.

d) The expense recognized during the period in respect of bad or doubtful debts due from related parties: no transaction has been occured, therefore no expenses has been recognized in respect of doubtful debts.

# 35.00 Disclosure as per requirement of Companies Act, 1994

# Disclosure of Schedule XI, part-II, Para 3:

a) Turnover:

Particulars	30-Jun-19		
Particulars	Feed	DOC	Total
Turnover in BDT.	2,843,818,411	1,482,352,304	4,326,170,715
Turnover in Quantity (Kg/Pcs)	102,694,160	29,754,161	-

# d) (i) Raw Materials Consumed:

Particulars	30-Jun-19			
Particulars	Feed	DOC	Total	
Raw Materials (Value in BDT.)	2,208,493,695	1,124,808,024	3,333,301,719	
Raw Materials Quantities (kg/pcs)	105,465,296	35,004,895	-	

#### (ii) Finished goods

Particulars	30-Jun-19		
Falticulais	Feed	DOC	Total
Opening Quantity (Kg/Pcs)	1,102,137	-	1,102,137
Production Quantity during the year (Kg/Pcs)	103,397,349	-	103,397,349
Closing Quantity (Kg/Pcs)	1,805,326	-	1,805,326

# Disclosure of Schedule XI, Part II, Note 5 of Para 3:

Employee position of the company for the year June 30, 2019:

Salary (Monthly)	Officer & Staff		Worker	Total Employees
	Factory	Head Office	Factory	
Number of employees whose salary below Tk. 5,500 per month	-	-	-	-
Number of employees whose salary above Tk.5,500 per month	360	162	437	959
Total	360	162	437	959

# Disclosure of Schedule XI, part II, para 4

Particulars	30-Jun-19
(a) Managerial Remuneration paid or payable during the financial year to the directors, including managing director, a managing agent or manager.	Nil
(b) Expenses reimbursed to the managing agent;	Nil
(c)Commission or other remuneration payable separately to a managing agent or his associate;	Nil
(d) Commission received or receivable by the managing agent or his associate as selling or buying agent of other concerns in respect of contracts entered into by such concerns with the company.;	Nil
(e) The money value of the contracts for the sale or purchase of goods and materials or supply of services, entered into by the company with the managing agent or his associate during the financial year.	Nil
(f) Any other perquisites or benefits in cash or in kind stating, approximate money value where practicable;	Nil
(g) Other allowances and commission including guarantee commission.	Nil
(h) Pensions etc.	
(i) Pensions	Nil
(ii) Gratuities	Nil
(iii) Payments from a provident funds, in excess of own subscription and interest thereon	Nil

(iv) Compensation for loss of office	Nil
(v) Consideration in connection with retirement from office.	Nil

# Disclosure of Schedule XI, Part II, Para 7:

Particulars	Unit	Actual Capacity Per Annum	Actual Production per annum	Capacity Utilization %
Feed	MT	114,000	103,397	90.70%
Day Old Chicks (DOC)	Pcs	30.00 million	29.75 million	<b>99.17</b> %

#### Disclosures of Schedule XI, Part-II, Para 8:

(a) Value of imports calculated on C.I.F basis by the company during the financial year 2018-2019 in respect of raw materials, component and spare parts and capital goods were as follows:

Particulars	Amount in BDT
Raw Materials	2,224,212,611
Packing Materials	-
Components of Spare parts	-
Capital Goods (capital work in progress)	-

(b) The Company did not have any expenditure in foreign currency during the financial year on account of royalty, know-how, professional consultancy fees, interest and other matters.

(c) Value of both imported and indigenous raw materials, spare parts and consumption thereon were as follows:

	Raw Ma		
Particulars	Imported	Indigenous	Total
	Value in BDT	Value in BDT	
Consumption during the year	1,983,314,523	1,349,987,196	3,333,301,719
Percentage of consumption	59.50%	40.50%	100%

	Spare		
Particulars	Imported	Indigenous	Total
	Value in BDT	Value in BDT	
Consumption during the year	2,285,508	107,694	2,393,202
Percentage of consumption	95.50%	4.50%	100%

	Packing		
Particulars	Imported	Indigenous	Total
	Value in BDT	Value in BDT	
Consumption during the year	0	4,708,876	4,708,876
Percentage of consumption	-	100%	100%

(d) No amount was remitted during the period in foreign currencies on account of dividend to non-residents shareholders. It is mentioned that the Company does not have any non-resident shareholder.

(e) Earnings in foreign exchange classified under the following heads as follows:

- i) No export made during the year.
- ii) No royalty, know -how, professional and consultation fees were received.
- iii) No Interest and Dividend received.
- iv) No Other income received.

# 36.00 Net Cash Provided by Operating Activities:

······································		
	2019	2018
Operating Profit	470,986,690	394,308,476
Adjustment For:	-	-
Depreciation	54,607,151	55,375,475
Amortization	80,852,631	71,360,200
Income tax expenses	(42,098,248)	(38,196,321)
	<u>564,348,224</u>	<u>482,847,829</u>

Changes in Working capital: (Increase)/Decrease In Inventories (Increase)/Decrease In Accounts Receivable (Increase)/Decrease In Advances, Deposits & **Pre-Payments** Increase/(Decrease) In Accounts Payables Increase/(Decrease) In Provision for expenses

(425,028,503)	(83,718,111)
(99,946,608)	(74,486,606)
(139,607,643)	(62,849,483)
(15,355,611)	(19,308,402)
(1,030,976)	7,133,583
<u>(680,969,341)</u>	<u>(233,229,020)</u>
<u>(116,621,118)</u>	<u>249,618,809</u>

Net Cash Provided by Operating Activities

No of Share Net Operating Cash Flows Per Share

39,000,000	39,000,000
(2.99)	6.40

#### Index Agro Industries Ltd. Schedule of Property, Plant and Equipment As at June 30, 2019

			As at Suite St	, 2017				Annexure- A
		Cost				Depreciation		
Particulars	As on July 01	Addition during	As on June 20	Rate of		Orginal Cost		Written down value
Fai liculai s	As on July 01, 2018	Addition during the year	As on June 30, 2019	Dep.	As on July 01, 2018	Charged during the year	As on June 30, 2019	as on June 30, 2019
Land & land development	182,565,931		182,565,931	0%	-	-	-	182,565,931
Land development	25,590,000		25,590,000	5%	2,495,025	1,154,749	3,649,774	21,940,226
Building & Civil construction	391,081,184		391,081,184	5%	101,174,916	14,495,313	115,670,230	275,410,954
Poulltry keeping equipment	52,231,957		52,231,957	10%	22,331,768	2,990,019	25,321,787	26,910,170
Feed mill plant & machineries	258,181,186	109,501,351	367,682,537	10%	124,507,162	18,853,173	143,360,335	224,322,202
Factory equipment & appliances	15,991,855		15,991,855	10%	6,361,196	963,066	7,324,262	8,667,593
Silo unit	116,749,840		116,749,840	10%	26,116,970	9,063,287	35,180,257	81,569,583
Scaling & measuring equipment	5,159,392		5,159,392	10%	2,901,173	225,822	3,126,995	2,032,397
Generator	47,311,083		47,311,083	10%	18,081,742	2,922,934	21,004,677	26,306,406
Computer & automated system (F)	1,247,463	56,250	1,303,713	20%	714,512	117,840	832,352	471,361
Computer & automated system (H/O)	1,277,237	102,560	1,379,797	20%	771,470	121,665	893,136	486,661
Furniture	3,732,539	115,630	3,848,169	20%	3,038,607	161,912	3,200,520	647,649
Cover van & pickup	14,665,794		14,665,794	20%	8,602,947	1,212,569	9,815,516	4,850,278
Exhaust fan	105,994	52,690	158,684	20%	75,910	16,555	92,465	66,219
Motor bike	1,246,146		1,246,146	20%	876,846	73,860	950,706	295,440
Electric Fan & Pump	246,006	126,980	372,986	20%	146,820	45,233	192,053	180,933
Leased Assets	3,753,800		3,753,800	20%	2,768,054	197,149	2,965,203	788,597
Sub Total Asset as at 30-06-2019	1,121,137,406	109,955,461	1,231,092,867		320,965,119	52,615,147	373,580,266	857,512,601
Sub Total Asset as at 30-06-2018	1,105,953,948	15,183,458	1,121,137,406		267,686,489	53,278,629	320,965,119	800,172,287

#### **Based on Revaluation**

Building & Civil construction	57,168,989	-	57,168,989	5%	17,328,925	1,992,003	19,320,928	37,848,061
Sub Total Asset as at 30-06-2019	57,168,989	-	57,168,989		17,328,925	1,992,003	19,320,928	37,848,061
Gross Total Asset as at 30-06-2018	1,163,122,937	15,183,458	1,178,306,395		282,918,569	55,375,475	338,294,044	840,012,351

Gross Total Asset as at 30-06-2019	1,178,306,395	109,955,461	1,288,261,856	-	338,294,044	54,607,151	392,901,194	895,360,662
Gross Total Asset as at 30-06-2018	1,163,122,937	15,183,458	1,178,306,395	-	282,918,569	55,375,475	338,294,044	840,012,351

Allocation of depreciation:	30.06.2019	30.06.2018
Manufacturing overhead	54,288,336	54,976,882
Administrative	121,665	152,157
Selling & distribution OH	197,149	246,436
Total	54,607,151	55,375,475

#### Index Agro Industries Limited Schedule of Accounts Receivables

Schedule of Accounts Receivables						
Name of the dealers	Address	Amount in Taka				
		30.06.2019				
A.G.S Poultry	Noakhali	2,531,954				
A.R Enterprise	Tangail	489,337				
A.R Poultry	Gazipur	304,255				
ABC Pty	Chittagong	2,659,701				
Adarsho Poultry Feed	K.Gonj	17,868,482				
Adrosho Poultry Feed	Jenaidha	833,088				
Afrin Enterprise	Kaliakor	6,811,004				
Akata Enterprise & Poultry Feed	Jamalpur	739,632				
Akota Enterprise	K.Ganj	5,372,154				
Akota Poultry Feed	Bagerhat	1,207,650				
Al Amin Poultry - 2	Feni	5,096,971				
Al Mamun Poultry	N.Khali	325,023				
Alo Poultry (Soaidpur)	Soaidpur	2,784,448				
Amanullah Enterprise	N.Dee	835,141				
Amena Traders	Tangail	3,604,919				
Anik Poultry Feed	Gazipur	325,910				
Arafat Enterprise	Comilla	420,325				
Arafat Poultry Feed & Medic	K.Gonj	4,758,527				
Arif Enterprise	Fulbaria	894,005				
Arif Enterprise	Barishal	6,053,883				
ARS Trading	Pabna	2,582,427				
Ashraf Enterprise	N.Dee	563,362				
Asik Enterprise	Rajbari	829,848				
Atik Poultry	Comilla	317,446				
Atroshi Enterprise	Faridpur	1,174,970				
Aynal Fisheries	Shombugonj	2,151,767				
Azizul Poultry Farm	Tangail	13,137,570				
Badhan Poultry	N.Dee	335,818				
Bahadur Poultry Feed	Pirojpur	7,338,670				
Balaka Poultry Complex	Manikgonj	4,284,762				
Bay of Bengale Multi	Patuakhali	325,387				
Bhai Bhai Enterprise	Chandina	462,252				
Bhai Bhai Enterprise-1	Tangail	13,892,126				
Bhai Bhai Fish Feed	Shivpur	3,134,753				
Bhai Bhai Fish Feed	Shibpur	3,948,482				
Bhai Bhai Motshow Khamar	Rajshahi	5,052,949				
Bhai Bhai Poultry Feed	Shaylokupa	3,355,444				
Bhai Bhai Poultry Feed & Farm	R.Ganj	899,086				
Bhai Bhai Poulty & Fish Feed	C.Ganj	1,128,073				
Bhai Bhai Poutry	Pakulla	4,745,845				
Bhandan Poultry	Rangpur	3,592,314				
Bhola Matsha Khamar	Bhola	585,249				
Bhuyan Poultry & Fish Feed	N.Dee	357,141				
Biplob Poutry Feed	Kaliakoir	1,025,289				
Bismillah Poultry & Fish	Jessore	967,377				
Bismillah Poultry Feed	N.Gonj	577,748				
Bismillah Traders	Munshigonj	467,355				
Biswas Traders	Satkhira	317,103				
BKS Enterpris	Tangail	424,138				
Bormao Poultry	Comilla	2,543,610				
Brothers Traders-JS	Gzipur	430,103				
Bushra Poultry	G.Pur	2,503,477				

Chowdhury Poultry	M.Ganj	1,872,120
Companyganj Chiks & Feed	N.Khali	3,235,101
Dawa Enterprise	Fulpur	571,674
Delware Enterprise	Trishal	314,544
Dhali Poultry & Fish Feed	Shatkhira	208,569
Dider Enterprise	Munshigonj	1,019,316
Ema Poultry Feed Store	PATUAKHALI	1,424,647
Emon Enterprise	Kushtia	310,515
Fahim Enterprise	Tangail	990,694
Fakirhat Poultry	Nokhali	254,916
Farazi Traders	Mymensing	650,412
Farmers Center	Bogra	8,215,027
Fetan Shah Poultry	CTG	310,509
Friends Poultry	Hossainpur	312,388
Gausal Azam Traders	K.Ganj	3,138,156
Guruji Traders	B.Baria	1,479,558
Hadi Enterprise	Natore	232,110
Hague Poultry & Fish Feed	Mymensing	1,280,198
Haque Poultry Feed	Barishal	1,974,197
Hasan Poultry	N.Khali	577,296
Hasna Poultry Feed	Bhola	879,117
Himu Enterprise	Kishoregonj	3,408,177
Hogue Poultry	Ctg.	721,680
Hoque Poultry & Fish Feed	Muktagacha	322,500
	Tangail	
Hrihan Enterprise		15,029,564
Huda Poultry	Kishorgonj K.Ganj	2,742,975 5,561,900
Insaf Poultry		
Islam Feed & Varieties Complex	K. Ganj Kendua	556,222
Islam Traders Islam Traders		325,294
Jamil Traders	Chandpur Valuka	335,453
		321,554
Jamuna Chicks & Feed	Companigonj Bhola	1,204,736
Janata Poultry Feed		854,611
Jannat Poultry Feed	Lakhipur	599,001
Janok Poultry Feed	Faridpur	1,430,417
Jim Enterprise	Natore	14,284,449
Jitu Enterprise	Fulbaria	1,254,750
Jom Jom Enterprise	Natore	3,720,395
Jonayet Poultry Feed & Chicks	Maona	1,560,711
Jonoprio Traders	Raypura	1,903,996
Khadiza Poultry Feed	Kishoregonj	3,777,720
Khair Enterprise	Tarakanda	247,153
Khan Poultry	K.Gonj	308,404
Khan Poultry	Babugonj	655,941
Khan Poultry & Dairy Complex	Damra	978,988
Khan Traders	Gopalgonj	22,192,052
Labib Traders	Naogaon	242,873
Lal Mia Poultry Farm	Goshairhat	401,585
Lita Enterprise	N.Dee	623,845
M. M Agro	Noakhali	1,420,388
M. M. Poultry	Barishal	239,828
M. S Enterprise	Valuka	643,803
M.K Fish Feed	M.Sing	257,968
M/S. Badsha Enterprise	Jessore	209,760
M/S. Faruk Traders	Jessore	527,792
Ma Moni Poultry Feed & Medicine	Gazipur	1,154,834
Ma Moni Traders	Tangail	12,912,947

Ma Poultry House (Contract Farm)	Mymensing	6,028,523
Maa Babar Doa Poultry Feed	Monhordi	321,035
Maa Poultry Farm	Natore	2,266,630
Mahfuz Enterprise	Manikgonj	2,353,650
Mahin Poultry	M.ganj	452,792
Maleka Poultry Feed & Medicine	Gazipur	913,429
Malik Vorosha	B-Baria	2,266,368
Mama Vagina Fish & Poultry	Shivpur	3,692,509
Mama Vagne Poultry	Gaibhandha	1,635,115
Mamun Traders	Natore	718,079
Mehedi Enterprise	Bhola	586,176
Millon Poultry	Dhaka	754,181
Milon Fish Feed	Bagerhat	1,253,776
Mim Poultry	Pabna	246,849
Minara Poultry Feed & Chicks Corner	Sylhet	748,610
Modinap Layer Feed	Tangail	257,072
Mohammadi Poultry	Ramgor	243,359
Moksed Poultry	Faridpur	209,108
Mollika Kader Poultry Feed,	Gazipur	642,318
Momin Enterprise	Fulbaria	2,072,587
Monia Traders		401,680
	Pirgonj	
Morshed Poultry	Rajbari	1,452,828
MR Poultry Feed	Tangail	6,389,771
Muhin Enterprise	Rajshahi	961,555
N.Hossain Plty Firm	Laxmipur	657,040
N.K Enterprise	Jamalpur	890,008
N.R Poultry	Dhamrai	745,061
Nabinagor Poultry	B.baria	449,403
Nadia Poultry Firm	Savar	1,067,219
Nesarabad Poultry & Fish	P.Pur	7,818,846
New Allahr Dan Poultry	N.khali	1,548,189
New Hope Poultry Feed	Munshigonj	1,902,203
New Ideal Poultry	Noakhali	2,034,709
New Saifat Poultry	Barishal	6,524,601
New Sarker Enterprise	Chadpur	932,999
New Satata Broiler Feed	K.Ganj	2,404,221
Nibir Poultry & Medicine Center	N.G	975,849
Nishat Poultry Feed	Jamalpur	427,570
Nur Poultry & Fish Feed	Bhola	1,210,993
Ome Poultry	Tangail	773,715
Orpha Poultry	Noakhali	2,120,815
Pabna Emporium	Pabna	265,728
Parbota International Poultry	Gaibandha	780,778
Progoti Poultry	Chittagong	546,700
R & J Traders	Bhola	1,010,807
R. S Traders	Mymensing	842,377
Rad Poultry & Fish Feed	Jamalpur	2,366,905
Rahim Poultry Farm & Feed	N.Khali	3,454,921
Rahman Poultry & Feed House	Madhabpur	1,424,434
Rahman Poultry Khamar	Bhola	1,129,749
Raj Enterprise	Rajshahi	738,730
Rashed Enterprise-	Kaliakoir	245,192
Reya Enterprise	Karaniganj	1,192,087
Riad Poultry & Fish Feed Com	Phultola	353,688
Rifa Poultry	Sherpur	284,267
Rimi Poultry	Comilla	959,395
Rohan Poultry	Rajshahi	1,550,759

Rokey Enterprise	K.Ganj	1,942,429
R-Two Agro Feed	Comilla	788,688
Ruma Enterprise	Fulbaria	13,032,088
Rumon Traders	Manikgang	700,580
Rupayan Poultry & Fish Feed	Sylhet	255,874
S. A Poultry	Kushtia	738,932
S.A Traders	Mymensing	1,595,811
S.K Motsho Khamar	Coxs,Bazar	695,056
S.N Poultry Khamer & Feed	Gazipur	434,170
S.R Trading	Pirganj	210,053
S.R. Traders	Kustia	518,391
S.S Poultry	Tangail	1,935,869
S.Selim Poultry Feed	N.Ganj	853,823
Sabiha Poultry	Tangail	990,685
Saif Poultry Feed	Kishoregonj	994,477
Saiful Poultry	Tangail	889,044
Saiful Poultry Khamar,	Mymensing	695,065
Saikat Poultry Feed & Chicks	Comilla	515,683
Sakil Poultry Farm	Feni	335,896
Salman Motsho Khamar	Tarakanda	248,616
Samsul Traders & Fish	Shibpur	3,608,810
Sarder Feed House	Borguna	247,884
Sarkar Biz Vandar	Jamalpur	344,545
Sarkar Enterprise	Chadpur	2,206,090
Sarkar Pltry & Medicine Corner	Tangail)	6,377,999
Sathi Akter Poultry Feed & Med	N.Dee	1,044,490
Satota Broiler House	Kishoregonj	274,767
Satota Poultry Feed	N. Gonj	822,888
Sazid Enterprise	Muktagasa	1,790,053
Sazzad Enterprise	Faridpur	1,718,290
Seba Poultry Feed	Barishal	957,641
Selim & Brothers	Noakhali	580,298
Shah Amanot Poultry	CTG	496,473
Shahid Pty	Tangail	3,051,846
Shahin Enterprise	Comilla	277,499
Shahjalal (R) Poultry & Medicine	Mymensingh	2,937,511
Shamim Enterprise	Mymensing	4,837,287
Shaon Traders	Khulna	5,800,331
Shawon Enterprise	Tangail	289,245
Shejuti Traders	Naogaon	299,173
Shetu Traders	Gabtoli	3,241,853
Shifa Poultry	Tangail	706,912
Shourab & Sadia Poultry	Kishoregonj	1,282,001
Shubra Medical Hall	K.Ganj	5,866,923
Siam Poultry	Tangail	437,787
Sinha Enterprise	Tangail	1,399,295
Sinha Poultry Feed & Medicine	Monhordi	1,143,531
Soad Poultry	N.Dee	452,717
Sojib Poultry	Pabna	15,004,213
Sonar Bangla Plty & Fish Feed	Gouripur	401,421
Sopnil Enterprise	Chuadanga	28,842,787
Sorna Poultry Feed & Farm	Gaibandha	4,366,965
South Asia Pty	N.Khali	534,222
Sowa Poultry (N.Dee)	N.Dee	4,537,595
Suman Agro	Tangail	23,564
Sunrise Enterprise	Jessore	2,263,508
Suny Enterprise	Comilla	407,202
	Comilla	407,202

Supreme Poultry Care Center	Feni	962,187
Talukder Plt Feed	Tangail	18,423,355
Tamim Poultry Feed	Bhola	1,470,431
Tangin Enterprize	Bawfal	6,530,291
Tanvir Enterprise	Tangail	13,626,657
Tarafdar Enterprise	Jessore	1,187,728
Tarequejjaman Poultry	Noakhali	652,640
Tasin Poultry	K.Gonj	6,567,314
Tayef Traders	Noakhali	808,903
Teen Vai Enterprise	Valuka	1,818,344
Thahura Poultry & Fish Feed	Tangail	552,542
Tipu Poultry	Bogura	307,741
Trust Agro Traders	Bogra	2,495,951
Tuhin Poultry	N.Gonj	395,831
Tumpa Poultry	Dewanganj	409,787
Two Brothers	Rajshahi	1,139,638
Udoyon Traders	Trishal	231,070
Usha Poultry Feed	Bhola	2,720,211
U-Sha Poultry Feed	Borhanuddin	1,228,854
Uzzal Poultry	Madaripur	6,192,305
Uzzal Poultry	Gazipur	2,365,910
Uzzol Enterprise	Sharsha	11,525,869
Vai Vai Enterprise	Monhordi	816,286
Vai Vai Pltry Feed & Medicine	Sonargaon	809,924
Vai Vai Poultry	Araihazar	723,237
Vai Vai Poultry Comer	Thakurgaon	14,313,493
Vai Vai Poultry Feed	Sonargaon	846,020
Vai Vai Traders	Natore	616,405
Zaker Poultry Feed	Gazipur	9,383,335
Zaman Traders	Gazipur	6,067,208
Total		618,487,939

## (b) Information as is required under section 186 of the কোম্পানি আইন, ১৯৯৪ relating to holding company;

Index Agro Industries Limited (IAIL) has no holding company. In this regard, this information is not applicable for IAIL.

#### (c) Selected ratios as specified in Annexure-D;

#### Auditor's certificate regarding calculation of EPS and Ratios

This is to certify that **Index Agro Industries Ltd.** has maintained the following ratios as computed on the basis of the audited financial statements for the year ended June 30, 2019, 2018, 2017, 2016 and 2015.

	30-Jun-	30-Jun-	30-Jun-	30-Jun-	30-Jun-
Particulars	2019	2018	2017	2016	2015
			Ratio		
I. Liquidity Ratios:					
(i) Current Ratio	1.46	1.42	1.15	0.98	1.04
(ii) Quick Ratio	0.57	0.71	0.66	0.42	0.38
II. Operating Efficiency Ratios:				•	•
(i) Accounts Receivable Turnover Ratio	7.61	8.99	9.07	10.03	9.34
(ii) Inventory Turnover Ratio	5.45	8.95	7.06	5.24	4.42
(iii) Asset Turnover Ratio	1.51	1.80	1.61	1.58	1.46
III. Profitability Ratios:					
(i) Gross Margin Ratio	15.57%	13.84%	14.34%	13.76%	15.30%
(ii) Operating Profit Ratio	10.89%	9.12%	9.71%	9.94%	10.95%
(iii) Net Profit Ratio	6.37%	6.13%	5 <b>.99</b> %	5.58%	6.31%
(iv) Return on Assets Ratio	9.64%	11.06%	9.64%	8.78%	9.20%
(v) Return on Equity Ratio	17.04%	19.67%	19.35%	19.70%	21.06%
(vi) Earnings Per Share (EPS)	7.07	6.80	5.50	4.60	4.04
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA) margin	12.15%	10.40%	11.21%	11.35%	12.76%
IV. Solvency Ratios:					
(i) Debt to Total Assets Ratio	0.36	0.31	0.36	0.43	0.46
(ii) Debt to Equity Ratio	0.65	0.54	0.66	0.95	1.06
(iii) Times Interest Earned Ratio	2.98	4.03	3.15	2.54	2.48
(iv) Debt Service Coverage Ratio	0.21	0.49	1.60	2.13	2.10
V. Cash Flow Ratios:					
(i) Net Operating Cash Flow per Share (NOCFPS)	(2.99)	6.40	11.75	9.88	2.37
(ii) NOCFPS to EPS Ratio	(0.42)	0.94	2.14	2.15	0.59

Place: Dhaka Date: October 24, 2019 -/Sd/-FAMES & R Chartered Accountants

#### Index Agro Industries Ltd.

	1		Ratio Calcu	llation											
				•		For the Year									
Particulars	Formula	30-06-201		30-06-20	18	30-06-20		30-06-201		30-06-201	5				
		Calculation	Ratio	Calculation	Ratio	Calculation	Ratio	Calculation	Ratio	Calculation	Ratio				
I. Liquidity Ratios:	1		r	1	r	1	1	1	r		T				
(i) Current Ratio	Current Assets/Current Liabilities	1,877,437,528	1.46	1,239,086,501	1.42	1,083,008,043	1.15	1,004,872,609	0.98	923,674,127	1.04				
()		1,283,560,268		869,823,192		944,344,371		1,025,917,088		884,462,574					
	(Current Assets-Inventories-Advance,	726,480,672		618,381,990		624,290,835		435,498,728		336,706,576					
(ii) Quick Ratio	Deposit & Prepayments)/Current Liabilities	1,283,560,268	0.57	869,823,192	0.71	944,344,371	0.66	1,025,917,088	0.42	884,462,574	0.38				
II. Operating Efficiency Ratios:															
(i) Accounts Receivable Turnover Ratio	Net Sales/Average Accounts Receivables	4,326,170,715	7.61	4,324,639,506	8.99	3,579,906,001	9.07	3,218,669,143	10.03	2,494,336,108	9.34				
	Net Sales/Average Accounts Receivables	568,509,635	7.01	481,293,028	0.99	394,818,419	9.07	320,828,297	10.05	266,991,868	9.54				
(ii) Inventory Turnover Ratio	Cost of Goods Sold /Average Inventory	3,652,789,042	5.45	3,726,262,946	8.95	3,066,489,128	7.06	2,775,677,992	5.24	2,112,634,813	4.42				
		670,757,997	5.45	416,384,690	0.55	434,387,280	7.00	529,263,440	3.24	477,672,998	7.72				
(iii) Asset Turnover Ratio	Net Sales/Average Total Assets	4,326,170,715	1.51	4,324,639,506	1.80	3,579,906,001	1.61	3,218,669,143	1.58	2,494,336,108	1.46				
(),	Net Sales/Average Total Assets	2,859,417,279	1.51	2,397,099,850	1.00	2,225,639,519	1.01	2,043,455,436	1.50	1,711,986,103	1.40				
III. Profitability Ratios:	1		1	•	1				1						
(i) Gross Margin Ratio	Gross Profit/Net Sales	673,381,673	15.57%	598,376,560	13.84%	513,416,873	14.34%	442,991,151	13.76%	381,701,295	15.30				
		4,326,170,715	10.0770	4,324,639,506	1010 1/0	3,579,906,001	14.3470	3,218,669,143	13.70%	2,494,336,108	10.00				
(ii) Operating Profit Ratio	Operating Profit/Net Sales	470,986,690	10.89%	394,308,476	9.12%	347,495,776	9.71%	319,856,741	9.94%	273,126,842	10.95				
(ii) operating i ront natio		4,326,170,715	10.0570	4,324,639,506	511270	3,579,906,001		3,218,669,143	515 170	2,494,336,108	10.55				
(iii) Net Profit Ratio	Net Profit after Tax/Net Sales	275,743,996	6.37%	265,182,452	6.13%	214,464,848	906,001 5.99%	179,481,037	5.58%	157,425,089	6.31%				
(,	·····	4,326,170,715		4,324,639,506	6	3,579,906,001		3,218,669,143		2,494,336,108					
(iv) Return on Assets Ratio	Net Profit after Tax/Average Total Assets	275,743,996	9.64%	265,182,452	11.06%	214,464,848	9.64%	179,481,037	8.78%	157,425,089	9.20%				
()		2,859,417,279		2,397,099,850		2,225,639,519		2,043,455,436		1,711,986,103					
(v) Return on Equity Ratio	Net Profit after Tax/Average Total		275,743,996 17.04%		17.04%	17.04%	17.04%	265,182,452	19.67%	214,464,848	19.35%	179,481,037	19.70%	157,425,089	21.06
	Shareholders' Equity	1,618,403,844		1,347,940,620		1,108,116,970		911,144,027		747,380,667					
(vi) Earnings Per Share (EPS)	Net Profit after Tax/Weighted Average	275,743,996	7.07	265,182,452	6.80	214,464,848	5.50	179,481,037	4.60	157,425,089	4.04				
	Number of Ordinary Shares Outstanding	39,000,000		39,000,000		39,000,000		39,000,000		39,000,000					
(vii) Earnings before interest, taxes,	EBITDA/Net Sales	525,593,841	12.15%	449,683,951	10.40%	401,449,679	11.21%	365,240,297	11.35%	318,227,192	12.769				
depreciation and amortization (EBITDA) margin		4,326,170,715		4,324,639,506		3,579,906,001		3,218,669,143		2,494,336,108	L				
IV Solvency Ratios:		1,133,072,271	1	798,194,038	1	802,262,998		946,869,741		873,079,774	1				
(i) Debt to Total Assets Ratio	Total Debt/Total Assets	3.181.194.904	0.36	2.537.639.653	0.31	2.256.560.046	0.36	2.194.718.991	0.43	1.892.191.882	0.46				
		1,133,072,271		798,194,038		802,262,998		946,869,741		873,079,774					
(ii) Debt to Equity Ratio	Total Debt/Total Equity	1,756,275,842	0.65	1,480,531,845	0.54	1,215,349,394	0.66	1,000,884,545	0.95	873,079,774	1.06				
		470,986,690		394,308,476				319,856,741		273,126,842					
(iii) Times Interest Earned Ratio	EBIT/Financial Expenses	157,900,529	2.98	97,958,525	4.03	347,495,776 110,423,229 3.15	125,852,250	2.54	110,255,059	2.48					
		525,593,841		449,683,951		401,449,679		365,240,297		318,227,192	<u> </u>				
(iv) Debt Service Coverage Ratio	Net Operating Profit / Total Debt Service	2546207054	.21	926,973,278	0.49	251,489,640	1.60	171,131,103	2.13	151,836,134	2.10				
V. Cash Flow Ratios:	•	•	•		•	•			•						
	Net Operating Cash Flow/ Number of	(116,621,118)	(2.00)	249,618,809	C 40	458,153,553	44.75	385,482,008	0.00	92,611,555	2.27				
(i) Net Operating Cash Flow per Share (NOCFPS)	Ordinary Shares Outstanding	39,000,000	(2.99)	39,000,000	6.40	39,000,000	11.75	39,000,000	9.88	39,000,000	2.37				
	Net Oremetics Cost Flow and Sh. (500	(2.99)	(0.42)	6.40	0.04	11.75	2.14	9.88	2.45	2.37	0.50				
(ii) NOCFPS to EPS Ratio	Net Operating Cash Flow per Share/EPS	7.07	(0.42)	6.80	0.94	5.50	2.14	4.60	2.15	4.04	0.59				

Comparison ratios with the industry average ratios of the same periods:

INDEX AGRO INDUSTRIES LT	D.	Industry Average *		
Particulars 30/06/20 Ratio		2019 Ratio	Remark/ Explanation	
I. Liquidity Ratios:	Nacio	Natio		
(i) Current Ratio	1.46	3.17	IAIL's Current Ratio is satisfactory as current assets are higher than the current liabilities.	
(ii) Quick Ratio	0.57	1.54	IAIL's Ratio is lower as current liabilities are higher than the current assets.	
II. Operating Efficiency Ratios:				
(i) Accounts Receivable Turnover Ratio	7.61	1.88	IAIL's Ratio is better than industry average ratio as collection period of the company is shorter.	
(ii) Inventory Turnover Ratio	5.45	1.68	IAIL's Ratio is better than inventory average ratio as inventory cycle is shorter of the company.	
(iii) Asset Turnover Ratio	1.51	0.64	IAIL's Rati is better than industry average ratio as the assets of the company utilized effeciently.	
III. Profitability Ratios:	<u>.</u>			
(i) Gross Margin Ratio	15.57%	15.30%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.	
(ii) Operating Profit Ratio	10.89%	12.05%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.	
(iii) Net Profit Ratio	6.37%	4.66%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.	
(iv) Return on Assets Ratio	9.64%	3.49%	IAIL's Ratio is better than the industry average ratio.	
(v) Return on Equity Ratio	17.04%	6.52%	IAIL's Ratio is better than the industry average ratio.	
(vi) Earnings Per Share (EPS)	7.07	1.95	IAIL's Ratio is better than the industry average ratio.	
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA) margin	12.15%	13.79%	IAIL's Ratio is satisfactory with the average industry.	
IV. Solvency Ratios:				
(i) Debt to Total Assets Ratio	0.36	0.33	IAIL's Ratio satisfactory with the industry average ratio as debt burden is lower than assets.	
(ii) Debt to Equity Ratio	0.65	0.58	IAIL's Ratio is satisfactory as debt burden is lower than equity.	
(iii) Times Interest Earned Ratio	2.98	1.95	IAIL's Ratio is better than industry average ratio as operating profit of the company is sufficient to pay financial expense.	
(iv) Debt Service Coverage Ratio	0.21	Not Available	IAIL's Ratio is satisfactory as net operating profit is sufficient to pay financial expense and long term debt.	
V. Cash Flow Ratios:				
(i) Net Operating Cash Flow per Share (NOCFPS)	(2.99)	2.54	IAIL's NOCFPS Ratio is lower than the industry average ratio.	
(ii) NOCFPS to EPS Ratio	(0.42)	1.12	IAIL's NOCFPS Ratio is lower than the industry average ratio.	

\* The Industry average ratio is calculated through using the ratio of 2 listed similar companies namely Aman Feed Limited (AFL) and National Feed Mill Limited for the period ended June 30, 2019 (Source: Annual Report)

INDEX AGRO INDUSTRIES L	INDEX AGRO INDUSTRIES LTD.		Domotiv/Evolution
Particulars	30/06/2018 Ratio	2018 Ratio	Remark/Explanation
I. Liquidity Ratios:			
(i) Current Ratio	1.42	2.45	IAIL's Current Ratio is lower as current liabilities are higher than the current assets.
(ii) Quick Ratio	0.71	1.16	IAIL's Ratio is lower as current liabilities are higher than the current assets.
II. Operating Efficiency Ratios:			
(i) Accounts Receivable Turnover Ratio	8.99	2.32	IAIL's Ratio is better than industry average ratio as collection period of the company is shorter.
(ii) Inventory Turnover Ratio	8.95	2.09	IAIL's Ratio is better than inventory average ratio as inventory cycle is shorter of the company.
(iii) Asset Turnover Ratio	1.80	0.77	IAIL's Ratio is better than industry average ratio as the assets of the company utilized effeciently.
III. Profitability Ratios:			
(i) Gross Margin Ratio	13.84%	16.18%	IAIL'S Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(ii) Operating Profit Ratio	9.12%	13.12%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iii) Net Profit Ratio	6.13%	6.98%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iv) Return on Assets Ratio	11.06%	5.52%	IAIL's Ratio is better than the average industry ratio.
(v) Return on Equity Ratio	19.67%	9.34%	IAIL's Ratio is better than the industry average ratio.
(vi) Earnings Per Share (EPS)	6.80	2.59	IAIL's Ratio is better than the industry average ratio.
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA) margin	10.40%	14.44%	IAIL's Ratio is satisfactory with the average industry.
IV. Solvency Ratios:			
(i) Debt to Total Assets Ratio	0.31	0.34	IAIL's Ratio satisfactory with the industry average ratio as debt burden is lower than assets.
(ii) Debt to Equity Ratio	0.54	0.61	IAIL's Ratio is satisfactory as debt burden is lower than equity.
(iii) Times Interest Earned Ratio	4.03	2.90	IAIL's Ratio is better than industry average ratio as operating profit of the company is sufficient to pay financial expense.
(iv) Debt Service Coverage Ratio	1.79	Not Available	IAIL's Ratio is satisfactory as net operating profit is sufficient to pay financial expense and long term debt.
V. Cash Flow Ratios:			
(i) Net Operating Cash Flow per Share (NOCFPS)	6.40	(5.92)	IAIL's Ratio is better than industry average ratio as Net Operating Cash Flow is positive of the company.
(ii) NOCFPS to EPS Ratio	0.94	(0.24)	IAIL's Ratio is better than industry average ratio as Net Operating Cash Flow is positive of the company.

\*The Industry average ratio is calculated through using the ratio of 2 listed similar companies namely Aman Feed Limited (AFL) and National Feed Mill Limited for the period ended June 30, 2018 (Source: Annual Report)

INDEX AGRO INDUSTRIES LT	INDEX AGRO INDUSTRIES LTD.		Remark/Explanation
Particulars	30/06/2017 Ratio	2017 Ratio	Kelliai K/Explanation
I. Liquidity Ratios:			
(i) Current Ratio	1.15	2.21	IAIL's Current Ratio is lower as current liabilities are higher than the current assets.
(ii) Quick Ratio	0.66	1.11	IAIL's Ratio is lower as current liabilities are higher than the current assets.
II. Operating Efficiency Ratios:			
(i) Accounts Receivable Turnover Ratio	9.07	2.68	IAIL's Ratio is better than industry average ratio as collection period of the company is shorter.
(ii) Inventory Turnover Ratio	7.06	2.58	IAIL's Ratio is better than inventory average ratio as inventory cycle is shorter of the company.
(iii) Asset Turnover Ratio	1.61	0.87	IAIL's Ratio is better than industry average ratio as the assets of the company utilized effeciently.
III. Profitability Ratios:			
(i) Gross Margin Ratio	14.34%	17.23%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(ii) Operating Profit Ratio	9.71%	14.18%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iii) Net Profit Ratio	5.99%	8.62%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iv) Return on Assets Ratio	9.64%	7.24%	IAIL's Ratio is satisfactory with the average industry.
(v) Return on Equity Ratio	19.35%	11.13%	IAIL's Ratio is better than the industry average ratio.
(vi) Earnings Per Share (EPS)	5.50	2.82	IAIL's Ratio is better than the industry average ratio.
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA) margin	11.21%	15.36%	IAIL's Ratio is satisfactory with the average industry.
IV. Solvency Ratios:			
(i) Debt to Total Assets Ratio	0.36	0.28	IAIL's Ratio satisfactory with the industry average ratio as debt burden is lower than assets.
(ii) Debt to Equity Ratio	0.66	0.44	IAIL's Ratio is satisfactory as debt burden is lower than equity.
(iii) Times Interest Earned Ratio	3.15	4.08	IAIL's Ratio is satisfactory as operating profit is sufficient to pay financial expense.
(iv) Debt Service Coverage Ratio	1.60	Not Available	IAIL's Ratio is satisfactory as net operating profit is sufficient to pay financial expense and long term debt.
V. Cash Flow Ratios:			· · · · · · · · · · · · · · · · · · ·
(i) Net Operating Cash Flow per Share (NOCFPS)	11.75	2.32	IAIL's Ratio is better than industry average ratio as Net Operating Cash Flow is positive of the company.
(ii) NOCFPS to EPS Ratio	2.14	0.54	IAIL's Ratio is better than industry average ratio as Net Operating Cash Flow is positive of the company.

\* The Industry average ratio is calculated through using the ratio of 2 listed similar companies namely Aman Feed Limited (AFL) and National Feed Mill Limited for the period ended June 30, 2017 (Source: Annual Report)

INDEX AGRO INDUSTRIES LTD.	INDEX AGRO INDUSTRIES LTD.		Remark/Explanation
Particulars	30/06/2016	2016	Remark/Explanation
	Ratio	Ratio	
I. Liquidity Ratios:			
(i) Current Ratio	0.98	2.31	IAIL's Current Ratio is lower as current liabilities are higher than the current assets.
(ii) Quick Ratio	0.42	1.18	IAIL's Ratio is lower as current liabilities are higher than the current assets.
II. Operating Efficiency Ratios:			
(i) Accounts Receivable Turnover Ratio	10.03	4.28	IAIL's Ratio is better than industry average ratio as collection period of the company is shorter.
(ii) Inventory Turnover Ratio	5.24	3.15	IAIL's Ratio is better than inventory average ratio as inventory cycle is shorter of the company.
(iii) Asset Turnover Ratio	1.58	1.16	IAIL's Ratio is better than industry average ratio as the assets of the company utilized effeciently.
III. Profitability Ratios:			
(i) Gross Margin Ratio	13.76%	17.32%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(ii) Operating Profit Ratio	9.94%	14.44%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iii) Net Profit Ratio	5.58%	8.43%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iv) Return on Assets Ratio	8.78%	8.47%	IAIL's Ratio is satisfactory with the average industry.
(v) Return on Equity Ratio	19.70%	13.44%	IAIL's Ratio is better than the industry average ratio.
(vi) Earnings Per Share (EPS)	4.60	3.14	IAIL's Ratio is better than the industry average ratio.
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA) margin	11.35%	14.44%	IAIL's Ratio is satisfactory with the average industry.
IV. Solvency Ratios:			
(i) Debt to Total Assets Ratio	0.43	0.26	IAIL's Ratio satisfactory with the industry average ratio as debt burden is lower than assets.
(ii) Debt to Equity Ratio	0.95	0.41	IAIL's Ratio is satisfactory as debt burden is lower than equity.
(iii) Times Interest Earned Ratio	2.54	4.03	IAIL's Ratio is satisfactory as operating profit is sufficient to pay financial expense.
(iv) Debt Service Coverage Ratio	2.13	Not Available	IAIL's Ratio is satisfactory as net operating profit is sufficient to pay financial expense and long term debt.
V. Cash Flow Ratios:			
(i) Net Operating Cash Flow per Share (NOCFPS)	9.88	1.75	IAIL's Ratio is better than industry average ratio as Net Operating Cash Flow is positive of the company.
(ii) NOCFPS to EPS Ratio	2.15	0.41	IAIL's Ratio is better than industry average ratio as Net Operating Cash Flow is positive of the company.

\* The Industry average ratio is calculated through using the ratio of 2 listed similar companies namely Aman Feed Limited (AFL) and National Feed Mill Limited for the year ended June 30, 2016. (Source: Annual Report)

INDEX AGRO INDUSTRIES LT	D.	Industry Average *	Demonth (Evelopetion
Particulars	30/06/2015	2015	Remark/Explanation
	Ratio	Ratio	
I. Liquidity Ratios:			
(i) Current Ratio	1.04	2.26	IAIL's Current Ratio is satisfactory as current assets are higher than the current liabilities.
(ii) Quick Ratio	0.38	1.15	IAIL's Ratio is lower as current liabilities are higher than the current assets.
II. Operating Efficiency Ratios:			
(i) Accounts Receivable Turnover Ratio	9.34	2.86	IAIL's Ratio is better than industry average ratio as collection period of the company is shorter.
(ii) Inventory Turnover Ratio	4.42	2.11	IAIL's Ratio is better than inventory average ratio as inventory cycle is shorter of the company.
(iii) Asset Turnover Ratio	1.46	0.79	IAIL's Ratio is better than industry average ratio as the assets of the company utilized effeciently.
III. Profitability Ratios:			
(i) Gross Margin Ratio	15.30%	17.05%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(ii) Operating Profit Ratio	10.95%	13.86%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iii) Net Profit Ratio	6.31%	8.11%	IAIL's Ratio is satisfactory with the average industry as the ratio of the same nature of the business is almost same.
(iv) Return on Assets Ratio	9.20%	6.22%	IAIL's Ratio is satisfactory with the average industry.
(v) Return on Equity Ratio	21.06%	10.20%	IAIL's Ratio is better than the industry average ratio.
(vi) Earnings Per Share (EPS)	4.04	3.04	IAIL's Ratio is better than the industry average ratio.
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA) margin	12.76%	14.53%	IAIL's Ratio is satisfactory with the average industry.
IV. Solvency Ratios:	<u> </u>		
(i) Debt to Total Assets Ratio	0.46	0.31	IAIL's Ratio satisfactory with the industry average ratio as debt burden is lower than assets.
(ii) Debt to Equity Ratio	1.06	0.49	IAIL's Ratio is satisfactory as debt burden is almost same with the equity.
(iii) Times Interest Earned Ratio	2.48	2.68	IAIL's Ratio is satisfactory as operating profit is sufficient to pay financial expense.
(iv) Debt Service Coverage Ratio	2.10	Not Available	IAIL's Ratio is satisfactory as net operating profit is sufficient to pay financial expense and long term debt.
V. Cash Flow Ratios:	<u>.                                    </u>	·	
(i) Net Operating Cash Flow per Share (NOCFPS)	2.37	0.06	IAIL's Ratio is satisfactory as Net Operating Cash Flow is positive.
(ii) NOCFPS to EPS Ratio	0.59	(0.06)	IAIL's Ratio is satisfactory as Net Operating Cash Flow is positive.

\* The Industry average ratio is calculated through using the ratio of 2 listed similar companies namely Aman Feed Limited (AFL) and National Feed Mill Limited for the year ended June 30, 2015 and December 31, 2015 respectively. (Source: Annual Report)

(d) Auditors report under Section 135(1), Paragraph 24(1) of Part II of Schedule III of the কোম্পানি আইন, ১৯৯৪. The report shall include comparative income statements and balance sheet and aforementioned ratios for immediate preceding five accounting years of the issuer. If the issuer has been in commercial operation for less than five years, the above mentioned inclusion and submission will have to be made for the period since commercial operation;

#### Auditors' report Under Section-135 (1) and Para-24(1) of Part-II of Schedule-III of the Companies Act 1994

We have examined the Financial Statements of Index Agro Industries Limited for the year ended June 30, 2019, 2018, 2017, 2016 and 2015 Financial Statements for the year ended June 30, 2019 were audited by us and June 30, 2018 and 2017 were audited by Mahfel Huq & Co., Chartered Accountants and for the year ended June 30, 2016 and 2015 were audited by Ahmed Zaker & Co. Chartered Accountants. In pursuance of Section-135 (1) and Para-24 (1) of Part-II of Schedule-III of the Companies Act 1994, our report is as under:

Dentieulene					Amount in Taka
Particulars	30-Jun-2019	30-Jun-2018	30-Jun-2017	30-Jun-2016	1-Jul-2015
ASSETS				Restated	Restated
Non-Current Assets	1,020,756,611	1,045,867,973	945,858,871	980,774,218	784,843,910
Property, Plant and Equipment	895,360,662	840,012,351	880,204,368	820,988,897	743,522,798
Capital Work-in-Progress	-	108,259,351	-	100,152,821	-
Parent Stocks	125,395,949	97,596,270	65,654,503	59,632,500	41,321,112
Long Term Investments	283,000,765	252,685,179	227,693,132	209,072,164	183,673,845
Govt. Savings Certificate	86,821,958	80,004,958	73,187,958	66,370,958	54,276,598
Investment	196,178,807	172,680,221	154,505,174	142,701,206	129,397,247
Current Assets	1,877,437,528	1,239,086,501	1,083,008,043	1,004,872,609	923,674,127
Inventories	883,272,249	458,243,746	374,525,635	494,248,926	564,277,954
Trade Receivables	618,482,939	518,536,331	444,049,725	345,587,113	296,069,481
Advances, Deposits and Pre-Payments	267,684,607	162,460,765	84,191,574	75,124,955	22,689,597
Cash and Cash Equivalents	107,997,733	99,845,659	180,241,110	89,911,615	40,637,095
Total Assets	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882

#### A) Statements of Assets and Liabilities of the company is as under:

#### Equity & Liabilities

Shareholders' Equity	1,756,275,842	1,480,531,845	1,215,349,394	1,000,884,545	821,403,509
Share Capital	390,000,000	390,000,000	390,000,000	390,000,000	390,000,000
Retained Earnings	1,328,427,781	1,050,691,782	783,412,484	566,740,430	384,936,019
Revaluation Reserve	37,848,061	39,840,064	41,936,909	44,144,115	46,467,489
Non-Current Liabilities	141,358,795	187,284,615	96,866,282	167,917,358	186,325,799
Long Term Loan	90,864,342	140,828,111	53,488,857	129,937,674	153,388,989
Deferred Tax Liabilities	50,494,453	46,456,504	43,377,425	37,979,684	32,936,811
Current Liabilities	1,283,560,268	869,823,192	944,344,371	1,025,917,088	884,462,574
Current Portion of Long Term Loan	32,639,803	18,055,296	25,201,824	75,899,674	92,665,426
Short Term Loan	1,009,568,126	639,310,631	723,572,317	741,032,393	627,025,359
Accounts payables	65,485,302	80,840,913	100,149,315	150,369,980	129,960,410
Provision for expenses	175,867,037	131,616,352	95,420,915	58,615,040	34,811,378
Total Equity & Liabilities	3,181,194,904	2,537,639,653	2,256,560,046	2,194,718,991	1,892,191,882
					<u></u>
Net Asset Value (NAV) per share	45.03	37.96	31.16	25.66	21.06

Particulars			Amount in Taka		
	30-Jun-2019	30-Jun-2018	30-Jun-2017	30-Jun-2016	30-Jun-2015
				Restated	Restated
Revenue	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,143	2,494,336,108
Less: Cost of Goods Sold	3,652,789,042	3,726,262,946	3,066,489,128	2,775,677,992	2,112,634,813
Gross Profit	673,381,673	598,376,560	513,416,873	442,991,151	381,701,295
Less: Operating Expenses	202,394,983	204,068,084	165,921,097	123,134,410	108,574,453
Administrative expenses	56,035,147	55,069,232	40,656,786	43,429,416	37,687,758
Selling & distribution expenses	146,359,835	148,998,852	125,264,311	79,704,994	70,886,695
Operating Profit	470,986,690	394,308,476	347,495,776	319,856,741	273,126,842
Add: Non-Operating Income					
Other Income	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270
Less: Non-Operating Expenses					
Financial expenses	157,900,529	97,958,525	110,423,229	125,852,250	110,255,059
Net Profit before WPPF & Tax	319,903,161	303,166,952	243,889,547	199,248,851	167,447,053
Contribution to WPPF	15,233,484	14,436,522	11,613,788	9,488,041	7,973,669
Operating Profit before Tax	304,669,677	288,730,430	232,275,759	189,760,810	159,473,384
Share of Profit from Associate	23,498,586	18,175,047	11,803,968	13,303,959	-
Net Profit before Tax	328,168,263	306,905,478	244,079,727	203,064,769	159,473,384
Less: Income Tax Expenses	52,424,267	41,723,026	29,614,880	23,583,732	2,048,295
Current Tax	48,386,318	38,643,946	24,217,139	18,540,858	2,048,295
Deferred Tax	4,037,949	3,079,080	5,397,740	5,042,874	-
Net Profit/(Loss) after Tax	275,743,996	265,182,452	214,464,848	179,481,037	157,425,089
Earnings per Share (EPS)	7.07	6.80	5.50	4.60	4.04

#### B) The statements of operating results of the company is as follow:

#### C) Dividend declared:

Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Cash Dividend	Nil	Nil	Nil	Nil	Nil
Stock Dividend (Bonus Share)	Nil	Nil	Nil	Nil	290%

- D) Index Agro Industries Limited was incorporated as a Private Limited Company on September 13, 2000 and subsequently converted into a Public Limited Company on March 31, 2015 with the Registrar of Joint Stock Companies (RJSC) in Bangladesh. RJSC has also certified the amended copy of Memorandum and Articles of Association of the Company on October 15, 2015.
- E) The Company had no subsidiary company as on the balance sheet date.
- F) No proceeds or part of the proceeds of the issue of shares would be applied directly by the company in the purchase of any business.
- G) The Company did not prepare any statement of accounts for the year subsequent to June 30, 2019.

Place: Dhaka Dated: October 24, 2019 -/Sd FAMES & R Chartered Accountants

#### (e) Financial spread sheet analysis for the latest audited financial statements;

	of Financial Position June 30, 2019	n	
Particulars	Amount	Percentage on Total Asset	Grand Total
ASSETS			
NON-CURRENT ASSETS	1,020,756,611		32.09%
Property, Plant and Equipment	895,360,662	28.15%	
Land & land development	182,565,931	5.74%	
Land development	21,940,226	0.69%	
Building & Civil construction	275,410,954	8.66%	
Poulltry keeping equipment	26,910,170	0.85%	
Feed mill plant & machineries	224,322,202	7.05%	
Factory equipment & appliances	8,667,593	0.27%	
Silo unit	81,569,583	2.56%	
Scaling & measuring equipment	2,032,397	0.06%	
Generator	26,306,406	0.83%	
Computer & automated system (F)	471,361	0.01%	
Computer & automated system (H/O)	486,661	0.02%	
Furniture	647,649	0.02%	
Cover van & pickup	4,850,278	0.15%	
Exhaust fan	66,219	0.002%	
Motor bike	295,440	0.01%	
Electric Fan & Pump	180,933	0.006%	
Leased Assets	788,597	0.02%	
Building & Civil construction	37,848,061	1.19%	
Parent Stocks	125,395,949	3.94%	
Long Term Investments	283,000,765		8.90%
Govt. Savings Certificate	86,821,958	2.73%	
Investment in Share	196,178,807	6.17%	
CURRENT ASSETS	1,877,437,528		59.02%
Inventories	883,272,249	27.77%	
Raw material	806,355,427	25.35%	
Finished goods	51,570,804	1.62%	
Spare parts	12,506,910	0.39%	
Packing materials	12,839,108	0.40%	
Accounts Receivable	618,482,939	19.44%	
Trade Receivables	618,482,939	19.44%	
Advances, Deposits and Pre-payments	267,684,607	8.41%	
Advance to employees	9,998,420	0.31%	
Advance to suppliers and others	233,898,684	7.35%	
Advance Income Tax	18,307,003	0.58%	
L/C Margin for goods	5,480,500	0.17%	
Cash and Cash Equivalents	107,997,733	3.39%	

### Index Agro Industries Limited

Total Assets	3,181,194,904		100.00%
EQUITY & LIABILITIES			
SHAREHOLDERS' EQUITY	1,756,275,842		55.21%
Share Capital	390,000,000	12.26%	
Retained Earnings	1,328,427,781	41.76%	
Revaluation Reserve	37,848,061	1.19%	
NON-CURRENT LIABILITIES	141,358,795		4.44%
Long Term Loan	90,864,342	2.86%	
Deferred Tax Liability	50,494,453	1.59%	
CURRENT LIABILITIES	1,283,560,268		40.35%
Current Portion of Long Term Loan	32,639,803	1.03%	
Short Term Loan	1,009,568,126	31.74%	
Accounts payables	65,485,302	2.06%	
Provision for expenses	175,867,037	5.53%	
Salaries & allowance	9,672,563	0.30%	
Gas bill	599,868	0.02%	
Electricity bill	3,173,689	0.10%	
P.F Employer's contribution	600,562	0.02%	
Income Tax	39,654,237	1.25%	
WPPF and Welfare Fund	65,091,710	2.05%	
Audit fees	172,500	0.005%	
Interest Payable	56,901,908	1.789%	
Total Equity and Liabilities	3,181,194,904		100%

#### Index Agro Industries Limited

Summary of Financial Position

Particulars	Amount	Percentage on Total Asset	Grand Total
ASSETS			
NON-CURRENT ASSETS	1,020,756,611		32.09%
Property, Plant and Equipment	895,360,662	28.15%	
Parent Stocks	125,395,949	3.94%	
Long Term Investments	283,000,765		8.90%
Govt. Savings Certificate	86,821,958	2.73%	
Investment	196,178,807	6.17%	
CURRENT ASSETS	1,877,437,528		59.02%
Inventories	883,272,249	27.77%	
Trade Receivables	618,482,939	19.44%	
Advances, Deposits and Pre- payments	267,684,607	8.41%	
Cash and Cash Equivalents	107,997,733	3.39%	
Total Assets	3,181,194,904		100.00%
EQUITY & LIABILITIES			
SHAREHOLDER'S EQUITY	1 756 275 942		55.21%
NON-CURRENT LIABILITIES	1,756,275,842 141,358,795		4.44%
CURRENT LIABILITIES	1,283,560,268		40.35%
			40.35%
Total Equity & Liabilities	3,181,194,904		100.00%

#### Index Agro Industries Limited Statement of Profit or Loss and Other Comprehensive Income For the year ended June 30, 2019

Particulars	For the year ended June 30, 2019	Percentage on Total Turnover	Grand Percentage
Turnover	4,326,170,715		100%
Revenue	4,326,170,715		
Less: Cost of Goods Sold	3,652,789,042		84.43%
Raw materials	3,333,301,719	77.05%	
Direct Labor	54,398,172	1.26%	
Factory Overhead	286,787,347	6.63%	
Cost of Production	3,674,487,238		
Add: Opening Finished Goods	29,872,608		
Cost of Goods available for Sale	3,704,359,846	85.63%	
Less: Closing Finished Goods	51,570,804		
Cost of Goods Sold	3,652,789,042	84.43%	
Gross Profit	673,381,673		15.57%
Less: Operating Expenses	202,394,983		4.68%
Administrative Expenses	56,035,147	1.30%	
Selling & distribution Expenses	146,359,835	3.38%	
Operating Profit	470,986,690		10.89%
Add: Non-Operating Income			
Other Income	6,817,000	0.16%	
Less: Non-Operating Expenses			
Financial Expenses	157,900,529	3.65%	
Net Profit before WPPF & Tax	319,903,161		7.39%
Contribution to WPPF	15,233,484	0.35%	
Operating Profit before Tax	304,669,677		7.04%
Share of Profit from Associate	23,498,586	0.54%	
Net Profit before Tax	328,168,263		7.59%
Income Tax Expenses	52,424,267		1.21%
Current Tax	48,386,318	1.12%	
Deferred Tax	4,037,949	0.09%	
Net Profit/(Loss) after Tax	275,743,996		6.37%

(f) Earnings Per Share (EPS) on fully diluted basis (with the total existing number of shares) in addition to the weighted average number of shares basis. Future projected Net Income should not be considered while calculating the weighted average EPS;

	chaca banc 50, 2017
Particulars	Amount in Taka
Net Profit/(Loss) after Tax	275,743,996
Total existing number of Share	39,000,000
Weighted average number of Share	39,000,000
Earnings per Share (EPS)-Fully Diluted Basis	7.07
Earnings per Share (EPS)-Weighted average no. of Share basis	7.07

As per audited financial statement for the year ended June 30, 2019

(g) All extra-ordinary income or non-recurring income coming from other than core operations should be shown separately while showing the Net Profit as well as the Earnings Per Share;

As per audited financial statement for the year ended June 30, 2019

Particulars	Amount in Taka
Net Profit before Tax	317,754,700
Less: Other Income	6,817,000
Net Profit before Income Tax except Other Income	310,937,700
Less: Income Tax Expense	51,019,257
Net Profit after Tax	259,918,443
No. of shares	39,000,000
Earnings per Share (EPS)	6.66

#### (h) Quarterly or half-yearly EPS should not be annualized while calculating the EPS;

This information is not applicable for IAIL.

(i) Net asset value (with and without considering revaluation surplus or reserve) per unit of the securities being offered at the date of the latest audited statement of financial position.

ui endeu June JO, 2019
As on 30 June 2019
390,000,000
1,328,427,781
37,848,061
1,756,275,842
1,718,427,781
39,000,000
45.03
44.06

As per audited financial statement for the year ended June 30, 2019
---

(j) The Commission may require the issuer to re-audit the audited financial statements, if any deficiency or anomaly is found in the financial statements. In such a case, cost of audit should be borne by the concerned issuer.

This information is not applicable for IAIL

- (k) Following statements for the last five years or any shorter period of commercial operation certified by the auditors: -
  - (i) Statement of long term and short term borrowings including borrowing from related party or connected persons with rate of interest and interest paid or accrued;

Certification on statement of long term and short term borrowings including borrowing from related party or connected persons with rate of interest and interest paid or accrued

After due verification, we certify that the long term and short term borrowings including borrowing from related party or connected persons of **INDEX AGRO INDUSTRIES LTD**. for the last five years made up as follows:

For the Year ended June 30, 2019

Name of the Parties	Nature of Relationship	Nature of Borrowings	Balance as on 30 June, 2019	Interest Rate (%)	Interest Paid (BDT)	Interest Accrued (BDT)
Islami Bank Bangladesh Ltd.	Lender	Long Term	43,900,995	12.50%	868,571	2,111,156
Prime Bank Ltd.	Lender	Long Term	79,603,150	10.75%	5,400,650	-
Sub Total			123,504,145		6,269,221	2,111,156
Islami Bank Bangladesh Ltd.	Lender	Short Term	629,065,420	12.50%	44,845,226	47,497,310
Prime Bank Ltd.	Lender	Short Term	380,502,706	10.75%	48,561,774	7,293,442
Sub Total			1,009,568,126		93,407,000	54,790,752
Grand Total			1,133,072,271		99,676,221	56,901,908

For the Year ended June 30, 2018

Name of the Parties	Nature of Relationship	Nature of Borrowings	Balance as on 30 June, 2018	Interest Rate (%)	Interest Paid (BDT)	Interest Accrued (BDT)
Islami Bank Bangladesh Ltd.	Lender	Long Term	68,340,532	12.50%	7,690,428	· · ·
Prime Bank Ltd.	Lender	Long Term	90,542,875	9.00%	978,883	
Sub Total			158,883,407		8,669,311	-
Islami Bank Bangladesh Ltd.	Lender	Short Term	639,310,631	12.50%	87,934,146	-
Sub Total			639,310,631		87,934,146	-
Grand Total			798,194,038		96,603,457	-

Name of the Parties	Nature of Relationship	Nature of Borrowings	Balance as on 30 June, 2017	Interest Rate (%)	Interest Paid (BDT)	Interest Accrued (BDT)
Industrial Promotion & Development Company	Lender	Long Term	-	-	-	-
HSBC	Lender	Long Term	-	-	-	-
United Leasing Company Ltd.	Lender	Long Term	-	13% - 17.2%	5,051,267	-
IDLC Finance Ltd.	Lender	Long Term	-	12.75% - 16%	5,260,100	-
Eastern Bank Ltd.	Lender	Long Term	-	-	-	-
Islami Bank Bangladesh Ltd.	Lender	Long Term	78,690,681	12.50%	8,136,930	-
Sub Total			78,690,681		18,448,297	-
Eastern Bank Ltd.	Lender	Short Term	-	-	-	-
Islami Bank Bangladesh Ltd.	Lender	Short Term	723,572,317	12.50%	88,308,924	-
BRAC Bank Ltd.	Lender	Short Term	-	-	-	-
Sub Total			723,572,317		88,308,924	-
Grand Total			802,262,998		106,757,221	-

For the Year ended June 30, 2017

#### For the Year ended June 30, 2016

Name of the Parties	Nature of Relationship	Nature of Borrowings	Balance as on 30 June, 2016	Interest Rate (%)	Interest Paid (BDT)	Interest Accrued (BDT)
Industrial Promotion & Development Company	Lender	Long Term	10,980,605	12.75%	3,403,763	-
HSBC	Lender	Long Term	-	13.75%	1,070,291	-
United Leasing Company Ltd.	Lender	Long Term	63,694,687	13% - 17.2%	13,844,627	-
IDLC Finance Ltd.	Lender	Long Term	55,606,222	12.75% - 16%	8,773,241	-
Eastern Bank Ltd.	Lender	Long Term	-	14.75%	3,567,637	-
Islami Bank Bangladesh Ltd.	Lender	Long Term	75,555,833	12.50%	1,043,887	-
Sub Total			205,837,348		31,703,447	-

Eastern Bank Ltd.	Lender	Short Term	-	14.75%	33,891,847	-
Islami Bank Bangladesh Ltd.	Lender	Short Term	741,032,393	12.50%	18,319,916	-
BRAC Bank Ltd.	Lender	Short Term	-	12.50%	39,387,822	-
Sub Total			741,032,393		91,599,584	-
Grand Total			946,869,741		123,303,031	-

For the Year ended June 30, 2015

Name of the Parties	Nature of Relationship	Nature of Borrowings	Balance as on 30 June'2015	Interest Rate (%)	Interest Paid (BDT)	Interest Accrued (BDT)
Industrial Promotion & Development Company	Lender	Long Term	36,716,928	13.75%	8,615,424	-
HSBC	Lender	Long Term	13,288,282	12.50%	3,051,951	-
United Leasing Company Ltd.	Lender	Long Term	100,635,750	13% - 17.2%	14,470,536	-
IDLC Finance Ltd.	Lender	Long Term	77,672,924	16%	7,261,083	-
Eastern Bank Ltd.	Lender	Long Term	17,740,531	14.75%	4,074,510	-
Sub Total			246,054,415		37,473,504	-
HSBC	Lender	Short Term	57,968,710	13.75%	7,804,740	-
BRAC Bank Ltd.	Lender	Short Term	419,747,255	12.50%	45,978,562	-
Eastern Bank Ltd.	Lender	Short Term	149,309,394	14.75%	16,355,155	-
Sub Total	Lender	Short Term	627,025,359		70,138,457	-
Grand Total			873,079,774		107,611,961	-

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants (ii) Statement of principal terms of secured loans and assets on which charge have been created against those loans with names of lenders, purpose, sanctioned amount, rate of interest, primary security, collateral or other security, re-payment schedule and status;

Certification on statement of principal terms of secured loans and assets on which charge have been created against those loans with names of lenders, purpose, sanctioned amount, rate of interest, primary security, collateral or other security, re-payment schedule and status

After due verification, we certify that the principal terms of secured loans as per loan agreement and assets on which charge have been created against those loans of **Index Agro Industries Ltd.** for the last five years were as follows:

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Prime Bank Ltd.	Prime Bank Ltd.	Prime Bank Ltd.	Prime Bank Ltd.	Prime Bank Ltd.
Purpose	Project Loan	Project Loan			
Collateral Assets					
Sanctioned Amount (TK)	570 million	570 million			
Rate of Interest	10.75%	9.00%	Nil	Nil	Nil
Po payment schedule	60 Equal Monthly	60 Equal Monthly			
Re-payment schedule	Installment	Installment			
Status (Outstanding balance Tk.)	79,603,150	90,542,875			

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Prime Bank Ltd.				
Purpose	Working Capital				
Collateral Assets					
Sanctioned Amount (TK)	820 million	Nil	Nil	Nil	Nil
Rate of Interest	10.75%	INIL	INIL	INIL	INIL
Re-payment schedule	Within one year				
Status (Outstanding balance Tk.)	380,502,706				

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Islami Bank	Islami Bank	Islami Bank	Islami Bank	Islami Bank
	Bangladesh Ltd.	Bangladesh Ltd.	Bangladesh Ltd.	Bangladesh Ltd.	Bangladesh Ltd.
Purpose	Working Capital	Working Capital	Working Capital	Working Capital	
Collateral Assets	1) 795 decimals land along with building & Civil Construction.	1) 795 decimals land along with building & Civil Construction.	1) 795 decimals land along with building & Civil Construction.	1) 795 decimals land along with building & Civil Construction.	Nil
Sanctioned Amount (TK)	1200.00 million	1200.00 million	950.00 million	950.00 million	
Rate of Interest	12.50%	12.50%	12.50%	12.50%	
Re-payment schedule	Within one year	Within one year	Within one year	Within one year	
Status (Outstanding balance Tk.)	629,065,420	639,310,631	723,572,317	741,032,393	Nil

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Islami Bank	Islami Bank	Islami Bank	Islami Bank	Islami Bank
Names of tenders	Bangladesh Ltd.	Bangladesh Ltd.	Bangladesh Ltd.	Bangladesh Ltd.	Bangladesh Ltd.
Purpose	Project Loan	Project Loan	Project Loan	Project Loan	
	1) 795 decimals land	1) 795 decimals	1) 795 decimals	1) 795 decimals	
Collateral Assets	along with building	land along with	land along with	land along with	
Collateral Assets	& Civil Construction.	building & Civil	building & Civil	building & Civil	
		Construction.	Construction.	Construction.	Nil
Sanctioned Amount (TK)	130.33 million	130.33 million	130.33 million	130.33 million	
Rate of Interest	12.50%	12.50%	12.50%	12.50%	
Re-payment schedule	60 Equal Monthly	60 Equal Monthly	60 Equal Monthly	60 Equal Monthly	
Re-payment schedule	Installment	Installment	Installment	Installment	
Status (Outstanding balance Tk.)	43,900,995	68,340,532	78,690,681	75,555,833	Nil

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Eastern Bank Ltd.				
Purpose					Working Capital
					702 decimals land
					along with factory
Collateral Assets					building, plant &
	Nil	Nil	Nil	Nil	machinery (3 <sup>rd</sup>
					mortgage)
Sanctioned Amount (TK)					190.00 million
Rate of Interest					14.75%
Re-payment schedule					Within one year
Status (Outstanding balance Tk.)	Nil	Nil	Nil	Nil	149,309,394

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Eastern Bank Ltd.				
Purpose					Project
					702 decimals land
			Nil		along with factory
Collateral Assets	Nil			Nil	building, plant &
		Nil			machinery (3rd
	INIL				mortgage)
Sanctioned Amount (TK)					57.00 million
Rate of Interest					14.75%
					48 Equal Monthly
Re-payment schedule					Installments
Status (Outstanding balance Tk.)	Nil	Nil	Nil	Nil	17,740,531

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	HSBC	HSBC	HSBC	HSBC	HSBC
Purpose				Working Capital	Working Capital
				702 decimals land along	702 decimals land along with
Collateral Assets			Nil	with factory building, plant	factory building, plant &
	Nil	Nil		& machinery (1st mortgage)	machinery (1st mortgage)
Sanctioned Amount (TK)				363.00 million	363.00 million
Rate of Interest				13.50%-13.75%	13.50%-13.75%
Re-payment schedule				Within one year	Within one year
Status (Outstanding balance Tk.)	Nil	Nil	Nil	Nil	57,968,710

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	HSBC	HSBC	HSBC	HSBC	HSBC
Purpose				Project	Project
				702 decimals land along with	702 decimals land along with
Collateral Assets				factory building, plant &	factory building, plant &
	Nil	Nil	Nil	machinery (1st mortgage)	machinery (1st mortgage)
Sanctioned Amount (TK)				54.04 million	54.04 million
Rate of Interest				13.50%-13.75%	13.50%-13.75%
Re-payment schedule				48 Equal Monthly Installment	48 Equal Monthly Installment
Status (Outstanding balance Tk.)	Nil	Nil	Nil	Nil	13,288,282

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	BRAC Bank Ltd.				
Purpose					Working Capital
					702 decimals land along with
Collateral Asset					factory building, plant &
	Nil	Nil	Nil	Nil	machinery (2nd mortgage)
Sanctioned Amount (TK)					400.00 million
Rate of Interest					13.50%
Re-payment schedule					Within one year
Status (Outstanding balance Tk.)	Nil	Nil	Nil	Nil	419,747,255

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	Industrial Promotion & Development	Industrial Promotion & Development	Industrial Promotion & Development Company		
	Company	Company			Company
Purpose			Project	Project	Project
Collateral Asset	NIZI	Nil	20.50 decimals land & 5 flats (4286 sft)	20.50 decimals land & 5 flats (4286 sft)	20.50 decimals land & 5 flats (4286 sft)
Sanctioned Amount (TK)	Nil	INIL	80.00 million	80.00 million	80.00 million
Rate of Interest			12.75%	12.75%	15.25%
Re-payment schedule			48 Equal Monthly Installment	48 Equal Monthly Installment	48 Equal Monthly Installment
Status (Outstanding balance Tk.)	Nil	Nil	Nil	10,980,605	36,716,928

Particulars	30.06.2018	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	United Leasing	United Leasing	United Leasing	United Leasing	United Leasing
Names of lenders	Company Ltd.	Company Ltd.	Company Ltd.	Company Ltd.	Company Ltd.
Purpose			Project	Project	Project
Collateral Asset			69.00 decimals Land	69.00 decimals Land	69.00 decimals Land
Sanctioned Amount (TK)	Nil	Nil	141.39 million	141.39 million	141.39 million
Rate of Interest	INIL	INIL	13%-17.2%	13.75%-15.00%	13.75%-15.00%
			48 Equal Monthly	48 Equal Monthly	48 Equal Monthly
Re-payment schedule			Installment	Installment	Installment
Status (Outstanding balance Tk.)	Nil	Nil	Nil	63,694,687	100,635,750

Particulars	30.06.2019	30.06.2018	30.06.2017	30.06.2016	30.06.2015
Names of lenders	IDLC	IDLC	IDLC	IDLC	IDLC
Purpose			Project	Project	Project
Collateral Asset	N1:1	N121	128.77 decimals land along with building.	128.77 decimals land along with building.	128.77 decimals land along with building.
Sanctioned Amount (TK)	Nil	Nil	100 million	100 million	100 million
Rate of Interest			15%	15%	15.00%
Re-payment schedule			60 Equal Monthly Installment	60 Equal Monthly Installment	60 Equal Monthly Installment
Status (Outstanding balance Tk.)	Nil	Nil	Nil	55,606,222	77,672,924

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants (iii) Statement of unsecured loans with terms and conditions;

#### Certification on statement of unsecured loans with terms and conditions of Index Agro Industries Ltd.

According to records and documents Index Agro Industries Limited did not take any unsecured loan from 01 July 2014 to 30 June 2019.

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants

Amount in BDT

(iv) Statement of inventories showing amount of raw material, packing material, stock-in-process and finished goods, consumable items, store and spares parts, inventory of trading goods etc.;

Certification on statement of inventories showing amount of raw material, packing material, stock-in-process and finished goods, consumable items, store and spares parts, inventory of trading goods etc.

After due verification, the statement of inventories showing amount of raw material, packing material, stock-in process and finished goods, consumable items, store and spare parts, inventory of trading goods etc. of **Index Agro Industries Limited** for the last five years were as follows:

ltems	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Raw Materials	806,355,427	401,382,151	298,172,908	389,455,829	473,632,254
Packing Material	12,839,108	13,601,435	13,715,254	17,182,621	14,634,823
Stock-In-Process		-	-	-	-
Finished Goods	51,570,804	29,872,608	31,818,171	39,108,603	31,570,897
Consumable Items		-	-	-	-
Store & Spares parts	12,506,910	13,387,552	30,819,302	48,501,873	44,439,980
Inventory of Trading Goods		-	-	-	-
Total	883,272,249	458,243,746	374,525,635	494,248,926	564,277,954

Place: Dhaka Date: 24 October, 2019 -/Sd/-FAMES & R Chartered Accountants

## (v) Statement of trade receivables showing receivable from related party and connected persons;

#### Certification on statement of trade receivables showing receivable from related party and connected persons

After due verification, the statement of trade receivables showing receivables from related party and connected persons of **Index Agro Industries Limited** for the last five years as follows.

Particulars	Amount in BDT							
Farticulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15			
General	618,482,939	518,536,331	444,049,725	345,587,113	296,069,481			
From related party	-	-	-	-	-			
From connected persons	-	-	-	-	-			
Total	618,482,939	518,536,331	444,049,725	345,587,113	296,069,481			

Place: Dhaka Date: 24 October, 2019 Sd/-FAMES & R Chartered Accountants

(vi) Statement of any loan given by the issuer including loans to related party or connected persons with rate of interest and interest realized or accrued;

# Certification on statement of any loan given by the issuer including loans to related party or connected persons with rate of interest and interest realized or accrued by the Index Agro Industries Ltd.

After due verification, the statement of any loan given by issuer including loans to related party or connected persons with rate of interest and interest realized or accrued of Index Agro Industries Limited for the last five years were as follows:

For the Year ended June 30, 2019:	Nil
For the Year ended June 30, 2018:	Nil
For the Year ended June 30, 2017:	Nil
For the Year ended June 30, 2016:	Nil
For the Year ended June 30, 2015:	Nil

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants (vii) Statement of other income showing interest income, dividend income, discount received, other non-operating income;

## Certification on statement of other income showing interest income, dividend income, discount received, other non-operating income of Index Agro Industries Ltd.

After due verification, other Income showing interest income, dividend income, discount received, other non operating income of **Index Agro Industries Ltd.** for the last five years as follows :

Particulars		Amount in BDT					
Faiticulais	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15		
					Restated		
Interest income	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270		
Dividend Income	-	-	-	-	-		
Discount received	-	-	-	-	-		
Other non operating income	-	-	-	-	-		
Total	6,817,000	6,817,000	6,817,000	5,244,360	4,575,270		

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants

#### (viii) Statement of turnover showing separately in cash and through banking channel;

#### Certification on statement of turnover showing separately in cash and through banking channel of Index Agro Industries Ltd.

After due verification, the turnover showing separately in cash and through banking channel of Index Agro Industries Limited during last five years were as follows:

Particulars	Amount in BDT							
	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15			
Through banking Channel	4,099,111,643	4,122,223,298	3,379,707,116	3,121,614,239	2,392,329,625			
In Cash	127,112,464	127,929,602	101,736,273	47,537,273	43,851,256			
Total Collection	4,226,224,107	4,250,152,900	3,481,443,389	3,169,151,511	2,436,180,881			
Closing Accounts Receivables	618,482,939	518,536,331	444,049,725	345,587,113	296,069,481			
Opening Accounts Receivables	(518,536,331)	(444,049,725)	(345,587,113)	(296,069,481)	(237,914,254)			
Total	4,326,170,715	4,324,639,506	3,579,906,001	3,218,669,144	2,494,336,108			

Place: Dhaka Date: 24 October, 2019 Sd/-FAMES & R Chartered Accountants

#### (ix) Statement of related party transaction;

#### Certification on statement of related party transaction of Index Agro Industries Ltd.

After due verification, we certify that the status of related party transactions of **Index Agro Industries Ltd.** for the last five years was as follows:

	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Name of the party	Receivable	Receivable	Receivable	Receivable	Receivable
	(Payable)	(Payable)	(Payable)	(Payable)	(Payable)
X-Ceramics Limited	196,178,807	172,680,221	154,505,174	142,701,206	129,397,247
Md. Mahin Bin Mazher	-	-	-	(12,540,594)	-
Mehzabin Mazher	-	-	-	(12,540,594)	-
Khurshid Mazher	-	-	-	(5,102,473)	-

Place: Dhaka Date: 10 November, 2020 Sd/-FAMES & R Chartered Accountants

#### (x) Reconciliation of business income shown in tax return with net income shown in audited financial statements;

#### Certification regarding reconciliation of business income shown in tax return with net income shown in audited financial statements of Index Agro Industries Ltd. for the last five years

According to records and documents statement of reconciliation of income shown in audited financial statement and income shown in tax return for last five years of Index Agro Industries Limited were as follows:

Particulars	30-Jun-19	30-Jun-18	30-Jun-17	30-Jun-16	30-Jun-15
Net Income before tax as per audited financial statements		288,730,430	232,275,759	189,760,810	159,473,384
Add: Income from associate company	Not Submitted	18,175,047	11,803,968	13,303,959	-
Less: Inadmissible expenses			-	-	301,293
Less: Income Tax expenses				-	2,048,295
Income shown in tax return	-	288,730,430	232,275,759	189,760,810	157,123,796

Place: Dhaka Date: 24 October, 2019 Sd/-FAMES & R Chartered Accountants (xi) Confirmation that all receipts and payments of the issuer above Tk.5,00,000/- (five lac) were made through banking channel;

# Certification on confirmation that all receipts and payments of Index Agro Industries Ltd. above Tk.5,00,000/- (five lac) were made through banking channel

This is to certify that all transactions whether receipts and payments excepting petty cash of Index Agro Industries Limited (The "Company") above Tk.5,00,000/- (Five lakh) were made through banking channel from 01 July, 2014 to June 30, 2019.

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants

# (xii) Confirmation that Bank Statements of the issuer are in conformity with its books of accounts;

# Certification on confirmation that Bank Statements of Index Agro Industries Ltd. are in <u>conformity with its books of accounts</u>

This is to certify that the bank statements and related books of accounts of Index Agro Industries Limited (The "Company") from 01 July 2014 to 30 June 2019 are in conformity with its books of accounts.

Place: Dhaka Date: 24 October, 2019 -/Sd/-FAMES & R Chartered Accountants

# (xiii) Statement of payment status of TAX, VAT and other taxes or duties;

# Certification on statement of payment status of TAX, VAT and other taxes or duties of Index Agro Industries Ltd.

After due verification, we certify that the status of TAX, VAT and other taxes or duties payment of Index Agro Industries Ltd. for the last five years were as follows:

Particulars	Payment Status           30-Jun-19         30-Jun-18         30-Jun-17         30-Jun-16         30-Jun-15				
Faiticulais					
ТАХ	42,098,248	38,196,321	22,274,281	17,160,314	1,345,584
VAT	Exempted*	Exempted*	Exempted*	Exempted*	Exempted*
Other Taxes/Duties	Nil	Nil	Nil	Nil	Nil

\*The Company is VAT exempted as per SRO No. 176-AIN/2016/752- Mushok dated 02 June, 2016 and SRO no.119/AIN/2015/725-Mushok dated 04 June 2015.

Place: Dhaka Date: 24 October, 2019 -/Sd FAMES & R Chartered Accountants

# Auditor's additional disclosure relating to financial statements of Index Agro Industries Limited.

1. Party wise break up of trade receivables as shown in note 10 along with subsequent realization as on audit signing date by statutory auditor is required to submit and to incorporate in the prospectus;

**Our Response:** Party wise break up of trade receivables as shown in note 10 along with subsequent realization as on audit signing date are as follows:

Amount in Taka					nount in Taka
Name of the dealers	Address	Balance as on 30.06.2019	Sales during 01 July 2019 to 22.10.2019	Received during 01 July 2019 to 22.10.2019	Balance as on 22.10.2019
A.G.S Poultry	Noakhali	2,531,954	5,091,489	5,001,996	2,621,447
A.R Enterprise	Tangail	489,337	1,006,254	966,438	529,153
A.R Poultry	Gazipur	304,255	636,090	600,775	339,570
ABC Pty	Chittagong	2,659,701	5,346,982	5,254,383	2,752,300
Adarsho Poultry Feed	K.Gonj	17,868,482	25,764,543	35,302,066	8,330,958
Adrosho Poultry Feed	Jenaidha	833,088	1,693,756	1,645,580	881,264
Afrin Enterprise	Kaliakor	6,811,004	13,649,587	13,456,028	7,004,562
Akata Enterprise & Poultry Feed	Jamalpur	739,632	1,506,845	1,460,942	785,536
Akota Enterprise	K.Ganj	5,372,154	10,771,888	10,613,322	5,530,720
Akota Poultry Feed	Bagerhat	1,207,650	2,442,880	2,385,595	1,264,935
Al Amin Poultry - 2	Feni	5,096,971	8,221,522	10,069,648	3,248,845
Al Mamun Poultry	N.Khali	325,023	677,626	641,806	360,843
Alo Poultry (Soaidpur)	Soaidpur	2,784,448	5,596,477	5,500,843	2,880,081
Amanullah Enterprise	N.Dee	835,141	1,697,862	1,649,636	883,367
Amena Traders	Tangail	3,604,919	7,237,418	7,121,831	3,720,506
Anik Poultry Feed	Gazipur	325,910	679,400	643,558	361,752
Arafat Enterprise	Comilla	420,325	868,230	830,093	458,463
Arafat Poultry Feed & Medic	K.Gonj	4,758,527	9,544,634	9,400,992	4,902,170
Arif Enterprise	Fulbaria	894,005	1,815,590	1,765,932	943,662
Arif Enterprise	Barishal	6,053,883	12,135,346	11,960,200	6,229,029
ARS Trading	Pabna	2,582,427	5,192,434	5,101,714	2,673,147
Ashraf Enterprise	N.Dee	563,362	1,154,304	1,112,688	604,978
Asik Enterprise	Rajbari	829,848	1,687,277	1,639,179	877,946
Atik Poultry	Comilla	317,446	662,472	626,836	353,082
Atroshi Enterprise	Faridpur	1,174,970	2,377,520	2,321,030	1,231,461
Aynal Fisheries	Shombugonj	2,151,767	4,331,113	4,250,867	2,232,013
Azizul Poultry Farm	Tangail	13,137,570	26,302,719	25,955,298	13,484,991
Badhan Poultry	N.Dee	335,818	699,216	663,134	371,900
Bahadur Poultry Feed	Pirojpur	7,338,670	14,704,921	14,498,529	7,545,062
Balaka Poultry Complex	Manikgonj	4,284,762	8,597,104	8,464,983	4,416,883
Bay of Bengale Multi	Patuakhali	325,387	678,354	642,525	361,216
Bhai Bhai Enterprise	Chandina	462,252	952,084	912,927	501,409
Bhai Bhai Enterprise-1	Tangail	13,892,126	27,811,833	27,446,061	14,257,898
Bhai Bhai Fish Feed	Shivpur	3,134,753	6,297,086	6,192,933	3,238,906
Bhai Bhai Fish Feed	Shibpur	3,948,482	7,924,544	7,800,602	4,072,424
Bhai Bhai Motshow Khamar	Rajshahi	5,052,949	10,133,478	9,982,675	5,203,752
Bhai Bhai Poultry Feed	Shaylokupa	3,355,444	6,738,467	6,628,947	3,464,963
Bhai Bhai Poultry Feed & Farm	R.Ganj	899,086	1,825,751	1,775,970	948,867

Bhai Bhai Poulty & Fish Feed	C.Ganj	1,128,073	2,283,726	2,228,376	1,183,423
Bhai Bhai Poutry	Pakulla	4,745,845	9,519,270	9,375,936	4,889,179
Bhandan Poultry	Rangpur	3,592,314	7,212,208	7,096,928	3,707,594
Bhola Matsha Khamar	Bhola	585,249	1,198,077	1,155,928	627,397
Bhuyan Poultry & Fish Feed	N.Dee	357,141	741,862	705,261	393,742
Biplob Poutry Feed	Kaliakoir	1,025,289	2,078,158	2,025,308	1,078,139
Bismillah Poultry & Fish	Jessore	967,377	1,962,335	1,910,893	1,018,819
Bismillah Poultry Feed	N.Gonj	577,748	1,183,076	1,141,110	619,714
Bismillah Traders	Munshigonj	467,355	962,289	923,008	506,636
Biswas Traders	Satkhira	317,103	661,786	626,159	352,730
BKS Enterpris	Tangail	424,138	875,857	837,626	462,369
Bormao Poultry	Comilla	2,543,610	5,114,800	5,025,024	2,633,386
Brothers Traders-JS	Gzipur	430,103	887,786	849,410	468,478
Bushra Poultry	G.Pur	2,503,477	5,034,534	4,945,734	2,592,277
Chowdhury Poultry	M.Ganj	1,872,120	3,771,820	3,698,374	1,945,565
Companyganj Chiks & Feed	N.Khali	3,235,101	6,497,781	6,391,188	3,341,694
Dawa Enterprise	Fulpur	571,674	1,170,928	1,129,110	613,492
Delware Enterprise	Trishal	314,544	656,668	621,103	350,109
Dhali Poultry & Fish Feed	Shatkhira	208,569	444,718	411,730	241,557
Dider Enterprise	Munshigonj	1,019,316	2,066,212	2,013,507	1,072,021
Ema Poultry Feed Store	Patuakhali	1,424,647	2,876,874	2,814,311	1,487,210
Emon Enterprise	Kushtia	310,515	648,610	613,143	345,982
Fahim Enterprise	Tangail	990,694	2,008,968	1,956,959	1,042,703
Fakirhat Poultry	Nokhali	254,916	537,412	503,297	289,031
Farazi Traders	Mymensing	650,412	1,328,403	1,284,670	694,145
Farmers Center	Bogra	8,215,027	16,457,635	16,229,930	8,442,732
Fetan Shah Poultry	CTG	310,509	648,599	613,132	345,976
Friends Poultry	Hossainpur	312,388	652,356	616,843	347,901
Gausal Azam Traders	K.Ganj	3,138,156	6,303,893	6,199,658	3,242,392
Guruji Traders	B.Baria	1,479,558	2,986,695	2,922,797	1,543,456
Hadi Enterprise	Natore	232,110	491,799	458,239	265,670
Haque Poultry & Fish Feed	Mymensing	1,280,198	2,587,976	2,528,926	1,339,248
Haque Poultry Feed	Barishal	1,974,197	3,975,975	3,900,047	2,050,125
Hasan Poultry	N.Khali	577,296	1,182,172	1,140,217	619,251
Hasna Poultry Feed	Bhola	879,117	1,785,814	1,736,518	928,412
Himu Enterprise	Kishoregonj	3,408,177	6,843,933	6,733,131	3,518,979
Hoque Poultry	Ctg.	721,680	1,470,939	1,425,472	767,146
Hoque Poultry & Fish Feed	Muktagacha	322,500	672,580	636,821	358,259
Hrihan Enterprise	Tangail		20,086,708	29,693,274	
Huda Poultry	Kishorgonj	15,029,564		5,418,906	5,422,998
· · · · · · · · · · · · · · · · · · ·		2,742,975	5,513,531		2,837,600
Insaf Poultry	K.Ganj	5,561,900	11,151,379	10,988,198	5,725,080
Islam Feed & Varieties Complex Islam Traders	K. Ganj	556,222 325,294	1,140,023	1,098,581	597,664
	Kendua		678,167	642,340	361,120
Islam Traders	Chandpur	335,453	698,485	662,411	371,526
Jamil Traders	Valuka	321,554	670,687	634,951	357,289
Jamuna Chicks & Feed	Companigonj	1,204,736	2,437,053	2,379,838	1,261,951
Janata Poultry Feed	Bhola	854,611	1,736,803	1,688,103	903,311
Jannat Poultry Feed	Lakhipur	599,001	1,225,582	1,183,099	641,484
Janok Poultry Feed	Faridpur	1,430,417	2,888,414	2,825,710	1,493,120
Jim Enterprise	Natore	14,284,449	28,596,478	28,221,165	14,659,762
Jitu Enterprise	Fulbaria	1,254,750	2,537,080	2,478,649	1,313,181

Jom Jom Enterprise	Natore	3,720,395	7,468,369	7,349,974	3,838,790
Jonayet Poultry Feed & Chicks	Maona	1,560,711	3,149,003	3,083,131	1,626,583
Jonoprio Traders	Raypura	1,903,996	3,835,572	3,761,351	1,978,217
Khadiza Poultry Feed	Kishoregonj	3,777,720	7,583,020	7,463,230	3,897,509
Khair Enterprise	Tarakanda	247,153	521,886	487,960	281,079
Khan Poultry	K.Gonj	308,404	644,388	608,972	343,820
Khan Poultry	Babugonj	655,941	1,339,462	1,295,594	699,809
Khan Poultry & Dairy Complex	Damra	978,988	1,985,556	1,933,831	1,030,712
Khan Traders	Gopalgonj	22,192,052	44,411,684	43,844,057	22,759,678
Labib Traders	Naogaon	242,873	513,326	479,504	276,695
Lal Mia Poultry Farm	Goshairhat	401,585	830,749	793,067	439,267
Lita Enterprise	N.Dee	623,845	1,275,270	1,232,182	666,932
M. M Agro	Noakhali	1,420,388	2,868,356	2,805,897	1,482,847
M. M. Poultry	Barishal	239,828	507,236	473,488	273,576
M. S Enterprise	Valuka	643,803	1,315,186	1,271,613	687,375
M.K Fish Feed	M.Sing	257,968	543,516	509,327	292,157
M/S. Badsha Enterprise	Jessore	209,760	447,100	414,083	242,777
M/S. Faruk Traders	Jessore	527,792	1,083,164	1,042,413	568,543
Ma Moni Poultry Feed & Medicine	Gazipur	1,154,834	2,337,248	2,281,247	1,210,835
Ma Moni Traders	Tangail	12,912,947	25,853,474	25,511,516	13,254,905
Ma Poultry House (Contract Farm)	Mymensing	6,028,523	12,084,626	11,910,097	6,203,052
Maa Babar Doa Poultry Feed	Monhordi	321,035	669,649	633,926	356,757
Maa Poultry Farm	Natore	2,266,630	4,560,840	4,477,800	2,349,670
Mahfuz Enterprise	Manikgonj	2,353,650	4,734,879	4,649,723	2,438,806
Mahin Poultry	M.ganj	452,792	933,164	894,237	491,719
Maleka Poultry Feed & Medicine	Gazipur	913,429	1,854,438	1,804,308	963,559
Malik Vorosha	B-Baria	2,266,368	4,560,315	4,477,282	2,349,401
Mama Vagina Fish & Poultry	Shivpur	3,692,509	7,412,598	7,294,881	3,810,226
Mama Vagne Poultry	Gaibhandha	1,635,115	3,297,810	3,230,129	1,702,796
Mamun Traders	Natore	718,079	1,463,738	1,418,359	763,458
Mehedi Enterprise	Bhola	586,176	1,199,932	1,157,761	628,347
Millon Poultry	Dhaka	754,181	1,535,942	1,489,685	800,438
Milon Fish Feed	Bagerhat	1,253,776	2,535,131	2,476,724	1,312,183
Mim Poultry	Pabna	246,849	521,278	487,359	280,768
Minara Poultry Feed & Chicks Corner	Sylhet	748,610	1,524,801	1,478,679	794,732
Modinap Layer Feed	Tangail	257,072	541,724	507,557	291,239
Mohammmadi Poultry	Ramgor	243,359	514,297	480,464	277,193
Moksed Poultry	Faridpur	209,108	445,796	412,795	242,109
Mollika Kader Poultry Feed,	Gazipur	642,318	1,312,216	1,268,679	685,854
Momin Enterprise	Fulbaria	2,072,587	4,172,754	4,094,433	2,150,908
Monia Traders	Pirgonj	401,680	830,940	793,256	439,364
Morshed Poultry	Rajbari	1,452,828	2,933,236	2,869,988	1,516,076
MR Poultry Feed	Tangail	6,389,771	12,807,122	12,623,808	6,573,086
Muhin Enterprise	Rajshahi	961,555	1,950,690	1,899,390	1,012,855
N.Hossain Plty Firm	Laxmipur	657,040	1,341,661	1,297,766	700,935
N.K Enterprise	Jamalpur	890,008	1,807,596	1,758,036	939,569
N.R Poultry	Dhamrai	745,061	1,517,702	1,471,667	791,096
Nabinagor Poultry	B.baria	449,403	926,386	887,541	488,248
Nadia Poultry Firm	Savar	1,067,219	2,162,018	2,108,147	1,121,089
Nesarabad Poultry & Fish	P.Pur	7,818,846	15,665,272	15,447,202	8,036,916

Page: 281

		1			
New Allahr Dan Poultry	N.khali	1,548,189	3,123,958	3,058,391	1,613,756
New Hope Poultry Feed	Munshigonj	1,902,203	3,831,986	3,757,809	1,976,380
New Ideal Poultry	Noakhali	2,034,709	4,096,998	4,019,598	2,112,108
New Saifat Poultry	Barishal	6,524,601	13,076,782	12,890,188	6,711,195
New Sarker Enterprise	Chadpur	932,999	1,893,577	1,842,971	983,605
New Satata Broiler Feed	K.Ganj	2,404,221	4,836,022	4,749,636	2,490,607
Nibir Poultry & Medicine Center	N.G	975,849	1,979,278	1,927,630	1,027,497
Nishat Poultry Feed	Jamalpur	427,570	882,720	844,406	465,884
Nur Poultry & Fish Feed	Bhola	1,210,993	2,449,565	2,392,199	1,268,359
Ome Poultry	Tangail	773,715	1,575,010	1,528,278	820,447
Orpha Poultry	Noakhali	2,120,815	4,269,210	4,189,716	2,200,308
Pabna Emporium	Pabna	265,728	559,036	524,658	300,106
Parbota International Poultry	Gaibandha	780,778	1,589,136	1,542,232	827,682
Progoti Poultry	Chittagong	546,700	1,120,980	1,079,769	587,911
R & J Traders	Bhola	1,010,807	2,049,194	1,996,696	1,063,305
R. S Traders	Mymensing	842,377	1,712,335	1,663,933	890,779
Rad Poultry & Fish Feed	Jamalpur	2,366,905	4,761,389	4,675,911	2,452,383
Rahim Poultry Farm & Feed	N.Khali	3,454,921	6,937,423	6,825,484	3,566,860
Rahman Poultry & Feed House	Madhabpur	1,424,434	2,876,448	2,813,891	1,486,992
Rahman Poultry Khamar	Bhola	1,129,749	2,287,079	2,231,688	1,185,140
Raj Enterprise	Rajshahi	738,730	1,505,040	1,459,159	784,611
Rashed Enterprise-	Kaliakoir	245,192	517,963	484,085	279,070
Reya Enterprise	Karaniganj	1,192,087	2,411,754	2,354,847	1,248,994
Riad Poultry & Fish Feed Com	Phultola	353,688	734,956	698,439	390,205
Rifa Poultry	Sherpur	284,267	596,114	561,285	319,096
Rimi Poultry	Comilla	959,395	1,946,370	1,895,122	1,010,643
Rohan Poultry	Rajshahi	1,550,759	3,129,097	3,063,467	1,616,388
Rokey Enterprise	K.Ganj	1,942,429	3,912,439	3,837,283	2,017,585
R-Two Agro Feed	Comilla	788,688	1,604,955	1,557,859	835,784
Ruma Enterprise	Fulbaria	13,032,088	26,091,755	25,746,900	13,376,943
Rumon Traders	Manikgang	700,580	1,428,740	1,383,786	745,533
Rupayan Poultry & Fish Feed	Sylhet	255,874	539,328	505,190	290,012
S. A Poultry	Kushtia	738,932	1,505,443	1,459,557	784,818
S.A Traders	Mymensing	1,595,811	3,219,203	3,152,477	1,662,537
S.K Motsho Khamar	Coxs,Bazar	695,056	1,417,693	1,372,873	739,875
S.N Poultry Khamer & Feed	Gazipur	434,170	895,919	857,445	472,644
S.R Trading	Pirganj	210,053	447,686	414,662	243,077
S.R. Traders	Kustia	518,391	1,064,363	1,023,840	558,914
S.S Poultry	Tangail	1,935,869	3,899,318	3,824,322	2,010,865
S.Selim Poultry Feed	N.Ganj	853,823	1,735,226		902,504
	-	990,685		1,686,546	
Sabiha Poultry Saif Poultry Feed	Tangail Kishorogoni	,	2,008,950	1,956,941	1,042,694
	Kishoregonj Tangaji	994,477 889.044	2,016,534	1,964,433	1,046,578
Saiful Poultry	Tangail	889,044	1,805,667	1,756,130	938,581
Saiful Poultry Khamar,	Mymensing	695,065	1,417,710	1,372,890	739,884
Saikat Poultry Feed & Chicks	Comilla	515,683	1,058,946	1,018,489	556,140
Sakil Poultry Farm	Feni	335,896	699,372	663,288	371,980
Salman Motsho Khamar	Tarakanda	248,616	524,812	490,850	282,578
Samsul Traders & Fish	Shibpur	3,608,810	7,245,200	7,129,518	3,724,492
Sarder Feed House	Borguna	247,884	523,348	489,404	281,828
Sarkar Biz Vandar	Jamalpur	344,545	716,670	680,375	380,840
Sarkar Enterprise	Chadpur	2,206,090	4,439,759	4,358,192	2,287,657

Sarkar Pltry & Medicine Corner	Tangail)	6,377,999	12,783,577	12,600,549	6,561,027
Sathi Akter Poultry Feed & Med	N.Dee	1,044,490	2,116,561	2,063,243	1,097,808
Satota Broiler House	Kishoregonj	274,767	577,114	542,516	309,365
Satota Poultry Feed	N. Gonj	822,888	1,673,355	1,625,427	870,816
Sazid Enterprise	Muktagasa	1,790,053	3,607,685	3,536,236	1,861,502
Sazzad Enterprise	Faridpur	1,718,290	3,464,160	3,394,456	1,787,994
Seba Poultry Feed	Barishal	957,641	1,942,862	1,891,657	1,008,846
Selim & Brothers	Noakhali	580,298	1,188,175	1,146,147	622,326
Shah Amanot Poultry	CTG	496,473	1,020,526	980,536	536,463
Shahid Pty	Tangail	3,051,846	6,131,272	6,029,136	3,153,982
Shahin Enterprise	Comilla	277,499	582,579	547,914	312,163
Shahjalal (R) Poultry & Medicine	Mymensingh	2,937,511	5,902,603	5,803,247	3,036,867
Shamim Enterprise	Mymensing	4,837,287	9,702,154	9,556,596	4,982,845
Shaon Traders	Khulna	5,800,331	11,628,243	11,459,263	5,969,311
Shawon Enterprise	Tangail	289,245	606,070	571,120	324,195
Shejuti Traders	Naogaon	299,173	625,926	590,735	334,364
Shetu Traders	Gabtoli	3,241,853	6,511,287	6,404,530	3,348,611
Shifa Poultry	Tangail	706,912	1,441,404	1,396,297	752,019
Shourab & Sadia Poultry	Kishoregonj	1,282,001	2,591,582	2,532,488	1,341,095
Shubra Medical Hall	K.Ganj	5,866,923	11,761,426	11,590,827	6,037,522
Siam Poultry	Tangail	437,787	903,155	864,592	476,350
Sinha Enterprise	Tangail	1,399,295	2,826,170	2,764,224	1,461,241
Sinha Poultry Feed & Medicine	Monhordi	1,143,531	2,314,642	2,258,916	1,199,257
Soad Poultry	N.Dee	452,717	933,014	894,089	491,642
Sojib Poultry	Pabna	15,004,213	30,036,006	29,643,188	15,397,031
Sonar Bangla Plty & Fish Feed	Gouripur	401,421	830,422	792,744	439,099
Sopnil Enterprise	Chuadanga	28,842,787	47,713,154	56,983,782	19,572,159
Sorna Poultry Feed & Farm	Gaibandha	4,366,965	8,761,511	8,627,391	4,501,085
South Asia Pty	N.Khali	534,222	1,096,024	1,055,116	575,130
Sowa Poultry (N.Dee)	N.Dee	4,537,595	9,102,769	8,964,500	4,675,864
Suman Agro	Tangail	23,564	74,708	46,220	52,052
Sunrise Enterprise	Jessore	2,263,508	4,554,596	4,471,632	2,346,472
Suny Enterprise	Comilla	407,202	841,983	804,164	445,020
Supreme Poultry Care Center	Feni	962,187	1,951,954	1,900,638	1,013,503
Talukder Plt Feed	Tangail	18,423,355	33,274,289	36,398,318	15,299,326
Tamim Poultry Feed	Bhola	1,470,431	2,968,442	2,904,766	1,534,107
Tangin Enterprize	Bawfal	6,530,291	13,088,161	12,901,429	6,717,023
Tanvir Enterprise	Tangail	13,626,657	27,280,894	26,921,578	13,985,973
Tarafdar Enterprise	Jessore	1,187,728	2,403,035	2,346,234	1,244,528
Tarequejjaman Poultry	Noakhali	652,640	1,332,859	1,289,072	696,427
Tasin Poultry	K.Gonj	6,567,314	13,162,208	12,974,575	6,754,946
Tayef Traders	Noakhali	808,903	1,645,387	1,597,799	856,491
Teen Vai Enterprise	Valuka	1,818,344	3,664,267	3,592,130	1,890,481
Thahura Poultry & Fish Feed	Tangail	552,542	1,132,664	1,091,311	593,895
Tipu Poultry	Bogura	307,741	643,062	607,662	343,141
Trust Agro Traders	Bogra	2,495,951	5,019,481	4,930,864	2,584,568
Tuhin Poultry	N.Gonj	395,831	819,242	781,700	433,373
Tumpa Poultry	Dewanganj	409,787	847,154	809,273	447,668
Two Brothers	Rajshahi	1,139,638	2,306,855	2,251,224	1,195,269
Udoyon Traders	Trishal	231,070	489,719	456,184	264,604
Usha Poultry Feed	Bhola	2,720,211	5,468,002	5,373,931	2,814,282

U-Sha Poultry Feed	Borhanuddin	1,228,854	2,485,288	2,427,487	1,286,655
Uzzal Poultry	Madaripur	6,192,305	12,412,191	12,233,678	6,370,818
Uzzal Poultry	Gazipur	2,365,910	4,759,400	4,673,946	2,451,364
Uzzol Enterprise	Sharsha	11,525,869	23,079,318	22,771,093	11,834,094
Vai Vai Enterprise	Monhordi	816,286	1,660,151	1,612,384	864,053
Vai Vai Pltry Feed & Medicine	Sonargaon	809,924	1,647,428	1,599,815	857,537
Vai Vai Poultry	Araihazar	723,237	1,474,053	1,428,549	768,741
Vai Vai Poultry Comer	Thakurgaon	14,313,493	19,654,566	28,278,547	5,689,513
Vai Vai Poultry Feed	Sonargaon	846,020	1,719,620	1,671,130	894,511
Vai Vai Traders	Natore	616,405	1,260,389	1,217,483	659,311
Zaker Poultry Feed	Gazipur	9,378,335	18,784,249	18,528,253	9,634,331
Zaman Traders	Gazipur	6,067,208	12,161,995	11,986,525	6,242,677
Total		618,482,939	1,199,343,619	1,221,839,524	595,987,034

2. It is observed that the company has recognized an investment in associate of Tk.9,66,00,000/as on June 30, 2014. Auditor's clarification is needed on whether the company accounted for this investment in associate over the years as per provision of paragraph 38 of IAS 28.

### Our Response:

Investment in associates accounted in the year ended 30th June 2014 was in cost method. Later on in the financial statements for the year ended 30 June 2017, investment in associates has been recognized under equity method as per IAS 28 Investments in Associates and Joint Ventures. Paragraph 38 of IAS 28 describe when an associates or joint venture make losses and these losses exceeds the carrying amount of investment, investor cannot bring down the carrying amount of the investment below zero. Investor simply stops bringing in future losses. Mentionable here that since investment in X-Ceramics Ltd i.e. the associate company, the X-Ceramics Ltd. are doing profit, no loss incurred.

3. Whether the statutory auditor has physically verified of cash & cash equivalent of the company of Tk.10,79,97,733/- as on 30.06.2019;

### Our Response:

We have confirmed the cash & Cash equivalent of the company amounting Tk. 10,79,97,733/for the year ended June 30, 2019 with bank statements and provided cash certificate (as our appointment was post dated) which has been shown in note no 12 of the Statement of Financial Statements.

4. Details break up of cash paid to suppliers, cash paid to employees and cash paid to others as shown in cash flow statement for the year ended June 30, 2019 prepared by the statutory auditor is required to submit and to incorporate in the prospectus;

### Our Response:

Details break up of cash paid to suppliers, cash paid to employees and cash paid to others as shown in cash flow statement for the year ended June 30, 2019 are as follows.

Particulars	2018-2019	2017-2018
Particulars	Amount in Tk.	Amount in Tk.
Opening Inventory	428,371,138	342,707,463
Material Consumption	(3,340,403,797)	(3,400,501,217)
Closing inventory	(831,701,445)	(428,371,138)
Opening Accounts payable	(79,620,409)	(98,790,705)
Closing Accounts payable	65,485,302	79,620,409
Opening Advance (Advanced to supplier, LC prepaid)	103,204,069	43,284,746
Closing Advance (Advanced to supplier, LC prepaid)	(239, 379, 184)	(103,204,069)
Total	(3,894,044,327)	(3,565,254,511)

### Cash Paid to Suppliers:

### Cash Paid to Employees:

Particulars	2018-2019	2017-2018
	Amount in Tk.	Amount in Tk.
Salary & Wages	(206,586,850)	(204,850,250)
Employer's contribution to provident fund	(2,382,197)	(2,065,944)
Opening Advance	6,565,892	3,635,732
Closing Advance	(9,998,420)	(6,565,892)
Opening Accrued	(11,551,181)	(4,484,328)
Closing accrued	10,273,125	11,551,181
Total	(213,679,630)	(202,779,500)

### Cash Paid to others:

Particulars	2018-2019	2017-2018
	Amount in Tk.	Amount in Tk.
Administrative Expenses	(16,952,518)	(16,461,928)
Selling & Distribution Expenses	(90,788,859)	(93,753,068)
Factory overhead	(84,308,218)	(84,017,386)
Payment for WPPF	(5000)	-
Opening Accrued	(4,914,481)	(4,985,858)
Closing accrued	3,946,057	4,914,481
Total	(193,023,019)	(194,303,759)

5. It is observed from note 7.00 to the audited financial statements for the year ended June 30, 2019 that the company has an investment in Govt. Savings Certificate of Tk.8,68,21,958/-. Statutory auditor is required to mention whether they have physically verified this item or not;

### Our Response:

We have verified the investment in Govt. Savings Certificate of Tk.8,68,21,958/- for the year ended June 30, 2019 which has been shown in note no 7 of the Statement of Financial Statements.

6. Statutory auditor is required to mention the status of Workers Profit Participation Fund (WPPF) as required by Bangladesh Labour (Amendment) Act. 2013;

### Our Response:

The company has made a deed of trust in the name of Index Agro Industries Limited Workers Profit Participation Fund (WPPF) and establishes a board of trustee dated 25 April, 2018. A bank Account in the name of trust has been opened.

7. It is observed that the company has changed its accounting policy for depreciation on revalued asset in the year 2016. In this case, the company changed depreciation on revalued asset from straight line method to reducing balance method. Statutory auditor is required to mention the basis and reason behind this change and its impact on EPS and NAV;

### Our Response:

Earlier management has charged depreciation on revalued asset (Building and Civil construction) using straight line method expecting that the company will consumed same productivity from such asset from its future useful life. In the year 2016, management observed that it is reasonable to charge depreciation on revalued assets (Building and Civil construction) at reducing balance method as asset has higher productivity in earlier year in compare to the later year.

The basis of depreciation charged is as follows.

Depreciation charged during the year = (Revalued asset Value-Accumulated depreciation) x Rate of depreciation.

### Impact on EPS for the year ended June 30 2016:

After changed the depreciation method from straight line to reducing balance method, total depreciation amount reduced by Tk.535,075 (Tk. 2,858,449-Tk. 2,323,374) for the year 2016. Due to reduction of depreciation expenses, net profit after tax has been increased by Tk. 435,704 after considering expenses for WPPF and tax thereon.

EPS increased by:	Net profit after tax increased
	No. of share outstanding during the year
	<u>Tk. 435,704</u>
	39,000,000
	= <u>Tk. 0.0112</u>

### Impact on NAV as at 30th June 2016:

After changed the depreciation method from straight line to reducing balance method total depreciation amount reduced by Tk.4,125,823 (Tk.17,150,697-Tk.13,024,874) up to the year 2016. Due to reduction of depreciation expenses, net profit after tax and revaluation reserve has been changed year by year. Hence, Share Holders' Equity has been increased by Tk. 4,006,795 up to the year 2016. Net Assets Value (NAV) per share has been increased by Tk. 0.1027 (Tk. 4,006,795/39,000,000).

8. Break-up of cash paid to others as shown in the cash flow statement for the year ended 30-06-2019 prepared by the statutory auditor is required to submit and to incorporate in the prospectus;

### Our Response:

Details break up of cash paid to others as shown in cash flow statement for the year ended June 30, 2019are as follows.

Particulars	2018-2019	2017-2018	
Fai ticulai s	Amount in Tk.	Amount in Tk.	
Administrative Expenses	(16,952,518)	(16,461,928)	
Selling & Distribution Expenses	(90,788,859)	(93,753,068)	
Factory overhead	(84,308,218)	(84,017,386)	
Payment for WPPF	(5000)	-	
Opening Accrued	(4,914,481)	(4,985,858)	
Closing accrued	3,946,057	4,914,481	
Total	(193,023,019)	(194,303,759)	

Cash Paid to others:

9. Whether the statutory auditor has made physical verification of inventories or not;

### Our Response:

We have confirmed the inventories at the balance sheet date with provided documents.

10. Statutory auditor is required to explain why the company has reclassified showing purchase of parent stock in investing activities instead of operating activities with effect of it and whether such changes are permissible as per provision of IAS and IFRS;

### Our Response:

The cost of Day Old Chicks (DOC) and Operating Cost of DOC, i.e. rearing costs have been accumulated as unallocated revenue expenditure. It takes 6-month to turn up the DOC into Parent Stock for laying egg. In addition, Parent Stock's cost and rearing cost have also been accumulated as unallocated revenue expenditure. On an average parent stocks lay 180 eggs in

7-month period of time. Later total unallocated revenue expenditures have been amortized on the basis of productivity, i.e. 180 eggs in 7-month. For simplicity it has been amortized on straight line basis of 7-month. In the Statement of Financial Position Parents Stock has been classified as a non-current asset. In line with the presentation of financial position, a payment for parent stock has been classified as investing activities. Comparative year has been reclassified also. Changes or re-classification is permissible in IAS and IFRS.

11. Name wise schedule of purchase of parent stock during the year with payment status prepared by the statutory auditor is required to be submitted and to incorporate in the prospectus;

### Our Response:

We disclose herewith the name wise schedule of purchase of parent stock during the year 30 June 2019 with payment status;

Name of parent stock suppliers	Quantity	Rate/Pcs	Purchase amount	Paid amount
Kazi Farms Ltd.	43,056	255.8528	11,016,000	11,016,000
INSTITUT DE SELECTION ANIMALE- IAS.S.AS France	14,000	637.504	8,925,056	8,925,056
Kazi Farms Ltd.	15,183	342.62	5,202,000	5,202,000
Kazi Farms Ltd.	47,515	250.7848	11,916,040	11,916,040
Kazi Farms Ltd.	17,319	247.3584	4,284,000	4,284,000
Total	137,073		41,343,096	41,343,096

Total addition during the year is Tk.10,86,52,310 against which total parent stock purchase amount is Tk.4,13,43,096 and the balance amount Tk.6,73,09,214 is incurred during the rearing period of the parent stocks.

12. Statutory auditor is required to provide detailed quantity wise information of base materials in note 9.01;

### Our Response:

Detailed quantity wise information of base materials in note 9.01 as at 30 June 2019 are as follows.

Name of Base materials	Quantity	Rate/Unit	Amount in Tk.
CM-PRO	35,594	48.9100	1,740,903
Corn Gluten Meal	843,503	58.6800	49,496,760
DDGS	109,700	27.3700	3,002,486
DORB	391,202	13.5200	5,289,049
Extruded Soya bean (FFS)	132,821	41.7599	5,546,597
Fish Meal	248,441	77.8399	19,338,631
Full Fat Soya (Cooked)	1,057,417	42.0500	44,464,364
Lime stone powder (LSP)	154,209	12.0500	1,858,218
Maize	6,596,877	20.5800	135,763,729
Poultry Meal	254,398	65.0001	16,535,891
Rape Seed	360,953	25.5600	9,225,963
Rice Polish - A	63,460	19.1601	1,215,901
Soya bean Meal - 44	959,147	37.1455	35,627,980
Soya bean Meal - 46	5,321,112	38.0200	202,308,660
Wheat Flour	316,840	23.0700	7,309,497
Total	16,845,673	31.98	538,724,630

13. It is observed that inventories and trade receivables of the company as on June 30, 2019 are Tk. 88,32,72,249/- and Tk. 61,84,82,939/- respectively which is 93% and 19.27% higher than the previous year. Statutory auditor is required to mention the reason of such huge inventories and trade receivables of the company. Also mention whether these are any indication of inefficient working capital management or not;

### Our Response:

The Company procures its required raw materials for feed from local market and imported from international suppliers. Approximately 60% of the required raw materials are imported from India, Argentina, Brazil and some other countries. Sourcing of maize and some other base materials basically depends on the seasonality and price. For the above reason the closing balance of inventories is so higher as compared to the previous year due to bulk quantity purchase depending on the seasonality and price facility. On the other hand, the trade receivables have been increased as a result of increased sales volume in 2018-2019.

14. Statutory auditor is required to provide quantity and pricing of parent stock in hand as 30-06.2019;

Our Response:	Quantity and	pricing of pare	ent stock in hand as o	on 30-06-2019 is as follows:
our response.	Quantity and	i pricing or pure	The scoen in nume as a	JII JO OO ZOI / IJ UJ IO((OWJ.

Particulars	Quantity (Pcs)	Rate/Pcs	Amount in Tk.
Opening balance	129,560	753.29	97,596,270
Purchase during the year	137,073	301.61	41,343,096
Capitalized during the year (Feed, other material & overhead consumed)			67,309,214
Total cost for purchase and capitalized during the year	137,073	792.66	108,652,310
Total Parent stock available (quantity and value)	266,633		206,248,580
Amortization during the year (quantity and value)	107,333	753.29	80,852,631
Closing balance	159,300	787.17	125,395,949

Place: Dhaka Dated: August 20, 2020 -/Sd FAMES & R Chartered Accountants

# CHAPTER (XXVII): CREDIT RATING REPORT

# Credit Rating Report Index Agro Industries Limited

Particulars	Ratings	Remarks
Index Agro Industries Limited	A <sub>3</sub>	Entity
BDT 104.8 million long term outstanding	A₃(Lr)	
BDT 250.0 million Bai-Muajjal (Com) limit*	A₃(Lr)	Please see Appendix-1
BDT 200.0 million short term funded limit	ST-3	for details
BDT 1,870.0 million short term non-funded limit	ST-3	
Outlook	Stable	

*Lr–Loan Rating, ST–Short Term; \* Due to revolving nature, CRAB views Bai–Muajjal/Cash Credit (CC) as long term facilities.* (Refer to Appendix–3 for rating history)

Date of Rating: 31 December 2019

**Validity:** The entity rating is valid up to 30 September 2020 and the loan ratings are valid up to limit expiry date of respective credit facilities or 30 September 2020 whichever is earlier.

**Rating based on:** Audited financial statements up to 30 June 2019, bank liability position as on 30 December 2019, and other relevant quantitative & qualitative information up to the date of rating declaration.

Methodology: CRAB's Corporate Rating Methodology (www.crab.com.bd)

Analyst Contact:

Mohammed Nazrul Islam Bhuiyan

nazrul@crab.com.bd

Mohd. Asifur Rahman

asif.rahman@crabrating.com

Financial Highlights						
	Year ended June 30					
_(Mil. BDT)	2019	2018	2017			
Net Sales	4,326.2	4,324.6	3,579.9			
EBITDA	540.7	460.2	408.5			
EBITDA Margin (%)	12.5	10.6	11.4			
_Net Profit Margin (%)	6.4	6.1	6.0			
Return on Avg. Assets (%)	9.6	11.1	9.6			
_Quick Ratio (×)	0.77	0.90	0.75			
Cash Conversion Cycle (Days)	108	73	78			
Total Equity	1,756.3	1,480.5	1,215.3			
Borrowed Fund to Equity ( $\times$ )	0.65	0.54	0.66			
Borrowed Fund to EBITDA ( $\times$ )	2.1	1.7	2.0			
Cash Flow from Operation	(271.0)	101.0	267.2			
EBIT/Financial Expenses ( $\times$ )	3.1	4.1	3.2			

Source: The Company and CRAB Analysis

### BRIEF PROFILE

Index Agro Industries Limited (hereinafter also referred to as "IAIL" or "the Company") was incorporated as a Private Limited Company in September 2000 and started its commercial operation in July 2004. The Company converted into Public Limited Company in March 2015. IAIL is engaged in manufacturing & marketing of poultry feed & fish feed and producing Day Old Chicks (DOC). Presently, the Company has capacity of producing 25 MT feed per hour. Besides, IAIL has production capacity of approximately 30.0 million DOC per annum. The Authorized Capital of IAIL is divided into 1,000.0 million ordinary shares of BDT 10.0 each. The Company's paid up capital as on 30 June 2019 was BDT 390.0 million.

#### RATIONALE

Credit Rating Agency of Bangladesh Limited (CRAB) has affirmed the entity rating of Index Agro Industries Limited at A<sub>3</sub> (Pronounced single A three) and assigned A<sub>3</sub> (Lr) ratings to BDT 104.8 million long-term outstanding and BDT 250.0 million Bai-Muajjal limit of the Company in the long term. CRAB has also affirmed ST-3 rating to BDT 200.0 million funded limit and BDT 1,870.0 million non-funded limit of the Company in the short term.

The affirmation of ratings takes into account IAIL's similar business model, scale of operation, stable revenue generation, and geographical diversification of production facility. Moreover, the Company's capacity expansion, moderately established selling and distribution network, experience of the promoters and group strength positively support the ratings.

However, ratings are constrained to some extent by high working capital intensity, volatility in the raw material price in the local market as well as international market. The rating is also constrained by the probabilities of several diseases including *Avian influenza* (Bird Flu) causes major business risk for the poultry & fisheries industry.

Index Agro Industries Limited produces poultry feed (segregated in boiler and layer), fish feed (segregated in sinking and floating) and Day Old Chicks (DOC). IAIL has set up 01 Feed Mill at Valuka of Mymensingh, 01 Hatchery & Breeder Farm at Rajendrapur of Gazipur, 01 Hatchery at Rangpur and another Breeder Farm at Bogura. Revenue of the IAIL increased to BDT 4,326.2 million in FY2019 from BDT 4,324.6 million in FY2018 registering 0.04% growth. IAIL experienced increase in EBITDA margin and operating profit margin due to controlled CoGS as % of sales and operating expenses in FY2019. Despite increased financial expenses and income tax expenses, net profit margin of the Company increased to 6.4% in FY2019 from 6.1% in FY2018. With higher financial expenses, EBIT to Financial expenses ratios decreased to 3.1x in 2019 from 4.1x in 2018 however such coverage position indicates adequate capacity to repay the existing financial obligation of the Company.

IAIL experienced working capital pressure in FY2019 as operating cycle increased by 34 days resulting from increased average inventory period and average collection period. On the other hand, average payment period squeezed by 1 day in FY2019. The combined effect of the parameters deteriorated working capital management position as reflected in higher cash conversion cycle of 108 days in FY2019 (FY2018: 73 days). As a result, the Company generated negative cash flows in FY2019 following the adjustment of net changes in working capital and capital expenditure.

Total equity of the Company stood at BDT 1,756.3 million at the end of 30 June 2018; comprising BDT 390.0 million as paid up capital, BDT 37.8 million as revaluation reserve and BDT 1,328.4 million as retained earnings. IAIL reported 0.6x borrowed fund to equity in FY2019. Moreover, borrowed fund was reported 2.1x times to EBITDA revealing moderate leverage position of the Company in FY2019. The overall cash flow position compared to debt exposure exerts moderate position in FY2019. However, credit risk profile of the Company could be improved once it could infuse equity through public offering as planned.

Considering a normal business scenario CRAB opines that, revenue growth of IAIL may experience a positive growth in the upcoming year if the Company could utilize its capacity further by exploring new markets. However, stiff competition and seasonal nature of the industry could lead to volatility in revenues. Moreover, price fluctuation of day old chicks, poultry and fish feed could result lower margin.

Going forward, favorable changes in financial matrix along with consistency in operation and business profile may have positive impact on future rating consideration, and vice versa.

### Key Rating Drivers

### **Rating Strengths**

- + Geographical diversification of production facility would reduce production hinder risk in case of disease outbreak in one area
- + Has moderate group support
- + Effective accounts receivable collection strategy
- + Experience of management and moderately established selling and distribution network

### **Rating Challenges**

- Stiff competition and seasonal nature of the industry could lead to volatility in revenues
- Vulnerability to input prices and foreign exchange risk
- Price fluctuation of day old chicks, poultry and fish feed could result lower margins
- High inventory reserve requirement & credit sales created working capital pressure
- Probability of several diseases including *Avian influenza* (Bird Flu) causes the major business risk for the poultry & fisheries industry

### BACKGROUND OF THE COMPANY

Index Agro Industries Limited was incorporated in September 2000 and started its operation in July 2004 witl poultry farming and hatching facility at Rajendrapur, Gazipur. Later in 2009, the Company started its feer manufacturing facility at Valuka, Mymensingh with initial capacity of 90,000 MT (15 MT per hour) per annum Presently the Company has the facility of producing poultry feed and fish feed with installed capacity of 25 MT pe hour i.e., annual installed production capacity of 150,000 MT. But the planned production capacity is 19 MT per hou i.e., annual planned production capacity of 114,000 MT (considering the feed processing plant runs 2 shifts per dat at 10 hours per shift and normally operates for 300 days in a year). In 2014, the Company established anothe hatchery unit at Mithapukur, Rangpur. IAIL established its second breeder farm at Sherpur, Borga to support the production of DOC at Rangpur Hatchery. The aggregate production capacity of hatcheries is approximately 30.( million DOC per annum. IAIL was awarded ISO 9001:2008 certification for its feed manufacturing plant.

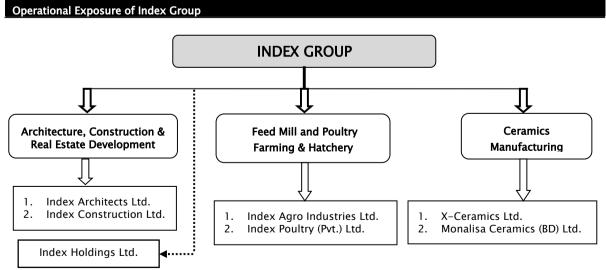
Table 1		
Company at a Glance		
Particulars		Details
Name of the Company	:	Index Agro Industries Limited (IAIL)
Date of Incorporation	:	13 September 2000 as a Private Limited Company
Commercial Operation	:	01 July 2004
Converted into Public Limited	:	31 March 2015
Authorized Capital	:	BDT 1,000.0 million
Paid-up Capital	:	BDT 390.0 million as on 30 June 2019
Chairman	:	Mr. Md. Mazherul Quader
Managing Director	:	Mr. Mahin Bin Mazher
Corporate Office	:	MF Tower, Plot: GA-95/C, Pragati Sarani, Gulshan-1 Link Road, Dhaka-
		1212
	:	Valuka, Mymensingh (Feed Mill)
Factory Location	:	Rajendrapur, Gazipur (Hatchery & Breeder Farm)
	:	Durgapur, Mithapukur, Rangpur (Hatchery Unit)
	:	Bhabanipur, Sherpur, Bogura (Breeder Farm)
Products	:	Poultry Feed, Fish Feed and Day Old Chicks (DOC)
Net Sales in FY2019	:	BDT 4,326.2 million
Net Profit in FY2019	:	BDT 275.5 million
Auditor	:	FAMES & R, Chartered Accountants (for FY2019)
Web	:	www.index-agro.com
6		

Source: IAL

### ■ GROUP STRENGTH

Index Group started its journey with Index Architects Limited in 1977 which is the flagship entity of the group and involved in architectural and physical planning as well as engineering. Architect Md. Mazherul Quader is the founder of the Group. He has designed and constructed notable structures i.e. IDB Bhaban, BRAC Centre, Janata Tower etc. in Bangladesh as well as in UAE, Liberia, Sri Lanka, Uganda and few other countries. The group diversified its business in the field of real estate development, building construction, manufacturing of ceramics, feed manufacturing, poultry farming and hatchery etc. At present, the Group has been managing 07 active large and small companies including Index Holdings Limited.

### Figure 1



**Index Construction Limited** (ICL) one of the building and construction firms of the country, concern of Index Group, was incorporated in 1999 and has undertaken and completed several commercial and residential property development projects. ICL also provides consultation and other related services to its clients. In FY2018, ICL reported revenue of BDT 37.1 million with net profit of BDT 0.2 million. Total asset of the company was BDT 421.0 million while Shareholders' equity was negative at the end of June 2018.

**Index Poultry (Pvt.) Limited** (IPPL) is a breeder farm incorporated in March 2006 and started its commercial operation in 2008. The present flock size of the breeder farm is 45,500 birds with production capacity of around 10.0 million hatching eggs per year. The production facility of IPPL is located at Shatibari, Mithapukur of Rangpur on 12 acres land. IPL reported BDT 1,534.4 million of revenue from its sales and 20.5% net profit margin in FY2018. Its Shareholders' equity was BDT 640.4 million while total borrowed fund outstanding was BDT 400.0 million as of 30 June 2018.

Table 2

Name of the Company	Nature of Business	Products/Services	Capacity	Operation Yea
Index Construction Ltd.	Construction	Construction, Real Estate Development	n.a.	1999
Index Agro Industries Ltd.	Poultry and Feed Manufacturing	Poultry & Fish Feed and Day Old Chicks	150,000 MT Feed 30.0 million DOC	2004
Index Poultry (Pvt.) Ltd.	Poultry Hatchery	Hatching Eggs	10.0 million Hatching Eggs	2008
Index Holdings Ltd.	Investment	Associate Investor	n.a.	2009
X-Ceramics Ltd.	Tiles Manufacturing	Floor & Wall Tiles	16,000 sqm/day	2010
Monalisa Ceramics (BD) Ltd.	Tiles Manufacturing	Floor & Wall Tiles	20,000 sqm/day	2016

Source: Management of the Company

**X-Ceramics Limited** (XCL), one of the concerns of Index Group of Companies, was incorporated in January 2008 and started its operation in February 2010. XCL is engaged in manufacturing & marketing of wall and floor tiles. Its factory is situated on 10.35 acres of land at Sreepur, Gazipur with manufacturing capacity of 172,160 square feet ceramic tiles per day (16,000 m<sup>2</sup>/day). The Company markets its products under the brand names "X Monica". XCL has technical collaboration with Italian ceramic tiles manufacturer Majorca S.P.A. and achieved ISO 9001 Quality Certificate. X-Ceramics Limited reported net revenue of BDT 1,354.9 million with net profit of BDT 74.5 million in FY2018.

**Monalisa Ceramics (BD) Limited** (MCL), the new venture of the Group was incorporated in January 2014 as a Private Limited Company and started its production of ceramic tiles in January 2016. The production capacity of MCL is 20,000 sqm wall tiles per day. Its factory is situated on 11.08 acres of land at Sreepur, Gazipur. Its Shareholders' equity was BDT 68.9 million while total assets was BDT 1,552.9 million with BDT 864.6 million borrowed fund outstanding as of 30 June 2018.

Table 3							
Financial Highlights of Index (	Group (Mil. BD	T)					
Name of the Concern	Reporting Year	Revenue	Net Profit (Loss)	Total Assets	Equity (E)	Borrowed Fund (BF)	BF to E (x)
Index Construction Ltd.	30-Jun-18	15.1	(4.3)	421.0	(51.3)	-	n.a.
Index Agro Industries Ltd.	30-Jun-18	4,324.6	265.2	2,537.6	1,480.5	798.2	0.54
Index Poultry Pvt. Ltd.	30-Jun-18	1,534.4	314.5	2,082.0	640.4	400.0	0.62
X-Ceramics Ltd.	30-Jun-18	1,354.9	74.5	3,051.8	1,091.2	1,384.3	1.27
Monalisa Ceramics (BD) Ltd.	30-Jun-18	681.2	37.4	1,552.9	68.9	864.6	12.54
Total	_	7,910.2	687.3	9,645.4	3,229.7	3,447.1	1.07

Source: Management of the Company

The Group as a whole collectively earned substantial amount of revenue in previous year having increasing trend and sound profitability position.

Table 4

		Short Term				Long Torm	
Name of the Concern	Bank Name	Funde		Non Funded		Long Term	
		Limit	O/S	Limit	O/S	Outstanding	
Index Agro Industries Ltd.	Islami Bank Bangladesh Ltd.	(950.0)	558.2	1,200.0	164.0	31.5	
	Prime Bank Ltd.	450.0	469.7	370.0	98.8	73.3	
	Standard Chartered Bank	-	-	300.0	112.5	-	
X-Ceramics Ltd.	Prime Bank Ltd.	550.0	19.2	659.2	440.8	772.0	
	Standard Chartered Bank	-	-	300.0	300.0	-	
Monalisa Ceramics (BD) Ltd.	Islami Bank Bangladesh Ltd.	-	-	460.0	373.1	358.2	
Total		1000.0	1,047.1	3,289.2	1,489.2	1,235.0	

### Bank Liability Position of Index Group as of 30 December 2019 (Mil. BDT)

Source: Management of the Company

### ■ OPERATION, BUSINESS & FINANCIAL RISK PROFILE

Operation	Industry/ Market
Management	Financial
Credit Facility	Collateral

Business model remained same but stable revenue generation observed over the years Index Agro Industries Limited produces poultry feed (segregated in boiler and layer), fish feed (segregated in sinking and floating) and Day Old Chicks (DOC). IAIL has set up 01 Feed Mill at Valuka, 01 Hatchery & Breeder Farm at Rajendrapur, Gazipur, 01 Hatchery at Rangpur and another Breeder Farm at Bogura.

Table 5			
Existing Facilities of IAIL			
Particulars	Location	Operation	Annual Capacity
Rajendrapur Hatchery	Rajendrapur, Gazipur	2004	14.0 million DOC
Rangpur Hatchery	Mithapukur, Rangpur	2014	16.0 million DOC
Total DOC Production Capaci	ty		30.0 million DOC
Feed Mill (Installed Capacity)	Valuka, Mymensingh	2009	150,000 MT Feed
Actual Production Capacity of	Feed Mill		114,000 MT Feed
Source: The Company			

Source: The Company

In FY2019, IAIL produced 29.75 million DOC against annual production capacity of 30.0 million (capacity utilization: 99.2%) which was 28.47 million against same annual production capacity (capacity utilization: 94.9%) in FY2018.

	Yea	r ended June 🗄	30
(Metric Ton)	2019	2018	2017
Installed Capacity	150,000	150,000	150,000
Actual (Attainable) Capacity	114,000	114,000	96,000
Production			
Broiler Feed	42,873	44,543	33,729
Layer Feed	47,510	45,820	40,029
Sinking Feed	3,734	1,735	1,435
Floating Feed	9,392	11,492	8,852
Total Feed Production During the Period	103,508	103,590	84,045
Capacity Utilization (%)*	90.80%	90.87%	87.55%

\*Based on attainable capacity

IAIL produced 103,508 MT of feed registering capacity utilization of 90.8% in FY2019 which was 90.9% in FY2018 and 87.5% in FY2017. Stable capacity utilization reveals the operational efficiency of the Company for obtaining market share.

Revenue of IAIL comes from the sale of feed and day old chicks (DOC) where feed sale is the dominant source of revenue of the Company. Though revenue from the feed segment is cyclical but IAIL generated stable revenue over the last three years. In FY2019, poultry feed contributed 54.4% and fish feed contributed 11.3% of total revenue.

Product-Wise Contribution in Revenue							
(Mil. BDT)	FY	2019 FY201		2018	FY.	FY2017	
	Sales	% of Total	Sales	% of Total	Sales	% of Total	
Layer Feed	1,183.8	27.4	1,200.1	27.7	916.1	25.6	
Broiler Feed	1,170.5	27.1	1,196.8	27.7	1,104.4	30.9	
Sinking Feed	123.9	2.9	44.4	1.0	24.1	0.7	
Floating Feed	365.6	8.5	378.4	8.7	198.3	5.5	
Total Feed	2,843.8	65.7	2,819.7	65.2	2,242.9	62.7	
DOC	1,482.4	34.3	1,505.0	34.8	1,337.0	37.3	
Total	4,326.2	100.0	4,324.6	100.0	3,579.9	100.0	

Table 7

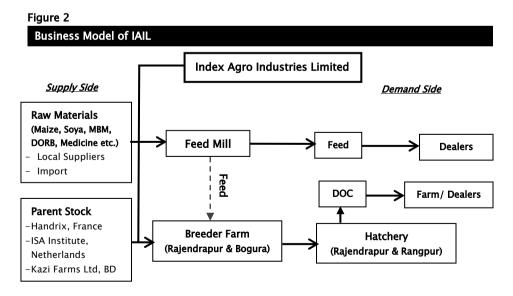
Source: The Company

On the other hand, revenue from DOC sales was fluctuating over the years resulting from volatile nature of DOC price over the years. Despite the volume of sales increased, revenue from DOC decreased in FY2019 due to lower average sales price compared to that of previous year.

FY2019	FY2018	FY2017
1,482.4	1,505.0	1,337.0
29.75	28.47	22.80
49.82	52.86	58.63
	1,482.4	1,482.4         1,505.0           29.75         28.47

Source: IAIL

The Company procures parent stock (PS) from Handrix of France, ISA Institute de Selection of Netherland and Kazi Farms Group of Bangladesh for its breeder farms. The Company directly sells DOC to different poultry farmers as well as selected dealers all over the country, which poses low customer concentration risk.



Moreover, IAIL produces different types of feed from available set of choices composing of 7 types breeder, 11 types broiler, 4 types layer, and 48 types fish feed (considering both

floating and sinking feed types combined). The Company procures its required raw materials for feed mostly from local market. Maize, Wheat, Soyabean, DORB, Meat & Bone Meal, Fish Oil, Feed Medicines, Vitamins, Mineral Premix etc. are procured from the selected local manufacturers or traders as well as import from international suppliers. Aavailable alternative sources for raw material & medicine mitigates the supplier concentration risk to some extend. Among the raw materials for feed, maize occupies approximately 40%–50% of the requirement which is procured from locally as well as import from India, Argentina, Brazil and other countries. Sourcing of maize basically depends on the seasonality and price. In India peak season for maize production is from October–December and May to July. In this time frame IAIL imports maize from India. About 40% of local procurement is done in cash and 60% in short term credit.

However, the produced feed is sold directly from Head Office and also from the factory, through more than 300 dealers apart from few individual customers having on average 25 to 30 days credit facility. IAIL sells its products to dealers net off basis. Marketing Executives are frequently visiting prospective dealer, farms and describing about product quality and supplying products to the farmers. The marketing personnel's collect purchase order from the dealer and confirm it to the Marketing Department. After confirmation dealers transmit sales proceeds through banking channel. After receiving sales proceeds, Accounts Department confirms delivery order and factory personnel's deliver required feed to the customer. Sometimes dealer deposit cash direct to Cash Depot at the factory and factory deliver feeds to the dealer. In addition to that, the Company has several regional depots at Jessore, Kushtia, Comilla, Narsingdi, Mymensingh, Bogura, Rangpur, Barisal, Faridpur etc.

The Company is exposed to volatility of both product price derived from demand and raw materials price. The sponsors and management of the Company have long experience in related business which may support to mitigate business risk derived from price volatility of raw materials. IAIL has been able to ensure the continuous supply and production of poultry and fish feed for commercial consumption at poultry hatcheries & farms, fish hatcheries & farms etc. The Company having breeder farms support as a backward linkage facility for the poultry feed consumption.

IAIL has insurance protection with Green Delta Insurance Company Limited for sum insured of BDT 935.6.0 million which is valid till 18 January 2020. Insurance covered the industrial all risk only on building & machinery, poultry & fish feed & stock.

#### **Expansion Plan and IPO Proceeds**

IAIL is planning to expand its capacity of existing business. According to the management, the Company is planning to increase its feed manufacturing capacity as well as capacity of breeder farms and hatchery. IAIL is planning for Initial Public Offering (IPO) to raise required capital for capacity expansion. Proceeds from IPO will be used for acquisition of machinery & equipment, construction and other civil works.

Table 9	
Expansion of the existing business and IPO Proceeds (Mil. BDT)	
Particulars	IPO Proceeds
Breeder Farm Expansion	198.7
Fish Feed and Layer Feed Plant Expansion	183.0
Hatchery expansion	93.3
IPO expenses	25.0
Total	500.0
Comment Management of the Comment	

Source: Management of the Company

Pandemics, such as Avian Influenza may have a severe effect on the revenue of the Company; however, geographical diversification of production facility would reduce

# production hinder risk in case of disease outbreak in one area such impact to some extent.

As an industry, threat of epidemic of Livestock is one of the major risks. The probabilities of several diseases including *Avian influenza* (Bird Flu), *Pasteurella multocida* (Fowl Cholera) causes the major business risk for any poultry farm which eventually forced to shut down thousands of poultry farms of Bangladesh in the recent past. The Company has set up a good hygiene system in all facilities to prevent disease outbreaks, and increased use of technology in poultry farming to reduce poultry exposure to carry various diseases. Moreover, geographical diversification of production facility would reduce production hinder risk in case of disease outbreak in one area such impact to some extent.



Population growth, upward shift in the income level, gap between demand and supply of food nutrition, price competitiveness of poultry items compared to cattle, change in the food habit and augmentation of private investment in sectors like the feed producing, poultry industry in Bangladesh observed phenomenal growth during last decade. The growth still continues; however, outbreak of avian influenza throttles the growth in the demand side of the feed (poultry) mill sector to some extent; and international agro climate scenario and price hike of major raw materials (soya bean, maize etc) continuously create pressure on the supply side of the sector. Apart from this, animal and fish feed market is quite stable compared to poultry feed.

Poultry sector includes farms producing (growing) birds for meat and eggs, supporting firms of the commercial poultry farms (feed, medicine, raw material producer). Specialized hatcheries deliver chicks from the incubator to commercial growers, who are mostly marginal farmers producing broilers Large-scale DOC producers are now virtually monopolized the poultry industry. Out of ~150 Feed mills; 9–10 farms (i.e. CP, Kazi Farms, Paragon, Nourish, Provita, Aftab, ACI, New Hope and Advance) are producing a major portion of total feed requirement of the country. The industry trend is shifting towards relatively higher-priced balanced feed manufactured by mechanized feed millers due to high feed conversion ratio leading to greater commercial benefit. Increased demand from the ready mix feed segment is expected to come at the cost of declining home-mix feed market and exit of smaller, low quality producers having lower economies of scale. About 90% of the ready feed is consumed by the broiler and layer birds. Attaining economies of scale in the production process is the key dynamic in this business. Smaller commercial ready feed makers are hence facing survival risks in the face of competition from larger, more efficient top producers.

Over the years modern techniques have been implemented for poultry rearing which led to gradual development of farms and hatcheries with high technology and environment-controlled systems. The growing demand also helped in establishment of Grand Parent Stock and Parent Stock farms and feed production. There has been constant development and growth in the industry and as of now, it plays one of the most important roles in the contribution to the agricultural economy. Considering this major role, the government has given top priority to this sector, and is still encouraging private sector to come up with more investment in the field of Poultry, Dairy, Fisheries, Agriculture etc. The industry has posted an annual growth of around 20% during last one and a half decades. The total investment for the poultry sector of the country is more than Fifty Thousand million and more than 130,000 Poultry Farms have been established in the rural areas throughout the country and ~6 million people are directly and indirectly involved in the poultry sector for their livelihood.

Bangladesh's long-term outlook as a leading producer of poultry products is quite bright despite the recent bird flu outbreaks. As per the standard of World Health Organization (WHO), a matured person should intake 22 Kg of protein per year; whereas average intake of protein per person per year is 4.5 Kg in Bangladesh. Since there is a huge gap

between standard intake and actual intake of protein, it is expected that the industry will grow fast in future.



Index Agro Industries Limited was established by business personalities who were not initially directly related to Agro industry but strong top tier management with sufficient experience and delegation has ensured quality of management

The Board is overall responsible for total functioning and operations of the Company. Under reporting to the Board, a team of dedicated employees carries out day-to-day operations of the Company.

Management risk for Index Agro Industries Limited is low as a team professional management exists with more than four decades of experience in related industries. The management team is headed by *Architect Md. Mazherul Quader*, Chairman; who had initiated the business by establishing Index Architects Limited in 1977. Apart from IAIL, he is also associated with Index Architects Limited, Index Construction Limited, Index Holdings Limited and X-Ceramics Limited as Chairman/Director.

*Mr. Mahin Bin Mazher*, Managing Director of the Company has been involved in the business for more than 22 years. The Company also appointed professional General Manager who is a veterinary professional with 30 years of cross functional experience in well-known companies related to poultry & livestock industries. Managing Director of IAIL monitors day to day activities with the support of other directors and departmental heads.

The Authorized Capital of IAIL is divided into 1,000.0 million ordinary shares of BDT 10.0 each. The Company's paid up capital as on 30 June 2019 was BDT 390.0 million.

Table TO			
Composition of Share Holding Pos	ition as of 30 June 201	9	
Name of Shareholders	Position held	No of Shares	% of Shares
Index Holdings Ltd.	Shareholder	9,750,000	25.0%
Index Construction Ltd.	Shareholder	3,900,000	10.0%
Index Poultry (Pvt.) Ltd.	Shareholder	7,800,000	20.0%
Md. Mazherul Quader	Chairman	3,900,000	10.0%
Mahin Bin Mazher	Managing Director	3,900,000	10.0%
Mrs. Khurshid Mazher	Shareholder	1,950,000	5.0%
Mehzabin Mazher	Director	1,950,000	5.0%
Esha Mahin	Shareholder	1,950,000	5.0%
Ismat Ara Quader	Shareholder	390,000	1.0%
Shakina Quader	Shareholder	390,000	1.0%
Shamia Afrin	Shareholder	390,000	1.0%
Abdullah Daiyan Bin Anwar	Shareholder	390,000	1.0%
Mohammad Murtoza Ali Quader	Shareholder	390,000	1.0%
Nanjiba Zahin	Shareholder	390,000	1.0%
Rume Rahman	Shareholder	390,000	1.0%
Abdullah Mohammad Sadi	Shareholder	390,000	1.0%
Abdullah Mohammad Jami	Shareholder	390,000	1.0%
Md. Mamunur Rashid	Shareholder	390,000	1.0%
Total	-	39,000,000	100.0%
6			

Table 10

Source: IAL

Most of the senior officers have been serving the company for long time revealing employee satisfaction. Employees in the head office are recruited by the Board through HRD and workers of the factory are recruited by the factory management through the approval of head office. The job responsibility of the management and technical personnel is clearly defined by the Managing Director and Board of Directors of the Company. Among different fringe benefits, IAIL provides provident fund, festival bonus, performance bonus etc.



With stable revenue, EBITDA margin and operating profit margin increased due to control of CoGS as % of revenue as well as operating expenses however increased financial expenses worsen the coverage position to some extent Revenue of the Company comes from the sale of feeds and day old chicks (DOC). IAIL reported sales of BDT 4,326.2 million in FY2019 which was BDT 4,324.6 million in FY2018 registering 0.04% growth (FY2018: 20.8%). IAIL experienced increase in EBITDA margin and operating profit margin due to controlled CoGS as % of sales and operating expenses in FY2019. Despite increased financial expenses and income tax expenses, net profit margin of the Company increased to 6.4% in FY2019 from 6.1% in FY2018. With higher financial expenses, EBIT to Financial expenses ratios decreased to 3.1x in 2019 from 4.1x in 2018 however such coverage position indicates adequate capacity to repay the existing financial obligation of the Company.

Table 11								
Cost Component and Profitability as % of Net Sales (Mil. BDT)								
Particulars	FY2019		FY2018		FY2017			
	Amt.	%	Amt.	%	Amt.	%		
Revenue	4,326.2	100.0	4,324.6	100.0	3,579.9	100.0		
Cost of Goods Sold	3,652.8	84.4	3,726.3	86.2	3,066.5	85.7		
Administrative Expenses	56.0	1.3	55.1	1.3	40.7	1.1		
Selling & Distributing Exp.	146.4	3.4	149.0	3.4	125.3	3.5		
Operating Profit	471.0	10.9	394.3	9.1	347.5	9.7		
Financial Expenses	157.9	3.6	98.0	2.3	110.4	3.1		
Income Tax	52.4	1.2	41.7	1.0	29.6	0.8		
Net Profit	275.7	6.4	265.2	6.1	214.5	6.0		
Courses The Courses								

Source: The Company

# High inventory reserve requirement & credit sales created working capital pressure which resulted negative cash flow from operation in FY2019

The Company has working capital intensive nature as it has to hold huge inventory which should be maintained to buffer production and stock. IAIL experienced working capital pressure in FY2019 as operating cycle increased to 116 days which was 82 days in FY2018 resulting from increased average inventory period of 68 days in FY2019 and average collection period of 48 days in FY201). On the other hand, average payment period squeezed to 8 days in FY2019 from 9 days in FY2018. The combined effect of the parameters deteriorated working capital management position as reflected in higher cash conversion cycle of 108 days in FY2019 (FY2018: 73 days). As a result, the Company generated negative cash flows in FY2019 following the adjustment of net changes in working capital and capital expenditure.

# Moderate leverage position at present; however credit risk profile of the Company could be improved once it could infuse equity through public offering as planned

The Company's equity position is decorated by sound portion of retained earnings which provides cushion to its debt level and future expansion and regular capital

expenditure. Total equity of the Company stood at BDT 1,756.3 million in FY2019 comprising BDT 390.0 million as paid up capital, BDT 37.8 million as revaluation reserve and BDT 1,328.4 million as retained earnings. IAIL reported 0.6x borrowed fund to equity in FY2019. Moreover, borrowed fund was reported 2.1x times to EBITDA revealing moderate leverage position of the Company in FY2019 (FY2018: 1.7x) resulting from increased borrowed fund outstanding. The overall cash flow position compared to debt exposure exerts moderate position in FY2019. However, credit risk profile of the Company could be improved once it could infuse equity through public offering as planned.

Considering a normal business scenario CRAB opines that, revenue growth of IAIL may experience a positive growth in the upcoming year if the Company could utilize its capacity further by exploring new markets. However stiff competition and seasonal nature of the industry could lead to volatility in revenues. Moreover, price fluctuation of day old chicks, poultry and fish feed could result decreasing profitability. Decreasing profitability may lead the Company to vulnerable position for debt servicing.



Index Agro Industries Limited has financial dealings with three (03) banks having total short term limit facilities of BDT 2,320.0 million and BDT 104.8 million long term outstanding as of 30 December 2019. The Company has banking relationship with Islami Bank Bangladesh Limited, Prime Bank Limited and Standard Chartered Bank.

Bank Wise Liability Position of IAIL as of 30 December 2019 (Mil. BDT)							
Bank Nome	Short Ter	m	Long Term				
Bank Name	Limit	Outstanding	Outstanding				
Islami Bank Bangladesh Ltd.	1,200.0	722.2	31.5				
Prime Bank Ltd.	820.0	568.5	73.3				
Standard Chartered Bank	300.0	112.5	-				
Total	2,320.0	1,403.2	104.8				

### Table 12

Note: Short Term Loan Limit and Outstanding included both funded and non-funded

As per information received from the bank and financial institutions as on 30 December 2019, it is found that the dealings of the Company are at satisfactory level considering timely regular payment and no reschedule & default history with these banks. Details of loan liability position is given in Appendix–1.



In favor of the investment of Islami Bank Bangladesh Limited registered mortgage of total 795 decimal land along with factory building plant and machinery has kept as collateral security. On the other hand, 2<sup>nd</sup> charge by way of hypothecation on fixed & floating assets of Index Agro Industries Limited has kept as collateral against credit facilities of Prime Bank Limited. Furthermore, existing registered mortgage of 999.0 decimal project land and building owned by X-Ceramics Limited with market value of BDT 7,199.2 million (FSV: BDT 5,759.4 million) valued by City Engineering Inspection Company dated 14 April 2017 will be tagged with Prime Bank Limited until final adjustment of working capital limit of Index Agro Industries Limited. Besides these, corporate guarantee of X-Ceramics Limited and personal guarantee of all the directors of the Company was also taken to further secure the investments.

Details of Cr	edit Facilities o	f Index Agro Indus	tries Limited as of 30 Deceml	oer 2019 (M	1il. BDT)	
Loan Type	Funded/Non Funded	Bank Name	Nature of Facility	Limit	Outstanding	Limit Expiry
Long Term	Funded	Islami Bank Bangladesh Ltd.	HPSM (Project)	130.3	31.5	04-Jun-21
		Prime Bank Ltd.	Term Loan	84.8	73.3	05-May-24
			Total Long Term	215.2	104.8	
Short Term	Funded	Islami Bank Bangladesh Ltd.	Murabaha TR (Inner of LC)	(950.0)	558.2	15-May-20
		Prime Bank Ltd.	Bai-Muajjal (Com)	250.0	260.0	30-Apr-20
			MPI (TR)/ Murabaha TR	200.0	209.7	30-Apr-20
		Standard Chartered Bank	Saadiq STL (Inner of LC)	(15.0)	-	04-Oct-20
			Total Short Term Funded	450.0	1,027.9	
Short Term	Funded	Islami Bank Bangladesh Ltd.	LC/Bills	1,200.0	164.0	15-May-20
		Prime Bank Ltd.	LC (Sight/DP/UPAS)/ILC	370.0	98.8	30-Apr-20
		Standard Chartered Bank	Saadiq Letter of Credit	300.0	112.5	04-Oct-20
		T	otal Short Term Non Funded	1,870.0	375.3	

Source: The Company & Banks

#### APPENDIX - 3: RATING HISTORY OF INDEX AGRO INDUSTRIES LIMITED

Date of Rating: 01 November 2018

Particulars	Ratings
Index Agro Industries Limited	A <sub>3</sub>
BDT 66.6 million long term outstanding	A <sub>3</sub> (Lr)
BDT 250.0 million Bai-Muajjal (Com) limit*	A <sub>3</sub> (Lr)
BDT 200.0 million short term funded limit	ST-3
BDT 1,850.0 million short term non funded limit	ST-3
Outlook	Stable

Lr-Loan Rating, ST-Short Term; \* Due to revolving nature, CRAB views Bai-Muajjal/Cash Credit (CC) as long term facilities.

**Rating based on:** Audited financial statements up to 30 June 2018, bank liability position as on 30 September 2018, and other relevant quantitative & qualitative information up to the date of rating declaration.

#### Date of Rating: 19 October 2017

Particulars	Ratings
Index Agro Industries Limited	A <sub>3</sub>
BDT 74.7 million long term outstanding	A <sub>3</sub> (Lr)
BDT 250.0 million Bai-Muajjal (Com) limit*	A <sub>3</sub> (Lr)
BDT 200.0 million short term funded limit	ST-3
BDT 1,570.0 million short term non funded limit	ST-3
Outlook	Stable

*Lr–Loan Rating, ST–Short Term; \* Due to revolving nature, CRAB views Bai–Muajjal/Cash Credit (CC) as long term facilities.* 

**Rating based on:** Audited financial statements up to 30 June 2017, bank liability position as on 30 September 2017, and other relevant quantitative & qualitative information up to the date of rating declaration.

Date of Rating: 07 September 2016

Particulars	Ratings
Index Agro Industries Limited	A3
BDT 178.3 million long term outstanding	A <sub>3</sub> (Lr)
BDT 950.0 million short term composite limit	ST-3
Outlook	Stable

Lr - Loan Rating; ST - Short Term

**Rating based on:** Audited financial statements up to 30 June 2016, bank liability position as on 31 August 2016, and other relevant quantitative & qualitative information up to the date of rating declaration.

Date of Rating: 30 June 2015

Particulars	Ratings
Index Agro Industries Limited	BBB1
BDT 251.9 million long term outstanding	BBB <sub>1</sub> (Lr)
BDT 430.0 million aggregate short term funded limits	ST-3
BDT 950.0 million aggregate short term non funded limits	ST-3
Outlook	Stable

Lr - Loan Rating; ST - Short Term

**Rating based on:** Audited financial statements up to 30 June 2014, bank liability position as on 31 May 2015, and other relevant quantitative & qualitative information up to the date of rating declaration.

### CRAB RATING SCALES AND DEFINITIONS -Long Term (Corporate)

Long Term Rating	Definition
<b>AAA</b> Triple A	Companies rated in this category have extremely strong capacity to meet financial commitments. These companies are judged to be of the highest quality, with minimal credit risk.
AA1, AA2, AA3* Double A	Companies rated in this category have very strong capacity to meet financial commitments. These companies are judged to be of very high quality, subject to very low credit risk.
<b>A1, A2, A3</b> Single A	Companies rated in this category have strong capacity to meet financial commitments, but are susceptible to the adverse effects of changes in circumstances and economic conditions. These companies are judged to be of high quality, subject to low credit risk.
BBB1, BBB2, BBB3 Triple B	Companies rated in this category have adequate capacity to meet financial commitments but more susceptible to adverse economic conditions or changing circumstances. These companies are subject to moderate credit risk. Such companies possess certain speculative characteristics.
<b>BB1, BB₂, BB₃</b> Double B	Companies rated in this category have inadequate capacity to meet financial commitments. Have major ongoing uncertainties and exposure to adverse business, financial, or economic conditions. These companies have speculative elements, subject to substantial credit risk.
<b>B</b> 1, <b>B2, B3</b> Single B	Companies rated in this category have weak capacity to meet financial commitments. These companies have speculative elements, subject to high credit risk.
CCC₁, CCC₂, CCC₃ Triple C	Companies rated in this category have very weak capacity to meet financial obligations. These companies have very weak standing and are subject to very high credit risk.
<b>CC</b> Double C	Companies rated in this category have extremely weak capacity to meet financial obligations. These companies are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.
<b>C</b> Single C	Companies rated in this category are highly vulnerable to non-payment, have payment arrearages allowed by the terms of the documents, or subject of bankruptcy petition, but have not experienced a payment default. Payments may have been suspended in accordance with the instrument's terms. These companies are typically in default, with little prospect for recovery of principal or interest.
<b>D</b> (Default)	D rating will also be used upon the filing of a bankruptcy petition or similar action if payments on an obligation are jeopardized.

**\*Note:** CRAB appends numerical modifiers 1, 2, and 3 to each generic rating classification from AA through CCC. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking; and the modifier 3 indicates a ranking in the lower end of that generic rating category.

### LONG-TERM RATING: LOANS/FACILITIES FROM BANKS/FIS

(All loans/facilities with original maturity exceeding one year)

(Triple A) Highest Safety AA (Lr)* (Double A) High Safety A (Lr) vdequate Safety	DEFINITION Loans/facilities rated AAA (Lr) are judged to offer the highest degree of safety, with regard to timely payment of financial obligations. Any adverse changes in circumstances are unlikely to affect the payments on the loan facility. Loans/facilities rated AA (Lr) are judged to offer a high degree of safety, with regard to timely payment of financial obligations. They differ only marginally in safety from AAA (Lr) rated facilities. Loan/facilities rated A (Lr) are judged to offer an adequate degree of safety, with regard to timely payment of financial obligations. However, changes in circumstances can adversely affect such issues more than those in the higher rating categories. Loans/facilities rated BBB (Lr) are judged to offer moderate safety, with regard to timely payment of financial
(Triple A) Highest Safety (Double A) High Safety A (Lr) Vdequate Safety	financial obligations. Any adverse changes in circumstances are unlikely to affect the payments on the loan facility. Loans/facilities rated <b>AA (Lr)</b> are judged to offer a high degree of safety, with regard to timely payment of financial obligations. They differ only marginally in safety from AAA (Lr) rated facilities. Loan/facilities rated <b>A (Lr)</b> are judged to offer an adequate degree of safety, with regard to timely payment of financial obligations. However, changes in circumstances can adversely affect such issues more than those in the higher rating categories. Loans/facilities rated <b>BBB (Lr)</b> are judged to offer moderate safety, with regard to timely payment of financial
(Double A) High Safety A (Lr) Vdeguate Safety	obligations. They differ only marginally in safety from AAA (Lr) rated facilities. Loan/facilities rated <b>A (Lr)</b> are judged to offer an adequate degree of safety, with regard to timely payment of financial obligations. However, changes in circumstances can adversely affect such issues more than those in the higher rating categories. Loans/facilities rated <b>BBB (Lr)</b> are judged to offer moderate safety, with regard to timely payment of financial
A (Lr) Adequate Safety	obligations. However, changes in circumstances can adversely affect such issues more than those in the higher rating categories. Loans/facilities rated <b>BBB (Lr)</b> are judged to offer moderate safety, with regard to timely payment of financial
· · c	
BBB (Lr) L	
(Triple B) o	obligations for the present; however, changing circumstances are more likely to lead to a weakened capacity to pay
Aoderate Safety in	interest and repay principal than for issues in higher rating categories.
BB (Lr) L	Loans/facilities rated <b>BB (Lr)</b> are judged to carry inadequate safety, with regard to timely payment of financial
	obligations; they are less likely to default in the immediate future than instruments in lower rating categories, but an
adequate Safety a	adverse change in circumstances could lead to inadequate capacity to make payment on financial obligations.
B (Lr) L	Loans/facilities rated <b>B (Lr)</b> are judged to have high risk of default; while currently financial obligations are met,
High Risk a	adverse business or economic conditions would lead to lack of ability or willingness to pay interest or principal.
CCC (Lr)	Loans/facilities rated CCC (Lr) are judged to have factors present that make them very highly vulnerable to default;
Very High Risk ti	timely payment of financial obligations is possible only if favorable circumstances continue.
CC (Lr) L	Loans/facilities rated <b>CC (Lr)</b> are judged to be extremely vulnerable to default; timely payment of financial obligations
remely High Risk is	is possible only through external support.
L	Loans/facilities rated C (Lr) are currently highly vulnerable to non-payment, having obligations with payment
<b>C (Lr)</b> a	arrearages allowed by the terms of the documents, or obligations that are subject of a bankruptcy petition or similar
Near to Default a	action but have not experienced a payment default. C is typically in default, with little prospect for recovery of
р	principal or interest. C (Lr) are typically in default, with little prospect for recovery of principal or interest.
<b>D (Lr)</b> Default	Loans/facilities rated <b>D (Lr)</b> are in default or are expected to default on scheduled payment dates.

\*Note: CRAB appends numerical modifiers 1, 2, and 3 to each generic rating classification from AA through CCC. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking; and the modifier 3 indicates a ranking in the lower end of that generic rating category.

#### SHORT-TERM CREDIT RATING: LOANS/FACILITIES OF BANKS/FIS

(All loans/facilities with original maturity within one year)

RATINGS	DEFINITION
<b>ST-1</b> lighest Grade	This rating indicates that the degree of safety regarding timely payment on the loans/facilities is very strong.
<b>ST-2</b> High Grade	This rating indicates that the degree of safety regarding timely payment on the loans/facilities is strong; however, the relative degree of safety is lower than that for issues rated higher.
<b>ST-3</b> Jequate Grade	This rating indicates that the degree of safety regarding timely payment on the loans/facilities is adequate; however, the issues are more vulnerable to the adverse effects of changing circumstances than issues rated in the two higher categories.
<b>ST-4</b> Marginal	This rating indicates that the degree of safety regarding timely payment on the loans/facilities is marginal; and the issues are quite vulnerable to the adverse effects of changing circumstances.
ST-5	This rating indicates that the degree of safety regarding timely payment on the loans/facilities is minimal, and it is likely
dequate Grade	to be adversely affected by short-term adversity or less favorable conditions.
<b>ST-6</b> .owest Grade	This rating indicates that the loans/facilities are expected to be in default on maturity or is in default.

© Copyright 2019, CREDIT RATING AGENCY OF BANGLADESH LIMITED ("CRAB"). All rights reserved. ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY COPYRIGHT LAW AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT CRAB'S PRIOR WRITTEN CONSENT. All information contained herein is obtained by CRAB from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, such information is provided "as is" without warranty of any kind and CRAB, in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability or fitness for any particular purpose of any such information. Under no circumstances shall CRAB have any liability to any person or entity for (a) any loss or damage in whole or in part caused by, resulting from, or relating to, any error (negligent or otherwise) or other circumstance or contingency within or outside the control of CRAB or any of its directors, officers, employees or agents in connection with the procurement, collection, compilation, analysis, interpretation, communication, publication or delivery of any such information, or (b) any direct, indirect, special, consequential, compensatory or incidental damages whatsoever (including without limitation, lost profits), even if CRAB is advised in advance of the possibility of such damages, resulting from the use of or inability to use, any such information. The credit ratings and financial reporting analysis observations, if any, constituting part of the information contained herein are, and must be construed solely as, statements of opinion and not statements of fact or recommendations to purchase, sell or hold any securities. NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACC

# CHAPTER (XXVIII): PUBLIC ISSUE APPLICATION PROCEDURE

# Application for Subscription:

- Application for shares may be made for a minimum lot for 100 ordinary shares to the value of Tk. 5,600.00. Prospectus may be obtained from the Registered Office of the Company, members of Dhaka Stock Exchange Limited, Chittagong Stock Exchange Limited. Applications/buy Instruction must not be for less than 100 shares. Any application/buy Instruction not meeting this criterion will not be considered for allotment purpose.
- 2. Joint application form for more than two (2) persons will not be accepted. In the case of joint application, each party must sign the application form.
- 3. An applicant for public issue of securities shall submit application/buy instruction to the Stockbroker/Merchant Banker where the applicant maintains customer account, within the cut-off date (i.e. subscription closing date).
- 4. The application/buy instruction may be submitted in prescribed paper or electronic form, which shall contain the Customer ID, Name, BO Account Number, Number of Securities applied for, Total Amount and Category of the Applicant.
- 5. Application/buy instruction must be in full name of individuals or limited companies or trusts or societies and not in the name of firms, minors or persons of unsound mind. Application/buy instruction from insurance, financial and market intermediary companies and limited companies must be accompanied by Memorandum and Articles of Association.
- 6. An applicant cannot submit more than two applications, one in his/her own name and the other jointly with another person. In case, an applicant submits more than two applications, all applications will be treated as invalid and will not be considered for allotment purpose. In addition, 15% (fifteen) of the application money will be forfeited by the Commission and the balance amount will be refunded to the applicant.
- 7. The applicants who have applied for more than two applications using same bank account, their application will not be considered for lottery and the Commission will forfeit 15% of the subscription money.
- 8. Making of any false statement in the application or supplying of incorrect information therein or suppressing any relevant information in the application shall make the application liable to rejection and subject to forfeiture of 25% of the application money and/or forfeiture of share (unit) before or after issuance of the same by the issuer. The said forfeited application money or share (unit) will be deposited in account of the Bangladesh Securities and Exchange Commission (BSEC). This is in addition to any other penalties as may be provided for by the law.
- 9. An IPO applicant shall ensure his/her BO account remains operational till the process of IPO (including securities allotment or refund of IPO application/buy instruction) is completed. If any BO account mentioned in the application/buy instruction is found closed, the allotted security may be forfeited by BSEC.
- 10. Bangladeshi Nationals (including non-resident Bangladeshi Nationals working abroad) and foreign nationals shall be entitled to apply for the share.

- 11. Non-resident Bangladeshi (NRB) and Foreign applicants shall submit bank drafts (FDD), issued in favor of the Issuer for an amount equivalent to the application money, with their application to the concerned Stockbroker/Merchant Banker. A Non-resident Bangladeshi (NRB) and Foreign applicant may also submit a single draft against 02(two) applications made by him/her, i.e. one in his/her own name and the other jointly with another person. The draft (FDD) shall be issued by the Bank where the applicant maintains NITA/Foreign Currency account debiting the same account. No banker shall issue more than two drafts from any NITA/Foreign Currency account for any public issue. At the same time, the applicant shall make the service charge available in respective customer account maintained with the Stockbroker/Merchant Banker.
- 12. The bank draft (FDD) shall be issued considering TT Clean exchange rate of Sonali Bank Ltd. on the date of publication of abridged version of prospectus.
- 13. The IPO subscription money collected from investors (other than non-resident Bangladeshis in US Dollar or UK Pound sterling or EURO) by the Stock Brokers/Merchant Bankers will be remitted to the 'Index Agro Industries Limited' (IPO) STD A/C No. 20502130900016109, Islami Bank Bangladesh Limited, Head Office Complex, Dilkusha for this purpose.
- 14. The Application money collected from Eligible Investors (Els) by the lead banker to the issue will be remitted to the 'Index Agro Industries Limited' (IPO) interest bearing escrow Account No. 20502130900016109, Islami Bank Bangladesh Limited, Head Office Complex, Dilkusha for this purpose.
- 15. The subscription money collected from Non-Resident Bangladeshis in US Dollar or UK Pound sterling or EURO shall be deposited to three FC accounts opened by the Company for IPO purpose as follows:

SI.	Name of the A/C	Account No.	Type of A/C	Currency	Bank & Branch
1	Index Agro	20502131100032807		USD	Islami Bank
2	Industries	20502131100033000	FC A/C	GBP	Bangladesh Limited,
3	Limited	20502131100032908	TC A/C	EURO	Head Office Complex, Dilkusha

16. ক্ষতিগ্রস্থ ক্ষুদ্র বিনিয়োগকারীগণ সকল পাবলিক ইস্যুতে একক অথবা যৌথ হিসাবের যে কোনটি অথবা উভয়টি হতে সংরক্ষিত কোটায় আবেদন করতে পারবেন। তবে ইচছা করলে ক্ষতিগ্রস্থ সংরক্ষিত কোটায় আবেদন না করে সাধারন বিনিয়োগকারীদের জন্য নির্ধারিত কোটায়ও আবেদন করতে পারবেন।"

APPLICATIONS NOT IN CONFORMITY WITH THE ABOVE REQUIREMENTS ARE LIABLE TO BE REJECTED.

# Public Issue Application Procedure:

# Step-1 (Applicant)

- 1. An applicant for public issue of securities shall submit application/buy instruction to the Stockbroker/ Merchant Banker where the applicant maintains customer account, within the cut-off date (i.e. The subscription closing date), which shall be the 25th (twenty fifth) working day from the date of publication of abridged version of prospectus.
- 2. The application/buy instruction may be submitted in prescribed paper or electronic form, which shall contain the Customer ID, Name, BO Account Number, Number of Securities applied for, Total Amount and Category of the Applicant. At the same time:
  - a. Other than non-resident Bangladeshi (NRB) and Foreign applicants shall make the application money and service charge available in respective customer account maintained with the Stockbroker/Merchant Banker. No margin facility, advance or deferred payment is permissible for this purpose. In case the application is made through a margin account, the application money shall be deposited separately and the Stockbroker/Merchant Banker shall keep the amount segregated from the margin account, which shall be refundable to the applicant, if become unsuccessful.
  - b. Non-resident Bangladeshi (NRB) and Foreign applicants shall submit bank drafts (FDD), issued in favor of the Issuer for an amount equivalent to the application money, with their application to concerned Stockbroker/Merchant Banker. The draft (FDD) shall be issued by the Bank where the applicant maintains NITA/Foreign Currency account debiting the same account. No banker shall issue more than two drafts from any NITA/Foreign Currency account for any public issue. At the same time, the applicant shall make the service charge available in respective customer account maintained with the Stockbroker/Merchant Banker.

## Step-2 (Intermediary)

- 3. The Stockbroker/Merchant Banker shall maintain a separate bank account only for this purpose namely "Public Issue Application Account". The Stockbroker/Merchant Banker shall:
  - a. post the amount separately in the customer account (other than NRB and Foreign applicants), and upon availability of fund, block the amount equivalent to the application money;
  - b. accumulate all the application/buy instructions received up to the cut-off date, deposit the amount in the "Public Issue Application Account" maintained with its bank within the first banking hour of next working day of the cut-off date. In case of application submitted by the Stock-dealer or the Merchant Banker's own portfolio, the application amount should also be transferred to the "Public Issue Application Account";
  - c. instruct the banker to block the account for an amount equivalent to the aggregate application money and to issue a certificate in this regard.

- 4. Banker of the Stockbroker/Merchant Banker shall block the account as requested for, issue a certificate confirming the same and handover it to the respective Stockbroker/Merchant Banker.
- 5. For Non-resident Bangladeshi (NRB) and Foreign applicants, the Stockbroker/Merchant Banker shall hold the bank drafts (FDD) submitted by the applicants in their custody with a list containing the draft information against the respective applicant's particulars.
- 6. The Stockbroker/Merchant Banker shall prepare category wise lists of the applicants containing Customer ID, Name, BO Account Number and Number of Securities applied for, and within 03 (three) working days from the cut-off date, send it to the respective Stock Exchange in electronic (text format with tilde '~' separator ) format and the certificate(s) issued by its banker.
- 7. On the next working day, the stock exchanges shall provide the Issuer with the information received from the Stockbroker/Merchant Bankers. Stock Exchanges shall verify and preserve the bankers' certificates in their custody.
- 8. The application/buy instructions shall be preserved by the Stockbroker/Merchant Bankers up to 6 months from listing of the securities with exchange.

# Step-3 (Issuer)

- 9. The Issuer shall prepare consolidated list of the applications and send the applicants' BOIDs in electronic (text) format in a CDROM to CDBL for verification. The Issuer shall post the consolidated list of applicants on its website. CDBL shall verify the BOIDs as to whether the BO accounts of the applicants are active or not.
- 10. On the next working day, CDBL shall provide the Issuer with an updated database of the applicants containing BO Account Number, Name, Addresses, Parents' Name, Joint Account and Bank Account Information along with the verification report.
- 11. After receiving verification report and information from CDBL, the Issuer shall scrutinize the applications, prepare category wise consolidated lists of valid and invalid applications and submit report of final status of subscription to the Commission and the stock exchanges within 10 (ten) working days from the date of receiving information from the stock exchanges.
- 12. The Issuer and the issue manager shall conduct category wise lottery with the valid applications within 03 (three) working days from the date of reporting to the Commission and the Stock Exchanges, if do not receive any observation from the Commission or the Stock Exchanges.
- 13. The Issuer and issue manager shall arrange posting the lottery result on their websites within 06 (six) hours and on the websites of the Commission and Stock Exchanges within 12 (twelve) hours of lottery.
- 14. Within **02** (two) working days of conducting lottery, the Issuer shall:
  - a. Send category wise lists of the successful and unsuccessful applicants in electronic (text format with tilde '~' separator) format to the respective Stock Exchange.

- b. send category wise lists of unsuccessful applicants who are subject to penal provisions as per conditions of the Consent Letter issued by the Commission in electronic (text format with tilde '~' separator) format to the respective Stock Exchange mentioning the penalty amount against each applicant.
- c. issue allotment letters in the names of successful applicants in electronic format with digital signatures and send those to respective Stock Exchange in electronic form.
- d. send consolidated allotment data (BOID and number of securities) in electronic text format in a CDROM to CDBL to credit the allotted shares to the respective BO accounts.

# Step-4 (Intermediary)

- 15. On the next working day, Exchanges shall distribute the information and allotment letters to the Stockbroker/Merchant Bankers concerned in electronic format and instruct them to:
  - a) remit the amount of successful (other than NRB and Foreign) applicants to the Issuer's respective Escrow Account opened for subscription purpose, and unblock the amount of unsuccessful applicants;
  - b) send the penalty amount of other than NRB and Foreign applicants who are subject to penal provisions to the Issuer's respective Escrow Accounts along with a list and unblock the balance application money;
- 16. On the next working day of receiving the documents from the Stock Exchanges, the Stockbrokers/Merchant Bankers shall request its banker to:

a. release the amount blocked for unsuccessful (other than NRB and Foreign) applicants;

b. remit the aggregate amount of successful applicants and the penalty amount of unsuccessful (other than NRB and foreign) applicants who are subject to penal provisions to the respective 'Escrow' account of the Issuer opened for subscription purpose.

- 17. On the next working day of receiving request from the Stockbrokers/Merchant Bankers, their bankers shall unblock the amount blocked in the account(s) and remit the amount as requested for to the Issuer's 'Escrow' account.
- 18. Simultaneously, the Stockbrokers/Merchant Bankers shall release the application money in the customer accounts; inform the successful applicants about allotment of securities and the unsuccessful applicants about releasing their blocked amounts. The unblocked amounts of unsuccessful applicants shall be placed as per their instructions. The Stockbroker/Merchant Banker shall be entitled to recover the withdrawal charges, if any, from the applicant who wants to withdraw the application money, up to an amount of Tk. 5.00 (five) per withdrawal.
- 19. On the same day, Stock Exchanges shall send the drafts submitted by successful NRB and Foreign applicants and also by unsuccessful NRB and Foreign applicants who are subject to penal provisions, to the Issuer.

20. In case of drafts (FDD) submitted by successful NRB or Foreign applicant for any amount excess to the value of securities to be allotted or by unsuccessful NRB and Foreign applicants who are subject to penal provisions, refund of the balance amount shall be made by the Issuer to the applicant through bank drafts issued in the same currency within 7 (seven) working days of receiving the drafts from Stock Exchange.

# Miscellaneous:

- 21. The Issuer and Issue Manager(s) shall jointly ensure compliance of the above.
- 22. The bank draft (FDD) shall be issued considering TT Clean exchange rate of Sonali Bank Limited on the date of publication of abridged version of prospectus.
- 23. Amount deposited and blocked in the "Public Issue Application Account" shall not be withdrawn or transferred during the blocking period. Amount deposited by the applicants shall not be used by the Stockbrokers/Merchant Bankers for any purpose other than public issue application.
- 24. The Issuer shall pay the costs related to data transmission, if claimed by the Stock Exchange concerned.
- 25. The Stockbrokers/Merchant Bankers shall be entitled to a service charge of **5.00 (taka five)** only per application irrespective of the amount or category. The service charge shall be paid by the applicant at the time of submitting application.
- 26. The Stockbroker/Merchant Banker shall provide the Issuer with a statement of the remittance and drafts sent.
- 27. The Issuer shall accumulate the penalty amount recovered and send it to the Commission through a bank draft/payment order issued in favor of the Bangladesh Securities and Exchange Commission.

All eligible Stock Brokers and Merchant Bankers shall receive the IPO subscription.

# INDEX AGRO INDUSTRIES LIMITED

# APPLICATION FORM

# "পুঁজিবাজারে বিনিয়োগ ঝুঁকিপূর্ণ। জেনে ও বুঝে বিনিয়োগ করূন"

Interested persons are entitled to a prospectus, if they desire, and that copies of prospectus may be obtained from the issuer and the issue manager

# APPLICATION FOR PUBLIC ISSUE

Date:

Name of applicant		•															 
		•															
Client Code		:															 
				-	-	-	-	-	-	-	-	-	-				 <u>-</u>
BO ID No.		:															
Category of applicant		:											<u> </u>	<u> </u>	<u> </u>	<u> </u>	
	_																 
Name of the		:															 
Company/Fund																	
Number of																	 
Shares/Units		:	•••••	•••••			S	hare	es of	f Tk.				e	each		
Total amount in Tk.		:															
Amount in word		:															
Mode of payment	•																
	:																
Cheque/Draft																	 
information	:																

Signature of Applicant(s) Signature of Authorized Officer

# CHAPTER (XXIX): OTHERS

# 1. Issuer & Issue Manager declaration regarding Cost Audit

# DECLARATION REGARDING COST AUDIT

This is to inform you that Ministry of Commerce in its Gazette dated 12th January, 2003 ordered 5 companies from power sector and 6 companies from jute sector would be under Cost Audit Compliance. Later on, 3rd December 2009 Ministry of Commerce issued Gazette by which 42 companies from Garments and Textiles sector, 12 companies from Pharmaceutical sector and all the companies involved in manufacturing of Chemical Fertilizer would be under Cost Audit Compliance.

Since Index Agro Industries Limited is not bracketed in above mentioned companies, Cost Audit by Cost and Management Accountants is not applicable for "Index Agro Industries Limited".

Sd/-Mahin Bin Mazher Managing Director Index Agro Industries Limited -/Sd Md. Nazrul Islam ACMA Chief Financial Officer Index Agro Industries Limited

Sd/-Mahbub H. Mazumdar FCMA Chief Executive AFC Capital Limited -/Sd Pankaj Kumar Mutsuddi Managing Director (Current Charge) EBL Investments Limited

Date: 24 April, 2018

# 2. Explain the reason(s) with documents for launching commercial operation after 04 (four) years of incorporation;

## Management disclosure:

Index Agro Industries Limited (IAIL) was incorporated on September 13, 2000. After incorporating, it took few months to looking suitable place for establish business operation of Index Agro Industries Limited (IAIL). Finalizing the suitable land, a Memorandum of Understanding (MoU) was signed between IAIL and the land owner. On signing MoU, setting up of factory infrastructures has started and same time IAIL has seeking permission from Rural Electrification Board (REB) and other permission from government authorities. It takes long time to get connection from REB. Hence, launching commercial operation has been delayed.

3. Explanations regarding the company's prevention measures against flu, germs and diseases for parent stock and day-old cheeks (DOC)

# Management disclosure:

Index Agro Industries Ltd. has been doing business for 16 years and one of the pioneers in this sector. In the course of the business management of the company has learned how to take care of Parent Stock and Day Old Chicks (DOC). The company has experienced team who take care of Parent Stock and DOC. In this regard, the company takes steps, i.e. vaccinating Parent Stock and DOC in relation to germs, flu and other diseases. There is biosecurity also in place to prevent the spread of diseases into the farm. It is to be informed that the company has to sell DOC that are clean, dry, free from dirt and contamination and have clear bright eyes. Management of the company has included it in the prospectus under the other risk factor as well.

# 4. Explanations regarding the two directors and address of registered office of the company are same address.

# Management disclosure:

Two of the Directors of the company, i.e. Index Agro Industries Ltd., owned the building wherein the registered office of Index Agro Industries Ltd. is situated. This is because the company has rented its registered office in that building. Hence, the address of two directors and registered office of the company is same.

# 5. Analytical review of sales, accounts receivable and inventory

## Management disclosure:

Particulars	Change (%)	July 2018 to June 2019	Change (%)	July 2017 to June 2018	Change (%)	July 2016 to June 2017
Revenue	0.04%	4,326,170,715	20.80%	4,324,639,506	11.22%	3,579,906,001
Trade Receivables	19.27%	618,482,939	16.77%	518,536,331	28.49%	444,049,725
Inventories	92.75%	883,272,249	22.35%	458,243,746	-24.22%	374,525,635

### The analytical review of sales, trade receivables and inventory are as follows:

It is observed from the above table that sales revenue does not increased during the year 2019 though trade receivable and inventories increased 19.27% and 92.7%. Explain the reasons;

We procure required raw materials for feed from local market and imported from international suppliers. Approximately 60% of the required raw materials are imported from India, Argentina, Brazil and some other countries. Sourcing of maize and some other base materials basically depends on the seasonality and price. For the above reason the closing balance of inventories is so higher as compared to the previous year due to bulk quantity purchase depending on the seasonality and price facility. On the other hand, the trade receivables have been increased as a result of increased sales volume in 2018-2019.